

Elliman Report

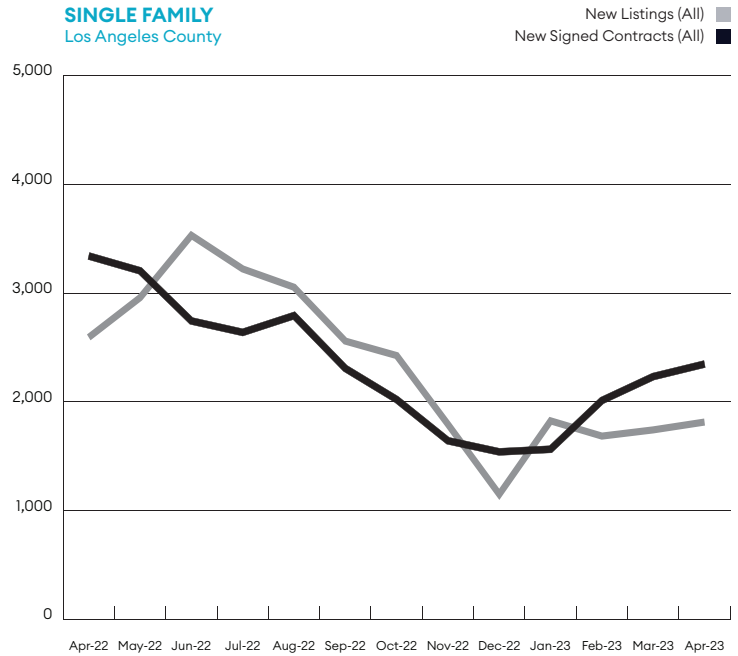
California

April 2023 New Signed Contracts

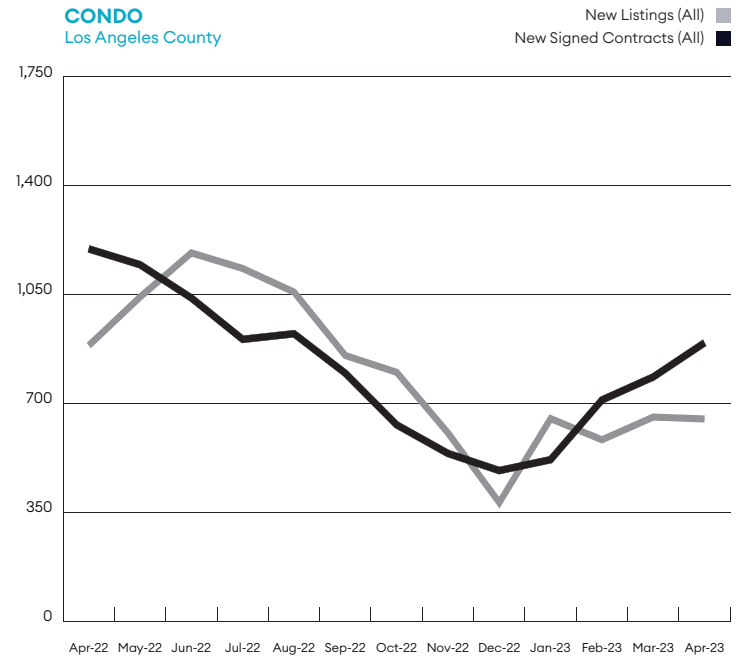
Los Angeles County

"Newly signed contracts rose month over month for the fourth time as new listings expanded for the third time in four months."

SINGLE FAMILY MATRIX Los Angeles County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	2,348	3,341	-29.7%
< \$300K	9	11	-18.2%
\$300K - \$499K	218	226	-3.5%
\$500K - \$699K	481	576	-16.5%
\$700K - \$899K	591	854	-30.8%
\$900K - \$999K	168	280	-40.0%
\$1M - \$1.99M	611	955	-36.0%
\$2M - \$4.99M	244	367	-33.5%
≥ \$5M	26	72	-63.9%
New Listings (All)	1,815	2,593	-30.0%
< \$300K	6	8	-25.0%
\$300K - \$499K	98	142	-31.0%
\$500K - \$699K	247	350	-29.4%
\$700K - \$899K	313	568	-44.9%
\$900K - \$999K	123	222	-44.6%
\$1M - \$1.99M	529	782	-32.4%
\$2M - \$4.99M	370	363	1.9%
≥ \$5M	129	158	-18.4%



CONDO MATRIX Los Angeles County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	895	1,197	-25.2%
< \$300K	20	18	11.1%
\$300K - \$499K	211	278	-24.1%
\$500K - \$599K	173	209	-17.2%
\$600K - \$699K	127	202	-37.1%
\$700K - \$799K	114	138	-17.4%
\$800K - \$999K	102	148	-31.1%
\$1M - \$1.99M	126	164	-23.2%
≥ \$2M	22	40	-45.0%
New Listings (All)	650	886	-26.6%
< \$300K	9	10	-10.0%
\$300K - \$499K	121	172	-29.7%
\$500K - \$599K	88	122	-27.9%
\$600K - \$699K	84	121	-30.6%
\$700K - \$799K	81	114	-28.9%
\$800K - \$999K	88	133	-33.8%
\$1M - \$1.99M	131	165	-20.6%
≥ \$2M	48	49	-2.0%

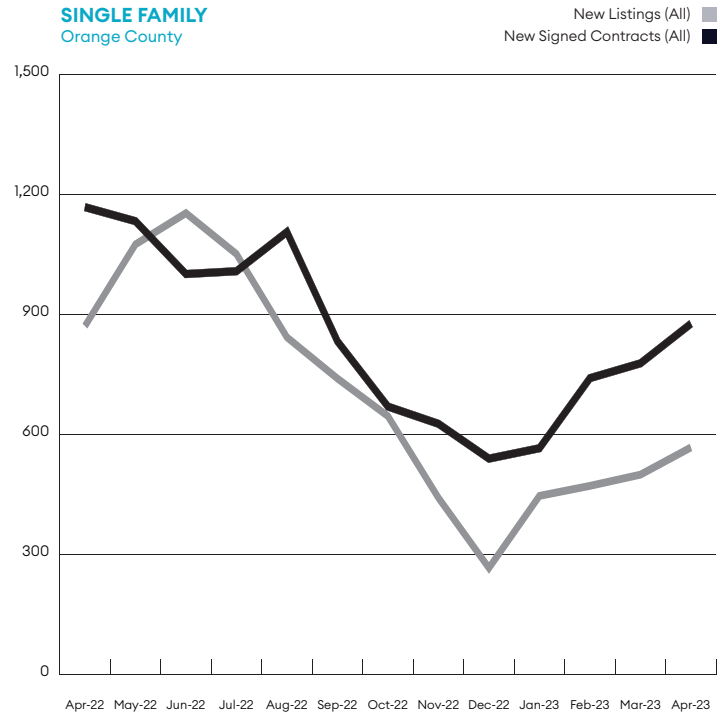


Source: TheMLS/CLAW (Combined Los Angeles Westside)

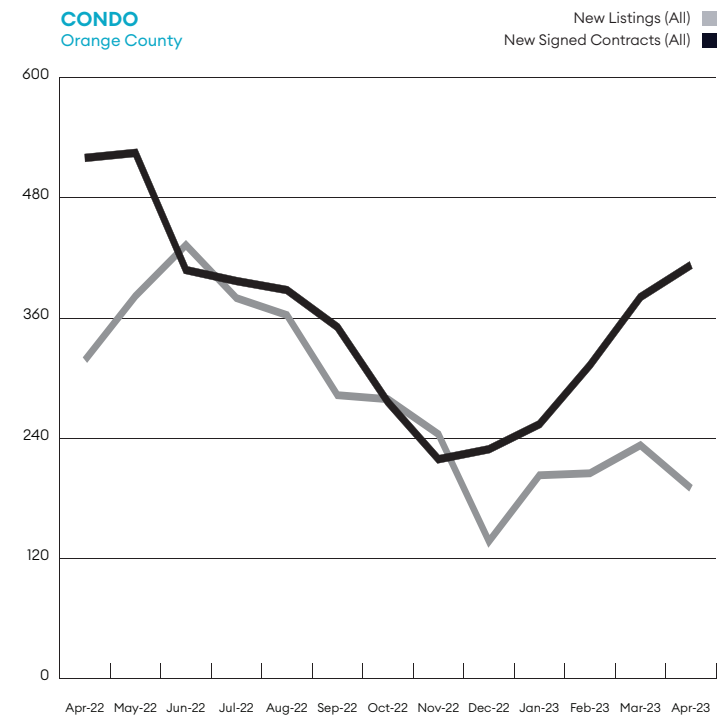
Orange County

"Newly signed contracts rose month over month for the fourth time as new listings also expanded for the fourth month."

SINGLE FAMILY MATRIX Orange County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	877	1,168	-24.9%
< \$300K	0	0	
\$300K - \$399K	0	0	
\$400K - \$499K	0	1	-100.0%
\$500K - \$599K	8	10	-20.0%
\$600K - \$799K	87	89	-2.2%
\$800K - \$999K	197	293	-32.8%
\$1M - \$1.99M	427	598	-28.6%
≥ \$2M	158	177	-10.7%
New Listings (All)	568	871	-34.8%
< \$300K	0	0	
\$300K - \$399K	1	0	
\$400K - \$499K	1	0	
\$500K - \$599K	3	3	0.0%
\$600K - \$799K	30	70	-57.1%
\$800K - \$999K	95	169	-43.8%
\$1M - \$1.99M	253	420	-39.8%
≥ \$2M	185	209	-11.5%



CONDO MATRIX Orange County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	413	520	-20.6%
< \$200K	6	2	200.0%
\$200K - \$299K	4	10	-60.0%
\$300K - \$399K	21	42	-50.0%
\$400K - \$499K	60	59	1.7%
\$500K - \$599K	91	83	9.6%
\$600K - \$799K	111	147	-24.5%
\$800K - \$999K	44	84	-47.6%
≥ \$1M	76	93	-18.3%
New Listings (All)	190	318	-40.3%
< \$200K	1	1	0.0%
\$200K - \$299K	1	0	
\$300K - \$399K	9	16	-43.8%
\$400K - \$499K	25	39	-35.9%
\$500K - \$599K	21	38	-44.7%
\$600K - \$799K	59	94	-37.2%
\$800K - \$999K	22	52	-57.7%
≥ \$1M	52	78	-33.3%

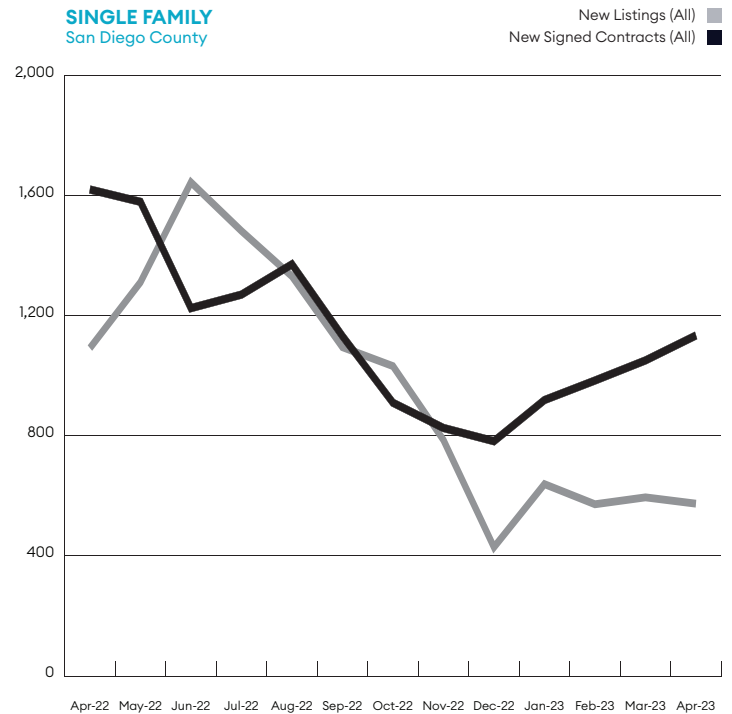


Source: California Regional Multiple Listing Service (CRMLS)

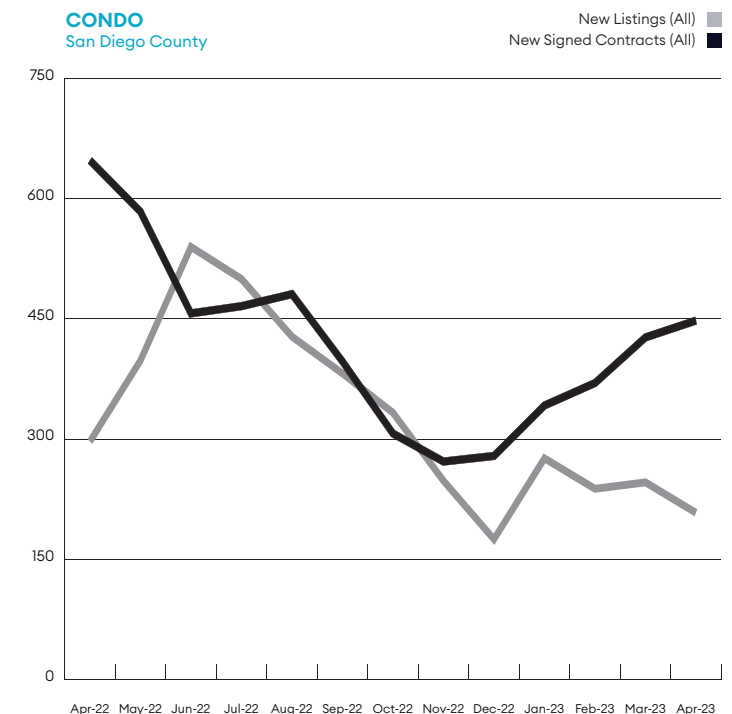
San Diego County

"Newly signed contracts rose month over month for the fourth time as new listings declined for the second time in three months."

SINGLE FAMILY MATRIX San Diego County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	1,134	1,620	-30.0%
< \$300K	5	6	-16.7%
\$300K - \$399K	7	8	-12.5%
\$400K - \$499K	27	22	22.7%
\$500K - \$599K	47	58	-19.0%
\$600K - \$799K	309	438	-29.5%
\$800K - \$999K	271	419	-35.3%
\$1M - \$1.99M	341	513	-33.5%
≥ \$2M	127	156	-18.6%
New Listings (All)	574	1,092	-47.4%
< \$300K	3	2	50.0%
\$300K - \$399K	5	5	0.0%
\$400K - \$499K	6	17	-64.7%
\$500K - \$599K	24	31	-22.6%
\$600K - \$799K	82	257	-68.1%
\$800K - \$999K	118	276	-57.2%
\$1M - \$1.99M	184	342	-46.2%
≥ \$2M	152	162	-6.2%



CONDO MATRIX San Diego County	APR 2023	APR 2022	%Δ (YR)
New Signed Contracts (All)	448	648	-30.9%
< \$200K	1	1	0.0%
\$200K - \$299K	8	11	-27.3%
\$300K - \$399K	46	55	-16.4%
\$400K - \$499K	100	132	-24.2%
\$500K - \$599K	96	144	-33.3%
\$600K - \$799K	106	170	-37.6%
\$800K - \$999K	40	46	-13.0%
≥ \$1M	51	89	-42.7%
New Listings (All)	208	297	-30.0%
< \$200K	4	1	300.0%
\$200K - \$299K	0	2	-100.0%
\$300K - \$399K	16	33	-51.5%
\$400K - \$499K	30	54	-44.4%
\$500K - \$599K	29	51	-43.1%
\$600K - \$799K	52	78	-33.3%
\$800K - \$999K	20	29	-31.0%
≥ \$1M	57	49	16.3%



Source: California Regional Multiple Listing Service (CRMLS)

Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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