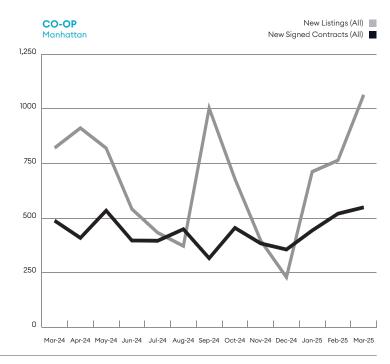
EllimanReport New York March 2025 New Signed Contracts

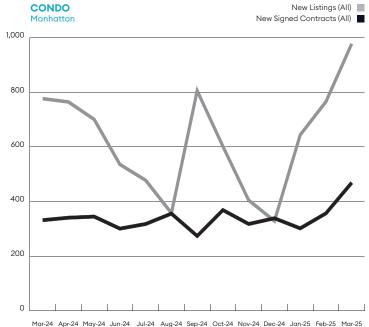
Manhattan

"The number of newly signed contracts has continued to grow year over year since the summer. Following the fall elections, new listings have also risen annually, further facilitating additional sales. The increase in luxury contracts, which typically exceed the \$4 million threshold, has continued to experience gains that surpass those of the overall market."

| CO-OP MATRIX Manhattan | MAR 2025 | MAR 2024 | %∆ (yr) |
|----------------------------|-------------|-------------|---------|
| New Signed Contracts (All) | 549 | 488 | 12.5% |
| < \$500K | 101 | 82 | 23.2% |
| \$500K - \$999K | 226 | 200 | 13.0% |
| \$1M - \$1.99M | 124 | 128 | -3.1% |
| \$2M - \$3.99M | 73 | 58 | 25.9% |
| \$4M - \$4.99M | 10 | 8 | 25.0% |
| \$5M - \$9.99M | 13 | 11 | 18.2% |
| \$10M - \$19.99M | 2 | 1 | 100.0% |
| ≥\$20M | 0 | 0 | |
| New Listings (All) | 1,064 | 821 | 29.6% |
| < \$500K | 152 | 132 | 15.2% |
| \$500K - \$999K | 403 | 318 | 26.7% |
| \$1M - \$1.99M | 293 | 194 | 51.0% |
| \$2M - \$3.99M | 134 | 107 | 25.2% |
| \$4M - \$4.99M | 38 | 19 | 100.0% |
| \$5M – \$9.99M | 29 | 32 | -9.4% |
| \$10M - \$19.99M | 10 | 16 | -37.5% |
| ≥\$20M | 5 | 3 | 66.7% |

| CONDO MATRIX Manhattan | MAR 2025 | MAR 2024 | %∆ (yr) |
|----------------------------|-------------|-------------|---------|
| New Signed Contracts (All) | 469 | 332 | 41.3% |
| < \$500K | 6 | 5 | 20.0% |
| \$500K - \$999K | 86 | 64 | 34.4% |
| \$1M - \$1.99M | 153 | 98 | 56.1% |
| \$2M - \$3.99M | 110 | 87 | 26.4% |
| \$4M - \$4.99M | 28 | 31 | -9.7% |
| \$5M - \$9.99M | 58 | 38 | 52.6% |
| \$10M - \$19.99M | 16 | 5 | 220.0% |
| ≥\$20M | 12 | 4 | 200.0% |
| New Listings (All) | 978 | 777 | 25.9% |
| < \$500K | 15 | 11 | 36.4% |
| \$500K - \$999K | 222 | 176 | 26.1% |
| \$1M - \$1.99M | 293 | 223 | 31.4% |
| \$2M - \$3.99M | 270 | 204 | 32.4% |
| \$4M - \$4.99M | 55 | 56 | -1.8% |
| \$5M - \$9.99M | 103 | 84 | 22.6% |
| \$10M - \$19.99M | 16 | 17 | -5.9% |
| ≥\$20M | 4 | 6 | -33.3% |

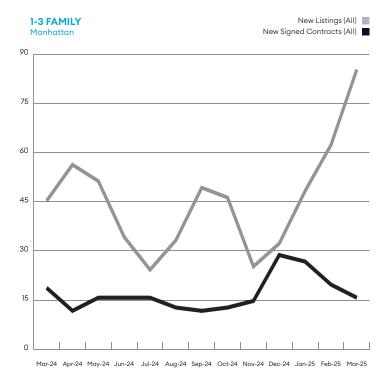






Manhattan (continued)

| 1-3 FAMILY MATRIX Manhattan | MAR 2025 | MAR 2024 | %∆ (yr) |
|--------------------------------|-------------|-------------|---------|
| New Signed Contracts (All) | 15 | 18 | -16.7% |
| < \$500K | 0 | 0 | |
| \$500K - \$999K | 0 | 0 | |
| \$1M - \$1.99M | 1 | 1 | 0.0% |
| \$2M - \$3.99M | 2 | 3 | -33.3% |
| \$4M - \$4.99M | 2 | 0 | |
| \$5M - \$9.99M | 4 | 10 | -60.0% |
| \$10M - \$19.99M | 5 | 4 | 25.0% |
| ≥\$20M | 1 | 0 | |
| New Listings (All) | 84 | 44 | 90.9% |
| < \$500K | 0 | 1 | -100.0% |
| \$500K - \$999K | 0 | 0 | |
| \$1M - \$1.99M | 4 | 2 | 100.0% |
| \$2M - \$3.99M | 20 | 8 | 150.0% |
| \$4M - \$4.99M | 7 | 2 | 250.0% |
| \$5M - \$9.99M | 22 | 18 | 22.2% |
| \$10M - \$19.99M | 21 | 8 | 162.5% |
| ≥\$20M | 10 | 5 | 100.0% |

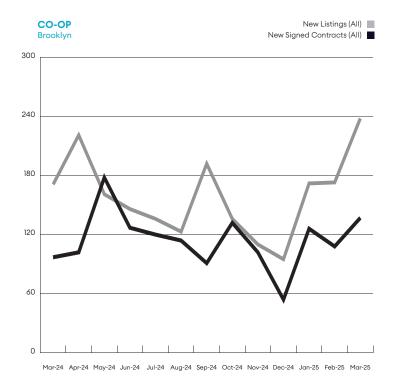


Source: Douglas Elliman Real Estate

Brooklyn

"The number of newly signed contracts has witnessed significant annual growth in the new year. Following the fall elections, new listings have also increased, enabling more sales. The rise in luxury contracts, which generally exceed the \$2 million mark, continues to see gains that exceed the overall market."

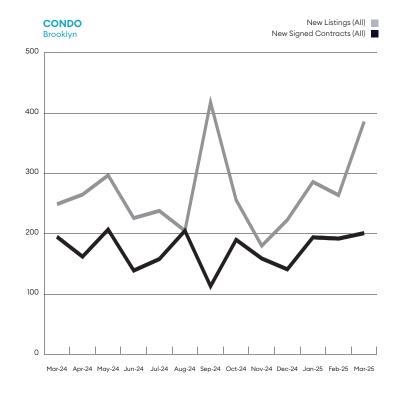
| CO-OP MATRIX Brooklyn | MAR 2025 | MAR 2024 | %∆ (yr) |
|----------------------------|-------------|-------------|---------|
| New Signed Contracts (All) | 137 | 97 | 41.2% |
| < \$500K | 60 | 36 | 66.7% |
| \$500K - \$999K | 51 | 45 | 13.3% |
| \$1M - \$1.99M | 19 | 16 | 18.8% |
| \$2M - \$3.99M | 7 | 0 | |
| \$4M - \$4.99M | 0 | 0 | |
| \$5M - \$9.99M | 0 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥\$20M | 0 | 0 | |
| New Listings (All) | 238 | 171 | 39.2% |
| < \$500K | 107 | 94 | 13.8% |
| \$500K - \$999K | 85 | 54 | 57.4% |
| \$1M - \$1.99M | 31 | 19 | 63.2% |
| \$2M - \$3.99M | 13 | 4 | 225.0% |
| \$4M - \$4.99M | 1 | 0 | |
| \$5M - \$9.99M | 1 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥\$20M | 0 | 0 | |
| | | | |



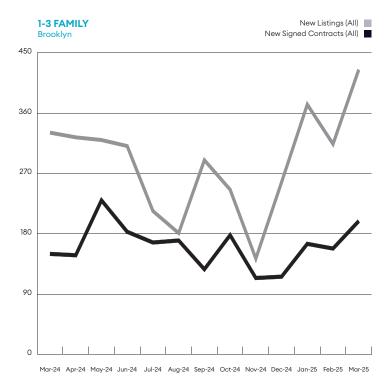
🚯 Douglas Elliman

Brooklyn (continued)

| CONDO MATRIX Brooklyn | MAR 2025 | MAR 2024 | Δ (yr) |
|----------------------------|-------------|-------------|---------------|
| New Signed Contracts (All) | 201 | 195 | 3.1% |
| < \$500K | 9 | 10 | -10.0% |
| \$500K - \$999K | 64 | 79 | -19.0% |
| \$1M - \$1.99M | 91 | 76 | 19.7% |
| \$2M - \$3.99M | 30 | 25 | 20.0% |
| \$4M - \$4.99M | 5 | 3 | 66.7% |
| \$5M - \$9.99M | 1 | 2 | -50.0% |
| \$10M - \$19.99M | 0 | 0 | |
| ≥\$20M | 1 | 0 | |
| New Listings (All) | 386 | 249 | 55.0% |
| < \$500K | 18 | 13 | 38.5% |
| \$500K - \$999K | 139 | 89 | 56.2% |
| \$1M - \$1.99M | 146 | 103 | 41.7% |
| \$2M - \$3.99M | 68 | 39 | 74.4% |
| \$4M - \$4.99M | 10 | 4 | 150.0% |
| \$5M - \$9.99M | 4 | 1 | 300.0% |
| \$10M - \$19.99M | 1 | 0 | |
| ≥\$20M | 0 | 0 | |



| 1-3 FAMILY MATRIX Brooklyn | MAR 2025 | MAR 2024 | %∆ (yr) |
|-------------------------------|-------------|-------------|---------|
| New Signed Contracts (All) | 199 | 150 | 32.7% |
| < \$500K | 0 | 1 | -100.0% |
| \$500K - \$999K | 38 | 45 | -15.6% |
| \$1M - \$1.99 M | 93 | 64 | 45.3% |
| \$2M - \$3.99M | 47 | 29 | 62.1% |
| \$4M - \$4.99M | 7 | 3 | 133.3% |
| \$5M - \$9.99M | 12 | 7 | 71.4% |
| \$10M - \$19.99M | 2 | 1 | 100.0% |
| ≥\$20M | 0 | 0 | |
| New Listings (All) | 425 | 331 | 28.4% |
| < \$500K | 2 | 4 | -50.0% |
| \$500K - \$999K | 101 | 71 | 42.3% |
| \$1M - \$1.99M | 159 | 147 | 8.2% |
| \$2M - \$3.99M | 117 | 80 | 46.3% |
| \$4M - \$4.99M | 21 | 14 | 50.0% |
| \$5M - \$9.99M | 21 | 14 | 50.0% |
| \$10M - \$19.99M | 4 | 1 | 300.0% |
| ≥\$20M | 0 | 0 | |



Source: Douglas Elliman Real Estate

Questions or comments? Email report author

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Methodology: millersamuel.com/research-reports/methodology

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