

# Elliman Report

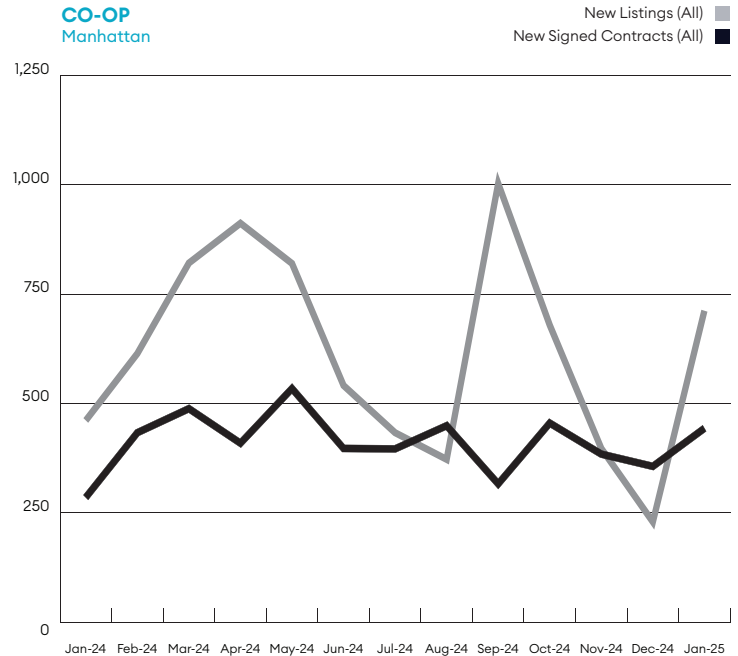
New York

January 2025 New Signed Contracts

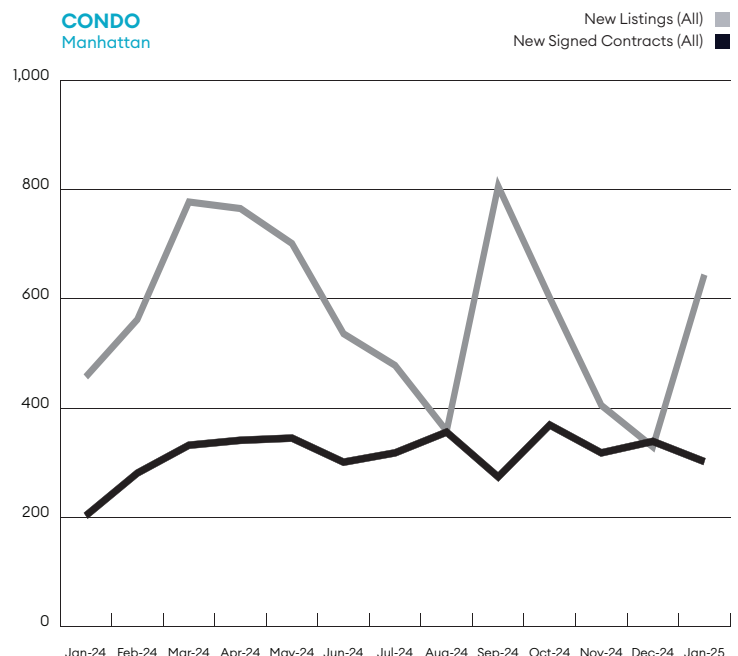
## Manhattan

"Since July, the number of newly signed contracts has continued to surge year over year, a trend sustained by the rising number of listings entering the market. Luxury contracts and new listings at or above the \$4 million threshold are rising at a similar rate to the overall market."

CO-OP MATRIX Manhattan	JAN 2025	JAN 2024	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>443</b>	<b>285</b>	<b>55.4%</b>
< \$500K	62	53	17.0%
\$500K - \$999K	185	102	81.4%
\$1M - \$1.99M	116	73	58.9%
\$2M - \$3.99M	55	39	41.0%
\$4M - \$4.99M	5	5	0.0%
\$5M - \$9.99M	13	11	18.2%
\$10M - \$19.99M	6	2	200.0%
≥ \$20M	1	0	
<b>New Listings (All)</b>	<b>712</b>	<b>461</b>	<b>54.4%</b>
< \$500K	138	88	56.8%
\$500K - \$999K	285	171	66.7%
\$1M - \$1.99M	147	102	44.1%
\$2M - \$3.99M	84	61	37.7%
\$4M - \$4.99M	22	11	100.0%
\$5M - \$9.99M	30	24	25.0%
\$10M - \$19.99M	6	3	100.0%
≥ \$20M	0	1	-100.0%



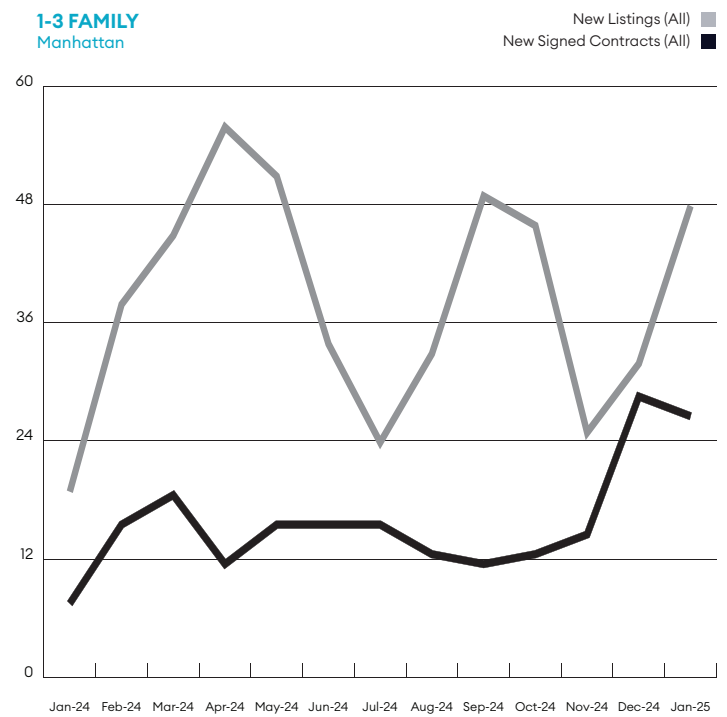
CONDO MATRIX Manhattan	JAN 2025	JAN 2024	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>302</b>	<b>203</b>	<b>48.8%</b>
< \$500K	5	3	66.7%
\$500K - \$999K	76	47	61.7%
\$1M - \$1.99M	78	56	39.3%
\$2M - \$3.99M	84	56	50.0%
\$4M - \$4.99M	13	9	44.4%
\$5M - \$9.99M	24	21	14.3%
\$10M - \$19.99M	17	8	112.5%
≥ \$20M	5	3	66.7%
<b>New Listings (All)</b>	<b>644</b>	<b>457</b>	<b>40.9%</b>
< \$500K	10	5	100.0%
\$500K - \$999K	113	86	31.4%
\$1M - \$1.99M	194	137	41.6%
\$2M - \$3.99M	168	123	36.6%
\$4M - \$4.99M	46	20	130.0%
\$5M - \$9.99M	74	62	19.4%
\$10M - \$19.99M	27	14	92.9%
≥ \$20M	12	10	20.0%



## Manhattan (continued)

1-3 FAMILY MATRIX Manhattan	JAN 2025	JAN 2024	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>26</b>	<b>7</b>	<b>271.4%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	7	0	
\$4M - \$4.99M	3	1	200.0%
\$5M - \$9.99M	12	4	200.0%
\$10M - \$19.99M	3	0	
≥ \$20M	1	1	0.0%
<b>New Listings (All)</b>	<b>47</b>	<b>18</b>	<b>161.1%</b>
< \$500K	1	0	
\$500K - \$999K	3	0	
\$1M - \$1.99M	5	3	66.7%
\$2M - \$3.99M	9	4	125.0%
\$4M - \$4.99M	3	0	
\$5M - \$9.99M	14	4	250.0%
\$10M - \$19.99M	9	5	80.0%
≥ \$20M	3	2	50.0%

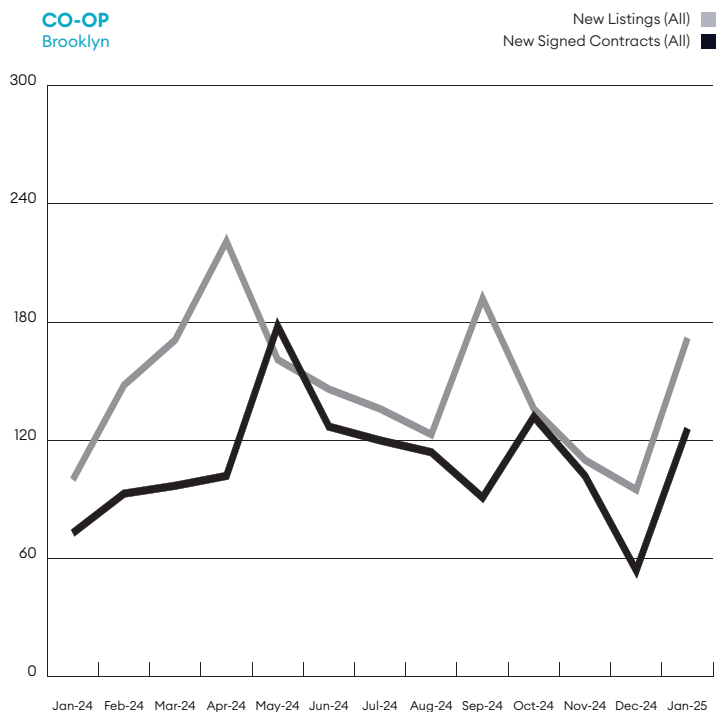
Source: Douglas Elliman Real Estate



## Brooklyn

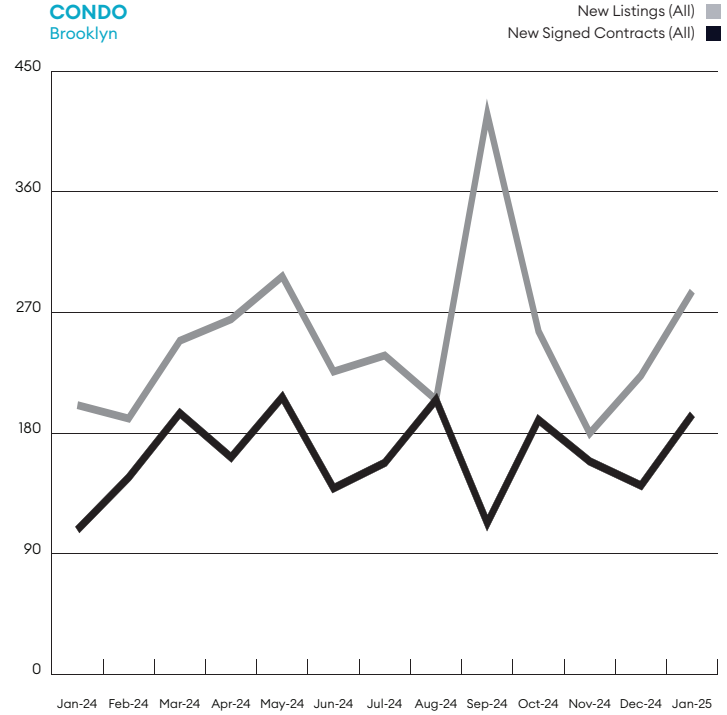
"Since April, the number of newly signed contracts has surged year over year almost every month, a trend supported by the recent rise in the number of listings entering the market. Luxury contracts and new listings at or above the \$2 million mark are increasing faster than the overall market."

CO-OP MATRIX Brooklyn	JAN 2025	JAN 2024	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>126</b>	<b>73</b>	<b>72.6%</b>
< \$500K	74	39	89.7%
\$500K - \$999K	36	20	80.0%
\$1M - \$1.99M	14	13	7.7%
\$2M - \$3.99M	2	1	100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>172</b>	<b>100</b>	<b>72.0%</b>
< \$500K	92	56	64.3%
\$500K - \$999K	47	33	42.4%
\$1M - \$1.99M	16	9	77.8%
\$2M - \$3.99M	16	2	700.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	1	0	

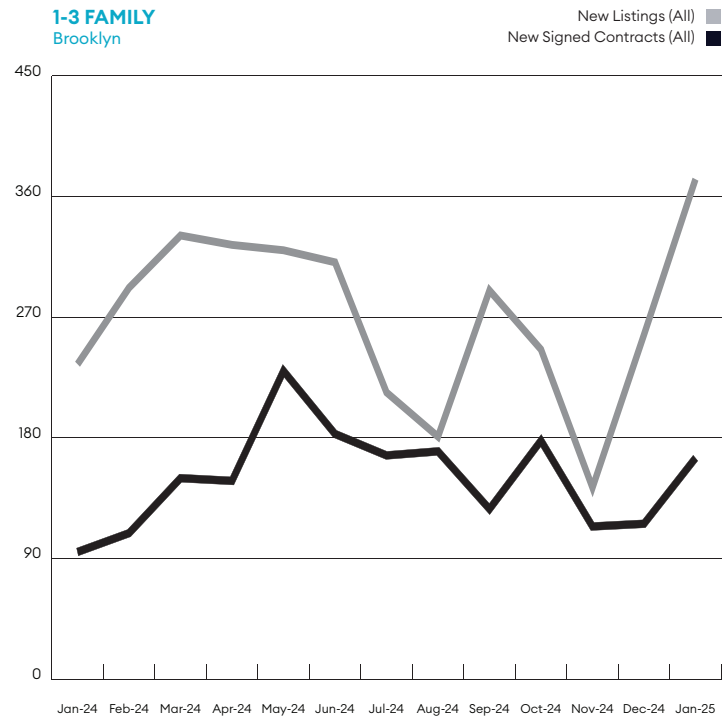


# Brooklyn (continued)

CONDO MATRIX Brooklyn	JAN 2025	JAN 2024	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>194</b>	<b>108</b>	<b>79.6%</b>
< \$500K	9	8	12.5%
\$500K - \$999K	77	47	63.8%
\$1M - \$1.99M	64	42	52.4%
\$2M - \$3.99M	39	8	387.5%
\$4M - \$4.99M	4	2	100.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>286</b>	<b>201</b>	<b>42.3%</b>
< \$500K	17	14	21.4%
\$500K - \$999K	101	69	46.4%
\$1M - \$1.99M	101	82	23.2%
\$2M - \$3.99M	52	29	79.3%
\$4M - \$4.99M	12	5	140.0%
\$5M - \$9.99M	3	2	50.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



1-3 FAMILY MATRIX Brooklyn	JAN 2025	JAN 2024	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>165</b>	<b>95</b>	<b>73.7%</b>
< \$500K	2	0	
\$500K - \$999K	53	33	60.6%
\$1M - \$1.99M	63	44	43.2%
\$2M - \$3.99M	34	15	126.7%
\$4M - \$4.99M	6	2	200.0%
\$5M - \$9.99M	6	1	500.0%
\$10M - \$19.99M	1	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>373</b>	<b>235</b>	<b>58.7%</b>
< \$500K	4	3	33.3%
\$500K - \$999K	84	64	31.3%
\$1M - \$1.99M	157	104	51.0%
\$2M - \$3.99M	102	44	131.8%
\$4M - \$4.99M	5	11	-54.5%
\$5M - \$9.99M	16	8	100.0%
\$10M - \$19.99M	4	1	300.0%
≥ \$20M	1	0	



Source: Douglas Elliman Real Estate

Questions or comments? Email report author  
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