

Elliman Report

Colorado

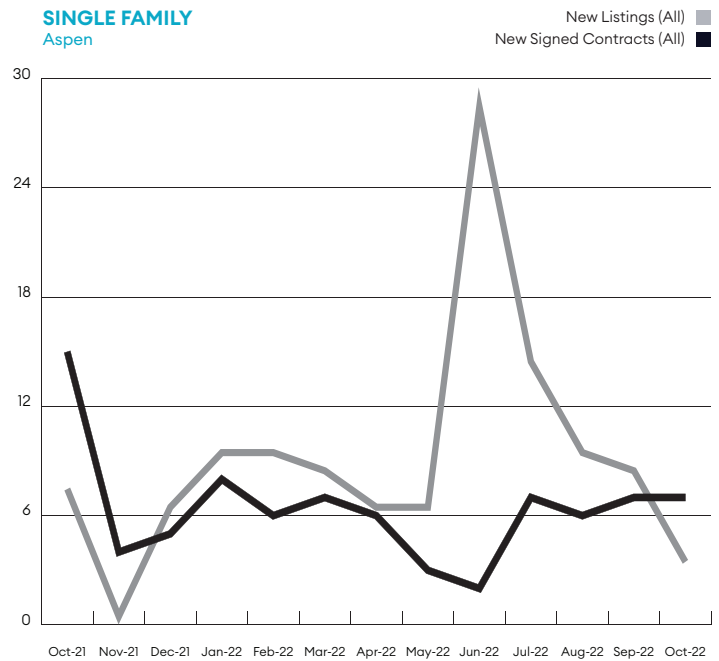
October 2022 New Signed Contracts

Aspen

"Newly signed contracts have been falling annually for more than a year, distorted by the 2020-2021 boom, and new listings declined annually for the first time in three months. Moreover, substantial declines in new listings have occurred over the past fourth months, keeping the market tight."

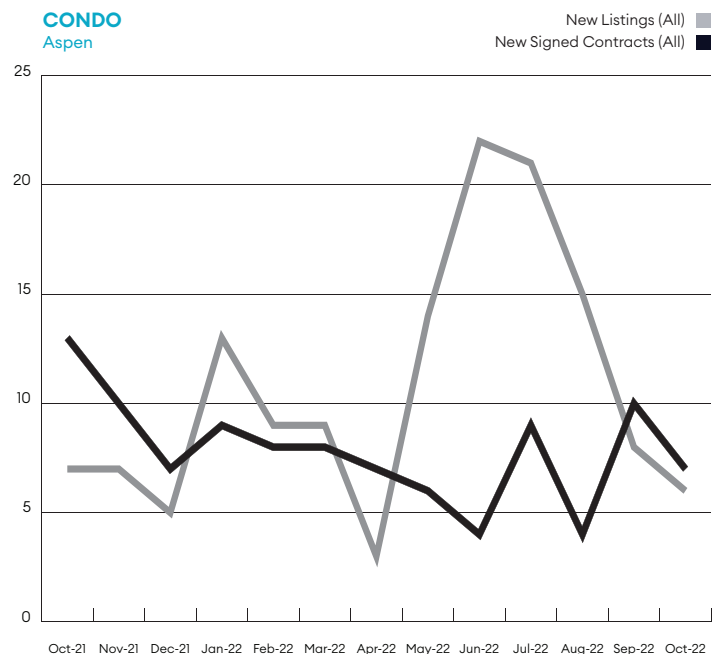
SINGLE FAMILY MATRIX Aspen	OCT 2022	OCT 2021	%Δ (yr)
New Signed Contracts (All)	7	15	-53.3%
< \$500K	1	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	5	-40.0%
\$10M - \$19.99M	2	4	-50.0%
≥ \$20M	1	5	-80.0%
New Listings (All)	3	7	-57.1%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	5	-100.0%
≥ \$20M	0	1	-100.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	OCT 2022	OCT 2021	%Δ (yr)
New Signed Contracts (All)	7	13	-46.2%
< \$500K	1	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	3	-100.0%
\$2M - \$3.99M	0	6	-100.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	3	1	200.0%
\$10M - \$19.99M	2	2	0.0%
≥ \$20M	1	0	
New Listings (All)	6	7	-14.3%
< \$500K	1	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$3.99M	0	3	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	0	
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	1	0	

CONDO Aspen

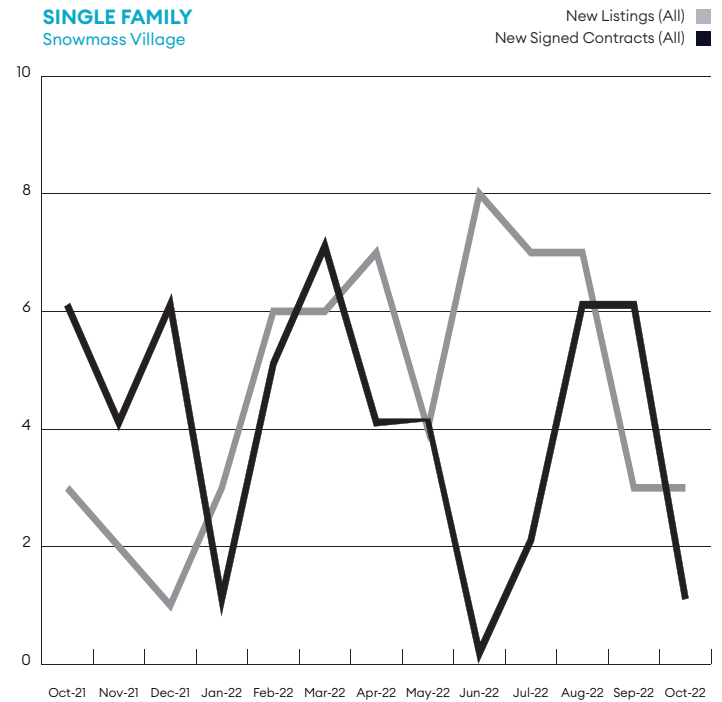


Source: Aspen/Glenwood MLS

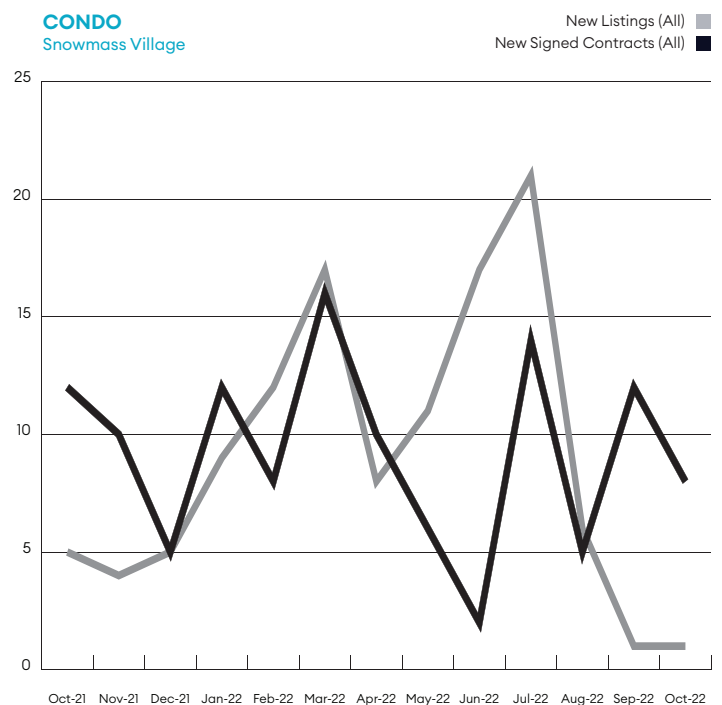
Snowmass Village

"Newly signed contracts have been falling annually for more than a year, distorted by the 2020-2021 boom, and new listings declined substantially for the third straight month."

SINGLE FAMILY MATRIX Snowmass Village	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	1	6	-83.3%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	0	4	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	3	3	0.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	8	12	-33.3%
< \$500K	1	1	0.0%
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	5	4	25.0%
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	1	5	-80.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

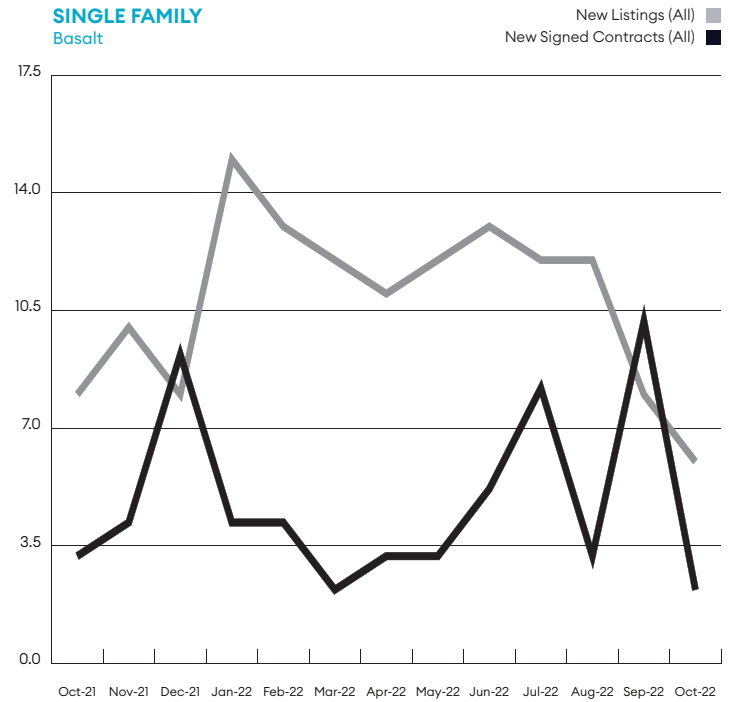


Source: Aspen/Glenwood MLS

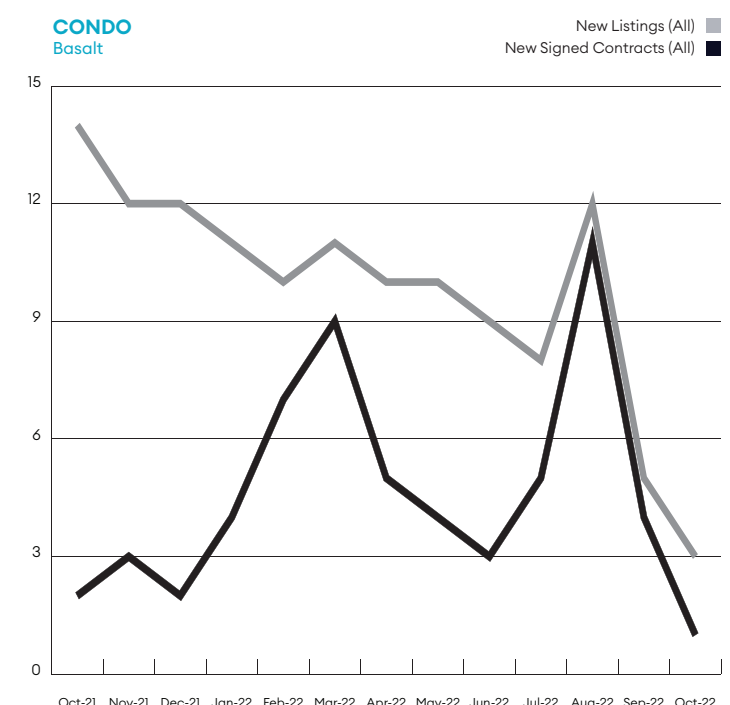
Basalt

"Newly signed contracts substantially in October, as new listings declined significantly for the past two months, both annually and monthly."

SINGLE FAMILY MATRIX Basalt	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	2	3	-33.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	2	0	
\$3M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	6	8	-25.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	3	4	-25.0%
\$4M - \$4.99M	2	4	-50.0%
≥ \$5M	0	0	



CONDO MATRIX Basalt	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	1	2	-50.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	3	14	-78.6%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	2	4	-50.0%
\$4M - \$4.99M	0	6	-100.0%
≥ \$5M	0	1	-100.0%

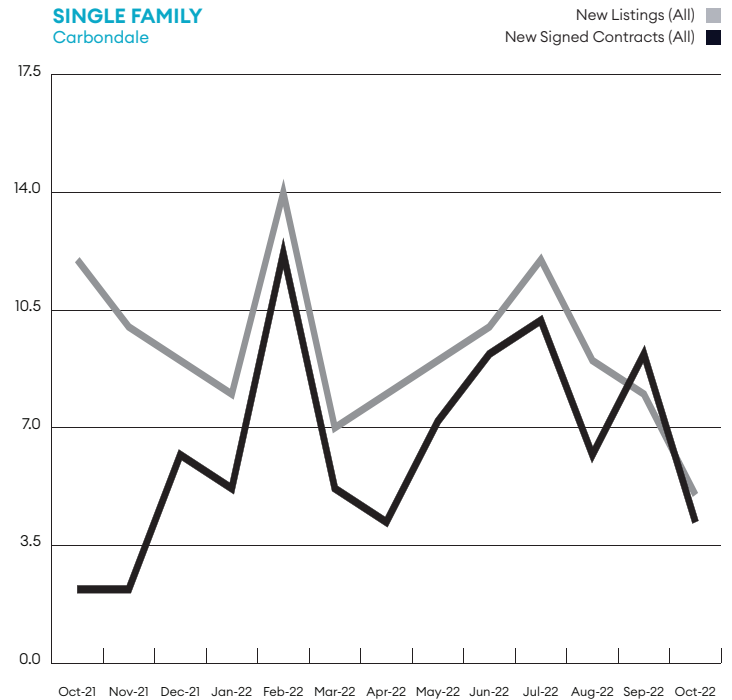


Source: Aspen/Glenwood MLS

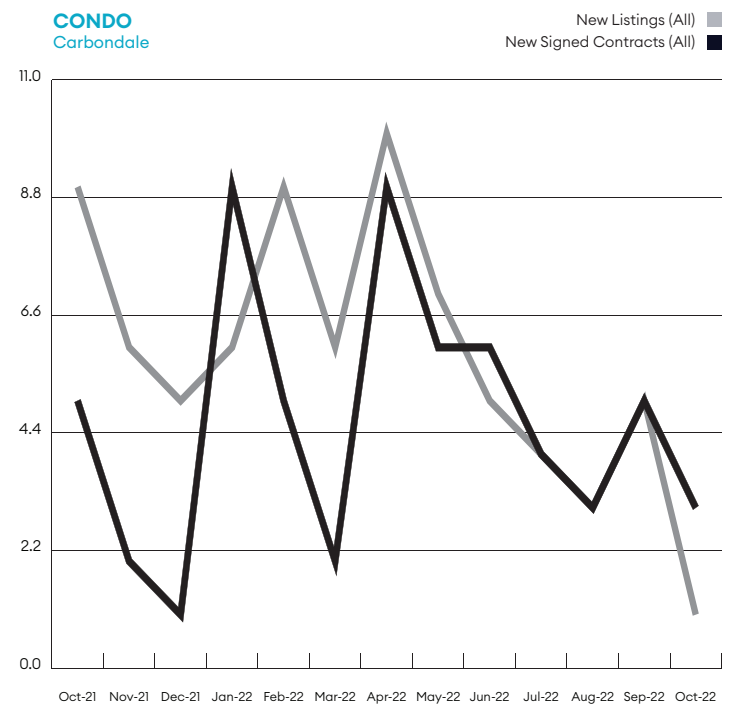
Carbondale

"Newly signed contracts showed no annual change in October following three months with significant declines. In addition, new listings declined substantially year over year for the past four months."

SINGLE FAMILY MATRIX Carbondale	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	4	2	100.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.49M	1	0	
\$1.5M - \$1.9M	3	0	
\$2M - \$2.9M	0	2	-100.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	
New Listings (All)	5	12	-58.3%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.49M	0	3	-100.0%
\$1.5M - \$1.9M	1	2	-50.0%
\$2M - \$2.9M	2	4	-50.0%
\$3M - \$3.9M	1	2	-50.0%
\$4M - \$4.9M	1	0	
≥ \$5M	0	0	



CONDO MATRIX Carbondale	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	3	5	-40.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	3	-100.0%
\$1M - \$1.49M	3	2	50.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	1	9	-88.9%
< \$500K	0	1	-100.0%
\$500K - \$799K	0	2	-100.0%
\$800K - \$999K	0	4	-100.0%
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	0	1	-100.0%
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



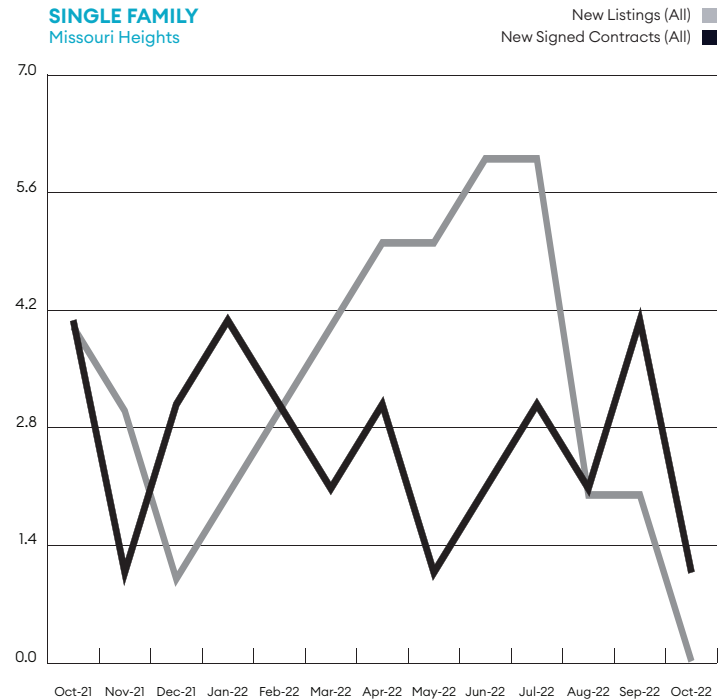
Source: Aspen/Glenwood MLS

Missouri Heights

"Newly signed contracts showed no annual change in October after the sharp yearly decline in September. In addition, new listings declined substantially year over year for the past four months."

SINGLE FAMILY MATRIX Missouri Heights	OCT 2022	OCT 2021	%Δ (YR)
New Signed Contracts (All)	1	1	0.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.9M	0	0	
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	1	-100.0%
New Listings (All)	2	3	-33.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.9M	1	0	
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	1	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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