

Elliman Report

Colorado

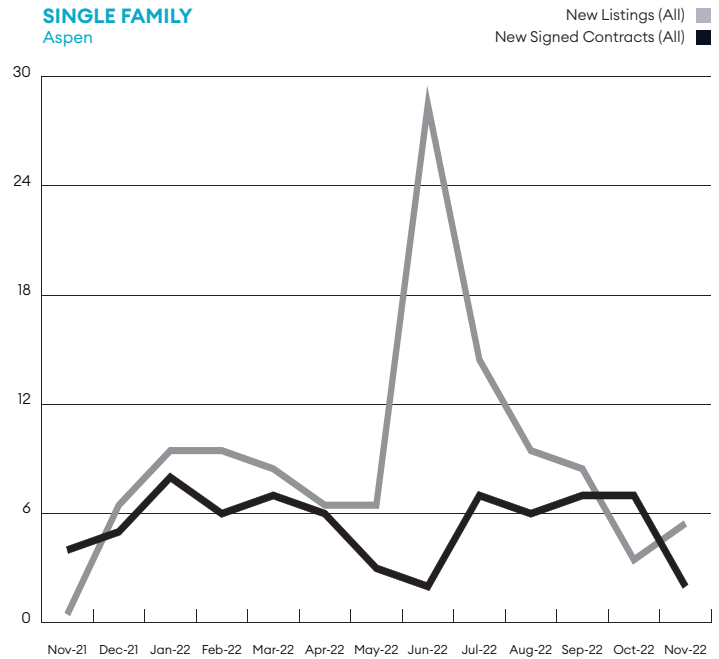
November 2022 New Signed Contracts

Aspen

"Newly signed contracts have been falling annually for more than a year, distorted by the pandemic-era housing boom, as new listings rose month over month for the first time after five months of substantial declines."

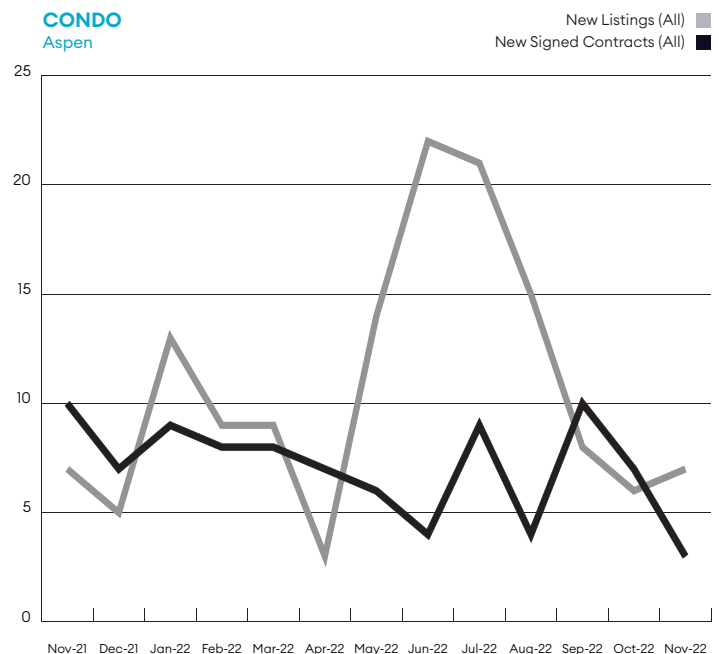
SINGLE FAMILY MATRIX Aspen	NOV 2022	NOV 2021	%Δ (yr)
New Signed Contracts (All)	2	4	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	3	-100.0%
≥ \$20M	0	0	
New Listings (All)	5	0	
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	3	0	
≥ \$20M	2	0	

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	NOV 2022	NOV 2021	%Δ (yr)
New Signed Contracts (All)	3	10	-70.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	5	-100.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	1	-100.0%
New Listings (All)	7	7	0.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$3.99M	3	3	0.0%
\$4M - \$4.99M	2	1	100.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

CONDO Aspen

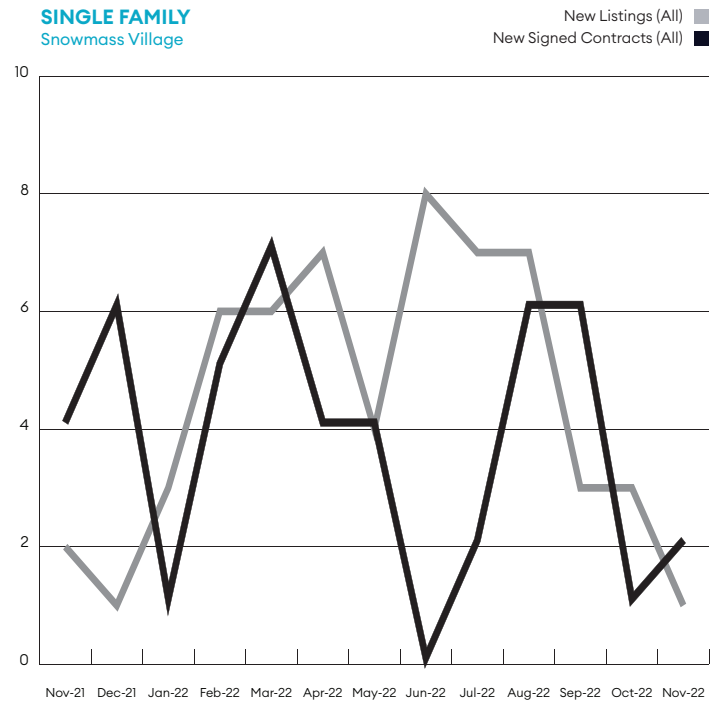


Source: Aspen/Glenwood MLS

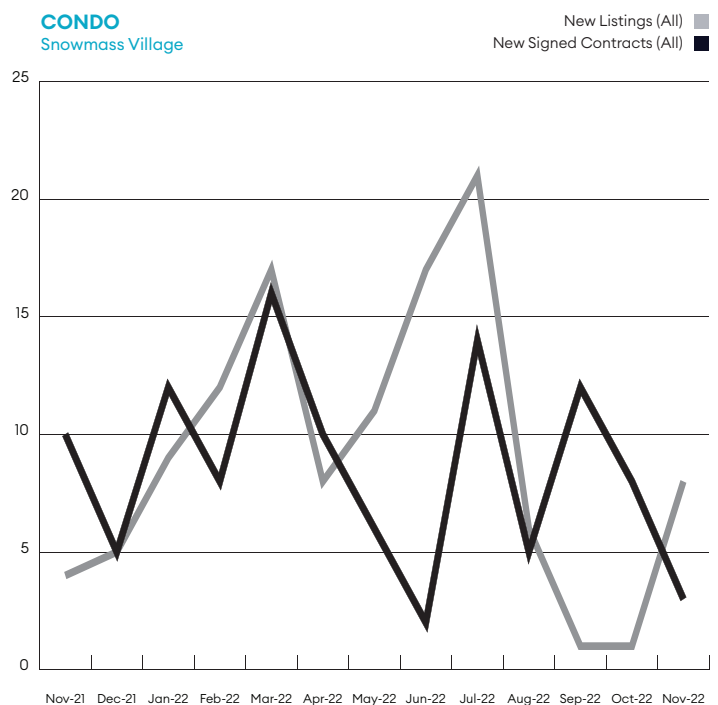
Snowmass Village

"Newly signed contracts have been falling annually for more than a year, distorted by the pandemic-era housing boom, as new listings rose month over month for the first time after four months of substantial declines."

SINGLE FAMILY MATRIX Snowmass Village	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	2	4	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
New Listings (All)	1	2	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	1	0.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	3	10	-70.0%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	3	-100.0%
\$1M - \$1.99M	2	3	-33.3%
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	3	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	8	4	100.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	4	2	100.0%
\$2M - \$3.99M	2	1	100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

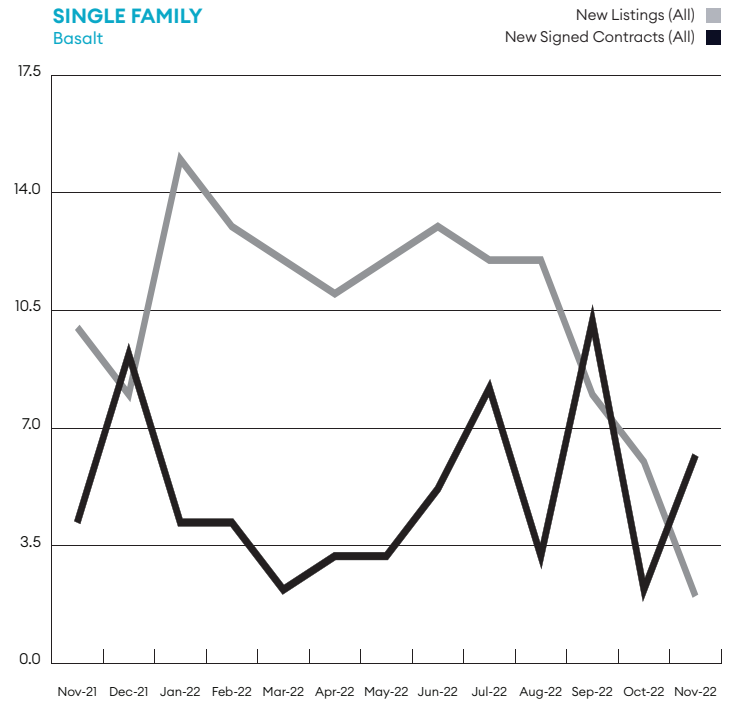


Source: Aspen/Glenwood MLS

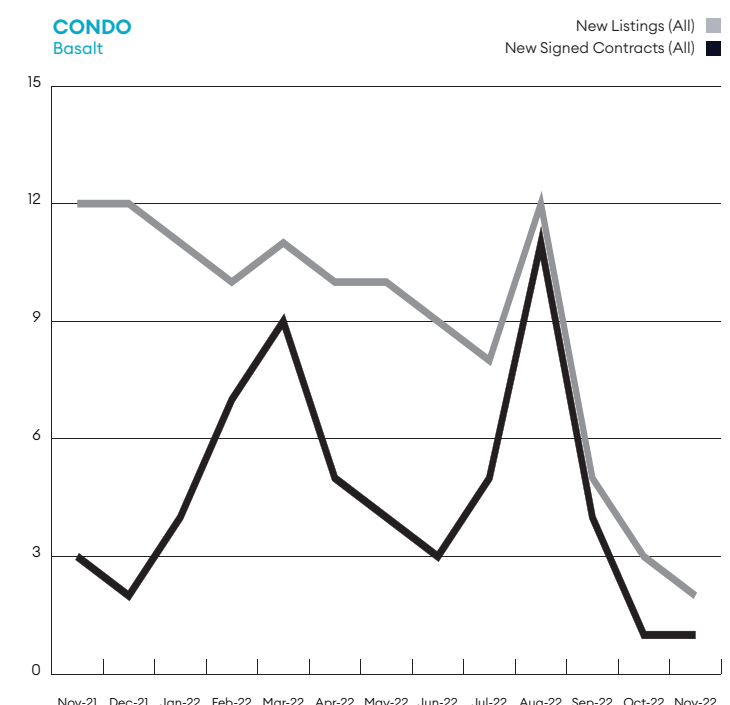
Basalt

"Newly signed contracts were unchanged from the prior year, as new listings fell annually for the fourth time in five months."

SINGLE FAMILY MATRIX Basalt	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	6	4	50.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	2	2	0.0%
\$4M - \$4.99M	2	2	0.0%
≥ \$5M	0	0	
New Listings (All)	2	10	-80.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	1	6	-83.3%
≥ \$5M	0	0	



CONDO MATRIX Basalt	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	1	3	-66.7%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	2	12	-83.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	1	0.0%
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	0	4	-100.0%
\$4M - \$4.99M	0	5	-100.0%
≥ \$5M	0	0	

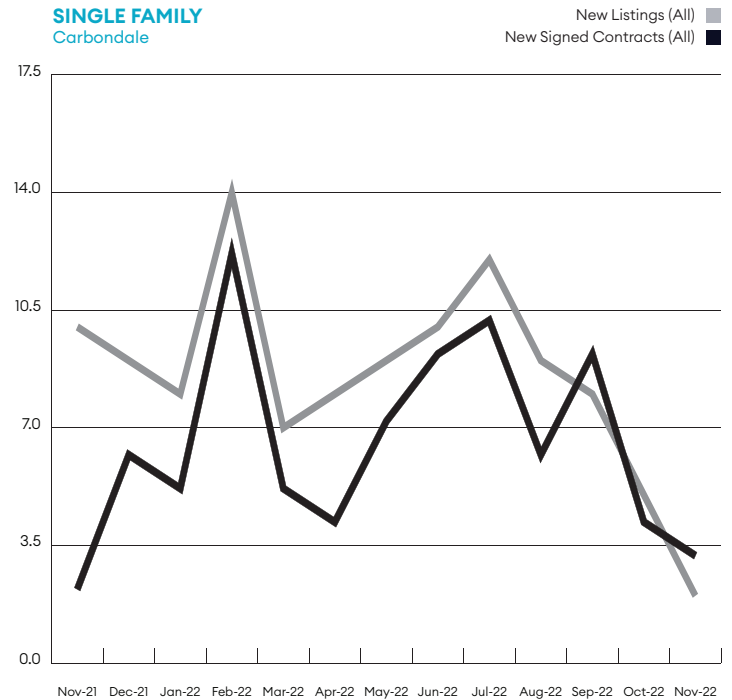


Source: Aspen/Glenwood MLS

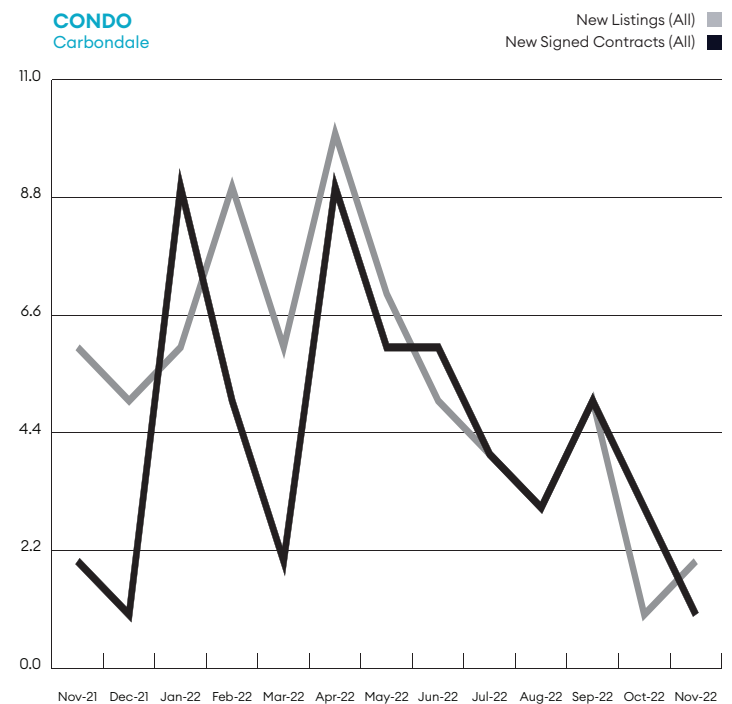
Carbondale

"Newly signed contracts were unchanged from the prior year for the second straight month, as new listings fell significantly year over year for the fifth consecutive month."

SINGLE FAMILY MATRIX Carbondale	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	3	2	50.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.49M	1	0	
\$1.5M - \$1.9M	2	1	100.0%
\$2M - \$2.9M	0	0	
\$3M - \$3.9M	0	1	-100.0%
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	
New Listings (All)	2	10	-80.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.49M	1	2	-50.0%
\$1.5M - \$1.9M	1	3	-66.7%
\$2M - \$2.9M	0	2	-100.0%
\$3M - \$3.9M	0	2	-100.0%
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	



CONDO MATRIX Carbondale	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	1	2	-50.0%
< \$500K	0	0	
\$500K - \$799K	0	1	-100.0%
\$800K - \$999K	0	0	
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	2	6	-66.7%
< \$500K	0	1	-100.0%
\$500K - \$799K	1	1	0.0%
\$800K - \$999K	0	3	-100.0%
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



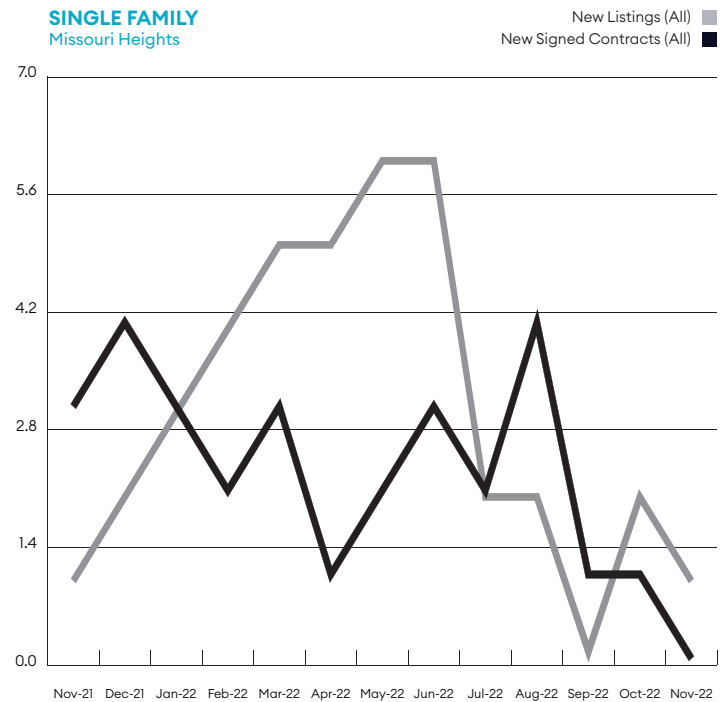
Source: Aspen/Glenwood MLS

Missouri Heights

"Both newly signed contracts and new listings fell annually for the second time in three months."

SINGLE FAMILY MATRIX Missouri Heights	NOV 2022	NOV 2021	%Δ (YR)
New Signed Contracts (All)	0	3	-100.0%
< \$500K	0	0	
\$500K - \$799K	0	1	-100.0%
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.9M	0	0	
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	1	1	0.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.9M	0	1	-100.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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