

# Elliman Report

Colorado

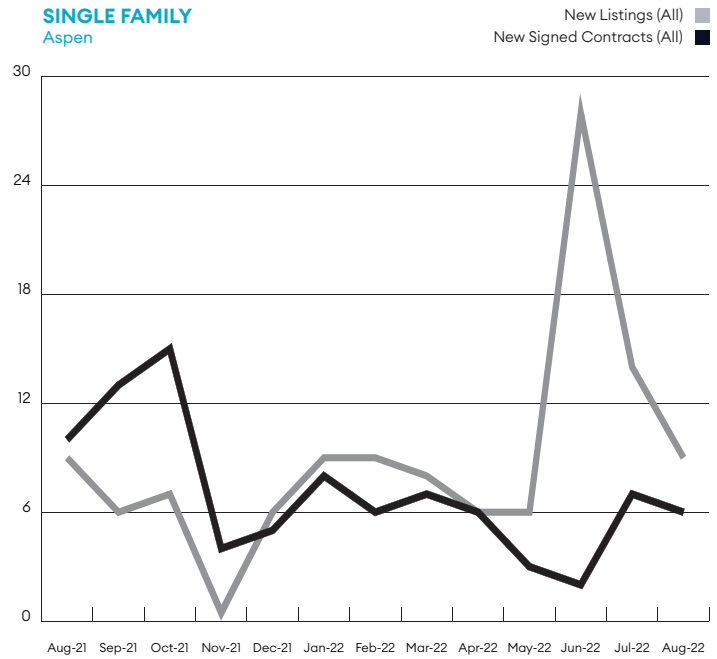
August 2022 New Signed Contracts

## Aspen

"Newly signed contracts have been declining annually for much of the past year, skewed by the significant 2021 sales boom. However, on a month-over-month basis, new listings have fallen for the past two months."

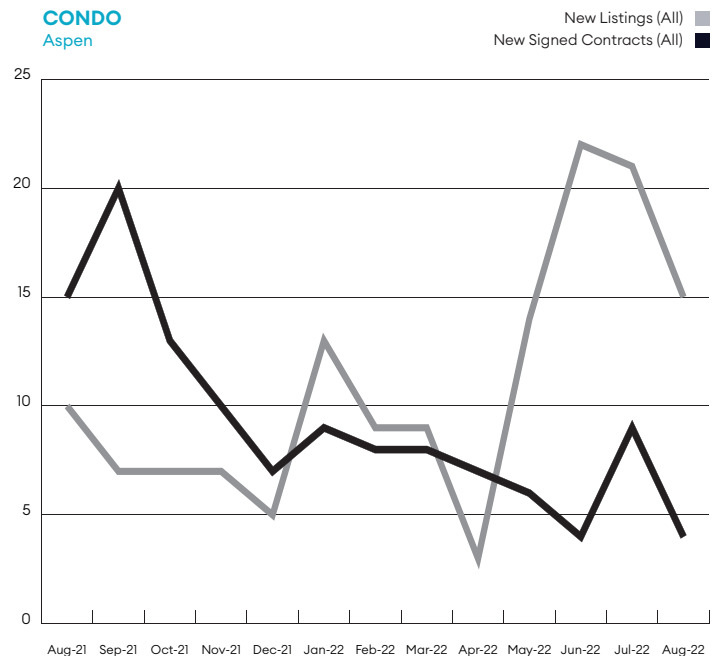
SINGLE FAMILY MATRIX Aspen	AUG 2022	AUG 2021	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>6</b>	<b>10</b>	<b>-40.0%</b>
< \$500K	0	1	-100.0%
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	3	7	-57.1%
≥ \$20M	1	1	0.0%
<b>New Listings (All)</b>	<b>9</b>	<b>9</b>	<b>0.0%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	3	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	1	2	-50.0%
\$10M - \$19.99M	5	4	25.0%
≥ \$20M	0	2	-100.0%

### SINGLE FAMILY Aspen



CONDO MATRIX Aspen	AUG 2022	AUG 2021	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>4</b>	<b>15</b>	<b>-73.3%</b>
< \$500K	0	0	
\$500K - \$999K	0	3	-100.0%
\$1M - \$1.99M	1	4	-75.0%
\$2M - \$3.99M	1	5	-80.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>15</b>	<b>10</b>	<b>50.0%</b>
< \$500K	0	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.99M	2	3	-33.3%
\$2M - \$3.99M	7	4	75.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	3	0	

### CONDO Aspen

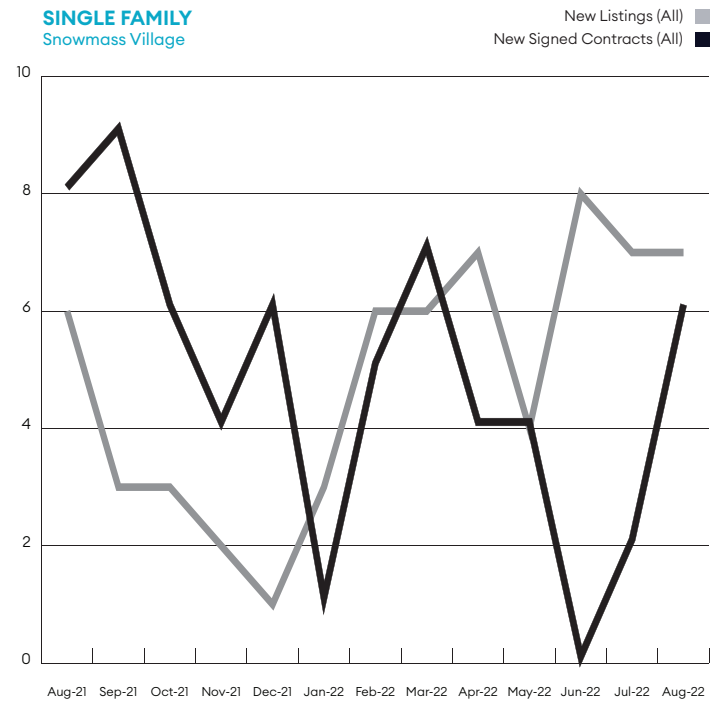


Source: Aspen/Glenwood MLS

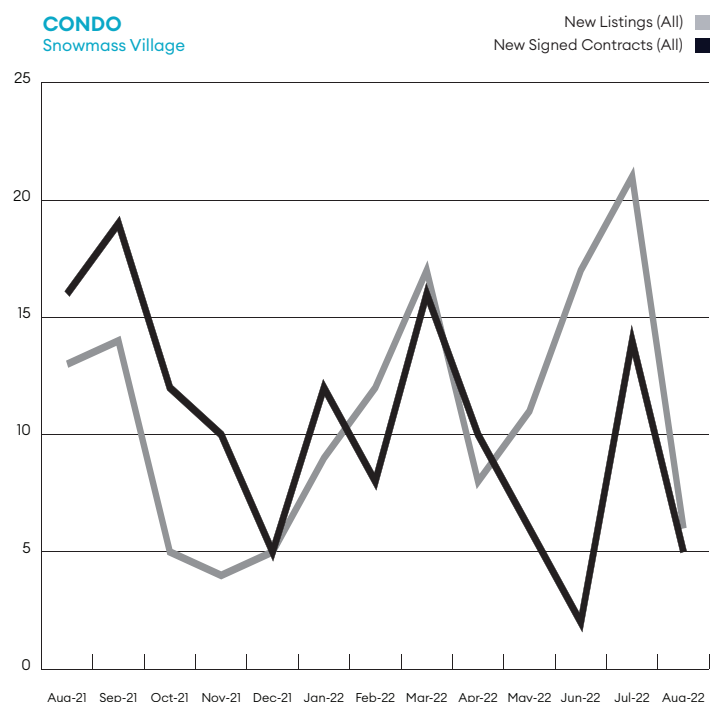
# Snowmass Village

"Newly signed contracts have been declining annually for the past year, skewed by the significant 2021 sales boom. However, on a month-over-month basis, new listings have fallen significantly for the first time since February."

SINGLE FAMILY MATRIX Snowmass Village	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>6</b>	<b>8</b>	<b>-25.0%</b>
< \$500K	2	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	1	2	-50.0%
\$10M - \$19.99M	2	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>7</b>	<b>6</b>	<b>16.7%</b>
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	3	2	50.0%
\$10M - \$19.99M	2	1	100.0%
≥ \$20M	1	0	



CONDO MATRIX Snowmass Village	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>5</b>	<b>16</b>	<b>-68.8%</b>
< \$500K	0	1	-100.0%
\$500K - \$999K	1	4	-75.0%
\$1M - \$1.99M	1	6	-83.3%
\$2M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>6</b>	<b>13</b>	<b>-53.8%</b>
< \$500K	0	1	-100.0%
\$500K - \$999K	1	4	-75.0%
\$1M - \$1.99M	3	4	-25.0%
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



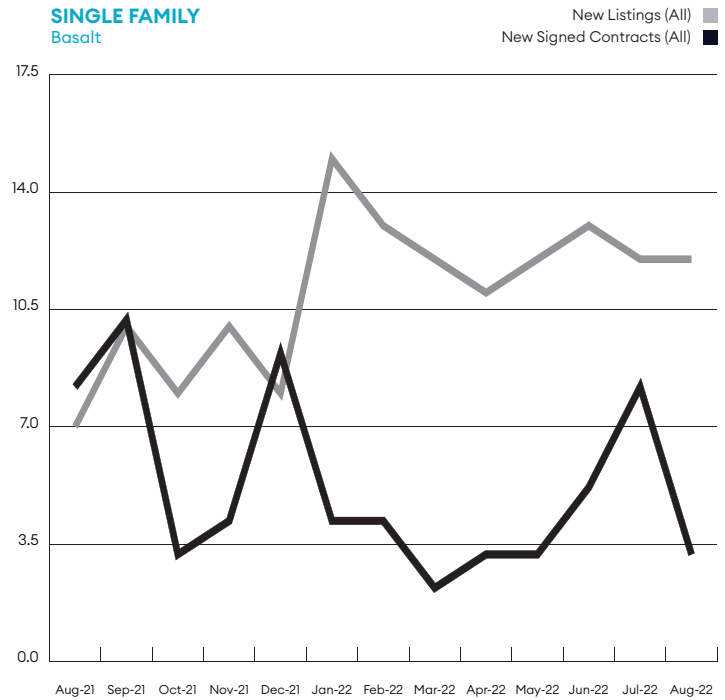
Source: Aspen/Glenwood MLS

# Basalt

"Newly signed contracts were on par with the same period last year and had been rising month over month for the past three months."

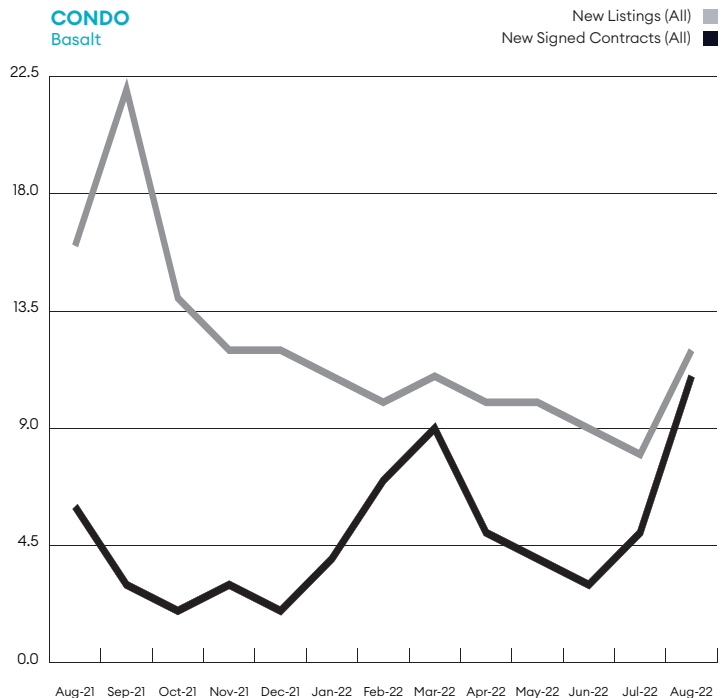
SINGLE FAMILY MATRIX Basalt	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>3</b>	<b>8</b>	<b>-62.5%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	1	2	-50.0%
≥ \$5M	0	1	-100.0%
<b>New Listings (All)</b>	<b>12</b>	<b>7</b>	<b>71.4%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	6	2	200.0%
\$4M - \$4.99M	5	5	0.0%
≥ \$5M	0	0	

## SINGLE FAMILY Basalt



CONDO MATRIX Basalt	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>11</b>	<b>6</b>	<b>83.3%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	2	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	4	6	-33.3%
\$4M - \$4.99M	4	0	
≥ \$5M	1	0	
<b>New Listings (All)</b>	<b>12</b>	<b>16</b>	<b>-25.0%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	1	0.0%
\$2M - \$2.99M	0	3	-100.0%
\$3M - \$3.99M	3	3	0.0%
\$4M - \$4.99M	3	6	-50.0%
≥ \$5M	5	2	150.0%

## CONDO Basalt

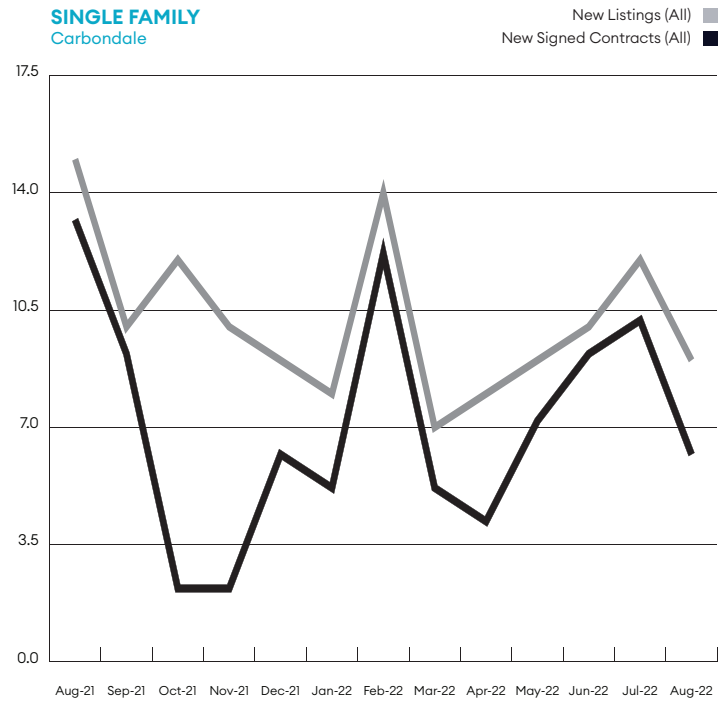


Source: Aspen/Glenwood MLS

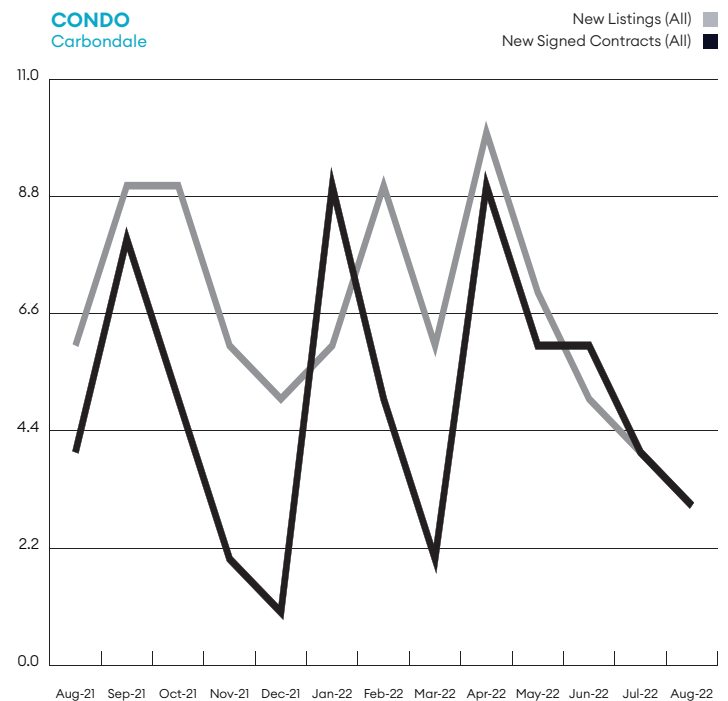
# Carbondale

"New listings and newly signed contracts fell at about the same rate annually. However, new listings have declined for the third time in four months."

SINGLE FAMILY MATRIX Carbondale	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>6</b>	<b>13</b>	<b>-53.8%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.49M	0	4	-100.0%
\$1.5M - \$1.9M	4	7	-42.9%
\$2M - \$2.9M	1	2	-50.0%
\$3M - \$3.9M	1	0	
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>9</b>	<b>15</b>	<b>-40.0%</b>
< \$500K	0	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.49M	0	3	-100.0%
\$1.5M - \$1.9M	7	5	40.0%
\$2M - \$2.9M	1	4	-75.0%
\$3M - \$3.9M	1	1	0.0%
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	



CONDO MATRIX Carbondale	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>3</b>	<b>4</b>	<b>-25.0%</b>
< \$500K	0	1	-100.0%
\$500K - \$799K	3	3	0.0%
\$800K - \$999K	0	0	
\$1M - \$1.49M	0	0	
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
<b>New Listings (All)</b>	<b>3</b>	<b>6</b>	<b>-50.0%</b>
< \$500K	0	0	
\$500K - \$799K	2	2	0.0%
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	0	1	-100.0%
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



Source: Aspen/Glenwood MLS

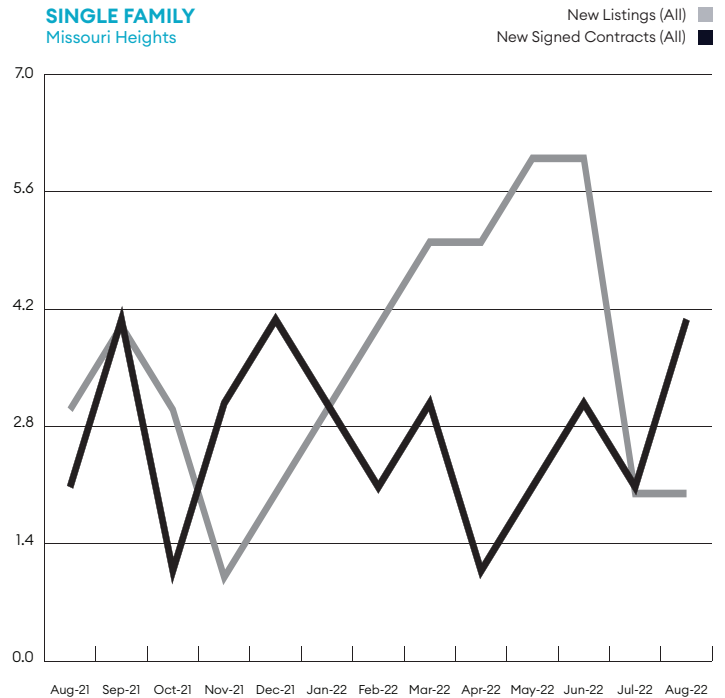
# Missouri Heights

"New listings have fallen year over year for the past two months. However, newly signed contracts jumped yearly and from the prior month."

SINGLE FAMILY MATRIX Missouri Heights	AUG 2022	AUG 2021	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>4</b>	<b>2</b>	<b>100.0%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	2	-100.0%
\$1M - \$1.99M	3	0	
\$2M - \$2.9M	1	0	
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>2</b>	<b>3</b>	<b>-33.3%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$2.9M	1	1	0.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	

Source: Aspen/Glenwood MLS

## SINGLE FAMILY Missouri Heights



Questions or comments? Email report author  
Jonathan Miller at [jmiller@millersamuel.com](mailto:jmiller@millersamuel.com)  
Methodology: [millersamuel.com/research-reports/methodology](http://millersamuel.com/research-reports/methodology)

**Douglas Elliman Real Estate**  
630 East Hyman Avenue, Aspen, CO 81611  
970.925.8810 • [elliman.com](http://elliman.com)

**Miller Samuel Real Estate Appraisers & Consultants**  
21 West 38<sup>th</sup> Street, New York, NY 10018  
212.768.8100 • [millersamuel.com](http://millersamuel.com)