

# Elliman Report

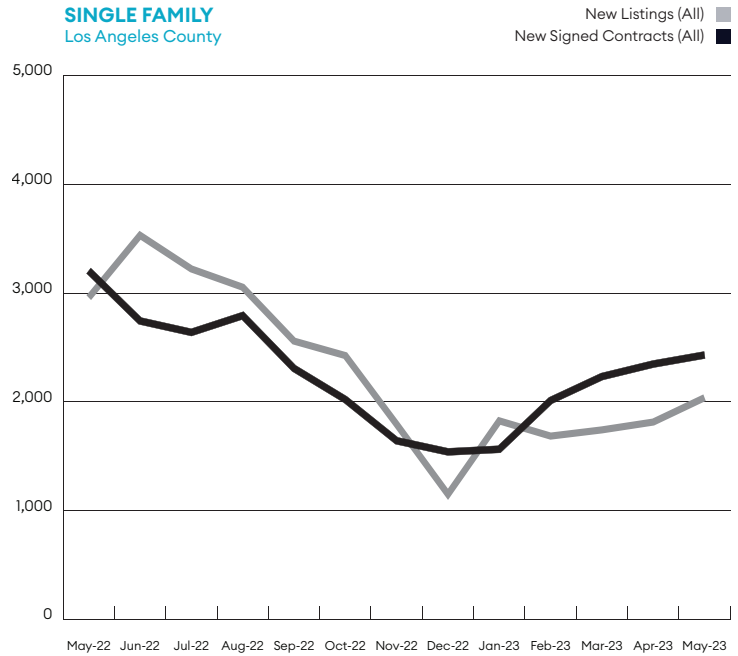
California

May 2023 New Signed Contracts

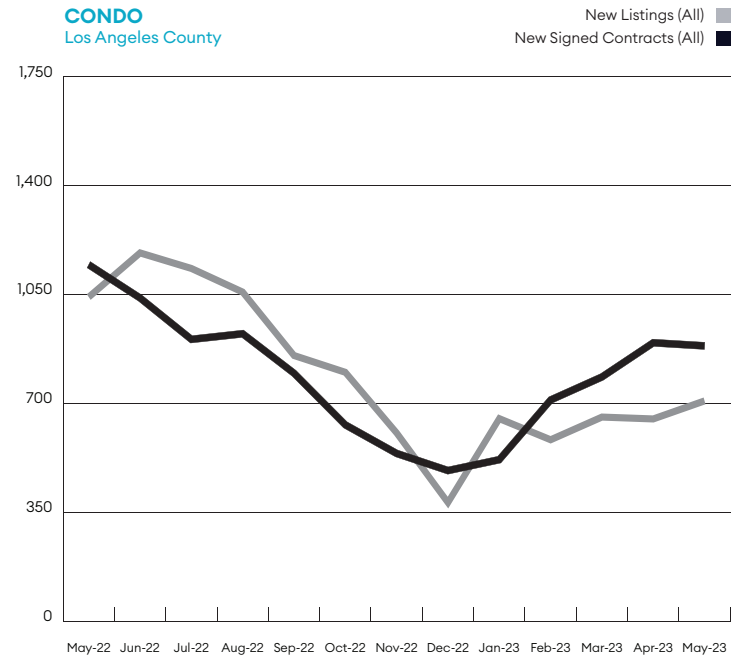
## Los Angeles County

"The monthly growth of newly signed contracts has continued for the fifth consecutive month as new listings expanded for the third time to meet demand."

SINGLE FAMILY MATRIX Los Angeles County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>2,431</b>	<b>3,205</b>	<b>-24.1%</b>
< \$300K	19	12	58.3%
\$300K - \$499K	196	234	-16.2%
\$500K - \$699K	467	518	-9.8%
\$700K - \$899K	604	864	-30.1%
\$900K - \$999K	189	266	-28.9%
\$1M - \$1.99M	654	912	-28.3%
\$2M - \$4.99M	259	345	-24.9%
≥ \$5M	43	54	-20.4%
<b>New Listings (All)</b>	<b>2,039</b>	<b>2,958</b>	<b>-31.1%</b>
< \$300K	14	18	-22.2%
\$300K - \$499K	118	133	-11.3%
\$500K - \$699K	255	388	-34.3%
\$700K - \$899K	355	685	-48.2%
\$900K - \$999K	136	258	-47.3%
\$1M - \$1.99M	650	910	-28.6%
\$2M - \$4.99M	365	387	-5.7%
≥ \$5M	146	179	-18.4%



CONDO MATRIX Los Angeles County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>885</b>	<b>1,146</b>	<b>-22.8%</b>
< \$300K	18	19	-5.3%
\$300K - \$499K	211	265	-20.4%
\$500K - \$599K	180	214	-15.9%
\$600K - \$699K	127	175	-27.4%
\$700K - \$799K	106	128	-17.2%
\$800K - \$999K	107	142	-24.6%
\$1M - \$1.99M	109	168	-35.1%
≥ \$2M	27	35	-22.9%
<b>New Listings (All)</b>	<b>708</b>	<b>1,042</b>	<b>-32.1%</b>
< \$300K	3	5	-40.0%
\$300K - \$499K	104	159	-34.6%
\$500K - \$599K	98	171	-42.7%
\$600K - \$699K	108	155	-30.3%
\$700K - \$799K	86	126	-31.7%
\$800K - \$999K	104	162	-35.8%
\$1M - \$1.99M	149	190	-21.6%
≥ \$2M	56	74	-24.3%

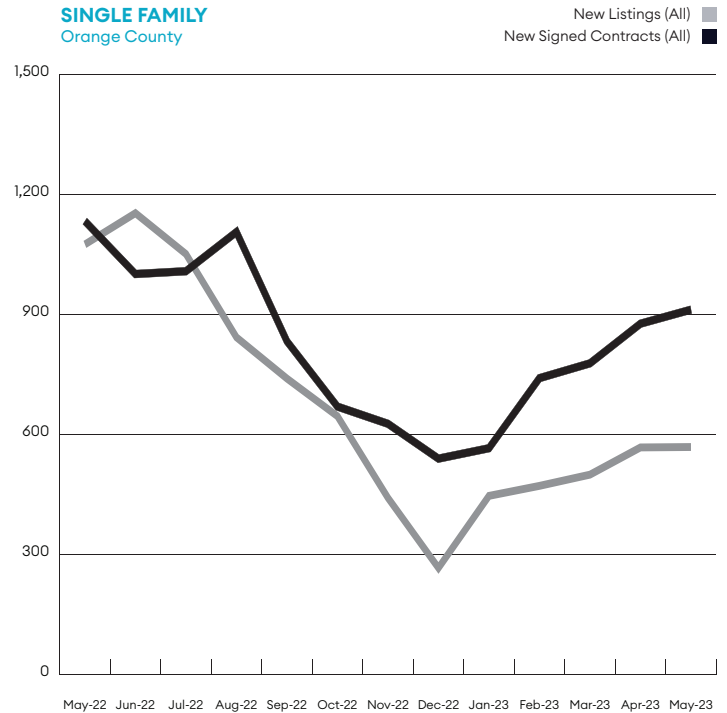


Source: TheMLS/CLAW (Combined Los Angeles Westside)

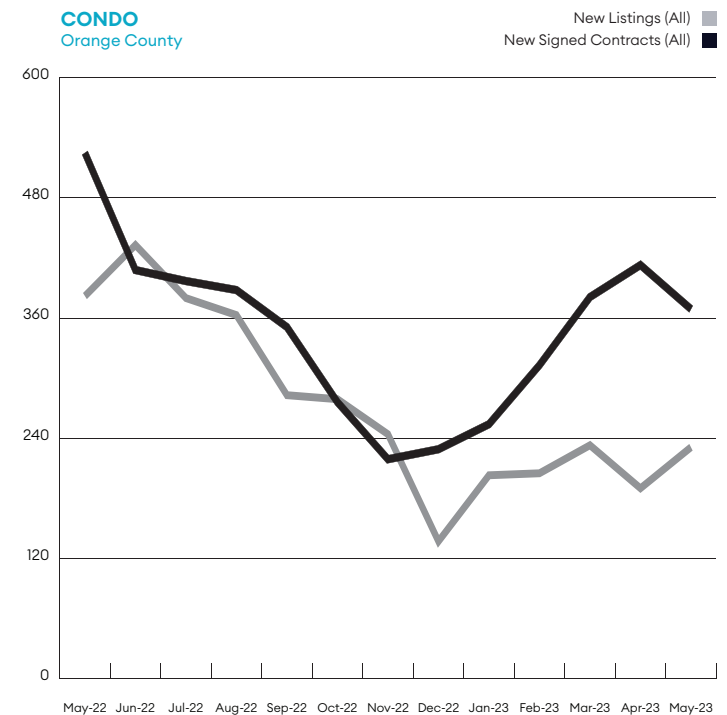
# Orange County

"The monthly growth of newly signed contracts slipped for the first time this year as new listings expanded for the fifth straight month."

SINGLE FAMILY MATRIX Orange County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>912</b>	<b>1,133</b>	<b>-19.5%</b>
< \$300K	0	0	
\$300K - \$399K	1	0	
\$400K - \$499K	1	0	
\$500K - \$599K	8	4	100.0%
\$600K - \$799K	97	80	21.3%
\$800K - \$999K	206	281	-26.7%
\$1M - \$1.99M	440	578	-23.9%
≥ \$2M	159	190	-16.3%
<b>New Listings (All)</b>	<b>569</b>	<b>1,075</b>	<b>-47.1%</b>
< \$300K	0	0	
\$300K - \$399K	0	0	
\$400K - \$499K	0	3	-100.0%
\$500K - \$599K	4	6	-33.3%
\$600K - \$799K	49	73	-32.9%
\$800K - \$999K	84	230	-63.5%
\$1M - \$1.99M	260	508	-48.8%
≥ \$2M	172	255	-32.5%



CONDO MATRIX Orange County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>369</b>	<b>525</b>	<b>-29.7%</b>
< \$200K	1	7	-85.7%
\$200K - \$299K	6	7	-14.3%
\$300K - \$399K	13	23	-43.5%
\$400K - \$499K	65	75	-13.3%
\$500K - \$599K	61	86	-29.1%
\$600K - \$799K	104	155	-32.9%
\$800K - \$999K	49	79	-38.0%
≥ \$1M	70	93	-24.7%
<b>New Listings (All)</b>	<b>231</b>	<b>382</b>	<b>-39.5%</b>
< \$200K	0	0	
\$200K - \$299K	3	1	200.0%
\$300K - \$399K	7	18	-61.1%
\$400K - \$499K	26	48	-45.8%
\$500K - \$599K	26	53	-50.9%
\$600K - \$799K	53	96	-44.8%
\$800K - \$999K	45	69	-34.8%
≥ \$1M	71	97	-26.8%

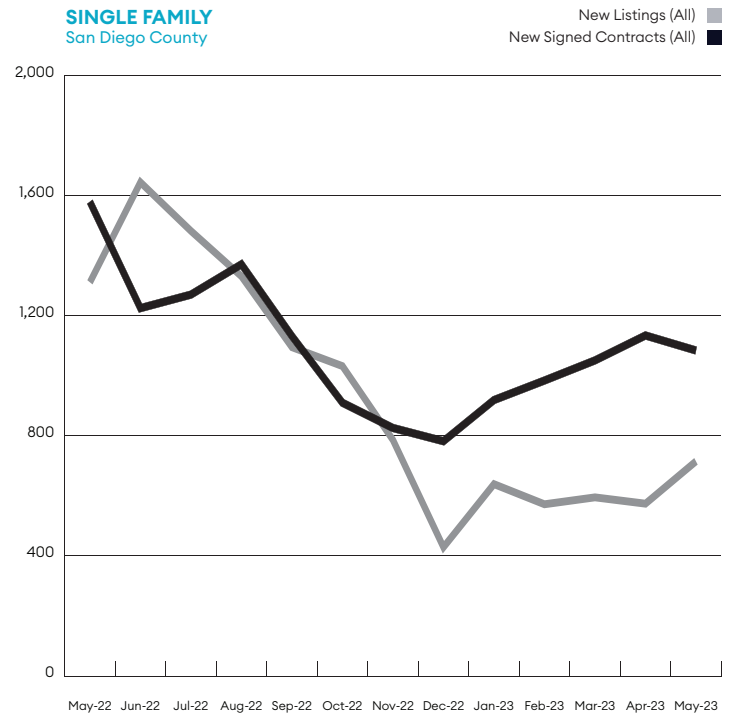


Source: California Regional Multiple Listing Service (CRMLS)

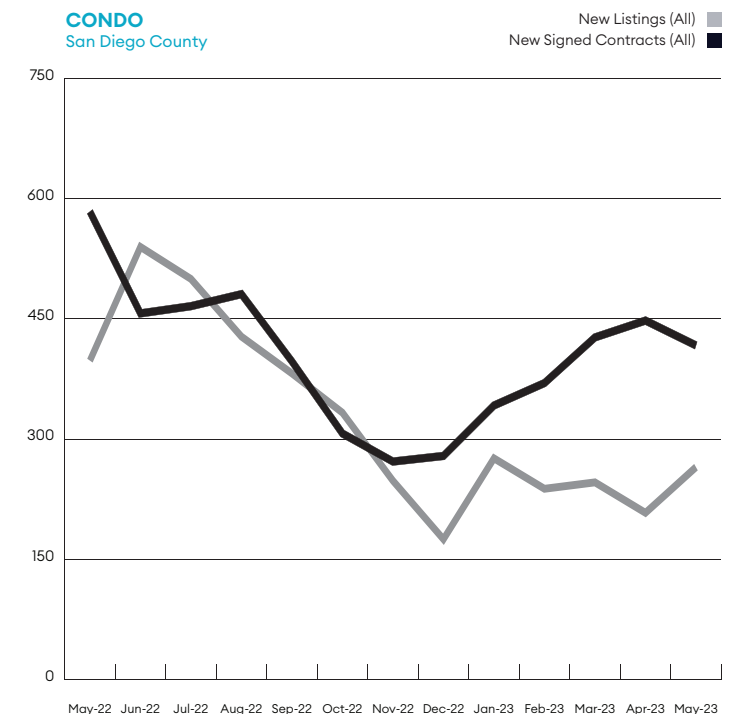
# San Diego County

"The monthly growth of newly signed contracts slipped for the first time this year as new listings expanded for the second time in three months."

SINGLE FAMILY MATRIX San Diego County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>1,084</b>	<b>1,579</b>	<b>-31.3%</b>
< \$300K	5	7	-28.6%
\$300K - \$399K	8	10	-20.0%
\$400K - \$499K	17	21	-19.0%
\$500K - \$599K	35	55	-36.4%
\$600K - \$799K	273	406	-32.8%
\$800K - \$999K	267	389	-31.4%
\$1M - \$1.99M	355	524	-32.3%
≥ \$2M	124	167	-25.7%
<b>New Listings (All)</b>	<b>715</b>	<b>1,311</b>	<b>-45.5%</b>
< \$300K	2	3	-33.3%
\$300K - \$399K	3	1	200.0%
\$400K - \$499K	11	15	-26.7%
\$500K - \$599K	19	40	-52.5%
\$600K - \$799K	109	273	-60.1%
\$800K - \$999K	136	303	-55.1%
\$1M - \$1.99M	256	471	-45.6%
≥ \$2M	179	205	-12.7%



CONDO MATRIX San Diego County	MAY 2023	MAY 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>417</b>	<b>584</b>	<b>-28.6%</b>
< \$200K	1	3	-66.7%
\$200K - \$299K	2	8	-75.0%
\$300K - \$399K	52	76	-31.6%
\$400K - \$499K	85	118	-28.0%
\$500K - \$599K	85	127	-33.1%
\$600K - \$799K	104	152	-31.6%
\$800K - \$999K	43	39	10.3%
≥ \$1M	45	61	-26.2%
<b>New Listings (All)</b>	<b>265</b>	<b>398</b>	<b>-33.4%</b>
< \$200K	0	2	-100.0%
\$200K - \$299K	4	4	0.0%
\$300K - \$399K	26	28	-7.1%
\$400K - \$499K	44	78	-43.6%
\$500K - \$599K	46	70	-34.3%
\$600K - \$799K	50	112	-55.4%
\$800K - \$999K	30	36	-16.7%
≥ \$1M	65	68	-4.4%



Source: California Regional Multiple Listing Service (CRMLS)

Questions or comments? Email report author  
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