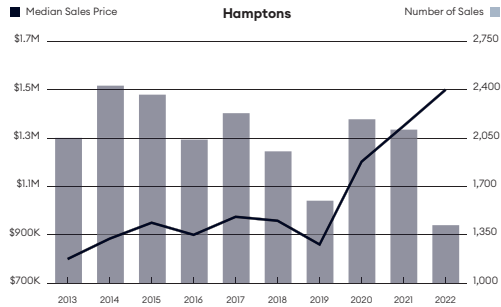


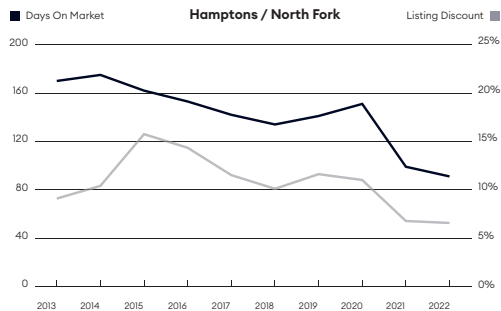
Elliman Report

2013-2022 Hamptons & North Fork Sales

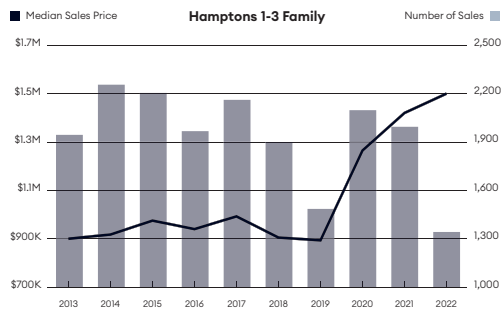
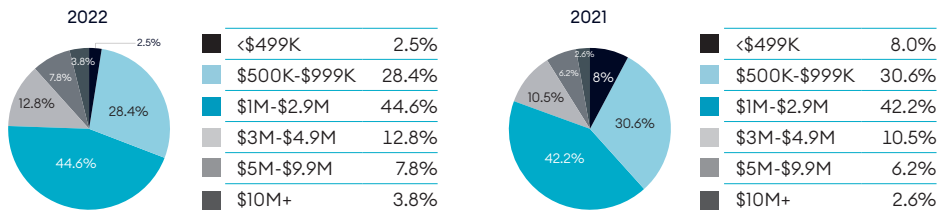
Hamptons



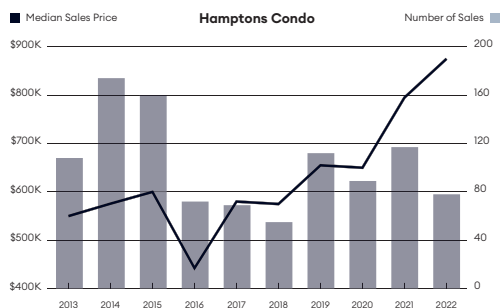
Hamptons Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$2,733,784	16.5%	\$2,346,430	78.9%	\$1,528,341
Median Sales Price	\$1,500,000	11.1%	\$1,350,000	87.5%	\$800,000
Number of Sales (Closed)	1,420	-32.7%	2,111	-30.8%	2,052
Days on Market (From Original Date)	91	-8.1%	99	-44.5%	164
Listing Discount (From Original Price)	6.5%		6.7%		8.9%
Listing Inventory	892	12.3%	794	-43.1%	1,569
Months of Supply	7.5	66.7%	4.5	-17.6%	9.1
Bidding War Market Share	27.8%		23.6%		N/A



Sales by Price

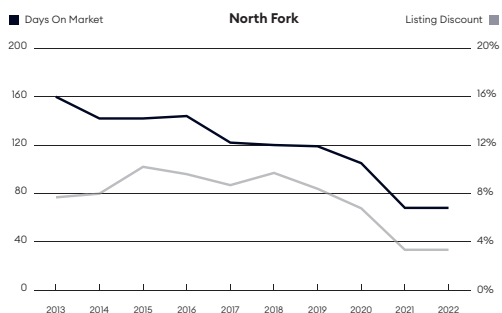
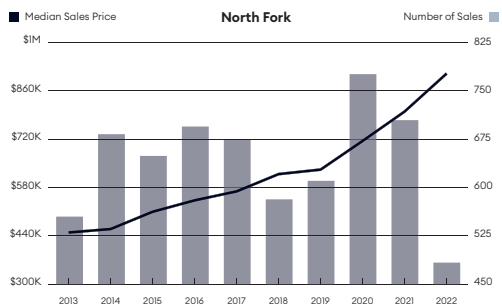


Hamptons 1-3 Family Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$2,825,675	16.1%	\$2,434,807	84.9%	\$1,528,341
Median Sales Price	\$1,500,000	5.6%	\$1,420,000	87.5%	\$800,000
Number of Sales (Closed)	1,342	-32.7%	1,994	-34.6%	2,052
Days on Market (From Original Date)	88	-11.1%	99	-46.3%	164
Listing Discount (From Original Price)	6.4%		6.8%		8.9%
Listing Inventory	865	12.2%	771	-41.2%	1,472
Months of Supply	7.7	67.4%	4.6	-15.4%	9.1



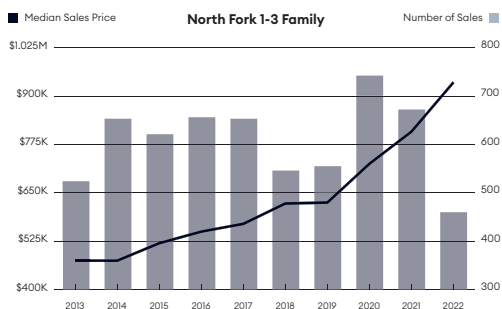
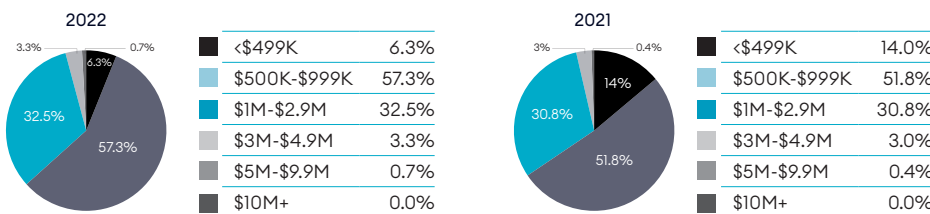
Hamptons Condo Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$1,152,773	37.2%	\$840,235	94.9%	\$591,335
Median Sales Price	\$875,000	10.1%	\$795,000	52.2%	\$575,000
Number of Sales (Closed)	78	-33.3%	117	-27.8%	108
Days on Market (From Original Date)	122	17.3%	104	-18.7%	150
Listing Discount (From Original Price)	6.0%		4.9%		9.2%
Listing Inventory	27	17.4%	23	-74.0%	104
Months of Supply	4.2	75.0%	2.4	-63.8%	11.6

North Fork

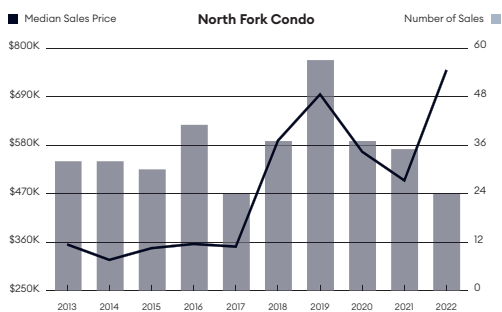


North Fork Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$1,181,499	10.1%	\$1,072,797	96.3%	\$601,847
Median Sales Price	\$910,000	13.8%	\$800,000	102.2%	\$450,000
Number of Sales (Closed)	484	-31.5%	707	-12.9%	556
Days on Market (From Original Date)	67	0.0%	67	-61.7%	175
Listing Discount (From Original Price)	3.6%		3.3%		9.0%
Listing Inventory	142	75.3%	81	-68.8%	455
Months of Supply	3.5	150.0%	1.4	-70.8%	12.0
Bidding War Market Share	39.8%		39.9%		N/A

Sales by Price



North Fork 1-3 Family Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$1,205,045	9.8%	\$1,097,305	97.2%	\$611,218
Median Sales Price	\$935,300	15.8%	\$808,000	103.3%	\$460,000
Number of Sales (Closed)	460	-31.5%	672	-13.9%	534
Days on Market (From Original Date)	68	0.0%	68	-61.6%	177
Listing Discount (From Original Price)	3.4%		3.4%		8.9%
Listing Inventory	134	67.5%	80	-69.5%	440
Months of Supply	3.5	150.0%	1.4	-64.6%	9.9



North Fork Condo Matrix	2022	%Δ (QTR)	2021	%Δ (10-YR)	2013
Average Sales Price	\$730,209	21.2%	\$602,257	97.8%	\$369,205
Median Sales Price	\$750,000	50.0%	\$500,000	130.8%	\$325,000
Number of Sales (Closed)	24	-31.4%	35	9.1%	22
Days on Market (From Original Date)	43	-33.8%	65	-68.4%	136
Listing Discount (From Original Price)	1.2%		1.8%		10.2%
Listing Inventory	8	700.0%	1	-46.7%	15
Months of Supply	4.0	1233.3%	0.3	-51.2%	8.2

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com
Methodology: millersamuel.com/research-reports/methodology

Douglas Elliman Real Estate
575 Madison Avenue, New York, NY 10022
212.891.7000 • elliman.com

Miller Samuel Real Estate Appraisers & Consultants
21 West 38th Street, New York, NY 10018
212.768.8100 • millersamuel.com

© 2023 DOUGLAS ELLIMAN REAL ESTATE AND MILLER SAMUEL REAL ESTATE APPRAISERS & CONSULTANTS. ALL WORLDWIDE RIGHTS RESERVED. ALL MATERIAL PRESENTED HEREIN IS INTENDED FOR INFORMATION PURPOSES ONLY. WHILE THIS INFORMATION IS BELIEVED TO BE CORRECT, IT IS REPRESENTED SUBJECT TO ERRORS, OMISSIONS, CHANGES OR WITHDRAWAL WITHOUT NOTICE. ALL PROPERTY INFORMATION, INCLUDING, BUT NOT LIMITED TO SQUARE FOOTAGE, ROOM COUNT, NUMBER OF BEDROOMS AND THE SCHOOL DISTRICT IN PROPERTY LISTINGS SHOULD BE VERIFIED BY YOUR OWN ATTORNEY, ARCHITECT OR ZONING EXPERT. IF YOUR PROPERTY IS CURRENTLY LISTED WITH ANOTHER REAL ESTATE BROKER, PLEASE DISREGARD THIS OFFER. IT IS NOT OUR INTENTION TO SOLICIT THE OFFERINGS OF OTHER REAL ESTATE BROKERS. WE COOPERATE WITH THEM FULLY. EQUAL HOUSING OPPORTUNITY. 🏠