

Elliman Report

Colorado

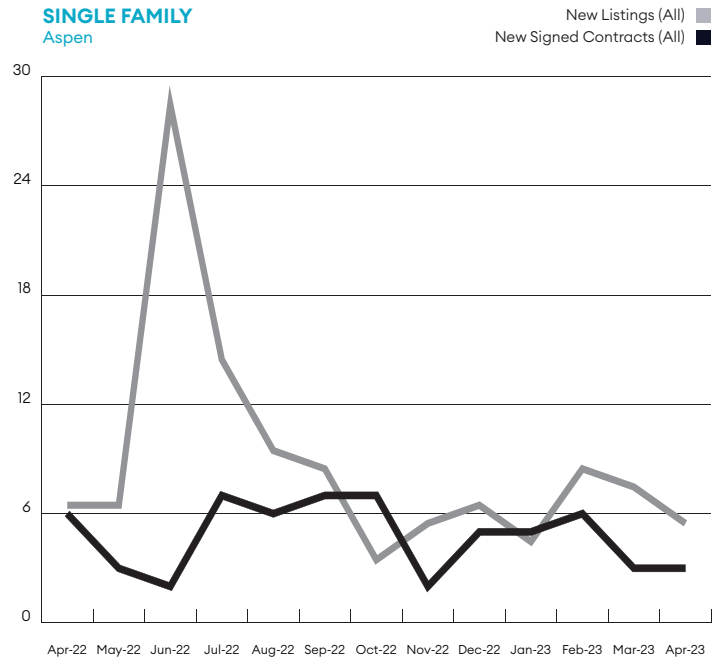
April 2023 New Signed Contracts

Aspen

"Newly signed contracts surged month over month, rising for the fourth time in five months as new listings fell for the fourth time."

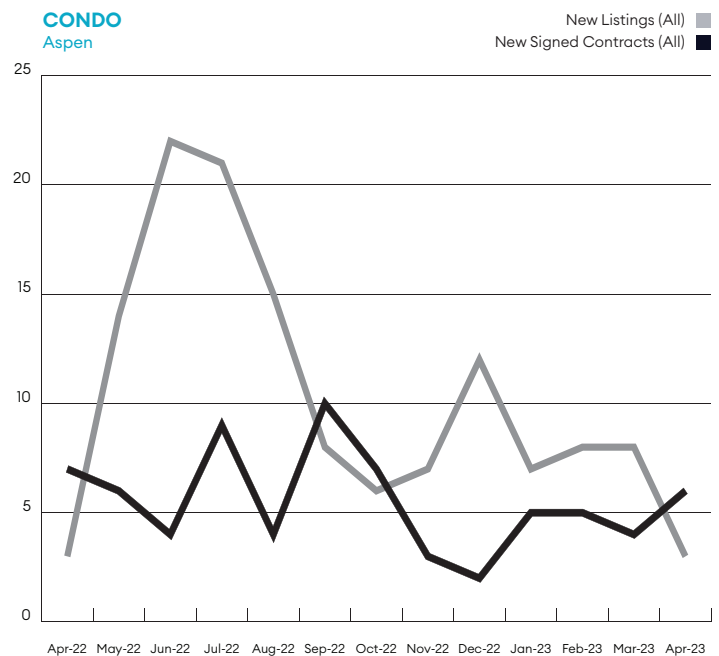
SINGLE FAMILY MATRIX Aspen	APR 2023	APR 2022	%Δ (yr)
New Signed Contracts (All)	3	6	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	1	2	-50.0%
≥ \$20M	1	2	-50.0%
New Listings (All)	5	6	-16.7%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	3	4	-25.0%
≥ \$20M	1	2	-50.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	APR 2023	APR 2022	%Δ (yr)
New Signed Contracts (All)	6	7	-14.3%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	3	-66.7%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	1	0	
New Listings (All)	3	3	0.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	2	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	

CONDO Aspen

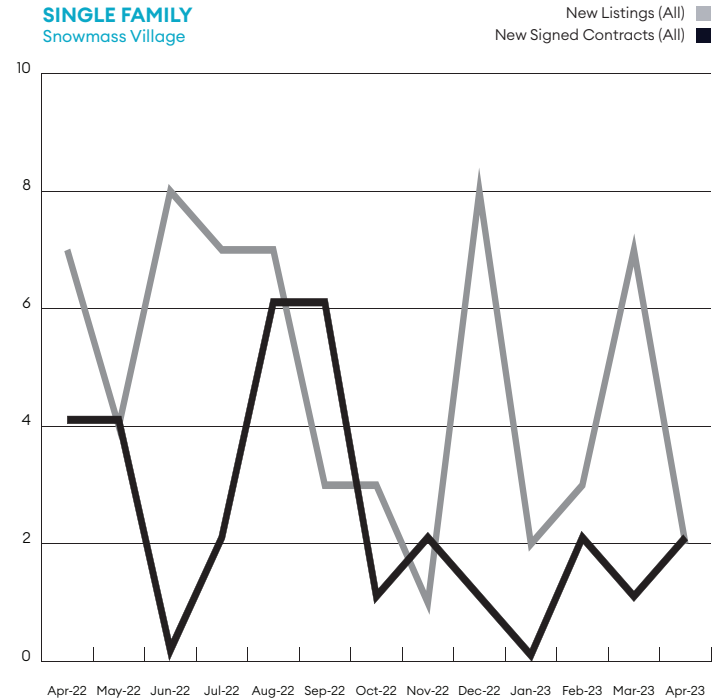


Source: Aspen/Glenwood MLS

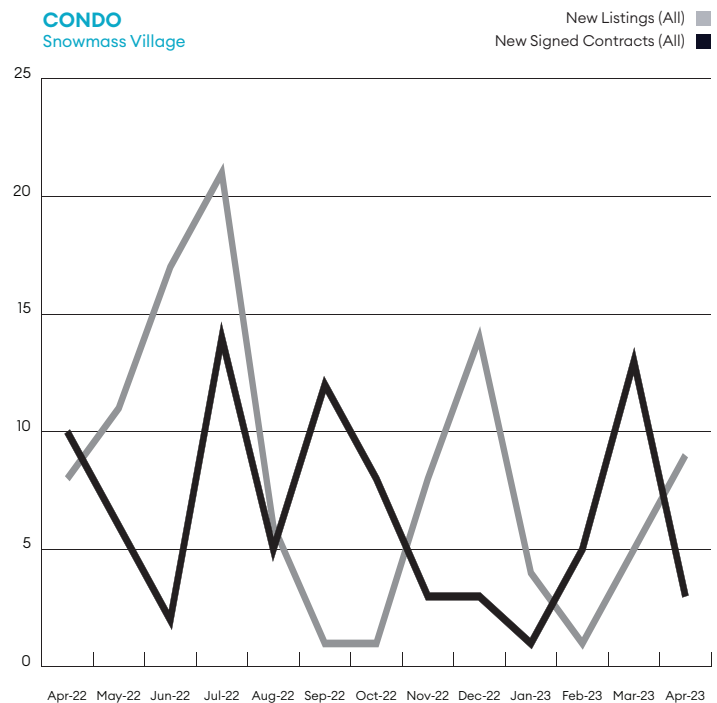
Snowmass Village

"Newly signed contracts fell month over month after two months of sharp gains. In addition, new listings declined for the third time in four months."

SINGLE FAMILY MATRIX Snowmass Village	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	2	4	-50.0%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
New Listings (All)	2	7	-71.4%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	1	5	-80.0%
\$10M - \$19.99M	0	2	-100.0%
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	3	10	-70.0%
< \$500K	0	0	
\$500K - \$999K	1	5	-80.0%
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	9	8	12.5%
< \$500K	0	0	
\$500K - \$999K	2	3	-33.3%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	2	2	0.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	5	2	150.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

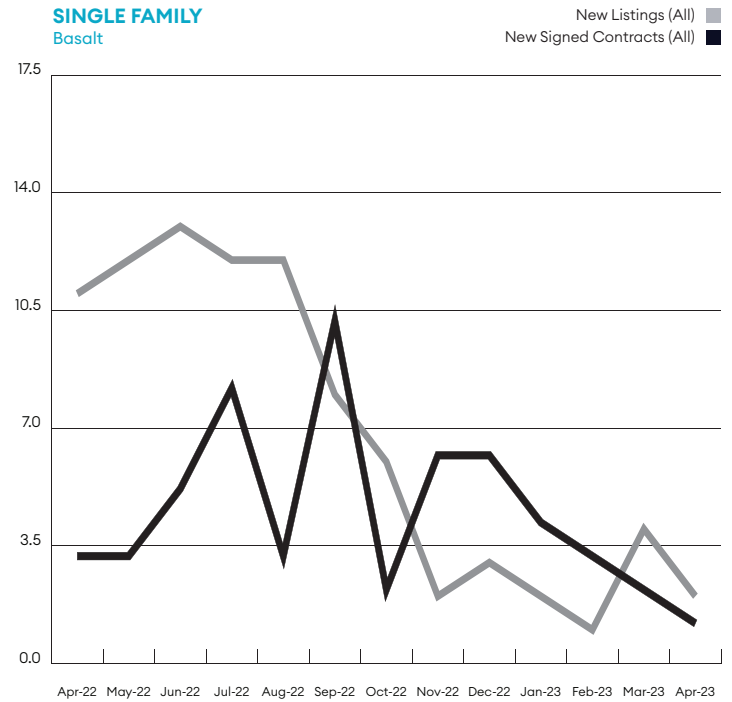


Source: Aspen/Glenwood MLS

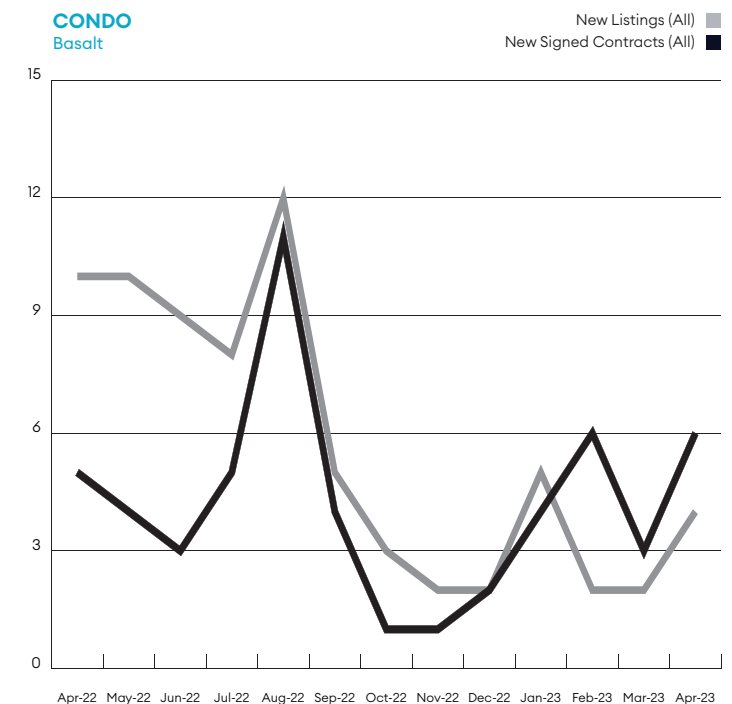
Basalt

"The number of newly signed contracts surged monthly as new listings stabilized."

SINGLE FAMILY MATRIX Basalt	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	1	3	-66.7%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	1	0.0%
\$4M - \$4.99M	0	2	-100.0%
≥ \$5M	0	0	
New Listings (All)	2	11	-81.8%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	2	5	-60.0%
\$4M - \$4.99M	0	3	-100.0%
≥ \$5M	0	1	-100.0%



CONDO MATRIX Basalt	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	6	5	20.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	5	-80.0%
\$4M - \$4.99M	4	0	
≥ \$5M	0	0	
New Listings (All)	4	10	-60.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	2	-100.0%
\$3M - \$3.99M	2	0	
\$4M - \$4.99M	2	5	-60.0%
≥ \$5M	0	1	-100.0%

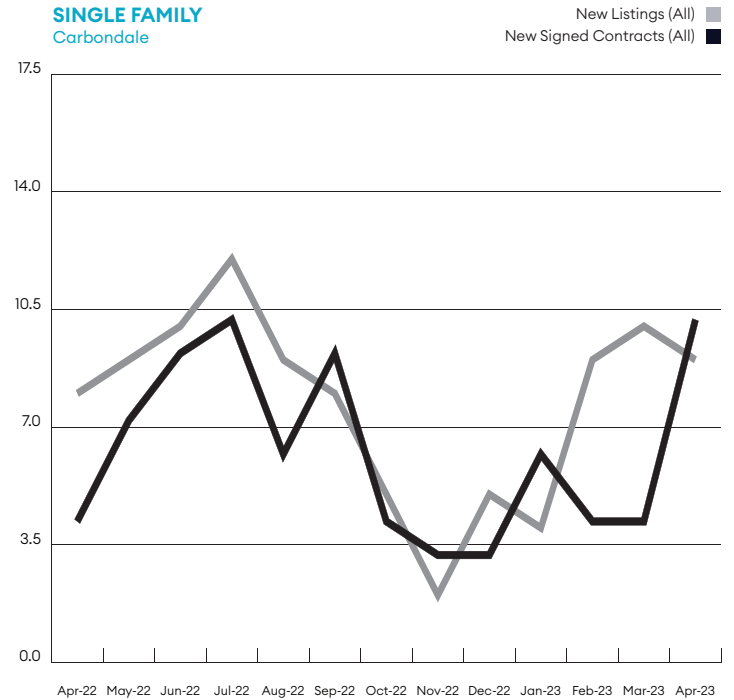


Source: Aspen/Glenwood MLS

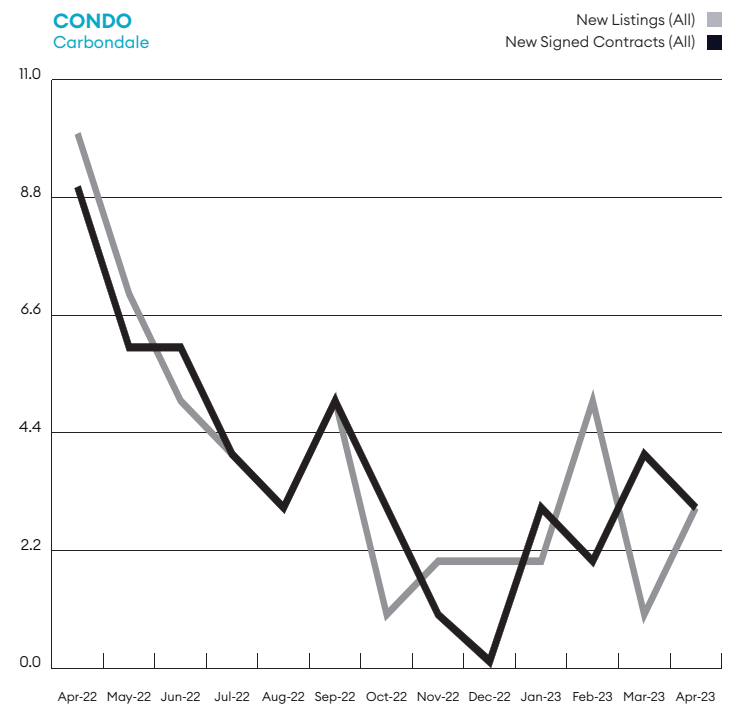
Carbondale

"Newly signed contracts surged for the second month, with new listings increasing for the second time in three months."

SINGLE FAMILY MATRIX Carbondale	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	10	4	150.0%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.49M	1	0	
\$1.5M - \$1.9M	3	2	50.0%
\$2M - \$2.9M	2	0	
\$3M - \$3.9M	2	1	100.0%
\$4M - \$4.9M	0	0	
≥ \$5M	1	1	0.0%
New Listings (All)	9	8	12.5%
< \$500K	0	0	
\$500K - \$999K	2	1	100.0%
\$1M - \$1.49M	0	1	-100.0%
\$1.5M - \$1.9M	2	2	0.0%
\$2M - \$2.9M	2	2	0.0%
\$3M - \$3.9M	2	2	0.0%
\$4M - \$4.9M	0	0	
≥ \$5M	1	0	



CONDO MATRIX Carbondale	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	3	9	-66.7%
< \$500K	0	0	
\$500K - \$799K	0	4	-100.0%
\$800K - \$999K	1	2	-50.0%
\$1M - \$1.49M	2	2	0.0%
\$1.5M - \$1.9M	0	1	-100.0%
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	3	10	-70.0%
< \$500K	0	1	-100.0%
\$500K - \$799K	0	1	-100.0%
\$800K - \$999K	1	5	-80.0%
\$1M - \$1.49M	2	1	100.0%
\$1.5M - \$1.9M	0	2	-100.0%
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



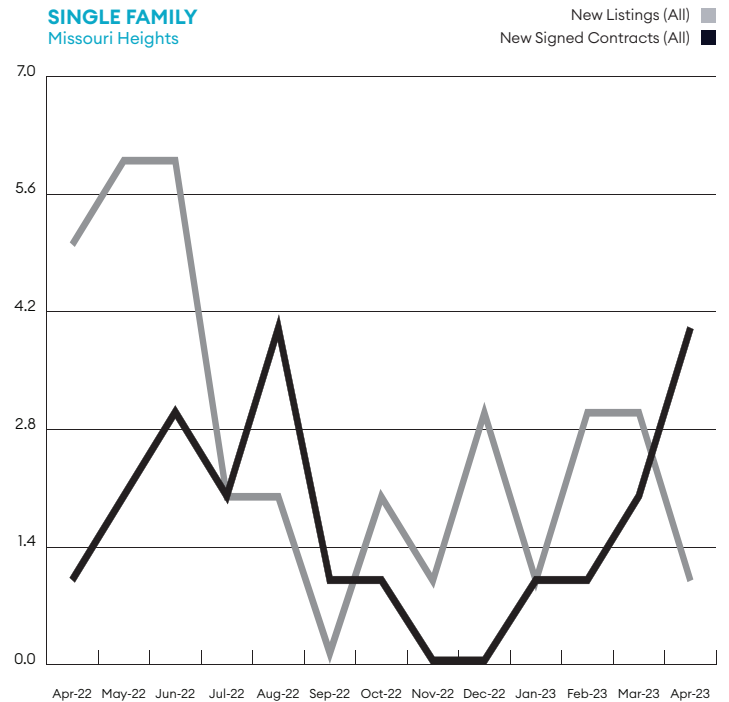
Source: Aspen/Glenwood MLS

Missouri Heights

"Newly signed contracts rose monthly while new listings fell sharply."

SINGLE FAMILY MATRIX Missouri Heights	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	4	1	300.0%
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	0	
\$1M – \$1.99M	1	1	0.0%
\$2M – \$2.9M	3	0	
\$3M – \$3.9M	0	0	
\$4M – \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	1	5	-80.0%
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	1	-100.0%
\$1M – \$1.99M	0	3	-100.0%
\$2M – \$2.9M	0	1	-100.0%
\$3M – \$3.9M	0	0	
\$4M – \$4.99M	0	0	
≥ \$5M	1	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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