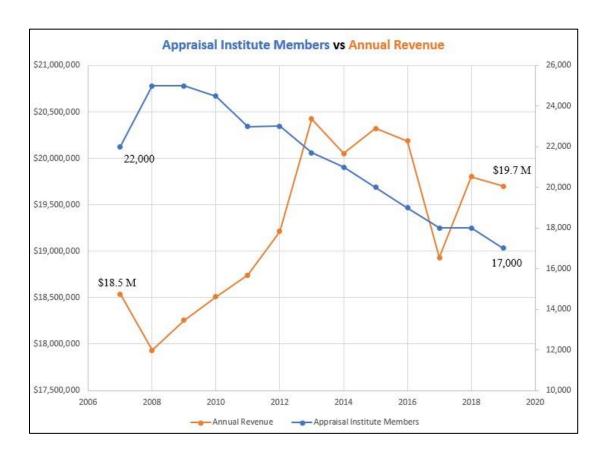
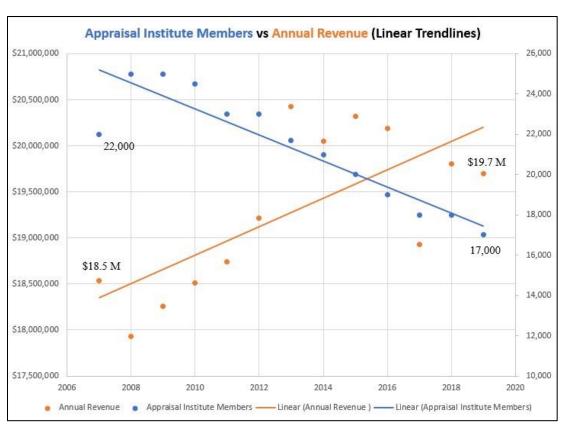
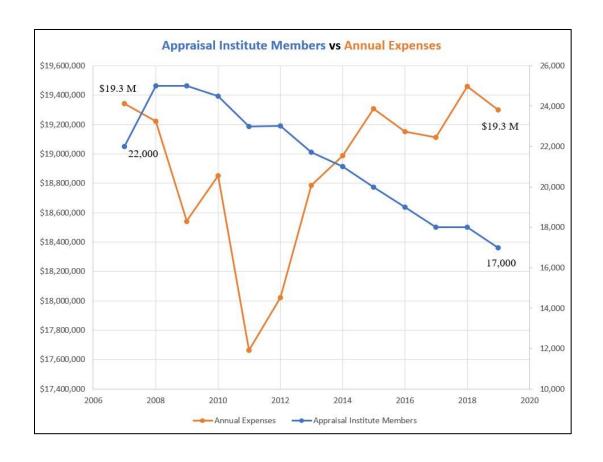
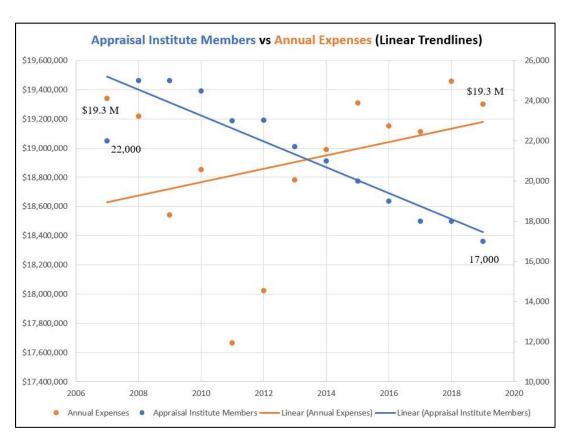
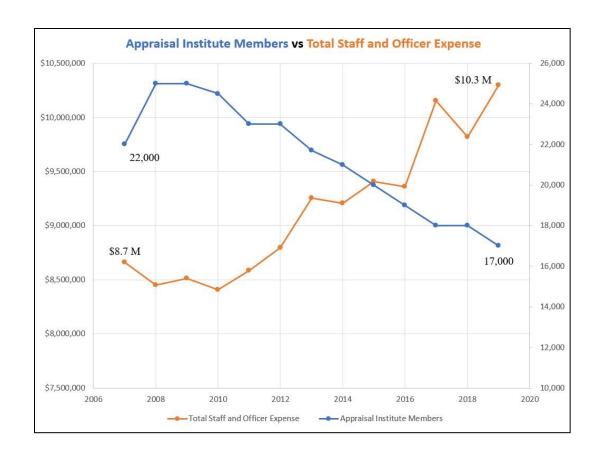
The Appraisal Institute as Told by the 990s

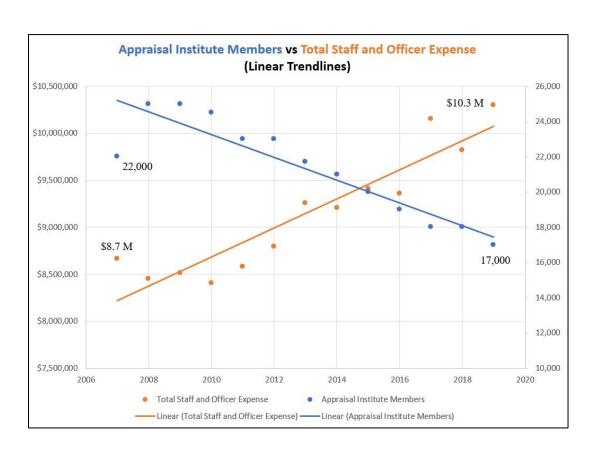


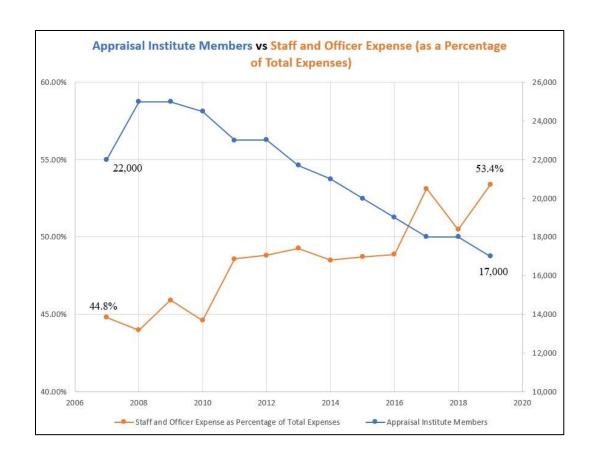


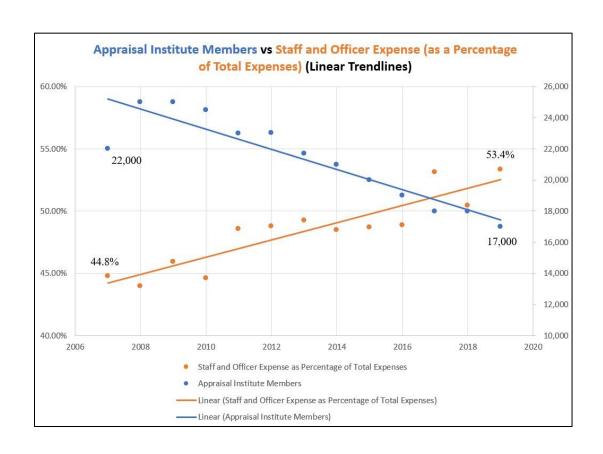


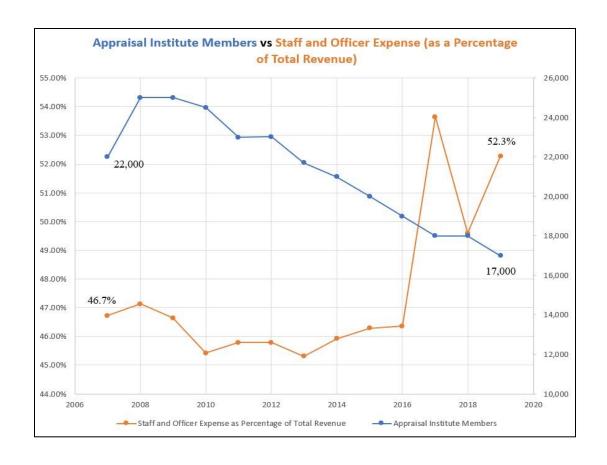


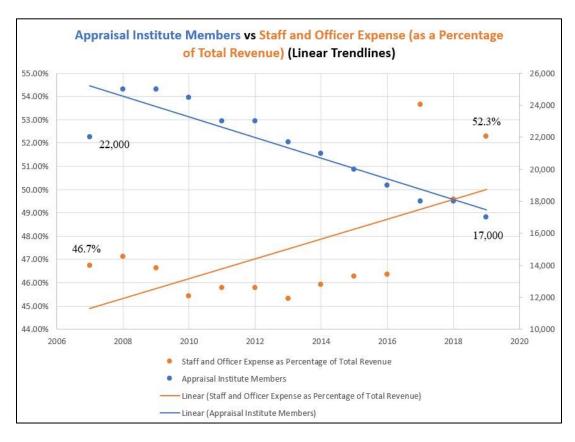


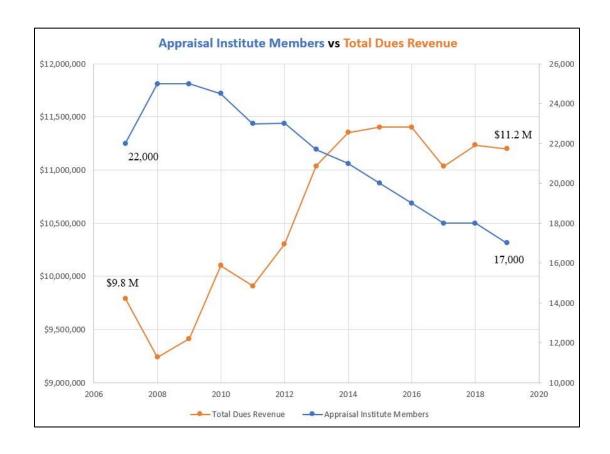




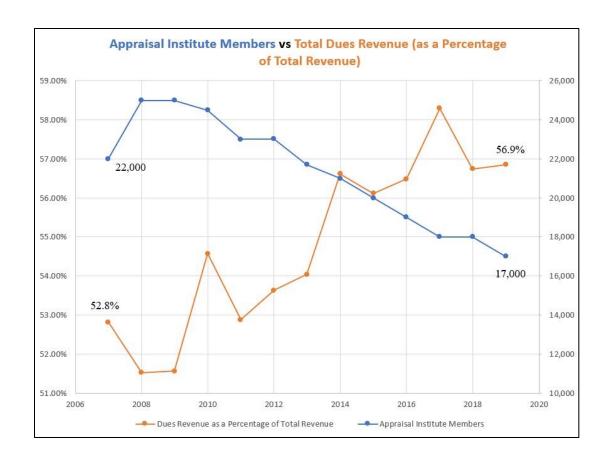


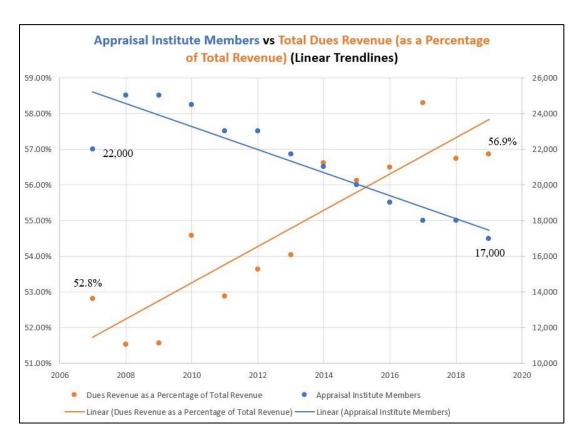












Miscellaneous Information

Year	Appraisal Institute Members	Paid to Jim Amorin	Paid to Jim Murrett	Paid to Stephen Wagner	Paid to Jeff Sherman	Outside Legal Expenses		
2007	22.000	\$70,000	Mullett	wagner	Sherman	\$473,914		
2008	25,000	\$87,201				\$538,990		
2009	25,000	\$121,809				\$408,619		
2010	24.500	\$87.993				\$547,645		
2011	23,000	\$0				\$324,536		
2012	23,015	\$0				\$287,623		
2013	21,707	\$0				\$264,313		
2014	21,000	\$0				\$192,549		
2015	20,000	\$122,023				\$290,922		
2016	19,000	\$119,843	\$93,663			\$166,672		
2017	18,000	\$232,096	\$100,902	\$136,444		\$426,241		
2018	18,000	\$451,038	\$139,911	\$126,543	\$89,278	\$251,241		
2019*	17,000	\$460,000	\$90,000	\$145,000	\$100,000	\$200,000		
Total Compensation		\$1,752,003	\$424,476	\$407,987	\$189,278	\$4,373,265 <- Total Outside Legal Expenses (2007 to 2019)		
Period		2007 to 2019 13 years			2018 to 2019 2 years			
Membership Change (No.)		22,000 to 17,000		18,000 to 17,000	18,000 to 17,000			
		A decline of	A decline of	A decline of	A decline of 5.6%			

Data Table

Year	Appraisal Institute Members	Annual Revenue	Annual Expenses	Total Staff and Officer Expense	And the state of t	Staff and Officer Expense as a Percentage of Total Revenue	Total Dues Revenue	Dues Revenue as a Percentage of Total Revenue
2007	22,000	\$18,539,271	\$19,341,409	\$8,662,890	44.79%	46.73%	\$9,791,456	52.81%
2008	25,000	\$17,932,966	\$19,220,754	\$8,451,950	43.97%	47.13%	\$9,239,351	51.52%
2009	25,000	\$18,254,852	\$18,542,021	\$8,514,317	45.92%	46.64%	\$9,413,043	51.56%
2010	24,500	\$18,507,584	\$18,851,616	\$8,407,313	44.60%	45.43%	\$10,100,345	54.57%
2011	23,000	\$18,741,864	\$17,665,491	\$8,582,076	48.58%	45.79%	\$9,910,242	52.88%
2012	23,015	\$19,213,421	\$18,022,530	\$8,796,316	48.81%	45.78%	\$10,304,149	53.63%
2013	21,707	\$20,424,032	\$18,784,037	\$9,253,900	49.26%	45.31%	\$11,036,688	54.04%
2014	21,000	\$20,054,252	\$18,988,865	\$9,208,035	48.49%	45.92%	\$11,353,897	56.62%
2015	20,000	\$20,323,493	\$19,309,188	\$9,406,096	48.71%	46.28%	\$11,404,367	56.11%
2016	19,000	\$20,186,997	\$19,150,374	\$9,357,592	48.86%	46.35%	\$11,402,396	56.48%
2017	18,000	\$18,929,278	\$19,112,132	\$10,153,894	53.13%	53.64%	\$11,034,351	58.29%
2018	18,000	\$19,801,946	\$19,458,660	\$9,820,728	50.47%	49.59%	\$11,236,138	56.74%
2019*	17,000	\$19,700,000	\$19,300,000	\$10,300,000	53.37%	52.28%	\$11,200,000	56.85%
Sources:								
74)			olation from 2018'	s Publicly Filed 990				
	ta per Publicly F		0 (2008 2018)					
		ine 15, Part I, 99 ines 25-29, Part I						