

Elliman Report

Colorado

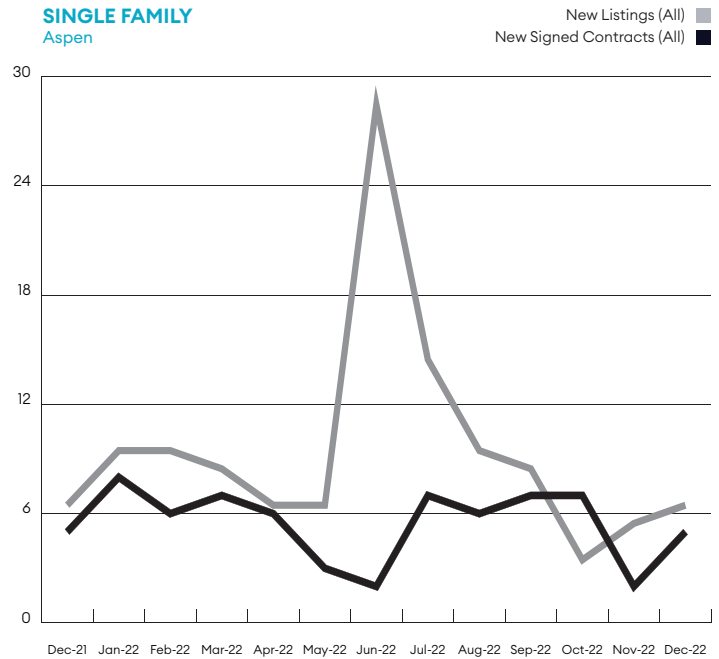
December 2022 New Signed Contracts

Aspen

"Newly signed contracts rose month over month for the first time in three months. After an extended period of declining supply, new listings expanded for the past two months. For context, new listings are entering the market at a substantially lower rate compared to the same period during pre-pandemic conditions."

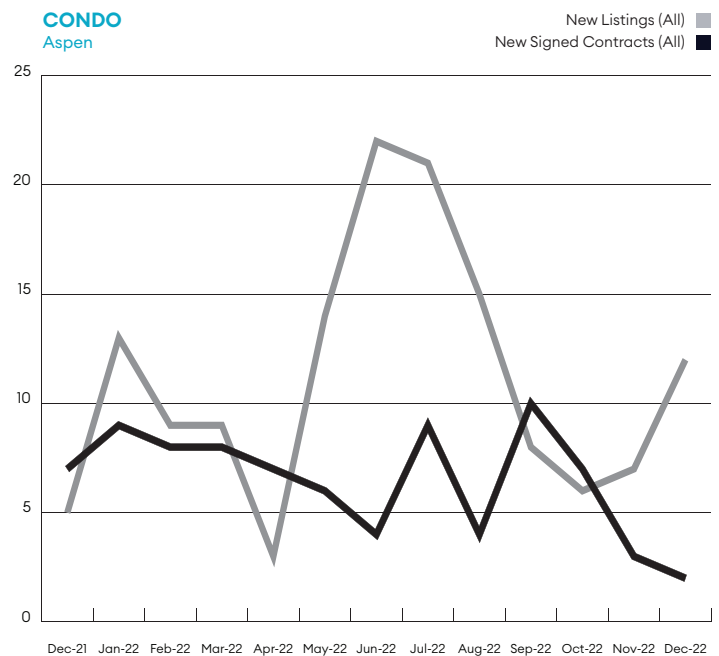
SINGLE FAMILY MATRIX Aspen	DEC 2022	DEC 2021	%Δ (yr)
New Signed Contracts (All)	5	5	0.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	3	-66.7%
\$10M - \$19.99M	1	2	-50.0%
≥ \$20M	0	0	
New Listings (All)	6	6	0.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	2	2	0.0%
\$10M - \$19.99M	2	1	100.0%
≥ \$20M	1	2	-50.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	DEC 2022	DEC 2021	%Δ (yr)
New Signed Contracts (All)	2	7	-71.4%
< \$500K	0	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	12	5	140.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	6	3	100.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	3	1	200.0%
\$10M - \$19.99M	2	0	
≥ \$20M	0	0	

CONDO Aspen

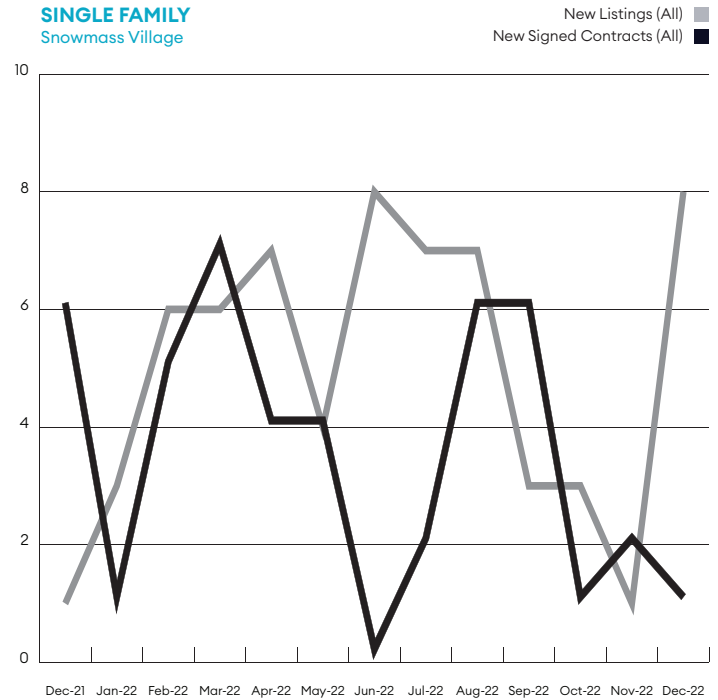


Source: Aspen/Glenwood MLS

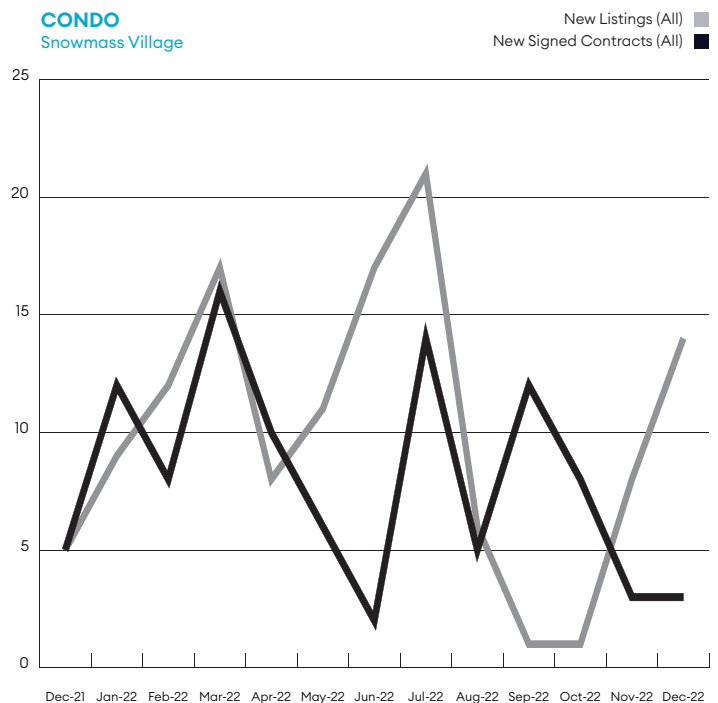
Snowmass Village

"Newly signed contracts have declined month over month at a rapidly diminishing rate for the past three months as new listings expanded for the past two months. For context, new listings are entering the market at a substantially lower rate compared to the same period during pre-pandemic conditions."

SINGLE FAMILY MATRIX Snowmass Village	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	1	6	-83.3%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	1	-100.0%
New Listings (All)	8	1	700.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	4	0	
\$10M - \$19.99M	2	1	100.0%
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	3	5	-40.0%
< \$500K	1	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.99M	2	2	0.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	14	5	180.0%
< \$500K	1	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	5	3	66.7%
\$2M - \$3.99M	4	1	300.0%
\$4M - \$4.99M	2	0	
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	1	0	
≥ \$20M	0	0	

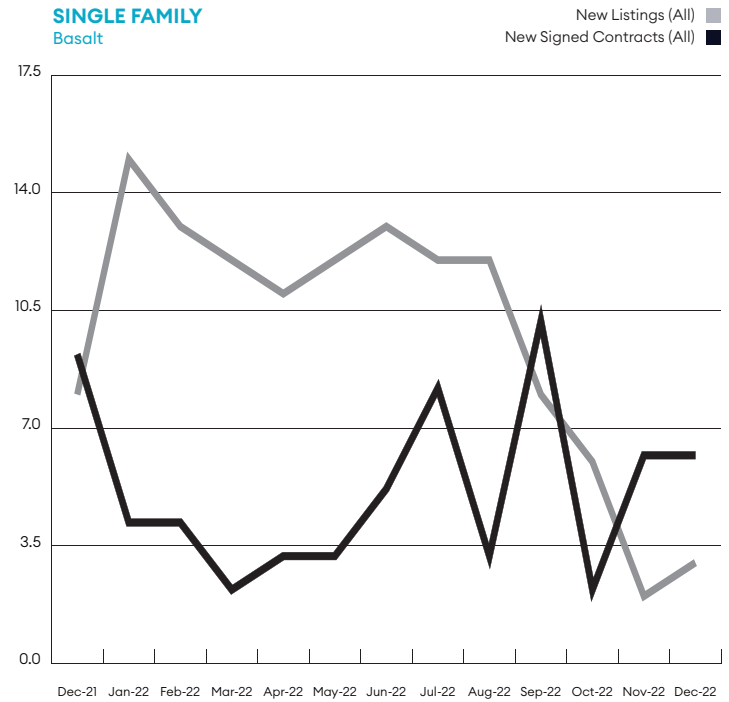


Source: Aspen/Glenwood MLS

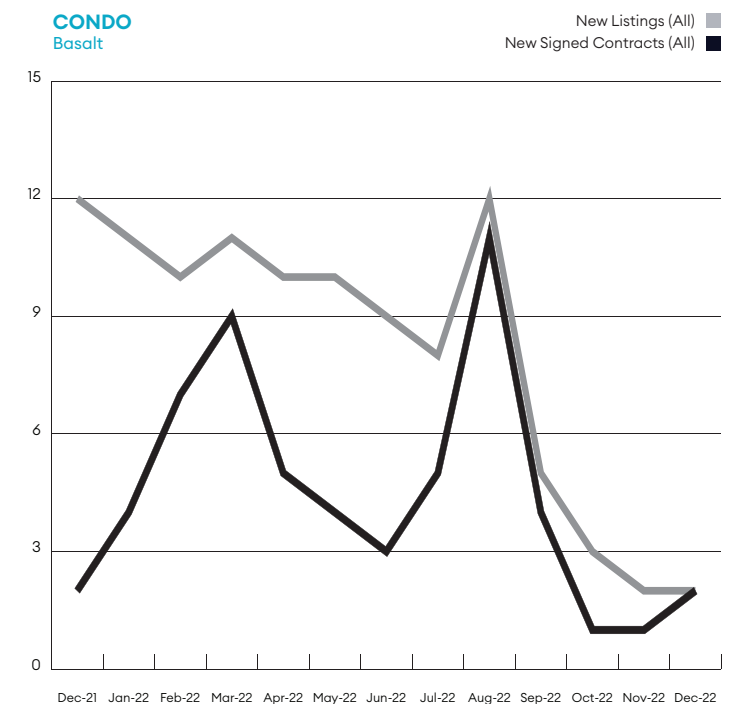
Basalt

"Newly signed contracts have expanded month over month for the second time as new listings expanded for the first time after substantial declines over the previous three months."

SINGLE FAMILY MATRIX Basalt	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	6	9	-33.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	1	5	-80.0%
\$4M - \$4.99M	4	1	300.0%
≥ \$5M	0	1	-100.0%
New Listings (All)	3	8	-62.5%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	1	4	-75.0%
≥ \$5M	0	0	



CONDO MATRIX Basalt	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	2	2	0.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	0	0	
≥ \$5M	1	0	
New Listings (All)	2	12	-83.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.99M	0	3	-100.0%
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	0	3	-100.0%
≥ \$5M	1	1	0.0%

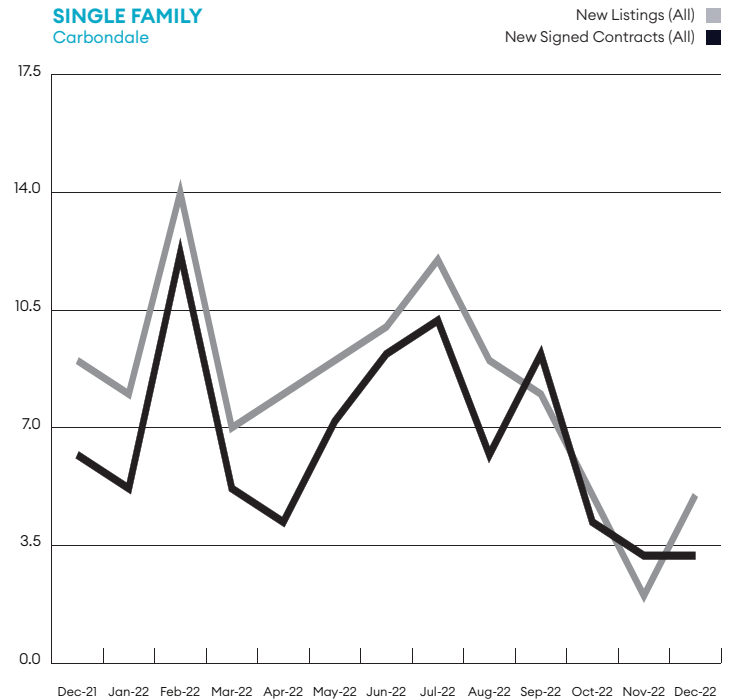


Source: Aspen/Glenwood MLS

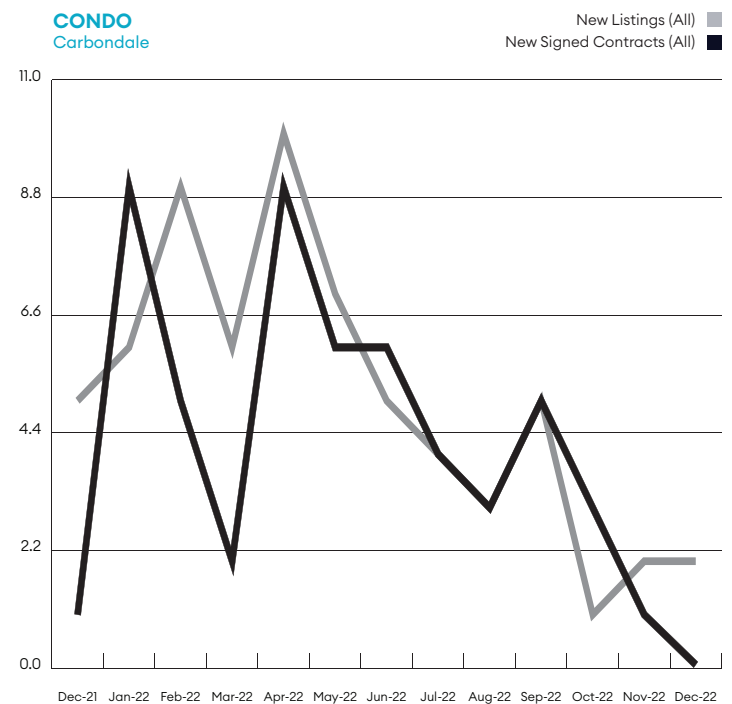
Carbondale

"Newly signed contracts fell year over year for the first time in three months as new listings declined annually for the sixth consecutive month."

SINGLE FAMILY MATRIX Carbondale	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	3	6	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.49M	1	2	-50.0%
\$1.5M - \$1.9M	1	1	0.0%
\$2M - \$2.9M	0	0	
\$3M - \$3.9M	1	1	0.0%
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	
New Listings (All)	5	9	-44.4%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	3	-100.0%
\$1M - \$1.49M	0	1	-100.0%
\$1.5M - \$1.9M	3	2	50.0%
\$2M - \$2.9M	1	2	-50.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.9M	0	0	
≥ \$5M	1	0	



CONDO MATRIX Carbondale	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	0	1	-100.0%
< \$500K	0	0	
\$500K - \$799K	0	1	-100.0%
\$800K - \$999K	0	0	
\$1M - \$1.49M	0	0	
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	2	5	-60.0%
< \$500K	0	1	-100.0%
\$500K - \$799K	2	1	100.0%
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.49M	0	0	
\$1.5M - \$1.9M	0	1	-100.0%
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



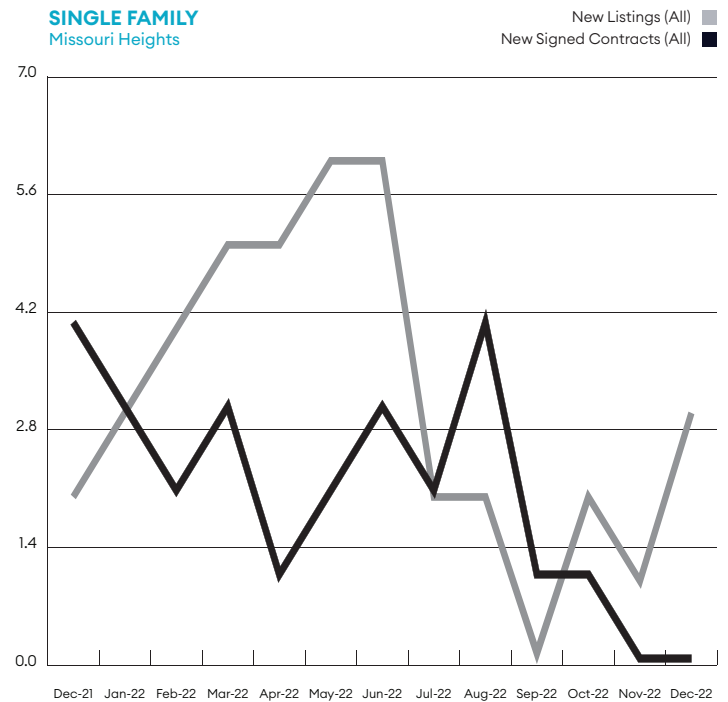
Source: Aspen/Glenwood MLS

Missouri Heights

"Newly signed contracts year over year for the second time in three months as new listings expanded annually for the first time in six months."

SINGLE FAMILY MATRIX Missouri Heights	DEC 2022	DEC 2021	%Δ (YR)
New Signed Contracts (All)	0	4	-100.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$2.9M	0	1	-100.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	1	-100.0%
New Listings (All)	3	2	50.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	2	1	100.0%
\$2M - \$2.9M	0	1	-100.0%
\$3M - \$3.9M	1	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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