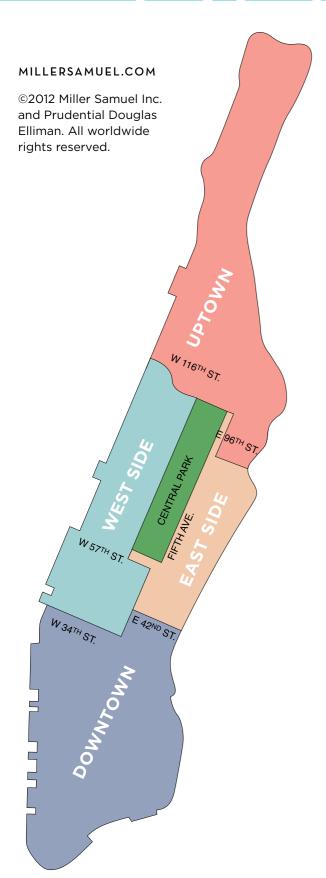


prepared by:



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# MANHATTAN MARKETS

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# INTRODUCTION

## **METHODOLOGY**

For more information on how this report is prepared, visit: www.millersamuel.com/reports/methodology

## MARKET BOUNDARIES

While the boundaries for these neighborhoods are presented in each market area that is analyzed, a summary page of all boundaries can be viewed here: www.millersamuel.com/reports/boundaries

#### MARKET COVERAGE

The coverage of the Manhattan real estate market in this report includes the entire island of Manhattan. The areas presented overlap in numerous ways because they reflect different markets, neighborhoods and sub-neighborhoods. The totals from these breakdowns exceed the overall Manhattan statistics. For example, a condo sale in Carnegie Hill is also included in the Upper East Side condo statistics, the East Side condo statistics, East/West/Downtown condo statistics, Manhattan condo statistics and Manhattan co-op and condo statistics. The idea behind this coverage approach was to parse market information in commonly accepted delineations that were most requested, but most importantly, had adequate depth of data to extract trends.

These aggregate statistics can also be reviewed and generated as custom tables at: www.millersamuel.com/data

# **SOURCE DATA**

The data used in this report is based on the aggregate of the four quarterly reports published during the year based on the data available at each quarterly report release. After the end of each quarter, because of the lag between closing date and recording date, sales data continues to fall within those quarterly report time frames. As a result, this report does not include all sales to occur during the year but is based on a large enough sample size to be a market trend reference.

# CONTACT

Miller Samuel Inc. **Real Estate Appraisers & Consultants** 

21 West 38th Street, New York, NY 10018 (212) 768-8100 millersamuel.com

**Prudential Douglas Elliman Real Estate** 

575 Madison Avenue New York, NY 10022 (212) 891-7000 elliman.com

Number of sales edged higher year-over-year. There were 10,161 sales in 2011, the third highest total of the decade. The total was 1% above the prior year total of 10,060 but 24.3% below the 2007 housing boom peak of 13,430.

## Price indicators were mixed.

Median sales price was \$850,000, 3.4% below \$880,000 in 2010 and 88.9% above \$450,000 in 2002. Average sales price followed the same pattern. Price per square foot edged up 2.5% to \$1,087, from \$1,060 in the prior year, reaching its third highest level in the decade.

Listing inventory and listing discount declined. There were 7,221 listings at the end of 2011, nominally less than 7,232 listings at the end of 2010. The 2011 result was 3.8% less than the 7,506 inventory total in 2002.

# MANHATTAN CO-OPS AND CONDOS

The number of sales remained above the 10,000 sale threshold for the second consecutive year and for the fourth time in the decade. There were 10,161 sales in 2011, the third highest total of the decade. The total was 1% above the prior year total of 10,060, but 24.3% below the 2007 housing boom peak of 13,430. The weakest period of sales activity for the decade was in 2009, the year after the "Lehman tipping point" in late 2008, when the credit crunch and low consumer confidence stifled sales activity. The second weakest period surprisingly occurred in 2005, after affordability fell sharply with the highest pace of price appreciation in the decade. The last two years of the decade saw the most sales of 3-bedroom and 4-bedroom apartments as the market benefited from unstable global economic conditions. Foreign buyers and the wealthy continued to seek financial refuge in the high-end Manhattan housing market.

The year-over-year price indicators were mixed, but have continued to remain relatively stable for the past three years after the sharp price correction at the end of 2008. The 2011 median sales price of a Manhattan apartment was \$850,000, 3.4% below \$880,000 in 2010. The price indicator was at its fourth highest level in the decade and 88.9% above its level in 2002. Average sales price followed the same pattern, sliding 2.1% to \$1,426,912 in 2011 from \$1,457,255. The price indicator was the third highest of the decade and 79.5% above 2002 levels. Price per square foot edged 2.5% to \$1,087 from \$1,060 in 2010, reaching its third highest level of the decade. The 3-bedroom and 4-bedroom market price indicators were generally consistent with levels seen in 2004-2005. Studios and 1-bedroom or the 'entry-level market' were consistent in price with 2005-2006 levels, while the 2-bedroom market was consistent with 2006 levels.

Listing inventory continued to decline. There were 7,221 listings at the end of 2011, nominally less than 7,232 listings at the end of 2010. The 2011 result was 3.8% less than the 7,506 inventory in 2002. Modest inventory levels have been the key to market stability in the past two years. The market has also been helped by declining shadow inventory, defined as housing units completed and ready for marketing but not formally offered for sale. After the onset of the credit crunch in 2008, new development activity stalled, but regained some traction as housing stock was re-priced lower to new market levels or was repurposed to other uses such as rental or hotels which reduced inventory. The modest amount of active inventory (excluding shadow inventory) has also tempered days on market and listing discount. The number of days to sell a Manhattan apartment was 127 in 2011, 8 days slower than in 2011, but roughly the same as the 126 day average for number of days on market for 2002. Listing discount, the percentage difference between the list price at time of sale and the sales price, was 4.3%, down from 7.1% in 2010. Buyers and sellers were more in sync on establishing sales price in 2011 than they were in 2010.

# MANHATTAN CO-OPS AND CONDOS

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX  |              |       |             |       |              |
|---|--------------|-------|-------------|-------|--------------|
|   | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price                               | \$1,426,912  | -2.1% | \$1,457,255 | 79.5% | \$795,079    |
| Average Price Per Sq. Ft                          | \$1,087      | 2.5%  | \$1,060     | 76.2% | \$617        |
| Median Sales Price                                | \$850,000    | -3.4% | \$880,000   | 88.9% | \$450,000    |
| Number of Sales                                   | 10,161       | 1.0%  | 10,060      | 6.9%  | 9,509        |
| Average Days on Market                            | 127          | 6.7%  | 119         | 0.8%  | 126          |
| Average Discount<br>from List Price *             | 4.3%         |       | 7.1%        |       | 3.5%         |
| Listing Inventory                                 | 7,221        | -0.2% | 7,232       | -3.8% | 7,506        |
| 30 Year Fixed Mortgage<br>(Freddie Mac) *         | 3.91%        |       | 4.81%       |       | 6.05%        |
| 1 Year Adjustable Rate<br>Martgage (Freddie Mac)* | 2.77%        |       | 3.40%       |       | 4.12%        |

<sup>\*</sup>Year End

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$419,522 | \$686,128 | \$1,508,974 | \$3,144,406 | \$6,685,595  | \$1,426,912 |
| 2010 | \$404,326 | \$661,511 | \$1,401,865 | \$3,003,612 | \$6,915,580  | \$1,457,255 |
| 2009 | \$428,948 | \$711,736 | \$1,535,836 | \$2,871,516 | \$6,431,198  | \$1,393,001 |
| 2008 | \$500,479 | \$814,811 | \$1,934,031 | \$4,632,348 | \$11,940,212 | \$1,591,823 |
| 2007 | \$449,128 | \$736,807 | \$1,655,185 | \$4,261,011 | \$8,601,960  | \$1,351,621 |
| 2006 | \$445,607 | \$705,439 | \$1,571,807 | \$3,559,657 | \$7,153,295  | \$1,295,445 |
| 2005 | \$389,435 | \$648,423 | \$1,495,109 | \$3,412,859 | \$7,734,909  | \$1,221,265 |
| 2004 | \$308,366 | \$521,967 | \$1,244,488 | \$2,868,754 | \$5,825,253  | \$1,004,232 |
| 2003 | \$281,854 | \$451,632 | \$1,034,286 | \$2,482,126 | \$5,230,774  | \$850,340   |
| 2002 | \$281,373 | \$386,851 | \$988,010   | \$2,451,429 | \$4,401,987  | \$795,079   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$837  | \$920     | \$1,140   | \$1,497   | \$1,940    | \$1,087 |
| 2010 | \$815  | \$877     | \$1,097   | \$1,390   | \$1,945    | \$1,060 |
| 2009 | \$826  | \$940     | \$1,144   | \$1,374   | \$1,924    | \$1,073 |
| 2008 | \$993  | \$1,087   | \$1,373   | \$1,800   | \$2,831    | \$1,251 |
| 2007 | \$924  | \$989     | \$1,215   | \$1,568   | \$2,328    | \$1,120 |
| 2006 | \$859  | \$922     | \$1,103   | \$1,409   | \$1,900    | \$1,031 |
| 2005 | \$800  | \$855     | \$1,043   | \$1,309   | \$1,909    | \$956   |
| 2004 | \$632  | \$689     | \$819     | \$1,057   | \$1,481    | \$767   |
| 2003 | \$545  | \$598     | \$717     | \$986     | \$1,356    | \$672   |
| 2002 | \$552  | \$496     | \$682     | \$951     | \$1,190    | \$617   |

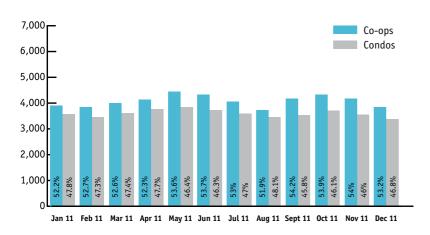
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$390,000 | \$630,000 | \$1,285,126 | \$2,665,000 | \$5,200,000 | \$850,000 |
| 2010 | \$384,800 | \$622,647 | \$1,235,033 | \$2,595,000 | \$5,650,000 | \$880,000 |
| 2009 | \$395,460 | \$655,000 | \$1,272,812 | \$2,400,000 | \$5,113,562 | \$850,000 |
| 2008 | \$460,000 | \$750,000 | \$1,600,000 | \$3,790,000 | \$9,350,000 | \$955,000 |
| 2007 | \$415,000 | \$690,000 | \$1,387,000 | \$3,495,000 | \$6,450,000 | \$860,000 |
| 2006 | \$410,000 | \$650,000 | \$1,355,000 | \$3,150,000 | \$5,800,000 | \$830,000 |
| 2005 | \$365,000 | \$610,000 | \$1,272,000 | \$2,995,000 | \$5,850,000 | \$750,000 |
| 2004 | \$288,000 | \$484,000 | \$990,000   | \$2,345,000 | \$5,535,000 | \$605,859 |
| 2003 | \$246,188 | \$415,000 | \$855,000   | \$2,050,000 | \$3,700,000 | \$495,000 |
| 2002 | \$227,000 | \$380,000 | \$795,000   | \$1,996,000 | \$3,800,000 | \$450,000 |

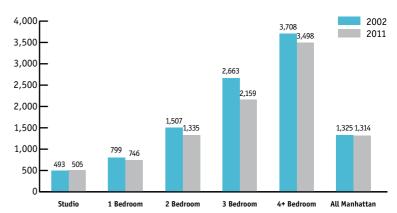
|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL    |
|------|--------|-----------|-----------|-----------|------------|--------|
| 2011 | 1,434  | 3,591     | 3,659     | 1,119     | 358        | 10,161 |
| 2010 | 1,144  | 3,525     | 3,605     | 1,416     | 370        | 10,060 |
| 2009 | 1,267  | 2,728     | 2,216     | 949       | 270        | 7,430  |
| 2008 | 1,903  | 3,587     | 4,139     | 477       | 193        | 10,299 |
| 2007 | 2,286  | 4,591     | 5,723     | 661       | 169        | 13,430 |
| 2006 | 1,272  | 3,031     | 3,631     | 392       | 167        | 8,493  |
| 2005 | 1,261  | 2,796     | 3,179     | 408       | 136        | 7,780  |
| 2004 | 1,395  | 3,016     | 3,653     | 437       | 152        | 8,653  |
| 2003 | 1,284  | 3,118     | 3,862     | 398       | 140        | 8,802  |
| 2002 | 1,313  | 3,463     | 4,094     | 516       | 123        | 9,509  |

# MANHATTAN CO-OPS AND CONDOS

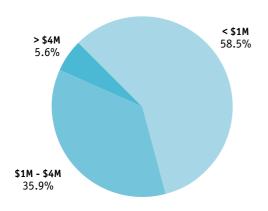
#### LISTING INVENTORY



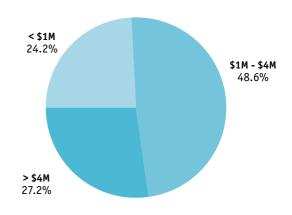
#### AVERAGE SQUARE FOOTAGE BY BEDROOMS



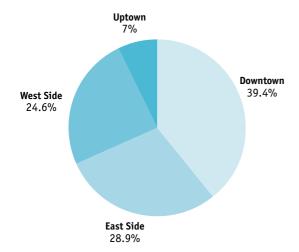
#### 2011 NUMBER OF UNITS SOLD



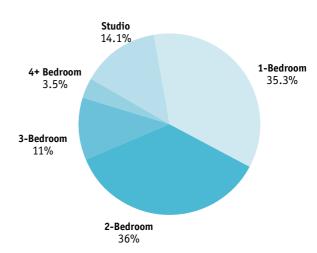
2011 AGGREGATE PURCHASE DOLLARS



#### 2011 NUMBER OF UNITS SOLD BY AREA

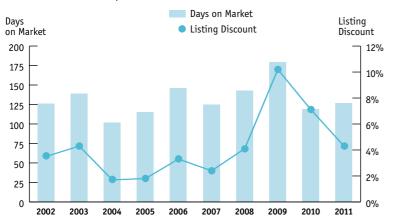


#### 2011 NUMBER OF UNITS SOLD BY BEDROOMS



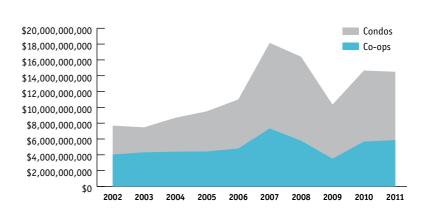
# MANHATTAN CO-OPS AND CONDOS

# DAYS ON MARKET/LISTING DISCOUNT



#### MARKET SALES VOLUME

Manhat Ana



MARKET AREA RANKING (percent change of average price per square foot, 2010-2011, co-ops, condos)

| Market Area                                      | Туре            | % Change |
|--|-----------------|----------|
| Greenwich Village                                | Condos          | 16.5%    |
| Lincoln Center                                   | Condos          | 16.3%    |
| Upper West Side                                  | Condos          | 13.7%    |
| Carnegie Hill                                    | Condos          | 13.7%    |
| West Side  | Condos          | 11.5%    |
| Union Square + Gramercy + Kips Bay + Murray Hill | Condos          | 11.0%    |
| Financial District                               | Co-ops          | 8.6%     |
| Financial District                               | Co-ops + Condos | 8.6%     |
| Financial District                               | Condos          | 8.5%     |
| East Village + Lower East Side                   | Co-ops          | 8.4%     |
| Midtown West + Clinton                           | Condos          | 8.2%     |
| Midtown West + Clinton                           | Co-ops + Condos | 7.8%     |
| Lincoln Center                                   | Co-ops + Condos | 7.2%     |
| Greenwich Village                                | Co-ops + Condos | 6.8%     |
| East Side + West Side + Downtown                 | Condos          | 6.5%     |
| Downtown   | Condos          | 6.3%     |
| Chelsea  | Condos          | 5.9%     |
| Soho + Tribeca                                   | Co-ops          | 5.8%     |
| Fifth Ave + Park Ave Corridor                    | Co-ops          | 5.7%     |
| West Side  | Co-ops + Condos | 5.5%     |
| Lenox Hill                                       | Co-ops          | 5.5%     |
| Yorkville  | Co-ops          | 5.4%     |
| Manhattan  | Condos          | 5.3%     |
| Upper West Side                                  | Co-ops + Condos | 5.0%     |
| Carnegie Hill                                    | Co-ops + Condos | 4.7%     |
| Upper East Side                                  | Condos          | 4.4%     |
| Greenwich Village                                | Co-ops          | 4.4%     |
| Upper East Side                                  | Co-ops          | 4.3%     |
| Fort George                                      | Co-ops + Condos | 4.2%     |
| Upper East Side                                  | Co-ops + Condos | 3.9%     |
| Soho + Tribeca                                   | Co-ops + Condos | 3.3%     |
| East Side + West Side + Downtown                 | Co-ops + Condos | 3.1%     |
| Union Square + Gramercy + Kips Bay + Murray Hill | Co-ops + Condos | 3.1%     |
| East Side  | Co-ops          | 2.9%     |

| Market Area                                      | Type            | % Change |
|--|-----------------|----------|
| Downtown   | Co-ops + Condos | 2.9%     |
| Lenox Hill                                       | Co-ops + Condos | 2.8%     |
| Soho + Tribeca                                   | Condos          | 2.8%     |
| Carnegie Hill                                    | Co-ops          | 2.7%     |
| Manhattan  | Co-ops + Condos | 2.5%     |
| East Side  | Condos          | 2.3%     |
| East Side  | Co-ops + Condos | 2.2%     |
| Chelsea  | Co-ops + Condos | 1.9%     |
| Yorkville  | Co-ops + Condos | 1.2%     |
| East End Ave                                     | Co-ops          | 1.0%     |
| Midtown West + Clinton                           | Co-ops          | 0.7%     |
| East Side + West Side + Downtown                 | Co-ops          | 0.4%     |
| Downtown   | Co-ops          | 0.2%     |
| Manhattan  | Co-ops          | 0.2%     |
| Lenox Hill                                       | Condos          | -0.2%    |
| Riverside Dr + West End Ave Corridor             | Co-ops          | -0.2%    |
| Hamilton + Morningside Heights                   | Co-ops + Condos | -0.4%    |
| Yorkville  | Condos          | -1.0%    |
| Midtown East + Turtle Bay                        | Condos          | -1.5%    |
| Sutton + Beekman                                 | Co-ops          | -1.8%    |
| Chelsea  | Co-ops          | -1.9%    |
| West Side  | Co-ops          | -2.0%    |
| Midtown East + Turtle Bay                        | Co-ops + Condos | -2.1%    |
| Upper West Side                                  | Co-ops          | -2.2%    |
| Lincoln Center                                   | Co-ops          | -4.3%    |
| Inwood   | Co-ops + Condos | -4.6%    |
| Midtown East + Turtle Bay                        | Co-ops          | -4.6%    |
| Union Square + Gramercy + Kips Bay + Murray Hill | Co-ops          | -5.0%    |
| Central Park West                                | Co-ops          | -5.8%    |
| Uptown   | Co-ops + Condos | -6.6%    |
| Harlem + East Harlem                             | Co-ops + Condos | -8.2%    |
| Battery Park City                                | Condos          | -11.0%   |
| Washington Heights                               | Co-ops + Condos | -20.4%   |

# Most annual co-op sales since the credit crunch began in 2008.

There were 5,109 sales in 2011, 6% above 4,820 sales in 2010 but 15.9% below 6,078 sales in 2002. Co-op sales levels were higher during the beginning of the decade.

#### Price indicators were mixed.

Median sales price fell 4.6% to \$672,500 in 2011 from \$705,000 in 2010, but was 74.7% above \$385,000 in 2002. Average sales price followed a similar pattern. Price per square foot edged 0.2% higher to \$946 in 2011 from \$944 in 2010 and was 68.3% above \$562 in 2002.

**Financial District saw largest** gain and Central Park West saw most decline. Co-op sales in the financial district posted an 8.6% year-over-year increase in price per square foot, while Central Park West posted a 5.8% yearover-year decline in price per square foot.

# **MANHATTAN CO-OPS**

Co-op sales activity posted a second consecutive year-over-year increase. There were 5,109 sales in 2011, 6% above 4,820 sales in 2010. Sales remained 20.9% below the decade peak of 6,461 in 2007 and 15.9% below 6,078 sales in 2002. No significant coop housing stock was added to a decade noted for the new development condo boom. Co-op market share of apartments reached 50.3% in 2011, the first time it exceeded 50% since 2006. Listing inventory ended the year at 3,839, 4.1% above the 2010 year end total of 3,687. With the number of sales rising faster than inventory, the monthly absorption rate fell to 9 months in 2011 from 9.2 months in 2010. The monthly absorption rate is the number of months to sell all active inventory at the current pace of sales. The average rate for the decade was 9.2 months, just above the 2011 average. The low point or fastest paced market of the decade was in 2007 when the monthly absorption rate was 5.3 months.

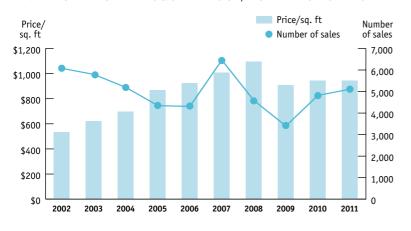
Price indicators across the overall co-op market were mixed. Median sales price was \$672,500 in 2011, 4.6% below \$705,000 in 2010, but 74.7% above \$385,000 in 2002. Average sales price followed a similar pattern, falling 2.5% in 2011 to \$1,147,561 from \$1,177,425 in 2010 but 72.7% above \$664,364 in 2002. Average price per square foot saw a nominal increase of 0.2% in 2011 to \$946 from \$944 in 2010, but was up 68.3% from \$562 in 2002. Because the housing stock did not see significant additions of new co-op product, the average square footage remained remarkably stable over the past decade. The average square footage of a co-op that sold in 2011 was 1,213, consistent with the decade average of 1,184 square feet.

The number of days to sell a Manhattan co-op in 2011 was 114 days, 8 days slower than 106 days in 2010 but two weeks faster than 128 days in 2002. The year with the shortest average days on market occurred in 2004, with a frothy 102 day average along with a 19.6% year-over-year increase in median sales price. However, the listing discount, the percentage difference between the list price at time of sale and the sale price, declined, reducing the gap between buyers and sellers. The listing discount was 3.5% for 2011, down from 4.9% in 2010 and unchanged from 2002. The decade peak for the listing discount was 13.9% in 2009 after the onset of the credit crunch in late 2008. The tightest period between buyer and seller was during 2004-2005, when the listing discount was 1.5% and 1.7% respectively.

Co-op sales in the financial district posted an 8.6% year-over-year increase in price per square foot, followed by an 8.4% increase for East Village + Lower East Side and a 5.8% increase for Soho + Tribeca. Central Park West posted a 5.8% year-over-year decline in price per square foot. The next largest decline was a 5% drop in Union Square + Gramercy + Kips Bay + Murray Hill, followed by a 4.3% decline in Lincoln Center.

# **MANHATTAN CO-OPS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



#### **MATRIX**

|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
|--------------------------|--------------|-------|-------------|--------|--------------|
| Average Sales Price      | \$1,147,561  | -2.5% | \$1,177,425 | 72.7%  | \$664,364    |
| Average Price Per Sq. Ft | \$946        | 0.2%  | \$944       | 68.3%  | \$562        |
| Median Sales Price       | \$672,500    | -4.6% | \$705,000   | 74.7%  | \$385,000    |
| Number of Sales          | 5,109        | 6.0%  | 4,820       | -15.9% | 6,078        |

BOUNDARY

North: Harlem River South: Battery Park East: East River West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$344,674 | \$582,547 | \$1,365,284 | \$2,708,686 | \$7,282,364  | \$1,147,561 |
| 2010 | \$355,926 | \$600,369 | \$1,279,413 | \$2,714,303 | \$6,697,584  | \$1,177,425 |
| 2009 | \$363,666 | \$617,241 | \$1,237,494 | \$2,342,791 | \$6,211,596  | \$1,030,630 |
| 2008 | \$432,468 | \$708,339 | \$1,632,387 | \$4,097,873 | \$11,611,743 | \$1,259,725 |
| 2007 | \$379,182 | \$631,648 | \$1,411,088 | \$3,482,993 | \$8,694,720  | \$1,134,954 |
| 2006 | \$389,430 | \$614,770 | \$1,325,048 | \$3,230,631 | \$7,014,014  | \$1,114,737 |
| 2005 | \$346,231 | \$570,974 | \$1,228,087 | \$3,091,636 | \$6,363,742  | \$1,017,347 |
| 2004 | \$275,791 | \$451,716 | \$1,015,680 | \$2,491,606 | \$5,760,704  | \$846,595   |
| 2003 | \$243,252 | \$412,181 | \$869,522   | \$2,262,754 | \$5,065,560  | \$744,239   |
| 2002 | \$248,305 | \$342,451 | \$768,653   | \$2,447,632 | \$4,129,563  | \$664,364   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$722  | \$801     | \$1,053   | \$1,308   | \$2,112    | \$946   |
| 2010 | \$733  | \$808     | \$1,017   | \$1,282   | \$1,830    | \$944   |
| 2009 | \$740  | \$839     | \$975     | \$1,174   | \$1,869    | \$910   |
| 2008 | \$918  | \$980     | \$1,221   | \$1,630   | \$2,732    | \$1,097 |
| 2007 | \$828  | \$890     | \$1,107   | \$1,411   | \$2,414    | \$1,006 |
| 2006 | \$773  | \$813     | \$993     | \$1,324   | \$1,949    | \$924   |
| 2005 | \$737  | \$772     | \$931     | \$1,254   | \$1,817    | \$870   |
| 2004 | \$580  | \$620     | \$737     | \$1,024   | \$1,506    | \$696   |
| 2003 | \$505  | \$560     | \$652     | \$988     | \$1.373    | \$623   |
| 2002 | \$517  | \$455     | \$597     | \$1,036   | \$1,149    | \$562   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$349,000 | \$550,000 | \$1,120,000 | \$2,295,250 | \$5,650,000 | \$672,500 |
| 2010 | \$349,000 | \$570,000 | \$1,110,000 | \$2,400,000 | \$5,300,000 | \$705,000 |
| 2009 | \$360,000 | \$580,000 | \$1,095,000 | \$1,975,000 | \$4,750,000 | \$625,000 |
| 2008 | \$420,000 | \$660,000 | \$1,400,000 | \$3,500,000 | \$9,000,000 | \$718,000 |
| 2007 | \$370,000 | \$599,000 | \$1,225,000 | \$3,250,000 | \$6,451,250 | \$675,000 |
| 2006 | \$375,000 | \$588,778 | \$1,150,000 | \$2,900,000 | \$5,600,000 | \$675,000 |
| 2005 | \$325,000 | \$545,000 | \$1,040,000 | \$2,800,000 | \$5,600,000 | \$635,000 |
| 2004 | \$258,000 | \$427,500 | \$845,000   | \$2,100,000 | \$5,295,000 | \$500,000 |
| 2003 | \$227,500 | \$385,000 | \$725,000   | \$1,900,000 | \$3,800,000 | \$418,000 |
| 2002 | \$211,500 | \$350,000 | \$676,666   | \$1,765,000 | \$3,400,000 | \$385,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 908    | 1,948     | 1,726     | 389       | 138        | 5,109 |
| 2010 | 694    | 1904      | 1575      | 518       | 129        | 4,820 |
| 2009 | 791    | 1,352     | 836       | 329       | 93         | 3,401 |
| 2008 | 1,229  | 1,663     | 1,437     | 168       | 89         | 4,586 |
| 2007 | 1,402  | 2,349     | 2,291     | 299       | 120        | 6,461 |
| 2006 | 830    | 1,549     | 1,617     | 211       | 100        | 4,307 |
| 2005 | 854    | 1,587     | 1,593     | 224       | 90         | 4,348 |
| 2004 | 1,023  | 1,842     | 1,951     | 268       | 110        | 5,194 |
| 2003 | 946    | 2,112     | 2,368     | 257       | 113        | 5,796 |
| 2002 | 985    | 2,259     | 2,433     | 301       | 100        | 6,078 |

**Number of sales fell from prior** year but was up sharply from decade ago levels. There were 5,052 sales in 2011, 3.6% less than 5,240 sales in 2011, but up 47.2% from 3,431 sales in 2002, as the new development housing boom in mid-decade brought more condo sales to the market.

#### Price indicators were mixed.

Median sales price was \$1,100,000 in 2011, 2.3% above \$1,075,000 in 2010 and 71.2% above \$642,500 in 2002. Average price per square foot followed the same pattern. Average sales price slipped 0.3% to \$1,709,414 in 2011 from \$1,714,655 in 2010 and was \$60.5% above \$1,065,012 in 2002.

**Greenwich Village saw largest** gain and Battery Park City saw most decline. Condo prices on a per square foot basis in Greenwich Village were up 21.9% in 2011 from 2010. Battery Park City condo price per square foot was down 11% over the same period.

# **MANHATTAN CONDOS**

There were 5,052 sales in 2011, the first time the annual total fell below 50% since 2006. The number of sales fell 3.6% below the 2010 total of 5,240 sales but was 47.2% above the 2002 total of 3,431. The sharp increase in new development sales during the middecade housing boom brought more condo sales to the market. New development sales accounted for 17.9% of all sales in 2011, less than half the housing boom peak in 2006 of 50.6%. Market share has generally remained stable since the credit crunch began. Listing inventory fell year-over-year at roughly the same pace as the number of sales, keeping the absorption rate constant. There were 3,382 listings available at the end of 2011, 4.6% less than 3,545 listings at the end of 2010. The 2011 inventory total was 33.6% higher than 2,532 in 2002, reflecting the expanded condo sales market. The monthly absorption rate for 2011 was 8 months, slightly below the 8.1 month absorption rate in 2010 and well below the 9 month average rate for the decade.

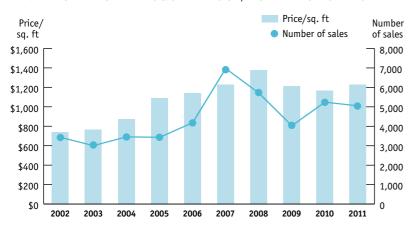
The price indicators were mixed as compared to last year. Median sales price was \$1,100,000 in 2011, 2,3% above \$1,075,000 in 2010 and was 71,2% above \$642,500 in 2002. The 2011 median sales price was the second highest level of the decade, but 8.3% below market peak in 2008 with a median sales price of \$1,200,000. Average price per square foot followed the same pattern, rising 5.3% to \$1,229 in 2011 from \$1,167 in 2010 and 65.9% above \$741 in 2002. Average price per square foot in 2011 was the third highest level of the decade, but 10.6% below the decade peak in 2008 of \$1,374. Average sales price slipped 0.3% to \$1,709,414 in 2011 from \$1,714,655 in 2010 and was \$60.5% above \$1,065,012 in 2002. Average sales price in 2011 was the third highest of the decade, but 8% below the market peak of \$1,858,408 in 2008. The average square footage of a Manhattan condo sale in 2011 was 1,391, 5.3% smaller than 1,469 in 2010 but consistent with the ten year 1,378 square foot average.

An average condo sale took 141 days in 2011 to sell, 10 days longer than 131 days in 2010, but consistent with the 138 day average for the decade. Listing discount fell sharply to 5.1% in 2011, down from 9.1% in 2010 but just above the 4.4% average for the decade.

Condo prices on a per square foot basis in Greenwich Village were up 21.9% in 2011 from 2010. Lincoln Center was up 16.3% and Upper West Side was up 13.7% over the same period. Battery Park City condo price per square foot was down 11% over the same period. Midtown East + Turtle Bay was down 1.5% and Lenox Hill was down 0.2% over the same period.

# **MANHATTAN CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,709,414  | -0.3% | \$1,714,655 | 60.5% | \$1,065,012  |
| Average Price Per Sq. Ft | \$1,229      | 5.3%  | \$1,167     | 65.9% | \$741        |
| Median Sales Price       | \$1,100,000  | 2.3%  | \$1,075,000 | 71.2% | \$642,500    |
| Number of Sales          | 5,052        | -3.6% | 5,240       | 47.2% | 3,431        |

BOUNDARY North: Harlem River South: Battery Park East: East River West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$548,727 | \$808,937 | \$1,637,277 | \$3,376,591 | \$6,311,258  | \$1,709,414 |
| 2010 | \$478,970 | \$733,327 | \$1,496,871 | \$3,170,497 | \$7,032,267  | \$1,714,655 |
| 2009 | \$537,432 | \$804,582 | \$1,716,571 | \$3,152,081 | \$6,546,582  | \$1,698,889 |
| 2008 | \$624,493 | \$906,840 | \$2,094,454 | \$4,922,937 | \$12,221,306 | \$1,858,408 |
| 2007 | \$560,061 | \$846,985 | \$1,818,130 | \$4,903,628 | \$8,374,792  | \$1,552,495 |
| 2006 | \$551,097 | \$800,208 | \$1,769,925 | \$3,943,217 | \$7,361,178  | \$1,481,377 |
| 2005 | \$480,088 | \$750,108 | \$1,763,309 | \$3,803,912 | \$10,417,628 | \$1,479,608 |
| 2004 | \$397,945 | \$632,189 | \$1,506,772 | \$3,455,836 | \$5,994,309  | \$1,240,939 |
| 2003 | \$363,859 | \$534,456 | \$1,295,438 | \$2,881,973 | \$5,922,222  | \$1,051,993 |
| 2002 | \$397,076 | \$483,821 | \$1,362,741 | \$2,533,468 | \$5,786,406  | \$1,065,012 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,035 | \$1,062   | \$1,217   | \$1,597   | \$1,832    | \$1,229 |
| 2010 | \$941   | \$957     | \$1,159   | \$1,453   | \$2,007    | \$1,167 |
| 2009 | \$969   | \$1,040   | \$1,246   | \$1,480   | \$1,953    | \$1,210 |
| 2008 | \$1,130 | \$1,180   | \$1,454   | \$1,893   | \$2,915    | \$1,374 |
| 2007 | \$1,075 | \$1,092   | \$1,287   | \$1,697   | \$2,116    | \$1,225 |
| 2006 | \$1,020 | \$1,035   | \$1,192   | \$1,509   | \$1,828    | \$1,142 |
| 2005 | \$932   | \$963     | \$1,156   | \$1,375   | \$2,088    | \$1,086 |
| 2004 | \$773   | \$796     | \$912     | \$1,108   | \$1,418    | \$873   |
| 2003 | \$656   | \$678     | \$819     | \$981     | \$1,282    | \$765   |
| 2002 | \$685   | \$590     | \$837     | \$859     | \$1,418    | \$741   |

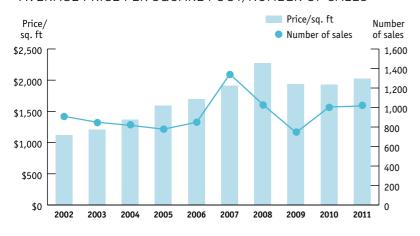
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$495,000 | \$750,000 | \$1,425,550 | \$2,850,000 | \$5,025,000 | \$1,100,000 |
| 2010 | \$458,000 | \$689,000 | \$1,325,000 | \$2,675,000 | \$5,800,000 | \$1,075,000 |
| 2009 | \$475,000 | \$750,000 | \$1,400,000 | \$2,621,993 | \$5,524,006 | \$1,050,000 |
| 2008 | \$565,000 | \$829,873 | \$1,695,000 | \$3,850,000 | \$9,900,000 | \$1,200,000 |
| 2007 | \$505,000 | \$793,216 | \$1,505,000 | \$3,925,000 | \$6,450,000 | \$1,060,000 |
| 2006 | \$489,000 | \$739,000 | \$1,525,000 | \$3,300,000 | \$6,250,000 | \$999,850   |
| 2005 | \$441,000 | \$690,000 | \$1,510,000 | \$3,251,250 | \$8,250,000 | \$961,000   |
| 2004 | \$360,000 | \$595,000 | \$1,250,000 | \$2,800,000 | \$5,535,000 | \$804,418   |
| 2003 | \$315,000 | \$495,000 | \$1,150,000 | \$2,700,000 | \$3,410,000 | \$700,000   |
| 2002 | \$290,000 | \$495,000 | \$999,500   | \$2,495,000 | \$4,100,000 | \$642,500   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 526    | 1,643     | 1,933     | 730       | 220        | 5,052 |
| 2010 | 450    | 1621      | 2030      | 898       | 241        | 5,240 |
| 2009 | 476    | 1,376     | 1,380     | 620       | 177        | 4,029 |
| 2008 | 674    | 1,924     | 2,702     | 309       | 104        | 5,713 |
| 2007 | 884    | 2,242     | 3,432     | 362       | 49         | 6.969 |
| 2006 | 442    | 1,482     | 2,014     | 181       | 67         | 4,186 |
| 2005 | 407    | 1,209     | 1,586     | 184       | 46         | 3,432 |
| 2004 | 372    | 1,174     | 1,702     | 169       | 42         | 3,459 |
| 2003 | 338    | 1,006     | 1,494     | 141       | 27         | 3,006 |
| 2002 | 328    | 1,204     | 1,661     | 215       | 23         | 3,431 |

# MANHATTAN LUXURY CO-OPS AND CONDOS

AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$5,490,814  | -2.1% | \$5,607,939 | 89.4% | \$2,899,440  |
| Average Price Per Sq. Ft | \$2,020      | 4.8%  | \$1,928     | 80.4% | \$1,120      |
| Median Sales Price       | \$4,175,000  | -3.3% | \$4,318,275 | 81.5% | \$2,300,000  |
| Number of Sales          | 1,016        | 1.0%  | 1,006       | 11.8% | 909          |

Note: This sub-category is the analysis of the top ten percent of all co-op and condo sales. The data is also contained within the co-op and condo markets presented.

#### BOUNDARY

North: Harlem River South: Battery Park East River East: West: Hudson River

| AVERAGE SALES PRICE |    |             |      |             |  |  |
|---------------------|----|-------------|------|-------------|--|--|
| 20                  | 11 | \$5,490,814 | 2006 | \$4,588,242 |  |  |
| 20                  | 10 | \$5,607,939 | 2005 | \$4,460,059 |  |  |
| 20                  | 09 | \$5,393,389 | 2004 | \$3,812,732 |  |  |
| 20                  | 80 | \$6,330,093 | 2003 | \$3,120,849 |  |  |

2007 \$4,958,015

| ~ v L I | AOLINIC | , L I LIV | JQ. 1 1 |
|---------|---------|-----------|---------|
| 2011    | \$2,020 | 200       | \$1,695 |
| 2010    | \$1,928 | 2005      | \$1,592 |
| 2009    | \$1,938 | 2004      | \$1,363 |
| 2008    | \$2,272 | 2003      | \$1,209 |
| 2007    | \$1,911 | 2002      | \$1,120 |

AVERAGE PRICE PER SOLET

# MEDIAN SALES PRICE

| 2011 | \$4,175,000 | 2006 | \$3,525,000 |
|------|-------------|------|-------------|
| 2010 | \$4,318,275 | 2005 | \$3,420,000 |
| 2009 | \$4,174,825 | 2004 | \$3,000,000 |
| 2008 | \$4,400,000 | 2003 | \$2,400,000 |
| 2007 | \$3,750,000 | 2002 | \$2,300,000 |

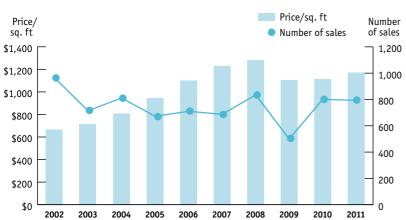
#### NUMBER OF SALES

| 2011 | 1,016 | 2006 | 849 |
|------|-------|------|-----|
| 2010 | 1,006 | 2005 | 778 |
| 2009 | 743   | 2004 | 817 |
| 2008 | 1,030 | 2003 | 849 |
| 2007 | 1,343 | 2002 | 909 |

# MANHATTAN LOFT CO-OPS AND CONDOS

AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES

2002 \$2,899,440



| MATR | lΧ |
|------|----|
|------|----|

|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
|--------------------------|--------------|-------|-------------|--------|--------------|
| Average Sales Price      | \$2,063,650  | 1.1%  | \$2,041,701 | 43.9%  | \$1,434,080  |
| Average Price Per Sq. Ft | \$1,172      | 5.3%  | \$1,113     | 76.2%  | \$665        |
| Median Sales Price       | \$1,610,000  | 2.2%  | \$1,575,000 | 22.9%  | \$1,310,000  |
| Number of Sales          | 793          | -1.0% | 801         | -17.8% | 965          |

Note: This sub-category is the analysis of all co-op and condo loft sales available. The data is also contained within the co-op and condo markets presented.

#### **BOUNDARY**

North: Harlem River South: Battery Park East: East River West: Hudson River

| AVERAGE SALES PRICE |             |      |             |  |  |  |  |  |
|---------------------|-------------|------|-------------|--|--|--|--|--|
| 2011                | \$2,063,650 | 2006 | \$1,908,640 |  |  |  |  |  |
| 2010                | \$2,041,701 | 2005 | \$1,745,824 |  |  |  |  |  |
| 2009                | \$1,927,311 | 2004 | \$1,480,343 |  |  |  |  |  |

2008 \$2,215,231

2007 \$2,182,697

| 2011 | \$1,172 | 2006 | \$1,101 |  |
|------|---------|------|---------|--|
| 2010 | \$1,113 | 2005 | \$945   |  |
| 2009 | \$1,107 | 2004 | \$801   |  |
| 2008 | \$1,280 | 2003 | \$714   |  |
| 2007 | \$1,229 | 2002 | \$665   |  |
|      |         |      |         |  |

AVERAGE PRICE PER SQ. FT

#### MEDIAN SALES PRICE

| 2011 | \$1,610,000 | 2006 | \$1,450,000 |
|------|-------------|------|-------------|
| 2010 | \$1,575,000 | 2005 | \$1,500,000 |
| 2009 | \$1,577,300 | 2004 | \$1,200,000 |
| 2008 | \$1,795,000 | 2003 | \$1,250,000 |
| 2007 | \$1,630,000 | 2002 | \$1,310,000 |

#### NUMBER OF SALES

| 20 | 011 | 793 | 2006 | 710 |
|----|-----|-----|------|-----|
| 20 | 010 | 801 | 2005 | 672 |
| 20 | 009 | 500 | 2004 | 811 |
| 20 | 800 | 835 | 2003 | 714 |
| 20 | 007 | 687 | 2002 | 965 |

2003

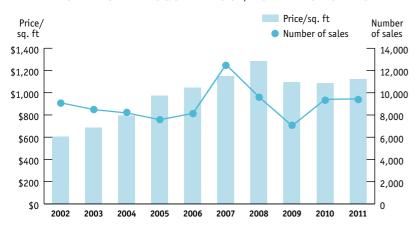
2002

\$1,392,331

\$1,434,080

# EAST SIDE/WEST SIDE/DOWNTOWN CO-OPS & CONDOS

#### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,494,752  | -1.8% | \$1,522,410 | 85.8% | \$804,364    |
| Average Price Per Sq. Ft | \$1,122      | 3.1%  | \$1,088     | 84.8% | \$607        |
| Median Sales Price       | \$902,500    | -3.5% | \$935,000   | 74.2% | \$518,000    |
| Number of Sales          | 9,446        | 0.4%  | 9,407       | 3.9%  | 9,094        |

#### **BOUNDARY**

North: West 116th Street and East 96th Street

South: Battery Park East: East River West: Hudson River

#### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$431,798 | \$706,751 | \$1,583,359 | \$3,273,944 | \$6,817,480  | \$1,494,752 |
| 2010 | \$414,014 | \$680,784 | \$1,455,092 | \$3,088,525 | \$7,017,462  | \$1,522,410 |
| 2009 | \$439,769 | \$725,839 | \$1,581,638 | \$2,923,864 | \$6,472,663  | \$1,442,852 |
| 2008 | \$516,657 | \$841,202 | \$2,002,277 | \$4,658,831 | \$11,960,354 | \$1,663,925 |
| 2007 | \$464,979 | \$752,076 | \$1,719,420 | \$4,342,699 | \$8,603,757  | \$1,406,248 |
| 2006 | \$448,939 | \$715,790 | \$1,624,187 | \$3,631,161 | \$7,153,295  | \$1,325,226 |
| 2005 | \$391,147 | \$653,288 | \$1,538,014 | \$3,508,894 | \$7,790,355  | \$1,241,540 |
| 2004 | \$311,751 | \$532,902 | \$1,324,766 | \$2,916,505 | \$5,924,722  | \$1,041,562 |
| 2003 | \$286,568 | \$461,086 | \$1,063,932 | \$2,505,314 | \$5,230,774  | \$872,160   |
| 2002 | \$239,447 | \$417,290 | \$988,430   | \$2,610,844 | \$3,907,787  | \$804,364   |
|      |           |           |             |             |              |             |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$858   | \$947     | \$1,182   | \$1,535   | \$1,965    | \$1,122 |
| 2010 | \$834   | \$897     | \$1,126   | \$1,412   | \$1,954    | \$1,088 |
| 2009 | \$842   | \$954     | \$1,168   | \$1,390   | \$1,929    | \$1,094 |
| 2008 | \$1,019 | \$1,113   | \$1,407   | \$1,808   | \$2,834    | \$1,284 |
| 2007 | \$944   | \$1,008   | \$1,250   | \$1,586   | \$2,330    | \$1,148 |
| 2006 | \$864   | \$934     | \$1,127   | \$1,430   | \$1,900    | \$1,047 |
| 2005 | \$804   | \$861     | \$1,062   | \$1,338   | \$1,910    | \$975   |
| 2004 | \$641   | \$703     | \$863     | \$1,071   | \$1,504    | \$792   |
| 2003 | \$555   | \$610     | \$734     | \$993     | \$1,356    | \$686   |
| 2002 | \$486   | \$522     | \$656     | \$981     | \$1,054    | \$607   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$395,000 | \$647,500 | \$1,338,998 | \$2,750,000 | \$5,252,800 | \$902,500 |
| 2010 | \$395,000 | \$635,000 | \$1,275,000 | \$2,647,450 | \$5,750,000 | \$935,000 |
| 2009 | \$400,000 | \$669,000 | \$1,300,000 | \$2,459,742 | \$5,181,110 | \$880,000 |
| 2008 | \$475,000 | \$768,778 | \$1,650,000 | \$3,798,500 | \$9,400,000 | \$996,766 |
| 2007 | \$430,000 | \$700,000 | \$1,437,500 | \$3,500,000 | \$6,450,000 | \$899,000 |
| 2006 | \$410,000 | \$660,000 | \$1,400,000 | \$3,200,000 | \$5,800,000 | \$850,000 |
| 2005 | \$365,500 | \$615,000 | \$1,300,000 | \$3,050,000 | \$5,850,000 | \$768,000 |
| 2004 | \$292,000 | \$498,000 | \$1,125,000 | \$2,452,000 | \$5,250,000 | \$655,000 |
| 2003 | \$255,000 | \$424,000 | \$875,000   | \$2,000,000 | \$4,100,000 | \$565,000 |
| 2002 | \$230,000 | \$385,000 | \$825,000   | \$2,200,000 | \$3,999,000 | \$518,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL    |
|------|--------|-----------|-----------|-----------|------------|--------|
| 2011 | 1,323  | 3,343     | 3,372     | 1,059     | 349        | 9,446  |
| 2010 | 1,051  | 3,255     | 3,376     | 1,361     | 364        | 9,407  |
| 2009 | 1,154  | 2,581     | 2,102     | 924       | 268        | 7,029  |
| 2008 | 1,729  | 3,316     | 3,905     | 472       | 192        | 9,614  |
| 2007 | 2,057  | 4,333     | 5,334     | 644       | 168        | 12,536 |
| 2006 | 1,242  | 2,926     | 3,434     | 378       | 167        | 8,147  |
| 2005 | 1,244  | 2,756     | 3,049     | 393       | 135        | 7,577  |
| 2004 | 1,362  | 2,907     | 3,335     | 427       | 149        | 8,180  |
| 2003 | 1,243  | 3,007     | 3,704     | 394       | 140        | 8,488  |
| 2002 | 1,275  | 3,305     | 3,888     | 508       | 118        | 9,094  |

-15.5%

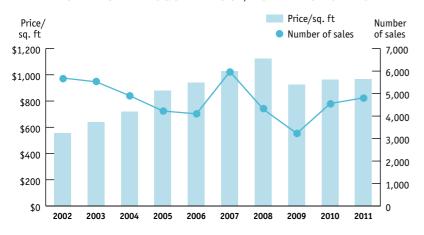
5,693

4,557

# MANHATTAN

# **EAST SIDE/WEST SIDE/DOWNTOWN CO-OPS**

#### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
| ,                        | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,195,196  | -2.2% | \$1,222,073 | 79.7% | \$665,018    |
| Average Price Per Sq. Ft | \$968        | 0.4%  | \$964       | 75.0% | \$553        |
| Median Sales Price       | \$700,000    | -6.7% | \$750,000   | 74.9% | \$400,148    |

5.6%

4,813

#### **BOUNDARY**

**Number of Sales** 

North: West 116th Street and East 96th Street

South: Battery Park East: East River West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$353,977 | \$597,993 | \$1,408,572 | \$2,826,719 | \$7,326,768  | \$1,195,196 |
| 2010 | \$362,105 | \$616,530 | \$1,317,385 | \$2,787,989 | \$6,697,584  | \$1,222,073 |
| 2009 | \$369,457 | \$626,804 | \$1,266,366 | \$2,398,544 | \$6,267,972  | \$1,064,103 |
| 2008 | \$441,389 | \$729,254 | \$1,675,791 | \$4,124,655 | \$11,611,743 | \$1,312,037 |
| 2007 | \$392,852 | \$642,581 | \$1,450,513 | \$3,519,735 | \$8,694,720  | \$1,189,938 |
| 2006 | \$391,633 | \$623,606 | \$1,380,297 | \$3,290,253 | \$7,014,014  | \$1,145,242 |
| 2005 | \$347,855 | \$576,340 | \$1,267,505 | \$3,135,920 | \$6,363,742  | \$1,035,424 |
| 2004 | \$279,656 | \$463,404 | \$1,070,652 | \$2,521,484 | \$5,897,407  | \$877,134   |
| 2003 | \$247,752 | \$423,822 | \$898,954   | \$2,281,035 | \$5,065,561  | \$767,928   |
| 2002 | \$215,943 | \$367,188 | \$777,282   | \$2,355,975 | \$3,864,762  | \$665,018   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$736  | \$819     | \$1,073   | \$1,337   | \$2,119    | \$968   |
| 2010 | \$746  | \$825     | \$1,036   | \$1,298   | \$1,830    | \$964   |
| 2009 | \$746  | \$847     | \$989     | \$1,190   | \$1,876    | \$923   |
| 2008 | \$940  | \$997     | \$1,242   | \$1,638   | \$2,732    | \$1,121 |
| 2007 | \$845  | \$901     | \$1,127   | \$1,418   | \$2,414    | \$1,028 |
| 2006 | \$777  | \$824     | \$1,018   | \$1,339   | \$1,949    | \$939   |
| 2005 | \$741  | \$779     | \$947     | \$1,265   | \$1,817    | \$879   |
| 2004 | \$590  | \$637     | \$770     | \$1,037   | \$1,538    | \$717   |
| 2003 | \$516  | \$576     | \$671     | \$995     | \$1,373    | \$640   |
| 2002 | \$446  | \$47      | \$595     | \$964     | \$1,060    | \$553   |

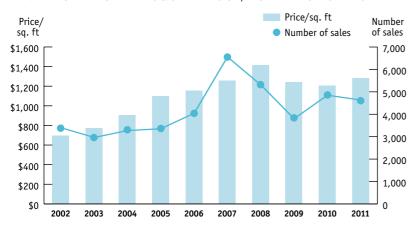
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$350,000 | \$555,000 | \$1,152,000 | \$2,350,000 | \$5,650,000 | \$700,000 |
| 2010 | \$352,000 | \$580,000 | \$1,150,000 | \$2,450,000 | \$5,300,000 | \$750,000 |
| 2009 | \$362,833 | \$585,000 | \$1,100,000 | \$2,000,000 | \$4,750,000 | \$649,000 |
| 2008 | \$425,000 | \$675,000 | \$1,435,000 | \$3,526,000 | \$9,000,000 | \$748,480 |
| 2007 | \$380,000 | \$602,000 | \$1,250,000 | \$3,275,000 | \$6,451,250 | \$705,000 |
| 2006 | \$375,000 | \$595,000 | \$1,195,000 | \$2,900,000 | \$5,600,000 | \$691,000 |
| 2005 | \$325,000 | \$549,000 | \$1,095,000 | \$2,800,000 | \$5,600,000 | \$650,000 |
| 2004 | \$254,500 | \$435,000 | \$899,000   | \$2,175,000 | \$5,100,000 | \$529,000 |
| 2003 | \$236,000 | \$395,000 | \$754,000   | \$1,900,000 | \$4,100,000 | \$480,000 |
| 2002 | \$199,000 | \$343,000 | \$650,000   | \$1,895,000 | \$3,550,000 | \$400,148 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 834    | 1,826     | 1,648     | 368       | 137        | 4,813 |
| 2010 | 642    | 1,782     | 1,505     | 499       | 129        | 4,557 |
| 2009 | 725    | 1,288     | 803       | 319       | 92         | 3,227 |
| 2008 | 1,127  | 1,548     | 1,374     | 166       | 89         | 4,304 |
| 2007 | 1,188  | 2,204     | 2,170     | 295       | 120        | 5,977 |
| 2006 | 807    | 1,484     | 1,504     | 206       | 100        | 4,101 |
| 2005 | 844    | 1,554     | 1,517     | 220       | 90         | 4,225 |
| 2004 | 993    | 1,749     | 1,795     | 263       | 107        | 4,907 |
| 2003 | 910    | 2,007     | 2,240     | 254       | 113        | 5,524 |
| 2002 | 948    | 2,104     | 2,253     | 293       | 95         | 5,693 |

# EAST SIDE/WEST SIDE/DOWNTOWN CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



# **MATRIX**

| ,                        | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
|--------------------------|--------------|-------|-------------|-------|--------------|
| Average Sales Price      | \$1,805,947  | 0.1%  | \$1,804,603 | 74.0% | \$1,037,617  |
| Average Price Per Sq. Ft | \$1,282      | 6.5%  | \$1,204     | 83.9% | \$697        |
| Median Sales Price       | \$1,196,443  | 2.3%  | \$1,170,000 | 71.2% | \$699,000    |
| Number of Sales          | 4,633        | -3.6% | 4,805       | 36.2% | 3,401        |

#### **BOUNDARY**

North: West 116th Street and East 96th Street

South: Battery Park East: East River West: Hudson River

#### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$564,524 | \$837,662 | \$1,750,440 | \$3,512,119 | \$6,488,365  | \$1,805,947 |
| 2010 | \$495,495 | \$758,518 | \$1,565,862 | \$3,262,501 | \$7,193,054  | \$1,804,603 |
| 2009 | \$558,594 | \$824,491 | \$1,776,529 | \$3,200,851 | \$6,579,660  | \$1,764,321 |
| 2008 | \$657,565 | \$939,219 | \$2,179,516 | \$4,948,612 | \$12,261,581 | \$1,949,146 |
| 2007 | \$563,584 | \$865,428 | \$1,903,847 | \$5,038,328 | \$8,376,350  | \$1,603,364 |
| 2006 | \$555,251 | \$810,658 | \$1,814,244 | \$4,039,458 | \$7,361,178  | \$1,507,657 |
| 2005 | \$482,494 | \$752,771 | \$1,805,875 | \$3,983,197 | \$10,643,582 | \$1,501,337 |
| 2004 | \$398,367 | \$637,869 | \$1,620,957 | \$3,549,985 | \$5,994,310  | \$1,288,079 |
| 2003 | \$392,209 | \$535,874 | \$1,316,358 | \$2,912,220 | \$5,922,222  | \$1,066,317 |
| 2002 | \$307,586 | \$505,062 | \$1,279,389 | \$2,958,176 | \$4,085,500  | \$1,037,617 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,066 | \$1,102   | \$1,287   | \$1,641   | \$1,866    | \$1,282 |
| 2010 | \$971   | \$983     | \$1,199   | \$1,478   | \$2,022    | \$1,204 |
| 2009 | \$1,005 | \$1,061   | \$1,279   | \$1,495   | \$1,957    | \$1,240 |
| 2008 | \$1,166 | \$1,215   | \$1,497   | \$1,900   | \$2,923    | \$1,416 |
| 2007 | \$1,080 | \$1,118   | \$1,334   | \$1,728   | \$2,120    | \$1,257 |
| 2006 | \$1,026 | \$1,047   | \$1,212   | \$1,540   | \$1,828    | \$1,157 |
| 2005 | \$936   | \$966     | \$1,175   | \$1,431   | \$2,096    | \$1,097 |
| 2004 | \$777   | \$803     | \$972     | \$1,126   | \$1,418    | \$904   |
| 2003 | \$658   | \$679     | \$830     | \$990     | \$1,282    | \$771   |
| 2002 | \$601   | \$602     | \$740     | \$1,003   | \$1,029    | \$697   |

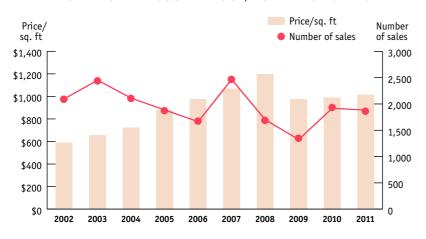
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$505,000 | \$773,500 | \$1,525,000 | \$2,951,690 | \$5,125,000 | \$1,196,443 |
| 2010 | \$463,999 | \$705,000 | \$1,380,000 | \$2,785,000 | \$5,941,968 | \$1,170,000 |
| 2009 | \$495,000 | \$766,100 | \$1,450,000 | \$2,654,391 | \$5,526,877 | \$1,100,000 |
| 2008 | \$589,566 | \$850,000 | \$1,755,000 | \$3,900,000 | \$9,900,000 | \$1,270,000 |
| 2007 | \$509,000 | \$799,326 | \$1,575,000 | \$4,065,000 | \$6,450,000 | \$1,110,000 |
| 2006 | \$490,000 | \$745,000 | \$1,550,000 | \$3,390,394 | \$6,250,000 | \$1,047,000 |
| 2005 | \$445,000 | \$695,000 | \$1,550,000 | \$3,500,000 | \$8,250,000 | \$978,000   |
| 2004 | \$360,000 | \$600,000 | \$1,385,000 | \$2,954,000 | \$5,365,000 | \$888,000   |
| 2003 | \$317,500 | \$495,000 | \$1,151,000 | \$2,365,000 | \$3,950,000 | \$745,000   |
| 2002 | \$280,000 | \$429,000 | \$1,100,000 | \$2,450,000 | \$4,200,000 | \$699,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 489    | 1,517     | 1,724     | 691       | 212        | 4,633 |
| 2010 | 409    | 1,473     | 1,871     | 862       | 235        | 4,850 |
| 2009 | 429    | 1,293     | 1,299     | 605       | 176        | 3,802 |
| 2008 | 602    | 1,768     | 2,531     | 306       | 103        | 5,310 |
| 2007 | 869    | 2,129     | 3,164     | 349       | 48         | 6,559 |
| 2006 | 435    | 1,442     | 1,930     | 172       | 67         | 4,046 |
| 2005 | 400    | 1,202     | 1,532     | 173       | 45         | 3,352 |
| 2004 | 369    | 1,158     | 1,540     | 164       | 42         | 3,273 |
| 2003 | 333    | 1,000     | 1,464     | 140       | 27         | 2,964 |
| 2002 | 327    | 1,201     | 1,635     | 215       | 23         | 3,401 |

# **EAST SIDE CO-OPS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |  |  |  |  |
|--------------------------|--------------|-------|-------------|--------|--------------|--|--|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |  |  |  |  |
| Average Sales Price      | \$1,464,316  | 4.0%  | \$1,408,341 | 81.3%  | \$807,767    |  |  |  |  |
| Average Price Per Sq. Ft | \$1,018      | 2.9%  | \$989       | 72.8%  | \$589        |  |  |  |  |
| Median Sales Price       | \$810,000    | -1.8% | \$825,000   | 70.5%  | \$475,000    |  |  |  |  |
| Number of Sales          | 1,883        | -1.8% | 1,918       | -10.2% | 2,096        |  |  |  |  |

#### **BOUNDARY**

North: East 96th Street South: East 42nd Street

East: East River (including corridor between CPS, W 57th Street and Eighth Avenue)

West: Avenue of the Americas

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$332,520 | \$588,985 | \$1,504,747 | \$2,967,939 | \$8,085,048  | \$1,464,316 |
| 2010 | \$338,897 | \$600,062 | \$1,339,049 | \$3,078,190 | \$6,887,979  | \$1,408,341 |
| 2009 | \$348,667 | \$636,501 | \$1,351,399 | \$2,576,737 | \$7,171,210  | \$1,350,556 |
| 2008 | \$440,993 | \$746,240 | \$1,739,097 | \$4,458,651 | \$12,747,625 | \$1,726,673 |
| 2007 | \$368,251 | \$627,131 | \$1,493,804 | \$3,598,052 | \$9,581,907  | \$1,457,612 |
| 2006 | \$367,398 | \$613,072 | \$1,489,895 | \$3,491,492 | \$6,817,241  | \$1,359,357 |
| 2005 | \$324,594 | \$550,008 | \$1,279,470 | \$3,112,378 | \$6,375,437  | \$1,172,327 |
| 2004 | \$259,299 | \$445,687 | \$1,078,538 | \$2,599,198 | \$5,994,273  | \$1,059,029 |
| 2003 | \$231,678 | \$421,889 | \$941,516   | \$2,338,799 | \$5,239,831  | \$908,360   |
| 2002 | \$220,106 | \$334,777 | \$854,516   | \$2,417,641 | \$4,111,000  | \$807,767   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$691  | \$793     | \$1,104   | \$1,370   | \$2,251    | \$1,018 |
| 2010 | \$694  | \$794     | \$1,043   | \$1,376   | \$1,819    | \$989   |
| 2009 | \$723  | \$834     | \$1,017   | \$1,249   | \$2,044    | \$978   |
| 2008 | \$905  | \$991     | \$1,284   | \$1,773   | \$2,902    | \$1,197 |
| 2007 | \$799  | \$868     | \$1,144   | \$1,453   | \$2,580    | \$1,067 |
| 2006 | \$730  | \$788     | \$1,079   | \$1,412   | \$1,888    | \$978   |
| 2005 | \$672  | \$722     | \$945     | \$1,254   | \$1,834    | \$877   |
| 2004 | \$536  | \$583     | \$763     | \$1,070   | \$1,554    | \$724   |
| 2003 | \$469  | \$550     | \$678     | \$1,034   | \$1,424    | \$655   |
| 2002 | \$462  | \$450     | \$625     | \$999     | \$1,063    | \$589   |

## MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$325,000 | \$547,500 | \$1,185,000 | \$2,600,000 | \$5,900,000 | \$810,000 |
| 2010 | \$320,000 | \$565,000 | \$1,150,000 | \$2,768,750 | \$6,050,000 | \$825,000 |
| 2009 | \$340,000 | \$590,000 | \$1,140,000 | \$2,200,000 | \$5,625,000 | \$745,000 |
| 2008 | \$418,800 | \$672,140 | \$1,470,000 | \$3,792,940 | \$9,550,000 | \$845,000 |
| 2007 | \$362,500 | \$595,000 | \$1,265,000 | \$3,375,000 | \$6,700,000 | \$750,000 |
| 2006 | \$357,500 | \$585,000 | \$1,275,000 | \$3,100,000 | \$5,250,000 | \$755,000 |
| 2005 | \$305,000 | \$530,000 | \$1,095,000 | \$2,825,000 | \$5,300,000 | \$699,000 |
| 2004 | \$249,000 | \$425,000 | \$880,000   | \$2,200,000 | \$5,295,000 | \$580,500 |
| 2003 | \$225,000 | \$389,000 | \$795,000   | \$1,985,000 | \$4,100,000 | \$545,000 |
| 2002 | \$200,000 | \$329,000 | \$695,000   | \$2,000,000 | \$4,600,000 | \$475,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 264    | 634       | 719       | 183       | 83         | 1,883 |
| 2010 | 210    | 686       | 702       | 243       | 77         | 1,918 |
| 2009 | 233    | 476       | 380       | 173       | 62         | 1,324 |
| 2008 | 344    | 605       | 584       | 98        | 69         | 1,700 |
| 2007 | 430    | 837       | 935       | 170       | 95         | 2,467 |
| 2006 | 272    | 569       | 635       | 123       | 64         | 1,663 |
| 2005 | 281    | 648       | 768       | 130       | 59         | 1,886 |
| 2004 | 334    | 702       | 822       | 167       | 86         | 2,111 |
| 2003 | 326    | 812       | 1,079     | 151       | 84         | 2,452 |
| 2002 | 280    | 646       | 953       | 172       | 45         | 2,096 |

# **EAST SIDE CONDOS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |  |  |  |
|--------------------------|--------------|-------|-------------|-------|--------------|--|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |  |  |  |
| Average Sales Price      | \$1,879,814  | -7.2% | \$2,026,390 | 77.5% | \$1,059,117  |  |  |  |
| Average Price Per Sq. Ft | \$1,317      | 2.3%  | \$1,287     | 83.7% | \$717        |  |  |  |
| Median Sales Price       | \$1,190,000  | -3.6% | \$1,235,000 | 83.1% | \$650,000    |  |  |  |
| Number of Sales          | 1,053        | -8.8% | 1,155       | -0.8% | 1,061        |  |  |  |

#### **BOUNDARY**

North: East 96th Street South: East 42nd Street

East: East River (including corridor between CPS, W 57th Street and Eighth Avenue)

West: Avenue of the Americas

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-------------|-------------|-------------|--------------|-------------|
| 2011 | \$458,425 | \$824,001   | \$1,787,521 | \$3,498,894 | \$7,213,052  | \$1,879,814 |
| 2010 | \$434,371 | \$753,274   | \$1,761,368 | \$3,347,824 | \$8,027,826  | \$2,026,390 |
| 2009 | \$526,428 | \$802,650   | \$1,666,078 | \$3,478,877 | \$6,539,596  | \$2,015,733 |
| 2008 | \$675,671 | \$1,028,820 | \$2,544,497 | \$5,647,682 | \$13,317,065 | \$2,337,897 |
| 2007 | \$543,524 | \$933,050   | \$2,348,861 | \$6,765,986 | \$8,023,078  | \$2,017,807 |
| 2006 | \$510,808 | \$828,080   | \$1,990,142 | \$4,083,349 | \$9,408,005  | \$1,748,147 |
| 2005 | \$437,642 | \$755,227   | \$1,886,146 | \$4,381,722 | \$12,634,050 | \$1,750,485 |
| 2004 | \$372,231 | \$626,125   | \$1,612,065 | \$4,013,691 | \$6,520,695  | \$1,266,633 |
| 2003 | \$300,328 | \$496,706   | \$1,317,271 | \$3,160,622 | \$5,400,000  | \$1,100,711 |
| 2002 | \$254,263 | \$447,045   | \$1,101,284 | \$3,686,667 | \$7,175,000  | \$1,059,117 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$939   | \$1,092   | \$1,334   | \$1,712   | \$2,170    | \$1,317 |
| 2010 | \$911   | \$989     | \$1,318   | \$1,522   | \$2,324    | \$1,287 |
| 2009 | \$1,042 | \$1,040   | \$1,235   | \$1,567   | \$1,962    | \$1,275 |
| 2008 | \$1,341 | \$1,354   | \$1,675   | \$2,061   | \$2,962    | \$1,589 |
| 2007 | \$1,026 | \$1,178   | \$1,568   | \$2,354   | \$2,291    | \$1,446 |
| 2006 | \$1,029 | \$1,073   | \$1,303   | \$1,601   | \$2,263    | \$1,241 |
| 2005 | \$933   | \$968     | \$1,279   | \$1,634   | \$2,643    | \$1,189 |
| 2004 | \$760   | \$795     | \$999     | \$1,351   | \$1,520    | \$916   |
| 2003 | \$625   | \$646     | \$870     | \$1,134   | \$1,450    | \$795   |
| 2002 | \$547   | \$607     | \$739     | \$1,175   | \$1,428    | \$717   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$430,000 | \$725,000 | \$1,552,831 | \$2,925,000 | \$4,887,600  | \$1,190,000 |
| 2010 | \$425,000 | \$660,000 | \$1,400,000 | \$2,800,000 | \$6,500,000  | \$1,235,000 |
| 2009 | \$465,000 | \$698,371 | \$1,390,000 | \$2,825,000 | \$6,000,000  | \$1,200,000 |
| 2008 | \$540,000 | \$783,451 | \$2,050,000 | \$4,717,500 | \$11,500,000 | \$1,374,637 |
| 2007 | \$491,500 | \$789,143 | \$1,875,000 | \$5,075,000 | \$7,000,000  | \$1,250,000 |
| 2006 | \$470,000 | \$725,000 | \$1,790,000 | \$3,450,000 | \$6,500,000  | \$1,275,000 |
| 2005 | \$430,000 | \$680,000 | \$1,625,000 | \$3,600,000 | \$11,600,000 | \$999,000   |
| 2004 | \$350,000 | \$577,500 | \$1,375,000 | \$3,225,000 | \$5,535,000  | \$835,000   |
| 2003 | \$290,000 | \$440,000 | \$1,110,000 | \$2,600,000 | \$5,575,000  | \$750,000   |
| 2002 | \$270,000 | \$410,000 | \$900,000   | \$3,600,000 | \$8,350,000  | \$650,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom  | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|------------|------------|-------|
|      | Juano  | 1 Dealoom | 2 Dealoom | 3 Dealooni | 4. Dealoom | ALL   |
| 2011 | 103    | 324       | 424       | 148        | 54         | 1,053 |
| 2010 | 82     | 339       | 437       | 236        | 61         | 1,155 |
| 2009 | 94     | 309       | 317       | 171        | 83         | 974   |
| 2008 | 139    | 421       | 506       | 82         | 37         | 1,185 |
| 2007 | 496    | 792       | 1,498     | 2,874      | 3,502      | 1,395 |
| 2006 | 110    | 350       | 568       | 75         | 19         | 1,122 |
| 2005 | 132    | 373       | 498       | 82         | 24         | 1,109 |
| 2004 | 125    | 439       | 524       | 37         | 21         | 1,146 |
| 2003 | 101    | 318       | 498       | 53         | 13         | 983   |
| 2002 | 88     | 366       | 515       | 83         | 9          | 1,061 |

# **UPPER EAST SIDE CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,633,556  | 6.5%  | \$1,533,964 | 83.2% | \$891,895    |
| Average Price Per Sq. Ft | \$1,069      | 4.3%  | \$1,025     | 72.7% | \$619        |
| Median Sales Price       | \$875,000    | -0.3% | \$877,200   | 62.8% | \$537,500    |
| Number of Sales          | 1,410        | 1.7%  | 1,386       | -8.9% | 1,547        |

BOUNDARY North: East 96th Street

South: East 59th Street East: East River West: Fifth Avenue

### AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$327,766 | \$587,041 | \$1,576,636 | \$3,051,403 | \$8,945,343  | \$1,633,556 |
| 2010 | \$344,939 | \$592,490 | \$1,352,871 | \$3,083,476 | \$7,317,491  | \$1,533,964 |
| 2009 | \$347,074 | \$640,787 | \$1,384,639 | \$2,749,650 | \$7,409,818  | \$1,492,724 |
| 2008 | \$435,668 | \$763,062 | \$1,816,910 | \$4,650,914 | \$13,563,379 | \$2,008,976 |
| 2007 | \$372,684 | \$631,986 | \$1,533,806 | \$3,642,024 | \$10,241,428 | \$1,598,827 |
| 2006 | \$355,792 | \$604,600 | \$1,438,025 | \$3,287,408 | \$7,145,335  | \$1,410,310 |
| 2005 | \$310,622 | \$537,775 | \$1,344,508 | \$3,169,756 | \$6,727,373  | \$1,311,900 |
| 2004 | \$253,508 | \$435,325 | \$1,130,967 | \$2,641,422 | \$6,181,843  | \$1,206,334 |
| 2003 | \$235,088 | \$424,747 | \$957,794   | \$2,416,376 | \$5,410,524  | \$1,015,778 |
| 2002 | \$224,118 | \$338,698 | \$876,020   | \$2,439,454 | \$4,201,250  | \$891,895   |
|      |           |           |             |             |              |             |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$683  | \$798     | \$1,148   | \$1,414   | \$2,391    | \$1,069 |
| 2010 | \$708  | \$792     | \$1,064   | \$1,389   | \$1,921    | \$1,025 |
| 2009 | \$740  | \$849     | \$1,050   | \$1,301   | \$2,103    | \$1,025 |
| 2008 | \$903  | \$1,004   | \$1,321   | \$1,850   | \$3,023    | \$1,261 |
| 2007 | \$821  | \$879     | \$1,174   | \$1,494   | \$2,691    | \$1,111 |
| 2006 | \$726  | \$800     | \$1,062   | \$1,344   | \$1,970    | \$988   |
| 2005 | \$658  | \$732     | \$986     | \$1,301   | \$1,920    | \$923   |
| 2004 | \$534  | \$589     | \$801     | \$1,106   | \$1,594    | \$768   |
| 2003 | \$487  | \$553     | \$693     | \$1,066   | \$1,462    | \$688   |
| 2002 | \$472  | \$465     | \$636     | \$1,009   | \$1,092    | \$619   |

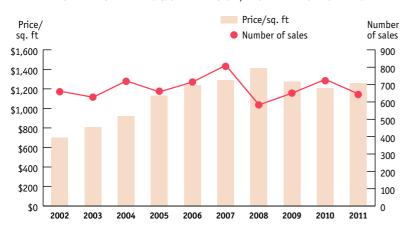
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL       |
|------|-----------|-----------|-------------|-------------|--------------|-----------|
| 2011 | \$325,000 | \$545,000 | \$1,240,000 | \$2,672,906 | \$6,364,062  | \$875,000 |
| 2010 | \$330,000 | \$560,000 | \$1,175,000 | \$2,795,000 | \$6,300,000  | \$877,200 |
| 2009 | \$345,000 | \$587,500 | \$1,150,000 | \$2,350,000 | \$6,000,000  | \$790,000 |
| 2008 | \$425,000 | \$680,000 | \$1,527,000 | \$4,050,000 | \$10,000,000 | \$900,000 |
| 2007 | \$370,000 | \$599,000 | \$1,295,000 | \$3,400,000 | \$7,495,000  | \$800,000 |
| 2006 | \$359,000 | \$580,000 | \$1,280,000 | \$2,950,000 | \$5,296,088  | \$755,000 |
| 2005 | \$295,000 | \$519,000 | \$1,125,000 | \$2,825,000 | \$5,600,000  | \$750,000 |
| 2004 | \$245,000 | \$415,000 | \$895,000   | \$2,300,000 | \$5,600,000  | \$625,000 |
| 2003 | \$220,000 | \$390,000 | \$795,000   | \$2,001,000 | \$4,200,000  | \$595,000 |
| 2002 | \$205,000 | \$343,000 | \$745,000   | \$2,000,000 | \$4,600,000  | \$537,500 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 197    | 424       | 563       | 156       | 70         | 1,410 |
| 2010 | 138    | 469       | 509       | 204       | 66         | 1,386 |
| 2009 | 168    | 325       | 285       | 139       | 55         | 972   |
| 2008 | 226    | 394       | 418       | 84        | 61         | 1,183 |
| 2007 | 282    | 578       | 666       | 134       | 78         | 1,738 |
| 2006 | 194    | 386       | 449       | 100       | 55         | 1,184 |
| 2005 | 168    | 428       | 535       | 105       | 53         | 1,289 |
| 2004 | 195    | 477       | 545       | 137       | 80         | 1,434 |
| 2003 | 186    | 563       | 809       | 130       | 78         | 1,766 |
| 2002 | 185    | 424       | 740       | 162       | 36         | 1,547 |

# **UPPER EAST SIDE CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$1,838,923  | -6.0%  | \$1,956,699 | 82.9%  | \$1,005,556  |  |  |  |
| Average Price Per Sq. Ft | \$1,259      | 4.4%   | \$1,206     | 80.4%  | \$698        |  |  |  |
| Median Sales Price       | \$1,250,000  | 0.0%   | \$1,250,000 | 125.2% | \$555,000    |  |  |  |
| Number of Sales          | 646          | -11.5% | 730         | -2.4%  | 662          |  |  |  |

# BOUNDARY

North: East 96th Street South: East 59th Street East: East River West: Fifth Avenue

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$441,500 | \$797,802 | \$1,694,937 | \$3,297,873 | \$5,719,700  | \$1,838,923 |
| 2010 | \$406,768 | \$716,263 | \$1,618,079 | \$3,060,573 | \$6,869,843  | \$1,956,699 |
| 2009 | \$498,715 | \$738,443 | \$1,716,939 | \$3,308,468 | \$6,289,877  | \$2,115,026 |
| 2008 | \$528,282 | \$827,909 | \$2,209,495 | \$5,182,160 | \$11,363,942 | \$2,188,861 |
| 2007 | \$497,615 | \$865,436 | \$1,978,376 | \$5,888,876 | \$5,040,192  | \$1,692,970 |
| 2006 | \$532,805 | \$828,569 | \$1,964,315 | \$4,189,702 | \$7,514,286  | \$1,743,420 |
| 2005 | \$436,112 | \$735,780 | \$1,611,894 | \$3,985,182 | \$11,631,833 | \$1,642,746 |
| 2004 | \$375,420 | \$602,514 | \$1,523,652 | \$4,227,557 | \$5,978,421  | \$1,278,386 |
| 2003 | \$303,524 | \$476,575 | \$1,279,844 | \$3,368,756 | \$5,760,417  | \$1,170,514 |
| 2002 | \$249,200 | \$434,202 | \$1,019,227 | \$3,632,667 |              | \$1,005,556 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$901   | \$1,063   | \$1,254   | \$1,627   | \$1,771    | \$1,259 |
| 2010 | \$836   | \$937     | \$1,217   | \$1,393   | \$2,001    | \$1,206 |
| 2009 | \$985   | \$971     | \$1,263   | \$1,506   | \$1,922    | \$1,272 |
| 2008 | \$1,073 | \$1,137   | \$1,503   | \$1,922   | \$2,600    | \$1,413 |
| 2007 | \$1,017 | \$1,099   | \$1,375   | \$2,088   | \$1,775    | \$1,287 |
| 2006 | \$1,056 | \$1,069   | \$1,290   | \$1,628   | \$1,990    | \$1,236 |
| 2005 | \$923   | \$943     | \$1,165   | \$1,557   | \$2,546    | \$1,130 |
| 2004 | \$732   | \$784     | \$991     | \$1,469   | \$1,533    | \$919   |
| 2003 | \$613   | \$633     | \$872     | \$1,198   | \$1,483    | \$808   |
| 2002 | \$524   | \$599     | \$708     | \$1,154   |            | \$698   |

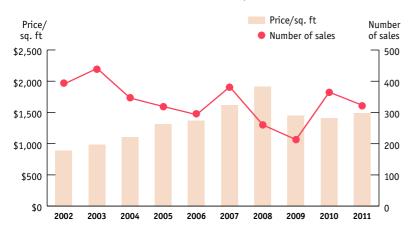
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$410,000 | \$690,000 | \$1,540,000 | \$3,125,000 | \$4,887,600  | \$1,250,000 |
| 2010 | \$410,000 | \$645,000 | \$1,382,500 | \$2,667,815 | \$6,300,000  | \$1,250,000 |
| 2009 | \$465,000 | \$699,000 | \$1,440,000 | \$2,825,000 | \$5,875,000  | \$1,300,000 |
| 2008 | \$525,000 | \$748,413 | \$1,875,000 | \$4,300,000 | \$11,500,000 | \$1,275,000 |
| 2007 | \$490,000 | \$759,000 | \$1,670,000 | \$4,950,000 | \$5,000,000  | \$1,105,000 |
| 2006 | \$485,000 | \$725,000 | \$1,750,000 | \$3,950,000 | \$5,600,000  | \$1,200,000 |
| 2005 | \$433,500 | \$675,000 | \$1,375,000 | \$3,400,000 | \$10,550,000 | \$940,000   |
| 2004 | \$350,000 | \$560,000 | \$1,325,000 | \$3,495,000 | \$5,535,000  | \$815,000   |
| 2003 | \$295,000 | \$439,000 | \$1,100,000 | \$2,650,000 | \$5,900,000  | \$789,000   |
| 2002 | \$270,000 | \$412,000 | \$850,000   | \$3,600,000 |              | \$555,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 56     | 187       | 263       | 96        | 44         | 646 |
| 2011 | 50     | 107       | 203       | 90        | 44         | 040 |
| 2010 | 44     | 205       | 266       | 169       | 46         | 730 |
| 2009 | 59     | 182       | 210       | 136       | 64         | 651 |
| 2008 | 66     | 195       | 248       | 50        | 24         | 583 |
| 2007 | 100    | 252       | 406       | 41        | 12         | 811 |
| 2006 | 59     | 235       | 355       | 52        | 14         | 715 |
| 2005 | 78     | 227       | 280       | 55        | 18         | 658 |
| 2004 | 54     | 287       | 337       | 24        | 19         | 721 |
| 2003 | 58     | 191       | 324       | 42        | 12         | 627 |
| 2002 | 56     | 250       | 287       | 69        |            | 662 |

# FIFTH AVENUE/PARK AVENUE CORRIDOR CO-OPS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$3,243,164  | 9.8%   | \$2,953,936 | 85.0%  | \$1,752,664  |  |  |  |
| Average Price Per Sq. Ft | \$1,492      | 5.7%   | \$1,412     | 68.0%  | \$888        |  |  |  |
| Median Sales Price       | \$2,140,000  | 9.7%   | \$1,950,000 | 71.3%  | \$1,249,000  |  |  |  |
| Number of Sales          | 323          | -11.5% | 365         | -17.4% | 391          |  |  |  |

### **BOUNDARY**

North: East 96th Street South: East 59th Street East: Park Avenue West: Fifth Avenue

# **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-------------|-------------|-------------|--------------|-------------|
| 2011 | \$329,033 | \$777,429   | \$2,160,589 | \$3,802,541 | \$10,338,949 | \$3,243,164 |
| 2010 | \$447,500 | \$782,523   | \$1,909,611 | \$3,696,654 | \$7,988,932  | \$2,953,936 |
| 2009 | \$357,586 | \$860,108   | \$2,023,784 | \$3,461,631 | \$8,560,494  | \$3,267,069 |
| 2008 | \$604,471 | \$1,155,500 | \$2,580,083 | \$5,453,432 | \$14,936,217 | \$4,774,821 |
| 2007 | \$425,837 | \$712,240   | \$2,175,448 | \$4,468,596 | \$10,292,414 | \$3,499,225 |
| 2006 | \$519,857 | \$785,291   | \$1,914,951 | \$3,749,891 | \$8,567,472  | \$2,722,758 |
| 2005 | \$493,333 | \$760,065   | \$1,833,177 | \$3,528,326 | \$8,549,897  | \$2,538,196 |
| 2004 | \$336,792 | \$621,683   | \$1,521,372 | \$3,141,722 | \$7,150,077  | \$2,506,573 |
| 2003 | \$323,423 | \$686,463   | \$1,360,452 | \$2,890,985 | \$5,692,825  | \$1,968,961 |
| 2002 | \$442,700 | \$397,091   | \$1,302,148 | \$2,827,977 | \$4,967,000  | \$1,752,664 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$673   | \$962     | \$1,376   | \$1,630   | \$2,575    | \$1,492 |
| 2010 | \$1,073 | \$942     | \$1,312   | \$1,560   | \$2,081    | \$1,412 |
| 2009 | \$821   | \$992     | \$1,308   | \$1,484   | \$2,295    | \$1,450 |
| 2008 | \$1,194 | \$1,386   | \$1,640   | \$2,068   | \$3,254    | \$1,914 |
| 2007 | \$925   | \$950     | \$1,484   | \$1,740   | \$2,781    | \$1,615 |
| 2006 | \$936   | \$920     | \$1,283   | \$1,509   | \$2,302    | \$1,366 |
| 2005 | \$817   | \$938     | \$1,233   | \$1,455   | \$2,282    | \$1,312 |
| 2004 | \$616   | \$750     | \$969     | \$1,262   | \$1,775    | \$1,104 |
| 2003 | \$618   | \$799     | \$864     | \$1,225   | \$1,594    | \$988   |
| 2002 | \$819   | \$552     | \$809     | \$1,139   | \$1,263    | \$888   |

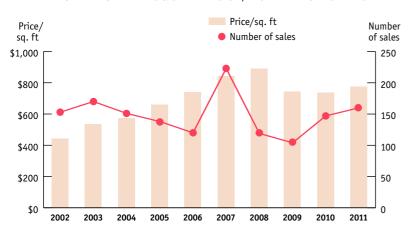
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$335,000 | \$739,000 | \$1,900,000 | \$3,625,000 | \$8,000,000  | \$2,140,000 |
| 2010 | \$415,000 | \$710,000 | \$1,578,287 | \$3,175,000 | \$7,000,000  | \$1,950,000 |
| 2009 | \$300,000 | \$775,000 | \$1,650,000 | \$2,950,000 | \$7,495,000  | \$2,200,000 |
| 2008 | \$500,000 | \$800,000 | \$2,300,000 | \$4,500,000 | \$12,000,000 | \$2,690,000 |
| 2007 | \$400,000 | \$675,000 | \$1,795,000 | \$4,075,000 | \$7,500,000  | \$2,150,000 |
| 2006 | \$525,000 | \$750,000 | \$1,660,000 | \$3,400,000 | \$6,000,000  | \$1,770,000 |
| 2005 | \$427,500 | \$680,000 | \$1,750,000 | \$3,550,000 | \$6,950,000  | \$1,825,000 |
| 2004 | \$350,000 | \$605,000 | \$1,325,000 | \$3,000,000 | \$6,250,000  | \$1,625,000 |
| 2003 | \$295,000 | \$542,000 | \$1,250,000 | \$2,600,000 | \$4,900,000  | \$1,337,500 |
| 2002 | \$450,000 | \$369,000 | \$1,200,000 | \$2,200,000 | \$5,325,000  | \$1,249,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 12     | 45        | 157       | 70        | 39         | 323 |
| 2010 | 6      | 61        | 147       | 107       | 44         | 365 |
| 2009 | 7      | 40        | 69        | 61        | 36         | 213 |
| 2008 | 17     | 41        | 110       | 50        | 42         | 260 |
| 2007 | 19     | 60        | 177       | 68        | 58         | 382 |
| 2006 | 7      | 45        | 163       | 46        | 32         | 293 |
| 2005 | 9      | 46        | 181       | 54        | 29         | 319 |
| 2004 | 12     | 46        | 167       | 71        | 50         | 346 |
| 2003 | 13     | 52        | 255       | 74        | 47         | 441 |
| 2002 | 18     | 50        | 200       | 100       | 23         | 391 |

# **YORKVILLE CO-OPS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |       |              |  |  |  |
|--------------------------|--------------|-------|------------|-------|--------------|--|--|--|
|                          | Current Year | % Chg | Prior Year | % Chg | Prior Decade |  |  |  |
| Average Sales Price      | \$745,161    | 15.1% | \$647,274  | 71.7% | \$434,087    |  |  |  |
| Average Price Per Sq. Ft | \$777        | 5.4%  | \$737      | 75.4% | \$443        |  |  |  |
| Median Sales Price       | \$550,000    | 8.9%  | \$505,000  | 57.1% | \$350,000    |  |  |  |
| Number of Sales          | 160          | 8.8%  | 147        | 4.6%  | 153          |  |  |  |

**BOUNDARY** North: East 96th Street South: East 86th Street

East: York Avenue West: Lexington Avenue

### AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$353,933 | \$491,224 | \$925,431   | \$1,574,867 | \$3,221,780 | \$745,161 |
| 2010 | \$287,314 | \$511,864 | \$838,802   | \$2,020,786 |             | \$647,274 |
| 2009 | \$317,916 | \$526,186 | \$821,935   | \$1,645,833 |             | \$614,854 |
| 2008 | \$395,037 | \$623,008 | \$1,052,005 |             |             | \$629,521 |
| 2007 | \$353,773 | \$535,774 | \$1,005,057 | \$2,353,000 |             | \$654,362 |
| 2006 | \$296,231 | \$462,091 | \$1,021,400 | \$3,400,000 |             | \$613,769 |
| 2005 | \$256,941 | \$432,489 | \$890,405   | \$1,570,000 | \$1,875,000 | \$560,557 |
| 2004 | \$212,838 | \$384,766 | \$670,993   | \$1,485,125 |             | \$485,490 |
| 2003 | \$168,375 | \$319,155 | \$710,803   | \$1,504,625 | \$1,700,000 | \$553,362 |
| 2002 | \$141,000 | \$270,316 | \$586,133   | \$1,125,000 |             | \$434,087 |
|      |           |           |             |             |             |           |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$739  | \$698     | \$822     | \$960     | \$1,136    | \$777 |
| 2010 | \$654  | \$707     | \$776     | \$1,065   |            | \$737 |
| 2009 | \$660  | \$755     | \$783     | \$925     |            | \$744 |
| 2008 | \$892  | \$873     | \$943     |           |            | \$892 |
| 2007 | \$773  | \$837     | \$917     | \$950     |            | \$843 |
| 2006 | \$649  | \$716     | \$840     | \$1,063   |            | \$741 |
| 2005 | \$606  | \$629     | \$738     | \$854     | \$982      | \$661 |
| 2004 | \$481  | \$549     | \$632     | \$828     |            | \$573 |
| 2003 | \$404  | \$476     | \$586     | \$750     | \$800      | \$537 |
| 2002 | \$434  | \$393     | \$485     | \$577     |            | \$443 |

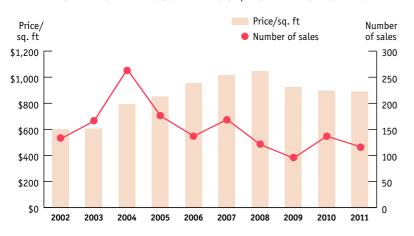
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$375,000 | \$430,000 | \$875,000 | \$1,375,000 | \$3,175,000 | \$550,000 |
| 2010 | \$270,000 | \$450,000 | \$818,000 | \$1,900,000 |             | \$505,000 |
| 2009 | \$325,000 | \$510,000 | \$785,000 | \$1,585,000 |             | \$519,000 |
| 2008 | \$418,000 | \$599,000 | \$921,516 |             |             | \$590,000 |
| 2007 | \$340,000 | \$485,000 | \$945,000 | \$2,375,000 |             | \$495,000 |
| 2006 | \$275,000 | \$455,000 | \$875,000 | \$340,000   |             | \$470,000 |
| 2005 | \$230,000 | \$415,000 | \$849,000 | \$1,570,000 | \$1,875,000 | \$435,000 |
| 2004 | \$183,000 | \$365,000 | \$616,250 | \$1,450,000 |             | \$389,000 |
| 2003 | \$159,000 | \$295,000 | \$630,000 | \$1,762,000 | \$1,700,000 | \$416,250 |
| 2002 | \$141,000 | \$255,000 | \$515,000 | \$1,125,000 |             | \$350,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 39     | 55        | 52        | 9         | 5          | 160 |
| 2010 | 21     | 76        | 43        | 7         |            | 147 |
| 2009 | 32     | 35        | 31        | 6         |            | 104 |
| 2008 | 38     | 59        | 22        |           |            | 119 |
| 2007 | 59     | 102       | 56        | 6         |            | 223 |
| 2006 | 26     | 58        | 35        | 1         |            | 120 |
| 2005 | 17     | 81        | 37        | 2         | 1          | 138 |
| 2004 | 26     | 79        | 38        | 8         |            | 151 |
| 2003 | 8      | 76        | 77        | 8         | 1          | 170 |
| 2002 | 5      | 77        | 67        | 5         |            | 153 |

# YORKVILLE CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |            |        |              |
|--------------------------|--------------|--------|------------|--------|--------------|
| ,                        | Current Year | % Chg  | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$955,323    | -4.2%  | \$996,975  | 53.7%  | \$621,569    |
| Average Price Per Sq. Ft | \$888        | -1.0%  | \$897      | 47.5%  | \$602        |
| Median Sales Price       | \$670,000    | -8.8%  | \$735,000  | 36.7%  | \$490,000    |
| Number of Sales          | 117          | -14.6% | 137        | -11.4% | 132          |

# **BOUNDARY**

North: East 96th Street South: East 86th Street East: York Avenue West: Lexington Avenue

# **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$425,353 | \$583,239 | \$1,109,136 | \$2,039,385 | \$2,657,500 | \$955,323   |
| 2010 | \$423,033 | \$652,576 | \$1,101,068 | \$1,715,800 | \$3,880,000 | \$996,975   |
| 2009 | \$403,000 | \$645,953 | \$1,135,517 | \$2,066,071 | \$2,493,000 | \$1,071,242 |
| 2008 | \$492,067 | \$702,518 | \$1,567,830 | \$1,322,500 |             | \$994,184   |
| 2007 | \$461,670 | \$772,968 | \$1,278,144 | \$3,690,000 | \$3,250,000 | \$1,048,809 |
| 2006 | \$449,700 | \$712,953 | \$1,286,705 | \$2,070,100 |             | \$995,973   |
| 2005 | \$383,592 | \$620,112 | \$1,071,976 | \$2,797,222 |             | \$916,797   |
| 2004 | \$348,792 | \$544,424 | \$1,340,485 | \$2,557,560 | \$777,000   | \$947,076   |
| 2003 | \$266,543 | \$422,601 | \$869,493   | \$1,435,000 | \$2,495,000 | \$672,910   |
| 2002 | \$248,420 | \$432,616 | \$831,425   | \$1,799,667 | \$2,225,000 | \$621,569   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$854   | \$793     | \$894     | \$1,187   | \$1,036    | \$888   |
| 2010 | \$873   | \$844     | \$915     | \$968     | \$1,280    | \$897   |
| 2009 | \$827   | \$848     | \$931     | \$1,150   | \$1,012    | \$924   |
| 2008 | \$1,042 | \$966     | \$1,183   | \$527     |            | \$1,045 |
| 2007 | \$918   | \$1,027   | \$1,025   | \$1,292   | \$1,016    | \$1,014 |
| 2006 | \$866   | \$932     | \$988     | \$1,029   |            | \$954   |
| 2005 | \$804   | \$786     | \$870     | \$1,279   |            | \$850   |
| 2004 | \$679   | \$700     | \$881     | \$1,101   | \$849      | \$793   |
| 2003 | \$538   | \$558     | \$652     | \$607     | \$894      | \$605   |
| 2002 | \$481   | \$596     | \$632     | \$860     | \$810      | \$602   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$400,000 | \$590,000 | \$1,100,000 | \$1,750,000 | \$2,657,500 | \$670,000 |
| 2010 | \$430,000 | \$617,000 | \$1,018,250 | \$1,575,000 | \$3,450,000 | \$735,000 |
| 2009 | \$400,000 | \$607,500 | \$980,000   | \$1,725,000 | \$2,575,000 | \$855,000 |
| 2008 | \$496,860 | \$657,000 | \$1,327,000 | \$1,322,500 |             | \$750,000 |
| 2007 | \$479,000 | \$650,000 | \$1,150,000 | \$3,690,000 | \$3,250,000 | \$844,000 |
| 2006 | \$465,000 | \$695,000 | \$1,160,000 | \$2,090,000 |             | \$883,000 |
| 2005 | \$433,500 | \$615,000 | \$925,000   | \$2,700,000 |             | \$715,000 |
| 2004 | \$340,000 | \$515,000 | \$1,165,000 | \$1,480,000 | \$777,000   | \$694,500 |
| 2003 | \$269,000 | \$415,000 | \$780,000   | \$1,550,000 | \$2,495,000 | \$540,000 |
| 2002 | \$250,000 | \$405,000 | \$790,000   | \$2,300,000 | \$2,225,000 | \$490,000 |

| Studio | 1 Bedroom                                    | 2 Bedroom  | 3 Bedroom  | 4+ Bedroom  | ALL   |
|--------|--|--|--|---|---|
| 17     | 41   | 44   | 13   | 2   | 117   |
| 12     | 59   | 47   | 15   | 4   | 137   |
| 14     | 32   | 30   | 14   | 5   | 95  |
| 15     | 61   | 43   | 2  |   | 121   |
| 23     | 53   | 90   | 2  | 1   | 169   |
| 15     | 53   | 65   | 4  |   | 137   |
| 13     | 75   | 79   | 9  |   | 176   |
| 24     | 108  | 127  | 5  | 1   | 265   |
| 14     | 69   | 75   | 6  | 2   | 166   |
| 20     | 51   | 57   | 3  | 1   | 132   |
|        | 17<br>12<br>14<br>15<br>23<br>15<br>13<br>24 | 17 41 12 59 14 32 15 61 23 53 15 53 13 75 24 108 14 69 | 17     41     44       12     59     47       14     32     30       15     61     43       23     53     90       15     53     65       13     75     79       24     108     127       14     69     75 | 17     41     44     13       12     59     47     15       14     32     30     14       15     61     43     2       23     53     90     2       15     53     65     4       13     75     79     9       24     108     127     5       14     69     75     6 | 17     41     44     13     2       12     59     47     15     4       14     32     30     14     5       15     61     43     2       23     53     90     2     1       15     53     65     4       13     75     79     9       24     108     127     5     1       14     69     75     6     2 |

# **EAST END AVENUE CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$1,392,397  | 7.2%   | \$1,298,393 | 118.5% | \$637,113    |  |  |  |
| Average Price Per Sq. Ft | \$906        | 1.0%   | \$897       | 62.9%  | \$556        |  |  |  |
| Median Sales Price       | \$1,250,000  | 19.0%  | \$1,050,000 | 79.9%  | \$695,000    |  |  |  |
| Number of Sales          | 34           | -19.0% | 42          | 9.7%   | 31           |  |  |  |

#### **BOUNDARY**

North: East 90th Street South: East 79th Street

East: East End Avenue (includes Gracie Square and Gracie Terrace)

West: East End Avenue

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$307,500 | \$502,222 | \$1,230,756 | \$2,036,700 | \$2,908,667 | \$1,392,397 |
| 2010 | \$530,000 | \$506,200 | \$1,230,233 | \$2,450,667 | \$2,950,000 | \$1,298,393 |
| 2009 | \$175,000 | \$559,643 | \$1,293,750 | \$1,842,500 | \$2,628,000 | \$1,282,346 |
| 2008 | \$437,667 | \$674,864 | \$1,763,625 | \$2,638,333 | \$9,300,000 | \$1,540,789 |
| 2007 | \$443,333 | \$627,179 | \$1,767,375 | \$2,634,357 | \$3,833,333 | \$1,604,223 |
| 2006 | \$414,700 | \$561,571 | \$1,297,393 | \$3,230,444 | \$3,537,500 | \$1,816,268 |
| 2005 | \$345,000 | \$509,182 | \$1,593,775 | \$3,138,333 | \$7,500,000 | \$1,612,413 |
| 2004 | \$185,000 | \$432,265 | \$1,105,633 | \$1,997,500 | \$3,608,750 | \$1,157,369 |
| 2003 | \$170,000 | \$388,304 | \$945,000   | \$2,057,500 | \$3,484,333 | \$978,818   |
| 2002 |           | \$382,000 | \$656,250   | \$1,125,000 |             | \$637,113   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$631  | \$648     | \$1,001   | \$1,040   | \$1,091    | \$906   |
| 2010 | \$964  | \$713     | \$953     | \$1,089   | \$951      | \$897   |
| 2009 | \$583  | \$808     | \$975     | \$927     | \$821      | \$892   |
| 2008 | \$921  | \$934     | \$1,181   | \$1,199   | \$1,632    | \$1,066 |
| 2007 | \$939  | \$810     | \$1,114   | \$1,066   | \$1,045    | \$1,000 |
| 2006 | \$801  | \$773     | \$970     | \$1,217   | \$998      | \$974   |
| 2005 | \$633  | \$645     | \$866     | \$1,296   | \$1,316    | \$869   |
| 2004 | \$463  | \$515     | \$678     | \$882     | \$1,110    | \$677   |
| 2003 | \$309  | \$540     | \$635     | \$993     | \$1,014    | \$646   |
| 2002 |        | \$527     | \$566     | \$577     |            | \$556   |

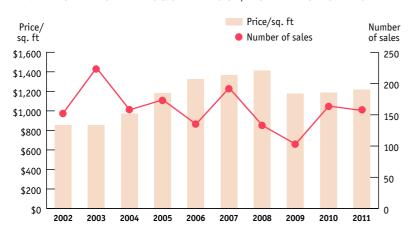
## MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$307,500 | \$545,000 | \$950,000   | \$1,900,000 | \$2,265,000 | \$1,250,000 |
| 2010 | \$530,000 | \$525,000 | \$1,100,000 | \$2,220,000 | \$2,950,000 | \$1,050,000 |
| 2009 | \$175,000 | \$525,000 | \$1,250,000 | \$1,995,000 | \$2,628,000 | \$1,250,000 |
| 2008 | \$388,000 | \$640,000 | \$1,595,000 | \$2,715,000 | \$9,300,000 | \$860,000   |
| 2007 | \$440,000 | \$675,000 | \$2,000,000 | \$2,500,000 | \$4,300,000 | \$1,225,000 |
| 2006 | \$368,500 | \$544,000 | \$1,300,000 | \$2,700,000 | \$3,300,000 | \$1,300,000 |
| 2005 | \$345,000 | \$450,000 | \$1,800,000 | \$2,825,000 | \$7,500,000 | \$1,267,500 |
| 2004 | \$185,000 | \$405,000 | \$850,000   | \$2,175,000 | \$2,530,000 | \$720,000   |
| 2003 | \$170,000 | \$375,000 | \$845,000   | \$1,900,000 | \$3,500,000 | \$698,000   |
| 2002 |           | \$385,000 | \$795,000   | \$1,125,000 |             | \$695,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 2      | 9         | 9         | 11        | 3          | 34  |
| 2010 | 1      | 15        | 15        | 9         | 2          | 42  |
| 2009 | 1      | 7         | 10        | 6         | 2          | 26  |
| 2008 | 3      | 11        | 8         | 3         | 1          | 26  |
| 2007 | 3      | 14        | 20        | 7         | 3          | 47  |
| 2006 | 5      | 7         | 14        | 9         | 6          | 41  |
| 2005 | 2      | 11        | 20        | 6         | 1          | 40  |
| 2004 | 1      | 17        | 15        | 8         | 3          | 44  |
| 2003 | 1      | 17        | 29        | 4         | 3          | 54  |
| 2002 |        | 9         | 18        | 4         |            | 31  |

# **CARNEGIE HILL CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |  |  |  |  |
|--------------------------|--------------|-------|-------------|-------|--------------|--|--|--|--|
| ,                        | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |  |  |  |  |
| Average Sales Price      | \$2,274,745  | 4.7%  | \$2,171,782 | 23.6% | \$1,840,862  |  |  |  |  |
| Average Price Per Sq. Ft | \$1,217      | 2.7%  | \$1,185     | 42.5% | \$854        |  |  |  |  |
| Median Sales Price       | \$1,900,000  | 20.4% | \$1,578,287 | 31.0% | \$1,450,000  |  |  |  |  |
| Number of Sales          | 157          | -4.3% | 164         | 2.6%  | 153          |  |  |  |  |

#### **BOUNDARY**

North: East 96th Street (includes corridor between Fifth and Madison Avenues and East 110th Street)

East: Lexington Avenue West: Fifth Avenue

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$396,117 | \$599,087 | \$1,740,433 | \$3,250,540 | \$5,954,231  | \$2,274,745 |
| 2010 | \$646,333 | \$634,638 | \$1,442,900 | \$3,482,961 | \$6,718,182  | \$2,171,782 |
| 2009 | \$475,000 | \$632,568 | \$1,451,147 | \$3,032,533 | \$6,279,000  | \$2,308,335 |
| 2008 | \$480,750 | \$684,375 | \$1,917,372 | \$4,118,864 | \$11,361,364 | \$2,651,809 |
| 2007 | \$402,233 | \$595,666 | \$1,872,388 | \$4,073,869 | \$7,714,190  | \$2,534,127 |
| 2006 | \$487,500 | \$685,400 | \$1,681,954 | \$3,096,207 | \$8,322,594  | \$2,672,610 |
| 2005 | \$415,833 | \$511,021 | \$1,592,250 | \$3,349,836 | \$5,986,667  | \$2,059,230 |
| 2004 | \$280,111 | \$414,947 | \$1,315,027 | \$2,806,935 | \$4,991,879  | \$1,929,735 |
| 2003 | \$341,000 | \$402,805 | \$1,172,103 | \$2,180,385 | \$4,438,818  | \$1,540,015 |
| 2002 |           | \$285,000 | \$1,079,559 | \$2,414,654 | \$5,562,500  | \$1,840,862 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$709   | \$796     | \$1,148   | \$1,445   | \$1,852    | \$1,217 |
| 2010 | \$1,182 | \$847     | \$1,079   | \$1,456   | \$1,804    | \$1,185 |
| 2009 | \$950   | \$812     | \$1,047   | \$1,316   | \$1,881    | \$1,177 |
| 2008 | \$957   | \$954     | \$1,399   | \$1,677   | \$2,674    | \$1,410 |
| 2007 | \$908   | \$859     | \$1,328   | \$1,650   | \$2,344    | \$1,367 |
| 2006 | \$848   | \$895     | \$1,181   | \$1,323   | \$2,378    | \$1,323 |
| 2005 | \$734   | \$706     | \$1,155   | \$1,419   | \$1,815    | \$1,181 |
| 2004 | \$542   | \$593     | \$880     | \$1,174   | \$1,556    | \$971   |
| 2003 | \$658   | \$555     | \$802     | \$1,001   | \$1,388    | \$854   |
| 2002 |         | \$496     | \$719     | \$1,011   | \$1,191    | \$854   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$370,000 | \$550,000 | \$1,625,000 | \$3,320,000 | \$5,900,000 | \$1,900,000 |
| 2010 | \$549,000 | \$625,000 | \$1,345,000 | \$3,295,000 | \$6,050,000 | \$1,578,287 |
| 2009 | \$675,000 | \$550,000 | \$1,275,000 | \$2,800,000 | \$4,750,000 | \$1,500,000 |
| 2008 | \$507,500 | \$661,500 | \$1,850,000 | \$4,200,000 | \$8,950,000 | \$1,650,000 |
| 2007 | \$400,000 | \$610,000 | \$1,687,500 | \$3,700,000 | \$5,600,000 | \$1,600,000 |
| 2006 | \$487,500 | \$665,000 | \$1,395,000 | \$3,000,000 | \$6,000,000 | \$1,895,000 |
| 2005 | \$420,000 | \$525,000 | \$1,475,000 | \$3,550,000 | \$5,850,000 | \$1,572,500 |
| 2004 | \$270,000 | \$399,000 | \$1,175,000 | \$2,800,000 | \$4,825,000 | \$1,350,000 |
| 2003 | \$330,000 | \$385,000 | \$1,071,250 | \$2,001,000 | \$4,100,000 | \$1,150,000 |
| 2002 |           | \$285,000 | \$950,899   | \$2,075,000 | \$5,800,000 | \$1,450,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 6      | 23        | 73        | 42        | 13         | 157 |
| 2010 | 3      | 32        | 74        | 44        | 11         | 164 |
| 2009 | 4      | 22        | 34        | 30        | 13         | 103 |
| 2008 | 14     | 28        | 58        | 22        | 11         | 133 |
| 2007 | 18     | 38        | 78        | 39        | 20         | 193 |
| 2006 | 2      | 15        | 74        | 27        | 17         | 135 |
| 2005 | 3      | 24        | 102       | 33        | 12         | 174 |
| 2004 | 9      | 23        | 73        | 31        | 22         | 158 |
| 2003 | 3      | 35        | 125       | 40        | 22         | 225 |
| 2002 |        | 5         | 79        | 60        | 9          | 153 |

# **CARNEGIE HILL CONDOS**

#### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |
|--------------------------|--------------|-------|-------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
| Average Sales Price      | \$2,032,097  | 60.0% | \$1,269,813 | 112.9% | \$954,461    |
| Average Price Per Sq. Ft | \$1,331      | 13.7% | \$1,171     | 74.7%  | \$762        |
| Median Sales Price       | \$1,555,000  | 61.1% | \$965,000   | 100.6% | \$775,000    |
| Number of Sales          | 38           | 65.2% | 23          | -47.2% | 72           |

#### **BOUNDARY**

North: East 96th Street (includes corridor between Fifth and Madison Avenues and East 110th Street)

East: Lexington Avenue West: Fifth Avenue

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$507,500 | \$700,714 | \$1,874,658 | \$3,820,700 | \$4,017,550  | \$2,032,097 |
| 2010 | \$455,000 | \$708,756 | \$1,644,688 | \$2,768,133 |              | \$1,269,813 |
| 2009 |           | \$754,375 | \$1,293,700 | \$3,516,250 | \$11,000,000 | \$3,036,733 |
| 2008 | \$635,533 | \$806,500 | \$1,816,538 | \$4,119,600 | \$4,517,333  | \$2,012,642 |
| 2007 | \$547,333 | \$874,077 | \$2,482,747 | \$7,546,967 | \$6,450,000  | \$2,568,739 |
| 2006 | \$550,400 | \$754,214 | \$1,901,339 | \$2,653,750 | \$5,150,000  | \$1,678,519 |
| 2005 | \$527,462 | \$879,000 | \$1,866,526 | \$3,307,500 |              | \$1,697,681 |
| 2004 | \$357,444 | \$581,575 | \$1,234,119 | \$2,563,000 | \$5,768,525  | \$1,612,409 |
| 2003 | \$368,300 | \$508,875 | \$1,203,517 | \$3,575,700 |              | \$1,137,756 |
| 2002 | \$292,000 | \$517,718 | \$1,176,952 | \$2,296,000 | \$3,800,000  | \$954,461   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$978   | \$987     | \$1,336   | \$1,912   | \$1,446    | \$1,331 |
| 2010 | \$931   | \$1,000   | \$1,350   | \$1,449   |            | \$1,171 |
| 2009 |         | \$1,007   | \$922     | \$1,496   | \$2,027    | \$1,245 |
| 2008 | \$1,170 | \$1,119   | \$1,464   | \$1,736   | \$1,355    | \$1,379 |
| 2007 | \$1,114 | \$1,005   | \$1,564   | \$2,742   | \$1,926    | \$1,495 |
| 2006 | \$1,129 | \$984     | \$1,284   | \$1,265   | \$1,550    | \$1,225 |
| 2005 | \$1,087 | \$955     | \$1,263   | \$1,536   |            | \$1,240 |
| 2004 | \$690   | \$776     | \$933     | \$1,206   | \$1,592    | \$963   |
| 2003 | \$670   | \$620     | \$839     | \$1,399   |            | \$814   |
| 2002 | \$589   | \$652     | \$826     | \$1,105   | \$1,287    | \$762   |

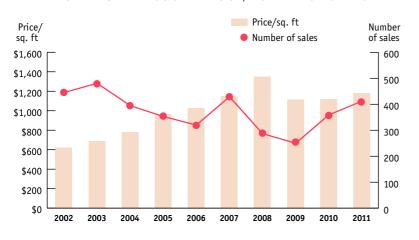
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$510,000 | \$725,000 | \$1,555,000 | \$2,550,000 | \$4,350,000  | \$1,555,000 |
| 2010 | \$460,000 | \$675,000 | \$1,750,000 | \$3,254,428 |              | \$965,000   |
| 2009 |           | \$650,000 | \$1,250,000 | \$4,375,000 | \$11,000,000 | \$1,370,000 |
| 2008 | \$525,000 | \$890,000 | \$1,550,000 | \$4,130,531 | \$4,500,000  | \$1,495,000 |
| 2007 | \$599,000 | \$825,000 | \$2,100,000 | \$4,900,000 | \$5,250,000  | \$1,543,361 |
| 2006 | \$557,500 | \$785,000 | \$1,800,000 | \$2,610,000 | \$5,150,000  | \$1,700,000 |
| 2005 | \$565,000 | \$790,000 | \$1,599,000 | \$3,225,000 |              | \$1,250,000 |
| 2004 | \$357,000 | \$560,000 | \$999,000   | \$2,700,000 | \$5,575,000  | \$960,000   |
| 2003 | \$355,000 | \$540,000 | \$970,000   | \$2,550,000 |              | \$900,000   |
| 2002 | \$299,000 | \$550,000 | \$1,100,000 | \$2,250,000 | \$3,800,000  | \$775,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 3      | 7         | 19        | 5         | 4          | 38  |
| 2010 | 3      | 9         | 8         | 3         |            | 23  |
| 2009 |        | 4         | 5         | 4         | 2          | 15  |
| 2008 | 6      | 6         | 13        | 5         | 3          | 33  |
| 2007 | 9      | 13        | 15        | 6         | 3          | 46  |
| 2006 | 10     | 7         | 31        | 4         | 2          | 54  |
| 2005 | 13     | 5         | 19        | 10        |            | 47  |
| 2004 | 9      | 16        | 27        | 5         | 8          | 65  |
| 2003 | 8      | 12        | 23        | 5         |            | 48  |
| 2002 | 11     | 22        | 33        | 5         | 1          | 72  |

# **LENOX HILL CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |
|--------------------------|--------------|-------|-------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
| Average Sales Price      | \$1,930,852  | 14.6% | \$1,684,292 | 111.0% | \$915,198    |
| Average Price Per Sq. Ft | \$1,180      | 5.5%  | \$1,119     | 90.3%  | \$620        |
| Median Sales Price       | \$1,000,570  | -5.8% | \$1,062,500 | 84.4%  | \$542,500    |
| Number of Sales          | 412          | 14.8% | 359         | -7.4%  | 445          |

**BOUNDARY** North: East 72th Street South: East 59th Street East: East River West: Fifth Avenue

#### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$301,977 | \$632,235 | \$1,856,381 | \$3,408,500 | \$12,726,476 | \$1,930,852 |
| 2010 | \$427,370 | \$656,438 | \$1,507,133 | \$3,279,817 | \$8,330,357  | \$1,684,292 |
| 2009 | \$352,973 | \$708,919 | \$1,651,219 | \$3,128,589 | \$11,287,925 | \$1,787,625 |
| 2008 | \$483,337 | \$886,346 | \$2,041,742 | \$5,163,350 | \$18,600,000 | \$2,277,668 |
| 2007 | \$398,787 | \$653,329 | \$1,530,545 | \$3,839,055 | \$14,975,319 | \$1,879,070 |
| 2006 | \$390,600 | \$633,685 | \$1,625,425 | \$3,559,583 | \$8,856,176  | \$1,639,424 |
| 2005 | \$338,524 | \$602,552 | \$1,340,720 | \$3,317,882 | \$7,086,609  | \$1,542,600 |
| 2004 | \$266,919 | \$474,709 | \$1,227,169 | \$2,767,721 | \$7,653,743  | \$1,321,816 |
| 2003 | \$247,325 | \$457,344 | \$1,013,633 | \$2,586,997 | \$6,473,421  | \$1,075,080 |
| 2002 | \$237,553 | \$373,208 | \$1,018,486 | \$2,374,286 | \$4,716,667  | \$915,198   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$649  | \$833     | \$1,287   | \$1,615   | \$2,862    | \$1,180 |
| 2010 | \$744  | \$836     | \$1,144   | \$1,548   | \$2,235    | \$1,119 |
| 2009 | \$718  | \$881     | \$1,187   | \$1,389   | \$2,876    | \$1,112 |
| 2008 | \$921  | \$1,056   | \$1,395   | \$2,063   | \$3,950    | \$1,352 |
| 2007 | \$855  | \$875     | \$1,163   | \$1,537   | \$3,325    | \$1,151 |
| 2006 | \$779  | \$798     | \$1,104   | \$1,373   | \$2,136    | \$1,029 |
| 2005 | \$664  | \$766     | \$986     | \$1,266   | \$1,990    | \$967   |
| 2004 | \$520  | \$602     | \$839     | \$1,063   | \$1,620    | \$781   |
| 2003 | \$519  | \$558     | \$689     | \$1,113   | \$1,512    | \$691   |
| 2002 | \$434  | \$483     | \$683     | \$947     | \$1,180    | \$620   |

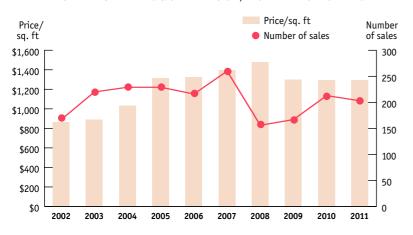
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$320,000 | \$571,000 | \$1,500,000 | \$3,061,114 | \$9,000,000  | \$1,000,570 |
| 2010 | \$357,500 | \$600,000 | \$1,275,000 | \$2,755,000 | \$8,925,000  | \$1,062,500 |
| 2009 | \$354,000 | \$597,500 | \$1,400,000 | \$2,600,000 | \$8,980,000  | \$925,000   |
| 2008 | \$425,500 | \$752,500 | \$1,785,000 | \$5,495,000 | \$14,300,000 | \$1,150,000 |
| 2007 | \$385,000 | \$625,000 | \$1,300,000 | \$3,400,000 | \$8,600,000  | \$850,000   |
| 2006 | \$392,000 | \$595,000 | \$1,350,000 | \$3,600,000 | \$5,995,000  | \$803,000   |
| 2005 | \$335,000 | \$552,000 | \$1,125,000 | \$3,300,000 | \$5,200,000  | \$819,000   |
| 2004 | \$250,000 | \$435,000 | \$1,080,000 | \$2,550,000 | \$6,350,000  | \$745,000   |
| 2003 | \$239,000 | \$310,000 | \$850,000   | \$1,950,000 | \$4,400,000  | \$579,000   |
| 2002 | \$215,000 | \$360,000 | \$850,000   | \$2,500,000 | \$4,600,000  | \$542,500   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 47     | 122       | 182       | 44        | 17         | 412 |
| 2010 | 33     | 104       | 156       | 52        | 14         | 359 |
| 2009 | 40     | 91        | 69        | 38        | 12         | 250 |
| 2008 | 57     | 87        | 108       | 24        | 11         | 287 |
| 2007 | 68     | 140       | 171       | 29        | 21         | 429 |
| 2006 | 54     | 99        | 126       | 24        | 17         | 320 |
| 2005 | 45     | 105       | 152       | 28        | 23         | 353 |
| 2004 | 57     | 118       | 166       | 34        | 20         | 395 |
| 2003 | 60     | 161       | 202       | 39        | 19         | 481 |
| 2002 | 85     | 108       | 208       | 31        | 13         | 445 |

# **LENOX HILL CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |       |              |  |  |  |  |
|--------------------------|--------------|--------|-------------|-------|--------------|--|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg | Prior Decade |  |  |  |  |
| Average Sales Price      | \$1,795,353  | -13.7% | \$2,081,113 | 2.0%  | \$1,759,710  |  |  |  |  |
| Average Price Per Sq. Ft | \$1,292      | -0.2%  | \$1,294     | 49.5% | \$864        |  |  |  |  |
| Median Sales Price       | \$1,305,000  | -6.8%  | \$1,400,000 | 33.2% | \$980,000    |  |  |  |  |
| Number of Sales          | 203          | -4.7%  | 213         | 21.6% | 167          |  |  |  |  |

BOUNDARY

North: East 72th Street South: East 59th Street East: East River West: Fifth Avenue

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$456,158 | \$879,169 | \$1,722,855 | \$3,322,607 | \$8,108,571  | \$1,795,353 |
| 2010 | \$432,350 | \$768,227 | \$1,723,265 | \$3,328,737 | \$10,031,263 | \$2,081,113 |
| 2009 | \$485,400 | \$803,842 | \$1,807,234 | \$3,723,094 | \$12,000,000 | \$1,887,348 |
| 2008 | \$546,557 | \$959,670 | \$2,273,115 | \$6,575,714 | \$12,161,000 | \$2,041,060 |
| 2007 | \$532,500 | \$910,412 | \$2,106,167 | \$5,943,543 | \$12,800,000 | \$1,986,236 |
| 2006 | \$602,316 | \$893,140 | \$1,961,671 | \$4,815,167 | \$8,465,625  | \$1,999,228 |
| 2005 | \$451,880 | \$865,362 | \$1,860,493 | \$4,861,842 | \$13,902,500 | \$2,269,532 |
| 2004 | \$430,453 | \$680,771 | \$1,622,034 | \$5,880,000 | \$7,816,667  | \$1,422,356 |
| 2003 | \$330,140 | \$565,981 | \$1,489,197 | \$3,990,000 | \$8,166,667  | \$1,312,115 |
| 2002 | \$240,000 | \$460,509 | \$1,224,688 | \$4,327,222 |              | \$1,759,710 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$948   | \$1,158   | \$1,269   | \$1,639   | \$2,260    | \$1,292 |
| 2010 | \$844   | \$1,016   | \$1,266   | \$1,523   | \$2,844    | \$1,294 |
| 2009 | \$986   | \$1,024   | \$1,314   | \$1,764   | \$2,406    | \$1,299 |
| 2008 | \$1,078 | \$1,260   | \$1,581   | \$2,296   | \$3,195    | \$1,478 |
| 2007 | \$1,056 | \$1,118   | \$1,476   | \$2,084   | \$2,558    | \$1,394 |
| 2006 | \$1,268 | \$1,143   | \$1,297   | \$1,885   | \$2,073    | \$1,326 |
| 2005 | \$940   | \$1,112   | \$1,313   | \$1,700   | \$2,709    | \$1,313 |
| 2004 | \$822   | \$874     | \$1,089   | \$1,927   | \$1,820    | \$1,031 |
| 2003 | \$657   | \$702     | \$978     | \$1,333   | \$1,539    | \$891   |
| 2002 | \$479   | \$593     | \$846     | \$1,249   |            | \$864   |

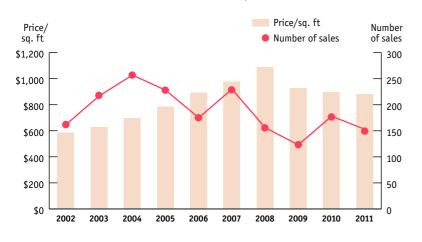
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$425,000 | \$820,000 | \$1,600,000 | \$2,760,000 | \$6,100,000  | \$1,305,000 |
| 2010 | \$436,000 | \$725,000 | \$1,525,000 | \$3,200,000 | \$7,750,000  | \$1,400,000 |
| 2009 | \$499,999 | \$750,000 | \$1,550,000 | \$2,700,000 | \$12,000,000 | \$1,250,000 |
| 2008 | \$529,000 | \$875,000 | \$1,875,000 | \$5,350,000 | \$12,219,000 | \$1,325,000 |
| 2007 | \$512,000 | \$850,000 | \$1,800,000 | \$5,075,000 | \$12,800,000 | \$1,340,000 |
| 2006 | \$459,000 | \$799,000 | \$1,750,000 | \$4,895,000 | \$6,500,000  | \$1,400,000 |
| 2005 | \$440,000 | \$795,000 | \$1,700,000 | \$4,800,000 | \$17,500,000 | \$1,270,000 |
| 2004 | \$370,000 | \$620,000 | \$1,395,000 | \$5,715,000 | \$3,750,000  | \$999,000   |
| 2003 | \$330,000 | \$575,000 | \$1,250,000 | \$4,500,000 | \$7,500,000  | \$925,000   |
| 2002 | \$250,000 | \$420,000 | \$1,125,000 | \$3,850,000 |              | \$980,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 19     | 62        | 86        | 29        | 7          | 203 |
| 2010 | 10     | 62        | 82        | 51        | 8          | 213 |
| 2009 | 10     | 53        | 71        | 31        | 2          | 167 |
| 2008 | 21     | 53        | 71        | 7         | 4          | 156 |
| 2007 | 26     | 68        | 144       | 21        | 1          | 260 |
| 2006 | 19     | 65        | 106       | 18        | 8          | 216 |
| 2005 | 25     | 73        | 100       | 19        | 12         | 229 |
| 2004 | 15     | 81        | 123       | 7         | 3          | 229 |
| 2003 | 28     | 58        | 119       | 12        | 3          | 220 |
| 2002 | 9      | 42        | 74        | 42        |            | 167 |

# **SUTTON/BEEKMAN CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |       |              |
|--------------------------|--------------|--------|-------------|-------|--------------|
|                          | Current Year | % Chg  | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,189,927  | -3.4%  | \$1,231,329 | 48.1% | \$803,530    |
| Average Price Per Sq. Ft | \$880        | -1.8%  | \$896       | 49.9% | \$587        |
| Median Sales Price       | \$934,915    | -1.6%  | \$950,000   | 95.6% | \$478,000    |
| Number of Sales          | 153          | -14.0% | 178         | -5.6% | 162          |

**BOUNDARY** 

North: East 59th Street South: East 48th Street East: East River West: First Avenue

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$327,000 | \$589,864 | \$1,252,469 | \$2,700,385 | \$3,460,357 | \$1,189,927 |
| 2010 | \$328,700 | \$672,260 | \$1,238,262 | \$2,963,300 | \$5,120,333 | \$1,231,329 |
| 2009 | \$348,464 | \$696,193 | \$1,350,789 | \$2,070,500 | \$5,300,000 | \$1,224,060 |
| 2008 | \$463,709 | \$791,082 | \$1,507,842 | \$3,103,000 | \$7,320,000 | \$1,365,753 |
| 2007 | \$356,654 | \$680,866 | \$1,400,372 | \$2,623,940 | \$5,810,714 | \$1,334,870 |
| 2006 | \$466,750 | \$707,816 | \$1,459,541 | \$3,250,000 | \$3,239,167 | \$1,248,066 |
| 2005 | \$308,350 | \$620,392 | \$1,224,161 | \$2,912,363 | \$2,980,000 | \$1,096,879 |
| 2004 | \$269,548 | \$532,326 | \$1,098,363 | \$2,574,202 | \$3,765,000 | \$998,211   |
| 2003 | \$243,659 | \$478,879 | \$968,686   | \$2,021,111 | \$4,008,333 | \$866,374   |
| 2002 | \$186,250 | \$401,714 | \$892,333   | \$2,025,000 | \$4,700,000 | \$803,530   |
|      |           |           |             |             |             |             |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$679  | \$734     | \$931     | \$1,148   | \$1,258    | \$880   |
| 2010 | \$637  | \$804     | \$915     | \$1,266   | \$1,052    | \$896   |
| 2009 | \$716  | \$830     | \$927     | \$1,171   | \$1,779    | \$927   |
| 2008 | \$932  | \$990     | \$1,150   | \$1,281   | \$1,812    | \$1,090 |
| 2007 | \$713  | \$851     | \$1,032   | \$1,025   | \$1,893    | \$977   |
| 2006 | \$771  | \$791     | \$962     | \$1,182   | \$883      | \$892   |
| 2005 | \$589  | \$706     | \$845     | \$1,006   | \$890      | \$787   |
| 2004 | \$506  | \$595     | \$748     | \$941     | \$1,008    | \$695   |
| 2003 | \$484  | \$579     | \$642     | \$822     | \$1,055    | \$628   |
| 2002 | \$369  | \$465     | \$670     | \$810     | \$1,382    | \$587   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$320,000 | \$575,139 | \$1,075,000 | \$2,275,000 | \$2,600,000 | \$934,915 |
| 2010 | \$332,000 | \$650,000 | \$1,125,000 | \$2,775,000 | \$4,550,000 | \$950,000 |
| 2009 | \$350,000 | \$650,000 | \$1,225,000 | \$1,666,146 | \$5,000,000 | \$930,000 |
| 2008 | \$475,000 | \$760,000 | \$1,350,000 | \$2,795,000 | \$9,450,000 | \$995,000 |
| 2007 | \$360,000 | \$660,000 | \$1,300,000 | \$2,500,000 | \$3,075,000 | \$995,000 |
| 2006 | \$395,000 | \$662,500 | \$1,300,000 | \$3,850,000 | \$2,900,000 | \$950,000 |
| 2005 | \$299,000 | \$612,500 | \$1,160,000 | \$3,300,000 | \$2,900,000 | \$835,000 |
| 2004 | \$277,500 | \$520,000 | \$965,000   | \$1,825,000 | \$3,235,000 | \$770,000 |
| 2003 | \$238,750 | \$425,000 | \$875,000   | \$1,790,000 | \$2,750,000 | \$740,000 |
| 2002 | \$210,000 | \$381,500 | \$995,000   | \$2,350,000 | \$4,700,000 | \$478,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 8      | 55        | 70        | 13        | 7          | 153 |
| 2010 | 16     | 58        | 81        | 20        | 3          | 178 |
| 2009 | 14     | 43        | 47        | 15        | 4          | 123 |
| 2008 | 22     | 55        | 67        | 7         | 5          | 156 |
| 2007 | 13     | 79        | 111       | 20        | 7          | 230 |
| 2006 | 14     | 64        | 83        | 8         | 6          | 175 |
| 2005 | 22     | 74        | 111       | 16        | 5          | 228 |
| 2004 | 26     | 81        | 125       | 21        | 4          | 257 |
| 2003 | 11     | 67        | 127       | 9         | 3          | 217 |
| 2002 | 18     | 63        | 67        | 9         | 5          | 162 |

-17.5%

549

# EAST SIDE

# **MIDTOWN EAST/TURTLE BAY CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |       |              |
|--------------------------|--------------|--------|-------------|-------|--------------|
| ,                        | Current Year | % Chg  | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$934,786    | -11.5% | \$1,056,807 | 64.7% | \$567,578    |
| Average Price Per Sq. Ft | \$848        | -4.6%  | \$889       | 67.9% | \$505        |
| Median Sales Price       | \$645,000    | -9.8%  | \$715,253   | 76.7% | \$365,000    |

-10.8%

#### **BOUNDARY**

**Number of Sales** 

North: East 59th Streeet South: East 42nd Street

East River (including corridor between CPS, W 57th Street and Eighth Avenue) East:

453

West: Avenue of the Americas

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$343,235 | \$593,249 | \$1,226,616 | \$2,461,833 | \$3,344,583 | \$934,786   |
| 2010 | \$324,193 | \$614,727 | \$1,312,911 | \$3,026,419 | \$4,171,667 | \$1,056,807 |
| 2009 | \$352,785 | \$631,043 | \$1,269,242 | \$1,850,141 | \$5,296,429 | \$950,570   |
| 2008 | \$448,666 | \$719,797 | \$1,537,650 | \$3,303,833 | \$6,527,500 | \$1,072,016 |
| 2007 | \$360,739 | \$619,663 | \$1,404,747 | \$3,033,427 | \$6,192,255 | \$1,053,715 |
| 2006 | \$396,264 | \$630,942 | \$1,619,950 | \$4,923,094 | \$4,683,571 | \$1,191,422 |
| 2005 | \$344,878 | \$576,036 | \$1,123,554 | \$2,805,440 | \$2,980,000 | \$838,830   |
| 2004 | \$267,072 | \$468,832 | \$973,819   | \$2,355,120 | \$3,493,333 | \$734,147   |
| 2003 | \$228,326 | \$419,819 | \$891,251   | \$2,049,091 | \$3,693,750 | \$605,941   |
| 2002 | \$212,271 | \$327,254 | \$779,481   | \$2,025,000 | \$3,750,000 | \$567,578   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$713  | \$783     | \$929     | \$1,102   | \$1,206    | \$848   |
| 2010 | \$665  | \$796     | \$993     | \$1,303   | \$1,110    | \$889   |
| 2009 | \$683  | \$808     | \$926     | \$1,003   | \$1,563    | \$848   |
| 2008 | \$903  | \$971     | \$1,177   | \$1,269   | \$1,776    | \$1,040 |
| 2007 | \$757  | \$846     | \$1,072   | \$1,171   | \$1,936    | \$944   |
| 2006 | \$741  | \$766     | \$1,119   | \$1,786   | \$1,252    | \$943   |
| 2005 | \$692  | \$707     | \$836     | \$999     | \$890      | \$765   |
| 2004 | \$537  | \$571     | \$685     | \$880     | \$1,032    | \$626   |
| 2003 | \$446  | \$542     | \$627     | \$830     | \$1,020    | \$561   |
| 2002 | \$441  | \$421     | \$588     | \$810     | \$946      | \$505   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$320,000 | \$550,000 | \$992,500   | \$2,150,000 | \$2,600,000 | \$645,000 |
| 2010 | \$312,000 | \$575,000 | \$1,065,000 | \$2,550,000 | \$3,811,000 | \$715,253 |
| 2009 | \$340,000 | \$600,000 | \$1,150,000 | \$1,595,000 | \$4,400,000 | \$652,500 |
| 2008 | \$403,000 | \$672,140 | \$1,375,000 | \$3,475,000 | \$5,500,000 | \$728,080 |
| 2007 | \$355,000 | \$590,000 | \$1,235,000 | \$3,020,000 | \$4,850,000 | \$670,000 |
| 2006 | \$355,000 | \$590,100 | \$1,250,000 | \$3,850,000 | \$2,900,000 | \$749,000 |
| 2005 | \$310,000 | \$550,000 | \$990,000   | \$2,750,000 | \$2,900,000 | \$635,000 |
| 2004 | \$250,000 | \$440,000 | \$850,000   | \$1,825,000 | \$3,235,000 | \$525,000 |
| 2003 | \$225,000 | \$379,000 | \$795,000   | \$1,850,000 | \$2,750,000 | \$415,000 |
| 2002 | \$200,000 | \$325,000 | \$575,000   | \$2,350,000 | \$4,700,000 | \$365,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 65     | 205       | 147       | 24        | 12         | 453 |
| 2010 | 71     | 211       | 181       | 36        | 9          | 508 |
| 2009 | 65     | 147       | 92        | 29        | 7          | 340 |
| 2008 | 112    | 204       | 153       | 12        | 8          | 489 |
| 2007 | 142    | 249       | 258       | 30        | 11         | 690 |
| 2006 | 78     | 183       | 179       | 17        | 7          | 464 |
| 2005 | 112    | 215       | 217       | 20        | 5          | 569 |
| 2004 | 136    | 221       | 258       | 27        | 6          | 648 |
| 2003 | 137    | 237       | 237       | 11        | 4          | 626 |
| 2002 | 95     | 222       | 214       | 9         | 9          | 549 |

# **MIDTOWN EAST/TURTLE BAY CONDOS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,940,053  | -9.9% | \$2,152,095 | 69.0% | \$1,148,287  |
| Average Price Per Sq. Ft | \$1,406      | -1.5% | \$1,428     | 87.2% | \$751        |
| Median Sales Price       | \$1,100,000  | -8.3% | \$1,200,000 | 35.0% | \$815,000    |
| Number of Sales          | 400          | -5.2% | 422         | 0.5%  | 398          |

#### **BOUNDARY**

North: East 59th Streeet South: East 42nd Street

East: East River (including corridor between CPS, W 57th Street and Eighth Avenue)

West: Avenue of the Americas

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-------------|-------------|-------------|--------------|-------------|
| 2011 | \$477,909 | \$864,202   | \$1,936,589 | \$3,832,292 | \$13,783,800 | \$1,940,053 |
| 2010 | \$466,332 | \$813,756   | \$1,993,847 | \$4,084,776 | \$11,578,973 | \$2,152,095 |
| 2009 | \$573,143 | \$894,663   | \$1,567,344 | \$4,134,156 | \$6,957,467  | \$1,767,551 |
| 2008 | \$808,926 | \$1,202,173 | \$2,866,516 | \$6,498,463 | \$16,922,831 | \$2,475,424 |
| 2007 | \$601,402 | \$1,032,111 | \$2,787,012 | \$7,856,279 | \$13,988,850 | \$2,430,088 |
| 2006 | \$483,040 | \$827,078   | \$2,033,185 | \$3,842,900 | \$14,710,420 | \$1,765,612 |
| 2005 | \$439,854 | \$786,121   | \$2,238,397 | \$5,273,700 | \$15,640,700 | \$1,907,952 |
| 2004 | \$370,453 | \$670,706   | \$1,778,819 | \$2,757,933 | \$11,672,300 | \$1,248,809 |
| 2003 | \$298,652 | \$526,814   | \$1,402,149 | \$2,372,182 | \$1,075,000  | \$986,125   |
| 2002 | \$262,943 | \$474,486   | \$1,205,112 | \$3,956,667 | \$7,175,000  | \$1,148,287 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$989   | \$1,133   | \$1,472   | \$1,858   | \$3,692    | \$1,406 |
| 2010 | \$1,002 | \$1,070   | \$1,475   | \$1,853   | \$3,289    | \$1,428 |
| 2009 | \$1,138 | \$1,135   | \$1,181   | \$1,806   | \$2,052    | \$1,273 |
| 2008 | \$1,572 | \$1,526   | \$1,831   | \$2,285   | \$3,579    | \$1,745 |
| 2007 | \$1,189 | \$1,292   | \$1,779   | \$2,650   | \$2,900    | \$1,632 |
| 2006 | \$989   | \$1,079   | \$1,324   | \$1,538   | \$2,815    | \$1,245 |
| 2005 | \$947   | \$1,008   | \$1,406   | \$1,789   | \$2,888    | \$1,264 |
| 2004 | \$786   | \$815     | \$1,018   | \$1,138   | \$1,403    | \$911   |
| 2003 | \$648   | \$666     | \$874     | \$888     | \$1,045    | \$773   |
| 2002 | \$587   | \$623     | \$780     | \$1,277   | \$1,428    | \$751   |

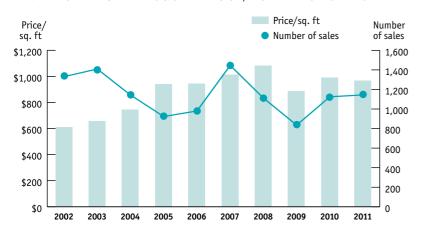
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$480,000 | \$770,000 | \$1,650,000 | \$2,900,000 | \$7,775,000  | \$1,100,000 |
| 2010 | \$460,000 | \$715,000 | \$1,400,000 | \$3,027,375 | \$11,250,000 | \$1,200,000 |
| 2009 | \$470,000 | \$692,410 | \$1,323,725 | \$2,775,000 | \$6,750,000  | \$1,040,000 |
| 2008 | \$580,000 | \$860,000 | \$2,221,450 | \$5,923,345 | \$12,464,400 | \$1,495,000 |
| 2007 | \$492,500 | \$882,000 | \$2,150,000 | \$6,750,000 | \$10,425,000 | \$1,491,736 |
| 2006 | \$455,000 | \$720,000 | \$1,850,000 | \$3,450,000 | \$13,000,000 | \$1,395,000 |
| 2005 | \$425,000 | \$690,000 | \$1,995,000 | \$3,800,000 | \$18,328,500 | \$1,235,000 |
| 2004 | \$350,000 | \$650,000 | \$1,500,000 | \$2,910,000 | \$11,672,300 | \$842,000   |
| 2003 | \$286,000 | \$462,000 | \$1,155,000 | \$2,000,000 | \$1,075,000  | \$725,000   |
| 2002 | \$270,000 | \$379,000 | \$960,000   | \$3,520,000 | \$8,350,000  | \$815,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 46     | 135       | 159       | 50        | 10         | 400 |
| 2010 | 38     | 133       | 170       | 66        | 15         | 422 |
| 2009 | 35     | 127       | 106       | 34        | 18         | 320 |
| 2008 | 73     | 226       | 258       | 30        | 13         | 600 |
| 2007 | 85     | 174       | 345       | 38        | 6          | 648 |
| 2006 | 48     | 115       | 213       | 23        | 5          | 404 |
| 2005 | 54     | 145       | 218       | 26        | 6          | 449 |
| 2004 | 69     | 152       | 184       | 12        | 2          | 419 |
| 2003 | 41     | 126       | 170       | 11        | 1          | 349 |
| 2002 | 32     | 116       | 227       | 14        | 9          | 398 |

# **WEST SIDE CO-OPS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |  |  |  |
|--------------------------|--------------|-------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$1,187,792  | -5.4% | \$1,255,596 | 49.7%  | \$793,549    |  |  |  |
| Average Price Per Sq. Ft | \$970        | -2.0% | \$990       | 58.5%  | \$612        |  |  |  |
| Median Sales Price       | \$725,000    | -9.4% | \$800,000   | 59.3%  | \$455,000    |  |  |  |
| Number of Sales          | 1,144        | 1.7%  | 1,125       | -14.0% | 1,331        |  |  |  |

#### BOUNDARY

North: West 116th Street South: West 34th Street East: Avenue of the Americas West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$345,103 | \$573,224 | \$1,330,536 | \$2,875,955 | \$5,774,321 | \$1,187,792 |
| 2010 | \$347,829 | \$623,614 | \$1,327,969 | \$2,412,999 | \$7,161,215 | \$1,255,596 |
| 2009 | \$366,338 | \$603,086 | \$1,107,358 | \$2,226,941 | \$4,209,179 | \$926,927   |
| 2008 | \$413,288 | \$673,511 | \$1,532,970 | \$3,586,575 | \$9,947,222 | \$1,067,323 |
| 2007 | \$377,357 | \$634,792 | \$1,365,634 | \$3,649,900 | \$7,199,375 | \$1,100,462 |
| 2006 | \$371,085 | \$598,215 | \$1,258,386 | \$3,001,870 | \$7,733,438 | \$1,200,097 |
| 2005 | \$322,416 | \$559,684 | \$1,279,374 | \$3,400,335 | \$7,641,955 | \$1,159,937 |
| 2004 | \$284,198 | \$465,490 | \$1,060,427 | \$2,538,862 | \$6,661,667 | \$877,636   |
| 2003 | \$239,586 | \$402,761 | \$869,817   | \$2,347,043 | \$5,330,266 | \$785,872   |
| 2002 | \$193,941 | \$371,644 | \$815,094   | \$2,590,444 | \$4,882,857 | \$793,549   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$732  | \$803     | \$1,045   | \$1,425   | \$1,862    | \$970   |
| 2010 | \$735  | \$836     | \$1,059   | \$1,253   | \$2,024    | \$990   |
| 2009 | \$749  | \$846     | \$921     | \$1,161   | \$1,403    | \$889   |
| 2008 | \$989  | \$972     | \$1,196   | \$1,458   | \$2,829    | \$1,085 |
| 2007 | \$843  | \$908     | \$1,092   | \$1,520   | \$2,281    | \$1,015 |
| 2006 | \$752  | \$820     | \$983     | \$1,287   | \$2,121    | \$945   |
| 2005 | \$775  | \$787     | \$990     | \$1,477   | \$2,056    | \$941   |
| 2004 | \$586  | \$671     | \$790     | \$1,113   | \$1,772    | \$746   |
| 2003 | \$529  | \$584     | \$680     | \$1,003   | \$1,412    | \$659   |
| 2002 | \$412  | \$513     | \$642     | \$1,018   | \$1,412    | \$612   |

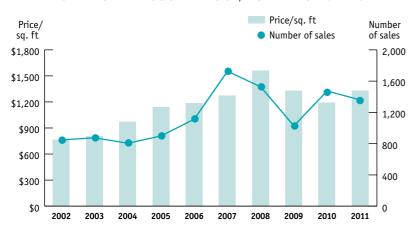
## MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$350,000 | \$550,000 | \$1,135,000 | \$2,235,000 | \$5,100,000 | \$725,000 |
| 2010 | \$335,000 | \$595,000 | \$1,140,000 | \$2,100,000 | \$5,000,000 | \$800,000 |
| 2009 | \$368,000 | \$569,900 | \$999,000   | \$1,825,000 | \$3,400,000 | \$650,000 |
| 2008 | \$395,000 | \$649,000 | \$1,350,000 | \$3,150,000 | \$7,350,000 | \$715,000 |
| 2007 | \$375,000 | \$610,000 | \$1,200,000 | \$3,495,000 | \$6,280,000 | \$737,500 |
| 2006 | \$365,000 | \$570,000 | \$1,100,000 | \$2,710,000 | \$6,000,000 | \$725,000 |
| 2005 | \$299,000 | \$530,000 | \$1,120,000 | \$2,802,000 | \$6,766,000 | \$699,000 |
| 2004 | \$260,000 | \$447,500 | \$895,000   | \$2,250,000 | \$5,625,000 | \$575,000 |
| 2003 | \$229,000 | \$385,000 | \$720,000   | \$1,725,000 | \$5,200,000 | \$525,000 |
| 2002 | \$190,000 | \$365,000 | \$675,000   | \$2,415,000 | \$3,550,000 | \$455,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 175    | 417       | 413       | 101       | 38         | 1,144 |
| 2010 | 119    | 438       | 400       | 134       | 34         | 1,125 |
| 2009 | 170    | 339       | 229       | 78        | 19         | 835   |
| 2008 | 304    | 371       | 396       | 32        | 9          | 1,112 |
| 2007 | 248    | 532       | 575       | 79        | 12         | 1,446 |
| 2006 | 158    | 328       | 409       | 53        | 32         | 980   |
| 2005 | 142    | 318       | 387       | 54        | 22         | 923   |
| 2004 | 165    | 440       | 457       | 66        | 15         | 1,143 |
| 2003 | 178    | 492       | 632       | 85        | 22         | 1,409 |
| 2002 | 153    | 459       | 607       | 81        | 31         | 1,331 |

# **WEST SIDE CONDOS**

# AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |  |  |
|--------------------------|--------------|-------|-------------|-------|--------------|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |  |  |
| Average Sales Price      | \$1,877,799  | 11.2% | \$1,689,110 | 99.8% | \$939,999    |  |  |
| Average Price Per Sq. Ft | \$1,333      | 11.5% | \$1,195     | 74.2% | \$765        |  |  |
| Median Sales Price       | \$1,141,500  | 10.5% | \$1,033,000 | 84.7% | \$618,000    |  |  |
| Number of Sales          | 1,359        | -7.8% | 1,474       | 60.3% | 848          |  |  |

#### BOUNDARY

North: West 116th Street South: West 34th Street East: Avenue of the Americas West: Hudson River

# **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$558,295 | \$805,183 | \$1,709,823 | \$3,880,803 | \$6,642,145  | \$1,877,799 |
| 2010 | \$472,583 | \$743,146 | \$1,450,830 | \$3,389,551 | \$7,119,452  | \$1,689,110 |
| 2009 | \$518,525 | \$774,017 | \$2,152,806 | \$3,444,945 | \$6,617,824  | \$1,821,540 |
| 2008 | \$630,851 | \$907,792 | \$2,396,346 | \$5,983,633 | \$13,736,629 | \$2,212,027 |
| 2007 | \$579,563 | \$830,135 | \$1,754,641 | \$6,056,800 | \$10,909,177 | \$1,470,662 |
| 2006 | \$543,620 | \$793,158 | \$1,697,615 | \$4,790,697 | \$8,166,805  | \$1,385,845 |
| 2005 | \$468,824 | \$745,477 | \$1,862,518 | \$4,143,244 | \$12,049,143 | \$1,393,323 |
| 2004 | \$395,155 | \$633,137 | \$1,780,397 | \$4,215,825 | \$5,779,284  | \$1,290,434 |
| 2003 | \$325,730 | \$539,562 | \$1,279,532 | \$3,309,839 | \$12,935,000 | \$1,014,145 |
| 2002 | \$296,923 | \$534,293 | \$1,340,923 | \$2,648,889 | \$4,200,000  | \$939,999   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,071 | \$1,063   | \$1,317   | \$1,897   | \$2,084    | \$1,333 |
| 2010 | \$953   | \$971     | \$1,184   | \$1,609   | \$2,036    | \$1,195 |
| 2009 | \$988   | \$1,024   | \$1,547   | \$1,670   | \$2,000    | \$1,331 |
| 2008 | \$1,191 | \$1,206   | \$1,705   | \$2,333   | \$3,424    | \$1,560 |
| 2007 | \$1,132 | \$1,113   | \$1,362   | \$2,079   | \$2,608    | \$1,271 |
| 2006 | \$1,102 | \$1,055   | \$1,259   | \$1,806   | \$2,079    | \$1,187 |
| 2005 | \$935   | \$982     | \$1,315   | \$1,494   | \$2,021    | \$1,142 |
| 2004 | \$801   | \$821     | \$1,124   | \$1,365   | \$1,466    | \$974   |
| 2003 | \$675   | \$704     | \$887     | \$1,188   | \$1,856    | \$808   |
| 2002 | \$562   | \$653     | \$902     | \$1,126   | \$1,393    | \$765   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$540,000 | \$785,254 | \$1,435,000 | \$3,048,000 | \$5,500,000  | \$1,141,500 |
| 2010 | \$458,000 | \$725,000 | \$1,300,000 | \$2,925,000 | \$5,273,466  | \$1,033,000 |
| 2009 | \$450,000 | \$740,000 | \$1,395,000 | \$2,600,000 | \$5,526,877  | \$995,000   |
| 2008 | \$640,000 | \$870,000 | \$1,731,025 | \$4,429,387 | \$10,691,625 | \$1,206,626 |
| 2007 | \$525,000 | \$801,871 | \$1,450,000 | \$5,050,000 | \$9,673,375  | \$982,000   |
| 2006 | \$499,000 | \$775,000 | \$1,395,999 | \$3,950,000 | \$7,195,000  | \$945,000   |
| 2005 | \$445,000 | \$720,000 | \$1,500,000 | \$3,830,000 | \$5,750,000  | \$875,000   |
| 2004 | \$375,000 | \$625,000 | \$1,400,000 | \$3,980,000 | \$6,250,000  | \$790,000   |
| 2003 | \$315,000 | \$495,000 | \$1,040,000 | \$2,700,000 | \$5,300,000  | \$670,000   |
| 2002 | \$288,000 | \$495,000 | \$1,195,000 | \$2,450,000 | \$4,200,000  | \$618,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 146    | 464       | 471       | 201       | 77         | 1,359 |
| 2010 | 149    | 462       | 590       | 194       | 79         | 1,474 |
| 2009 | 112    | 372       | 361       | 144       | 38         | 1,027 |
| 2008 | 174    | 524       | 693       | 95        | 41         | 1,527 |
| 2007 | 208    | 688       | 755       | 63        | 13         | 1,727 |
| 2006 | 138    | 443       | 485       | 29        | 19         | 1,114 |
| 2005 | 129    | 354       | 373       | 36        | 7          | 899   |
| 2004 | 134    | 296       | 329       | 34        | 12         | 805   |
| 2003 | 110    | 331       | 398       | 31        | 5          | 875   |
| 2002 | 120    | 352       | 329       | 42        | 5          | 848   |

# **UPPER WEST SIDE CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |
|--------------------------|--------------|-------|-------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
| Average Sales Price      | \$1,236,157  | -5.0% | \$1,300,861 | 52.5%  | \$810,835    |
| Average Price Per Sq. Ft | \$987        | -2.2% | \$1,009     | 60.0%  | \$617        |
| Median Sales Price       | \$760,000    | -8.7% | \$832,500   | 65.2%  | \$460,000    |
| Number of Sales          | 1 066        | 1 3%  | 1 052       | -16 8% | 1 282        |

#### **BOUNDARY**

North: West 116th Street South: West 57th Street East: Central Park West West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$353,896 | \$581,009 | \$1,342,055 | \$2,878,715 | \$5,914,978 | \$1,236,157 |
| 2010 | \$354,776 | \$634,857 | \$1,353,425 | \$2,422,120 | \$7,466,134 | \$1,300,861 |
| 2009 | \$372,411 | \$610,106 | \$1,116,705 | \$2,244,239 | \$4,209,179 | \$952,984   |
| 2008 | \$418,105 | \$682,479 | \$1,572,359 | \$3,586,575 | \$9,947,222 | \$1,100,086 |
| 2007 | \$377,991 | \$646,368 | \$1,388,211 | \$3,672,625 | \$7,199,375 | \$1,146,785 |
| 2006 | \$371,074 | \$603,730 | \$1,296,882 | \$3,001,870 | \$7,925,000 | \$1,261,555 |
| 2005 | \$321,434 | \$562,843 | \$1,297,915 | \$3,400,335 | \$7,641,955 | \$1,205,177 |
| 2004 | \$278,226 | \$475,124 | \$1,097,525 | \$2,538,862 | \$6,616,667 | \$926,230   |
| 2003 | \$240,035 | \$407,400 | \$888,483   | \$2,347,043 | \$5,330,266 | \$810,718   |
| 2002 | \$189,194 | \$371,184 | \$820,779   | \$2,590,444 | \$4,882,857 | \$810,835   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$744   | \$811     | \$1,053   | \$1,424   | \$1,869    | \$987   |
| 2010 | \$752   | \$845     | \$1,074   | \$1,258   | \$2,090    | \$1,009 |
| 2009 | \$752   | \$852     | \$927     | \$1,165   | \$1,403    | \$898   |
| 2008 | \$1,002 | \$985     | \$1,220   | \$1,458   | \$2,829    | \$1,105 |
| 2007 | \$850   | \$920     | \$1,104   | \$1,549   | \$2,281    | \$1,034 |
| 2006 | \$754   | \$830     | \$1,004   | \$1,287   | \$2,170    | \$966   |
| 2005 | \$769   | \$802     | \$1,014   | \$1,477   | \$2,056    | \$963   |
| 2004 | \$588   | \$680     | \$813     | \$1,113   | \$1,772    | \$766   |
| 2003 | \$535   | \$588     | \$690     | \$1,003   | \$1,412    | \$668   |
| 2002 | \$411   | \$513     | \$644     | \$1,018   | \$1,412    | \$617   |

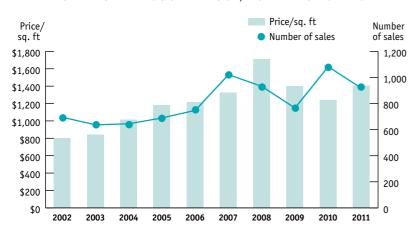
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$355,000 | \$558,000 | \$1,150,000 | \$2,235,000 | \$5,100,000 | \$760,000 |
| 2010 | \$345,000 | \$605,000 | \$1,161,000 | \$2,100,000 | \$5,750,000 | \$832,500 |
| 2009 | \$375,000 | \$580,000 | \$999,900   | \$1,825,000 | \$3,400,000 | \$675,000 |
| 2008 | \$399,000 | \$650,000 | \$1,385,000 | \$3,150,000 | \$7,350,000 | \$730,000 |
| 2007 | \$375,000 | \$625,000 | \$1,225,000 | \$3,495,000 | \$6,280,000 | \$760,000 |
| 2006 | \$365,000 | \$577,500 | \$1,115,000 | \$2,710,000 | \$6,000,000 | \$750,000 |
| 2005 | \$300,000 | \$535,000 | \$1,150,000 | \$2,802,000 | \$6,766,000 | \$720,000 |
| 2004 | \$260,000 | \$455,000 | \$910,000   | \$2,250,000 | \$5,625,000 | \$600,000 |
| 2003 | \$227,500 | \$389,000 | \$725,000   | \$1,725,000 | \$5,200,000 | \$535,000 |
| 2002 | \$190,000 | \$365,000 | \$695,000   | \$2,415,000 | \$3,550,000 | \$460,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 146    | 383       | 400       | 100       | 37         | 1,066 |
| 2010 | 100    | 408       | 379       | 133       | 32         | 1,052 |
| 2009 | 152    | 320       | 224       | 77        | 19         | 792   |
| 2008 | 283    | 342       | 374       | 32        | 9          | 1,040 |
| 2007 | 212    | 472       | 547       | 77        | 12         | 1,320 |
| 2006 | 136    | 290       | 370       | 53        | 31         | 880   |
| 2005 | 125    | 285       | 360       | 54        | 22         | 846   |
| 2004 | 142    | 378       | 413       | 66        | 15         | 1,014 |
| 2003 | 161    | 458       | 599       | 85        | 22         | 1,325 |
| 2002 | 139    | 432       | 599       | 81        | 31         | 1,282 |

# **UPPER WEST SIDE CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |
|--------------------------|--------------|--------|-------------|--------|--------------|
| ,                        | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |
| Average Sales Price      | \$2,198,004  | 14.7%  | \$1,916,125 | 109.7% | \$1,048,343  |
| Average Price Per Sq. Ft | \$1,407      | 13.7%  | \$1,237     | 75.2%  | \$803        |
| Median Sales Price       | \$1,255,000  | 2.4%   | \$1,225,000 | 79.3%  | \$700,000    |
| Number of Sales          | 918          | -15.2% | 1,083       | 32.1%  | 695          |

#### **BOUNDARY**

North: West 116th Street South: West 57th Street East: Central Park West West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$517,806 | \$790,467 | \$1,774,018 | \$4,051,111 | \$6,653,296  | \$2,198,004 |
| 2010 | \$442,019 | \$739,276 | \$1,483,706 | \$3,448,153 | \$7,013,855  | \$1,916,125 |
| 2009 | \$510,162 | \$774,833 | \$2,338,423 | \$3,474,650 | \$6,498,621  | \$2,059,441 |
| 2008 | \$600,785 | \$906,303 | \$2,739,631 | \$6,180,001 | \$14,004,277 | \$2,825,561 |
| 2007 | \$599,512 | \$834,127 | \$1,947,748 | \$5,921,777 | \$10,909,177 | \$1,754,873 |
| 2006 | \$582,093 | \$773,097 | \$1,775,395 | \$4,984,815 | \$8,887,018  | \$1,618,379 |
| 2005 | \$477,113 | \$764,603 | \$1,900,703 | \$4,220,194 | \$12,049,143 | \$1,535,624 |
| 2004 | \$414,726 | \$654,167 | \$1,835,495 | \$4,388,859 | \$5,779,284  | \$1,414,893 |
| 2003 | \$357,267 | \$562,272 | \$1,334,209 | \$3,310,185 | \$12,935,000 | \$1,146,743 |
| 2002 | \$304,000 | \$557,177 | \$1,364,530 | \$2,648,889 | \$4,200,000  | \$1,048,343 |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,037 | \$1,034   | \$1,357   | \$1,964   | \$2,092    | \$1,407 |
| 2010 | \$878   | \$967     | \$1,198   | \$1,626   | \$1,973    | \$1,237 |
| 2009 | \$954   | \$1,020   | \$1,633   | \$1,686   | \$1,969    | \$1,401 |
| 2008 | \$1,136 | \$1,191   | \$1,834   | \$2,396   | \$3,478    | \$1,713 |
| 2007 | \$1,142 | \$1,101   | \$1,410   | \$2,040   | \$2,608    | \$1,328 |
| 2006 | \$1,169 | \$1,013   | \$1,272   | \$1,841   | \$2,127    | \$1,216 |
| 2005 | \$927   | \$1,000   | \$1,340   | \$1,506   | \$2,021    | \$1,181 |
| 2004 | \$840   | \$843     | \$1,146   | \$1,376   | \$1,466    | \$1,015 |
| 2003 | \$696   | \$721     | \$910     | \$1,184   | \$1,856    | \$842   |
| 2002 | \$5,583 | \$669     | \$913     | \$1,126   | \$1,393    | \$803   |

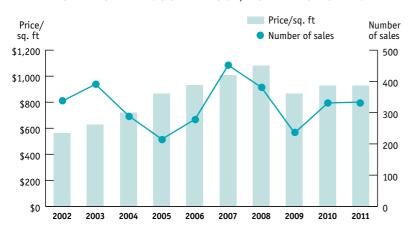
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$530,000 | \$787,052 | \$1,410,000 | \$3,102,500 | \$5,500,000  | \$1,255,000 |
| 2010 | \$434,000 | \$740,000 | \$1,350,000 | \$2,952,925 | \$5,500,000  | \$1,225,000 |
| 2009 | \$440,000 | \$720,000 | \$1,457,500 | \$2,600,000 | \$4,882,500  | \$1,125,717 |
| 2008 | \$565,000 | \$865,000 | \$1,850,000 | \$4,605,000 | \$10,895,275 | \$1,425,550 |
| 2007 | \$532,000 | \$790,000 | \$1,510,000 | \$4,995,000 | \$9,673,375  | \$1,102,003 |
| 2006 | \$509,000 | \$750,000 | \$1,425,000 | \$4,250,000 | \$7,195,000  | \$1,100,000 |
| 2005 | \$435,000 | \$735,400 | \$1,565,000 | \$3,830,000 | \$5,750,000  | \$950,000   |
| 2004 | \$401,000 | \$640,000 | \$1,450,000 | \$3,980,000 | \$6,250,000  | \$885,000   |
| 2003 | \$340,000 | \$520,000 | \$1,110,000 | \$2,380,000 | \$5,300,000  | \$750,000   |
| 2002 | \$265,000 | \$525,000 | \$1,250,000 | \$2,450,000 | \$4,200,000  | \$700,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 80     | 277       | 312       | 174       | 75         | 918   |
| 2010 | 86     | 288       | 452       | 182       | 75         | 1,083 |
| 2009 | 68     | 245       | 285       | 134       | 34         | 766   |
| 2008 | 86     | 257       | 464       | 86        | 39         | 932   |
| 2007 | 124    | 340       | 484       | 61        | 13         | 1,022 |
| 2006 | 58     | 252       | 395       | 26        | 17         | 748   |
| 2005 | 70     | 268       | 310       | 35        | 7          | 690   |
| 2004 | 85     | 228       | 292       | 28        | 12         | 645   |
| 2003 | 45     | 242       | 318       | 27        | 5          | 637   |
| 2002 | 56     | 283       | 309       | 42        | 5          | 695   |

# RIVERSIDE DRIVE/WEST END AVENUE CORRIDOR CO-OPS

#### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,080,459  | 2.4%  | \$1,054,764 | 60.2% | \$674,556    |
| Average Price Per Sq. Ft | \$926        | -0.2% | \$928       | 64.8% | \$562        |
| Median Sales Price       | \$755,000    | -7.8% | \$818,500   | 62.4% | \$465,000    |
| Number of Sales          | 334          | 0.9%  | 331         | -0.9% | 337          |

#### **BOUNDARY**

North: West 116th Street South: West 57th Street East: West End Avenue West: Riverside Drive

### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$352,133 | \$550,080 | \$1,268,873 | \$2,095,622 | \$3,048,300  | \$1,080,459 |
| 2010 | \$366,246 | \$641,805 | \$1,250,017 | \$1,952,271 | \$3,130,186  | \$1,054,764 |
| 2009 | \$362,568 | \$587,005 | \$1,086,845 | \$1,729,159 | \$2,371,880  | \$862,907   |
| 2008 | \$377,078 | \$687,100 | \$1,524,573 | \$2,750,000 | \$10,000,000 | \$947,774   |
| 2007 | \$399,862 | \$673,410 | \$1,328,325 | \$3,132,400 | \$4,500,000  | \$1,040,044 |
| 2006 | \$400,638 | \$597,974 | \$1,232,008 | \$2,812,567 | \$5,302,333  | \$1,220,076 |
| 2005 | \$326,800 | \$551,904 | \$1,112,718 | \$2,236,067 | \$4,255,000  | \$1,004,298 |
| 2004 | \$280,956 | \$479,733 | \$1,037,771 | \$2,050,476 | \$2,797,500  | \$840,160   |
| 2003 | \$237,528 | \$415,360 | \$808,052   | \$1,766,619 | \$2,804,200  | \$720,332   |
| 2002 | \$204,000 | \$342,119 | \$731,125   | \$1,822,857 |              | \$674,556   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$757   | \$761     | \$1,018   | \$1,182   | \$1,233    | \$926   |
| 2010 | \$752   | \$850     | \$993     | \$1,058   | \$1,338    | \$928   |
| 2009 | \$766   | \$824     | \$906     | \$1,019   | \$1,059    | \$865   |
| 2008 | \$1,048 | \$983     | \$1,173   | \$1,189   | \$2,500    | \$1,082 |
| 2007 | \$906   | \$947     | \$1,056   | \$1,390   | \$1,500    | \$1,010 |
| 2006 | \$789   | \$795     | \$956     | \$1,149   | \$1,658    | \$932   |
| 2005 | \$776   | \$746     | \$900     | \$1,158   | \$1,346    | \$865   |
| 2004 | \$544   | \$664     | \$767     | \$937     | \$1,059    | \$719   |
| 2003 | \$501   | \$582     | \$647     | \$845     | \$928      | \$629   |
| 2002 | \$478   | \$454     | \$596     | \$780     |            | \$562   |

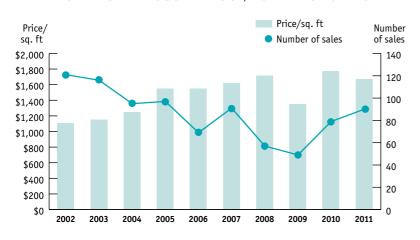
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL       |
|------|-----------|-----------|-------------|-------------|--------------|-----------|
| 2011 | \$355,000 | \$545,000 | \$1,135,000 | \$2,100,000 | \$3,150,000  | \$755,000 |
| 2010 | \$345,000 | \$605,000 | \$1,150,000 | \$1,925,000 | \$2,900,000  | \$818,500 |
| 2009 | \$350,000 | \$565,000 | \$1,070,000 | \$1,825,000 | \$2,175,000  | \$699,999 |
| 2008 | \$355,000 | \$650,000 | \$1,425,000 | \$3,000,000 | \$10,000,000 | \$671,000 |
| 2007 | \$385,000 | \$665,000 | \$1,200,000 | \$2,800,000 | \$4,500,000  | \$799,326 |
| 2006 | \$399,000 | \$579,000 | \$1,200,000 | \$2,700,000 | \$5,500,000  | \$799,000 |
| 2005 | \$319,000 | \$518,000 | \$980,000   | \$2,150,000 | \$3,900,000  | \$725,000 |
| 2004 | \$285,000 | \$455,000 | \$910,000   | \$1,950,000 | \$2,797,500  | \$675,000 |
| 2003 | \$230,000 | \$389,000 | \$705,000   | \$1,495,000 | \$2,800,000  | \$599,000 |
| 2002 | \$199,000 | \$360,000 | \$615,000   | \$1,400,000 |              | \$465,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 40     | 118       | 119       | 45        | 12         | 334 |
| 2010 | 35     | 129       | 115       | 45        | 7          | 331 |
| 2009 | 41     | 87        | 80        | 22        | 5          | 235 |
| 2008 | 133    | 102       | 137       | 8         | 1          | 381 |
| 2007 | 77     | 158       | 193       | 23        | 1          | 452 |
| 2006 | 48     | 76        | 125       | 15        | 15         | 279 |
| 2005 | 19     | 73        | 103       | 15        | 5          | 215 |
| 2004 | 34     | 101       | 132       | 21        | 2          | 290 |
| 2003 | 42     | 103       | 220       | 21        | 5          | 391 |
| 2002 | 31     | 94        | 181       | 31        |            | 337 |

## **CENTRAL PARK WEST CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$3,981,280  | -10.1% | \$4,428,457 | 47.0%  | \$2,708,034  |  |  |  |
| Average Price Per Sq. Ft | \$1,668      | -5.8%  | \$1,771     | 51.1%  | \$1,104      |  |  |  |
| Median Sales Price       | \$2,900,000  | 16.0%  | \$2,500,000 | 68.1%  | \$1,725,000  |  |  |  |
| Number of Sales          | 90           | 13.9%  | 79          | -25.6% | 121          |  |  |  |

#### BOUNDARY

North: West 96th Street South: West 60th Street East: Central Park West: Central Park West

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$283,750 | \$936,000 | \$2,431,803 | \$5,510,761 | \$8,976,493  | \$3,981,280 |
| 2010 | \$311,500 | \$732,500 | \$2,586,226 | \$4,280,777 | \$11,967,857 | \$4,428,457 |
| 2009 | \$418,750 | \$715,111 | \$1,765,667 | \$3,805,667 | \$7,063,333  | \$2,735,939 |
| 2008 | \$504,200 | \$823,429 | \$2,329,241 | \$5,410,000 | \$12,408,333 | \$3,423,521 |
| 2007 | \$295,250 | \$778,100 | \$2,475,010 | \$4,755,500 | \$9,066,250  | \$3,236,676 |
| 2006 | \$319,350 | \$859,227 | \$2,016,136 | \$3,906,125 | 11,430,00    | \$3,726,093 |
| 2005 | \$337,625 | \$880,938 | \$2,157,587 | \$4,674,842 | \$8,513,938  | \$3,443,737 |
| 2004 | \$356,375 | \$516,900 | \$2,033,191 | \$3,640,565 | \$8,737,500  | \$2,702,064 |
| 2003 | \$246,300 | \$645,525 | \$1,894,482 | \$3,662,338 | \$7,240,808  | \$2,497,116 |
| 2002 | \$160,000 | \$806,500 | \$1,655,333 | \$5,248,750 | \$6,083,750  | \$2,708,034 |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$709   | \$1,260   | \$1,372   | \$2,043   | \$2,400    | \$1,668 |
| 2010 | \$556   | \$943     | \$1,608   | \$1,823   | \$2,814    | \$1,771 |
| 2009 | \$859   | \$997     | \$1,250   | \$1,482   | \$2,101    | \$1,347 |
| 2008 | \$1,363 | \$1,053   | \$1,550   | \$2,069   | \$3,237    | \$1,714 |
| 2007 | \$716   | \$1,067   | \$1,538   | \$1,930   | \$2,648    | \$1,616 |
| 2006 | \$704   | \$1,067   | \$1,333   | \$1,467   | \$2,809    | \$1,548 |
| 2005 | \$745   | \$1,161   | \$1,410   | \$1,820   | \$2,217    | \$1,548 |
| 2004 | \$861   | \$758     | \$1,139   | \$1,493   | \$2,119    | \$1,248 |
| 2003 | \$605   | \$867     | \$1,077   | \$1,365   | \$1,813    | \$1,151 |
| 2002 | \$533   | \$853     | \$892     | \$1,729   | \$1,586    | \$1,104 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$290,000 | \$755,000 | \$1,750,000 | \$5,700,000 | \$7,325,000  | \$2,900,000 |
| 2010 | \$311,500 | \$640,000 | \$1,875,000 | \$3,900,000 | \$11,500,000 | \$2,500,000 |
| 2009 | \$420,000 | \$565,000 | \$1,525,000 | \$3,400,000 | \$6,350,000  | \$1,928,500 |
| 2008 | \$440,000 | \$689,000 | \$1,995,000 | \$5,025,000 | \$15,000,000 | \$1,995,000 |
| 2007 | \$290,000 | \$726,000 | \$2,200,000 | \$3,900,000 | \$7,080,000  | \$2,354,000 |
| 2006 | \$382,353 | \$750,000 | \$2,100,000 | \$3,825,000 | \$7,295,000  | \$2,150,000 |
| 2005 | \$279,000 | \$799,000 | \$2,000,000 | \$4,237,000 | \$6,995,000  | \$2,337,500 |
| 2004 | \$306,500 | \$525,000 | \$1,845,000 | \$3,300,000 | \$7,500,000  | \$2,250,000 |
| 2003 | \$224,800 | \$585,000 | \$1,695,000 | \$2,995,000 | \$6,600,000  | \$1,695,000 |
| 2002 | \$160,000 | \$784,500 | \$1,200,000 | \$5,900,000 | \$8,460,000  | \$1,725,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 4      | 14        | 34        | 23        | 15         | 90  |
| 2010 | 2      | 10        | 31        | 22        | 14         | 79  |
| 2009 | 4      | 9         | 15        | 15        | 6          | 49  |
| 2008 | 5      | 7         | 32        | 7         | 6          | 57  |
| 2007 | 4      | 16        | 40        | 23        | 8          | 91  |
| 2006 | 4      | 11        | 33        | 8         | 13         | 69  |
| 2005 | 8      | 8         | 46        | 19        | 16         | 97  |
| 2004 | 8      | 9         | 47        | 23        | 8          | 95  |
| 2003 | 6      | 20        | 53        | 26        | 11         | 116 |
| 2002 | 4      | 13        | 68        | 18        | 18         | 121 |

## LINCOLN CENTER CO-OPS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |
| Average Sales Price      | \$1,093,680  | -15.9% | \$1,299,817 | 34.2%  | \$814,915    |  |  |
| Average Price Per Sq. Ft | \$963        | -4.3%  | \$1,006     | 55.8%  | \$618        |  |  |
| Median Sales Price       | \$620,000    | -20.0% | \$775,000   | 53.1%  | \$405,000    |  |  |
| Number of Sales          | 345          | 13.5%  | 304         | -17.5% | 418          |  |  |

#### BOUNDARY

North: West 72nd Street South: West 57th Street East: Central Park West West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$368,480 | \$576,557 | \$1,361,632 | \$3,089,273 | \$7,355,556  | \$1,093,680 |
| 2010 | \$385,206 | \$612,668 | \$1,300,399 | \$2,344,064 | \$12,623,750 | \$1,299,817 |
| 2009 | \$374,797 | \$628,133 | \$1,175,803 | \$2,940,056 | \$8,242,500  | \$884,468   |
| 2008 | \$451,696 | \$707,567 | \$1,720,046 | \$4,940,800 | \$6,325,000  | \$1,171,739 |
| 2007 | \$372,241 | \$631,571 | \$1,398,798 | \$4,573,500 | \$6,118,333  | \$1,008,278 |
| 2006 | \$372,350 | \$625,502 | \$1,417,741 | \$4,697,857 | \$14,532,143 | \$1,386,733 |
| 2005 | \$313,431 | \$571,845 | \$1,445,903 | \$5,167,818 | \$7,858,000  | \$1,066,354 |
| 2004 | \$290,282 | \$474,464 | \$1,258,937 | \$2,799,444 | \$9,641,000  | \$883,624   |
| 2003 | \$253,460 | \$412,477 | \$961,892   | \$3,180,334 | \$6,514,167  | \$721,780   |
| 2002 | \$190,000 | \$370,019 | \$916,675   | \$3,250,000 | \$8,480,000  | \$814,915   |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$771  | \$811     | \$1,107   | \$1,495   | \$2,034    | \$963   |
| 2010 | \$808  | \$816     | \$1,089   | \$1,267   | \$2,826    | \$1,006 |
| 2009 | \$715  | \$865     | \$975     | \$1,385   | \$2,536    | \$894   |
| 2008 | \$998  | \$1,013   | \$1,316   | \$1,906   | \$2,108    | \$1,152 |
| 2007 | \$826  | \$901     | \$1,156   | \$2,001   | \$1,823    | \$1,014 |
| 2006 | \$729  | \$824     | \$1,077   | \$1,817   | \$3,287    | \$995   |
| 2005 | \$766  | \$810     | \$1,117   | \$1,987   | \$2,425    | \$959   |
| 2004 | \$609  | \$673     | \$892     | \$1,174   | \$1,978    | \$762   |
| 2003 | \$543  | \$593     | \$736     | \$1,206   | \$1,603    | \$661   |
| 2002 | \$383  | \$498     | \$707     | \$1,081   | \$2,126    | \$618   |

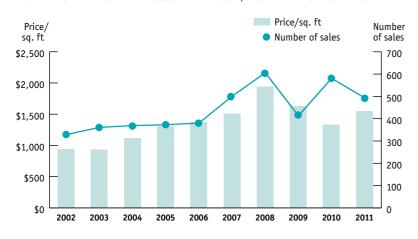
## MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL       |
|------|-----------|-----------|-------------|-------------|--------------|-----------|
| 2011 | \$350,000 | \$558,000 | \$1,125,000 | \$2,100,000 | \$5,825,000  | \$620,000 |
| 2010 | \$350,000 | \$565,000 | \$1,089,000 | \$1,900,000 | \$15,100,000 | \$775,000 |
| 2009 | \$358,000 | \$575,000 | \$999,900   | \$1,850,000 | \$8,242,500  | \$565,000 |
| 2008 | \$425,000 | \$649,000 | \$1,424,000 | \$4,938,512 | \$6,325,000  | \$749,500 |
| 2007 | \$359,000 | \$599,000 | \$1,205,000 | \$5,220,000 | \$6,875,000  | \$655,000 |
| 2006 | \$365,000 | \$579,000 | \$1,100,000 | \$4,000,000 | \$11,000,000 | \$639,000 |
| 2005 | \$299,000 | \$540,000 | \$1,234,000 | \$5,200,000 | \$6,800,000  | \$555,000 |
| 2004 | \$272,000 | \$451,000 | \$977,000   | \$2,800,000 | \$12,000,000 | \$487,000 |
| 2003 | \$229,000 | \$387,500 | \$748,000   | \$3,200,000 | \$6,600,000  | \$435,000 |
| 2002 | \$200,000 | \$337,000 | \$705,000   | \$5,100,000 | \$8,500,000  | \$405,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 75     | 140       | 99        | 22        | 9          | 345 |
| 2010 | 33     | 126       | 112       | 25        | 8          | 304 |
| 2009 | 67     | 114       | 40        | 18        | 2          | 241 |
| 2008 | 67     | 86        | 87        | 8         | 2          | 250 |
| 2007 | 63     | 143       | 110       | 10        | 3          | 329 |
| 2006 | 50     | 88        | 81        | 7         | 7          | 233 |
| 2005 | 62     | 120       | 71        | 11        | 5          | 269 |
| 2004 | 71     | 126       | 86        | 9         | 5          | 298 |
| 2003 | 92     | 188       | 154       | 12        | 6          | 452 |
| 2002 | 63     | 157       | 180       | 9         | 9          | 418 |

## LINCOLN CENTER CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |       |              |  |  |  |
|--------------------------|--------------|--------|-------------|-------|--------------|--|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg | Prior Decade |  |  |  |
| Average Sales Price      | \$2,472,978  | 21.9%  | \$2,029,135 | 80.1% | \$1,373,045  |  |  |  |
| Average Price Per Sq. Ft | \$1,552      | 16.3%  | \$1,335     | 64.8% | \$942        |  |  |  |
| Median Sales Price       | \$1,360,000  | 2.5%   | \$1,326,600 | 40.4% | \$969,000    |  |  |  |
| Number of Sales          | 493          | -15.1% | 581         | 49.8% | 329          |  |  |  |

### BOUNDARY

North: West 72nd Street South: West 57th Street East: Central Park West West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$558,455 | \$857,409 | \$2,101,265 | \$4,427,057 | \$8,231,930  | \$2,472,978 |
| 2010 | \$475,997 | \$807,333 | \$1,615,178 | \$3,693,388 | \$8,109,497  | \$2,029,135 |
| 2009 | \$495,072 | \$860,265 | \$3,151,032 | \$4,128,891 | \$8,025,979  | \$2,698,711 |
| 2008 | \$674,920 | \$998,703 | \$3,131,055 | \$7,152,426 | \$15,712,466 | \$3,471,868 |
| 2007 | \$610,808 | \$920,521 | \$2,280,563 | \$7,716,858 | \$13,713,989 | \$2,281,467 |
| 2006 | \$582,520 | \$858,558 | \$2,162,825 | \$5,651,632 | \$9,734,930  | \$2,013,825 |
| 2005 | \$514,286 | \$851,927 | \$2,362,090 | \$5,773,017 | \$14,970,000 | \$1,872,287 |
| 2004 | \$433,197 | \$732,684 | \$2,129,997 | \$4,873,108 | \$5,825,140  | \$2,646,917 |
| 2003 | \$365,116 | \$638,558 | \$1,574,450 | \$4,271,250 | \$15,437,500 | \$1,403,333 |
| 2002 | \$350,143 | \$714,536 | \$1,701,264 | \$2,983,333 |              | \$1,373,045 |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,118 | \$1,095   | \$1,532   | \$2,227   | \$2,395    | \$1,552 |
| 2010 | \$944   | \$1,027   | \$1,288   | \$1,777   | \$2,320    | \$1,335 |
| 2009 | \$987   | \$1,108   | \$1,907   | \$1,928   | \$2,307    | \$1,626 |
| 2008 | \$1,171 | \$1,261   | \$2,042   | \$2,701   | \$3,734    | \$1,942 |
| 2007 | \$1,191 | \$1,184   | \$1,619   | \$2,391   | \$2,944    | \$1,513 |
| 2006 | \$1,139 | \$1,080   | \$1,468   | \$2,072   | \$2,398    | \$1,376 |
| 2005 | \$952   | \$1,041   | \$1,542   | \$1,879   | \$2,112    | \$1,308 |
| 2004 | \$874   | \$905     | \$1,275   | \$1,597   | \$1,447    | \$1,117 |
| 2003 | \$709   | \$763     | \$1,030   | \$1,405   | \$2,085    | \$935   |
| 2002 | \$645   | \$785     | \$1,037   | \$1,291   |            | \$942   |

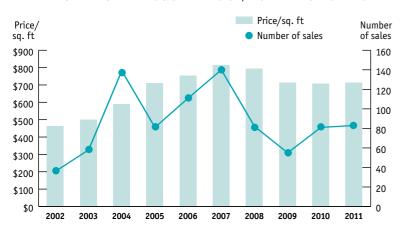
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$530,000 | \$825,000 | \$1,620,000 | \$3,050,000 | \$5,625,000  | \$1,360,000 |
| 2010 | \$507,000 | \$810,783 | \$1,415,000 | \$2,952,925 | \$6,000,000  | \$1,326,600 |
| 2009 | \$515,000 | \$818,000 | \$1,750,000 | \$2,800,000 | \$6,400,000  | \$1,600,000 |
| 2008 | \$667,500 | \$957,155 | \$2,061,956 | \$6,109,500 | \$14,250,000 | \$1,678,000 |
| 2007 | \$600,000 | \$860,000 | \$1,704,316 | \$5,625,000 | \$10,700,000 | \$1,367,550 |
| 2006 | \$595,000 | \$840,000 | \$1,800,000 | \$5,000,000 | \$7,995,000  | \$1,275,000 |
| 2005 | \$490,000 | \$835,000 | \$2,000,000 | \$5,450,000 | \$12,000,000 | \$1,070,000 |
| 2004 | \$437,000 | \$725,000 | \$1,700,000 | \$4,495,000 | \$6,400,000  | \$984,000   |
| 2003 | \$350,000 | \$620,000 | \$1,300,000 | \$3,575,000 | \$6,500,000  | \$825,000   |
| 2002 | \$310,000 | \$690,000 | \$1,375,000 | \$3,000,000 |              | \$969,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 31     | 163       | 173       | 89        | 37         | 493 |
| 2010 | 37     | 154       | 260       | 99        | 31         | 581 |
| 2009 | 25     | 128       | 159       | 82        | 19         | 413 |
| 2008 | 45     | 145       | 322       | 65        | 29         | 606 |
| 2007 | 48     | 146       | 262       | 36        | 9          | 501 |
| 2006 | 25     | 122       | 204       | 19        | 10         | 380 |
| 2005 | 35     | 147       | 174       | 12        | 5          | 373 |
| 2004 | 40     | 129       | 178       | 12        | 10         | 369 |
| 2003 | 26     | 132       | 185       | 14        | 4          | 361 |
| 2002 | 32     | 102       | 167       | 28        |            | 329 |

## **MIDTOWN WEST/CLINTON CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



## MATRIX

|                          | Current Year | % Chg  | Prior Year | % Chg  | Prior Decade |
|--------------------------|--------------|--------|------------|--------|--------------|
| Average Sales Price      | \$529,245    | -11.6% | \$598,642  | 47.8%  | \$358,056    |
| Average Price Per Sq. Ft | \$713        | 0.7%   | \$708      | 54.0%  | \$463        |
| Median Sales Price       | \$450,000    | -5.3%  | \$475,000  | 2.3%   | \$440,000    |
| Number of Sales          | 83           | 2.5%   | 81         | 130.6% | 36           |

#### BOUNDARY

North: West 57th Street South: West 34th Street East: Avenue of the Americas West: Hudson River

### AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$300,838 | \$488,316 | \$962,643   | \$2,600,000 | \$570,000   | \$529,245 |
| 2010 | \$310,500 | \$475,632 | \$871,000   | \$1,200,000 | \$2,282,500 | \$598,642 |
| 2009 | \$333,604 | \$504,457 | \$716,643   | \$917,500   |             | \$475,035 |
| 2008 | \$354,296 | \$572,286 | \$885,917   |             |             | \$602,937 |
| 2007 | \$379,626 | \$552,526 | \$924,121   | \$2,775,000 |             | \$623,701 |
| 2006 | \$370,942 | \$556,744 | \$964,278   |             | \$1,795,000 | \$689,595 |
| 2005 | \$323,332 | \$531,421 | \$1,030,839 |             |             | \$655,248 |
| 2004 | \$321,065 | \$406,986 | \$812,706   |             |             | \$496,142 |
| 2003 | \$240,281 | \$335,230 | \$593,177   |             |             | \$384,642 |
| 2002 | \$243,000 | \$428,000 | \$437,000   |             |             | \$358,056 |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$667  | \$700     | \$771     | \$1,643   | \$760      | \$713 |
| 2010 | \$657  | \$699     | \$767     | \$598     | \$761      | \$708 |
| 2009 | \$722  | \$725     | \$646     | \$667     |            | \$712 |
| 2008 | \$821  | \$803     | \$750     |           |            | \$793 |
| 2007 | \$803  | \$822     | \$813     | \$776     |            | \$814 |
| 2006 | \$726  | \$741     | \$788     |           | \$520      | \$754 |
| 2005 | \$765  | \$674     | \$715     |           |            | \$710 |
| 2004 | \$578  | \$602     | \$577     |           |            | \$590 |
| 2003 | \$471  | \$517     | \$499     |           |            | \$499 |
| 2002 | \$420  | \$498     | \$478     |           |            | \$463 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$295,000 | \$469,000 | \$955,000 | \$2,600,000 | \$570,000   | \$450,000 |
| 2010 | \$320,000 | \$469,000 | \$850,000 | \$1,200,000 | \$2,282,500 | \$475,000 |
| 2009 | \$330,888 | \$500,000 | \$748,000 | \$917,500   |             | \$400,000 |
| 2008 | \$320,000 | \$540,000 | \$862,500 |             |             | \$540,000 |
| 2007 | \$360,000 | \$525,000 | \$851,000 | \$2,775,000 |             | \$544,000 |
| 2006 | \$330,000 | \$530,000 | \$850,000 |             | \$1,795,000 | \$575,000 |
| 2005 | \$275,000 | \$495,000 | \$855,000 |             |             | \$499,000 |
| 2004 | \$290,000 | \$399,000 | \$650,000 |             |             | \$435,000 |
| 2003 | \$246,000 | \$348,750 | \$537,000 |             |             | \$355,000 |
| 2002 | \$143,500 | \$440,000 | \$525,000 |             |             | \$440,000 |

| Studio | 1 Bedroom                                    | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL   |
|--------|--|---|---|---|---|
| 29     | 38   | 14  | 1   | 1   | 83  |
| 21     | 34   | 23  | 1   | 2   | 81  |
| 23     | 23   | 7   | 2   |   | 55  |
| 23     | 35   | 24  |   |   | 82  |
| 39     | 66   | 33  | 2   |   | 140   |
| 26     | 39   | 45  |   | 1   | 111   |
| 19     | 34   | 28  |   |   | 81  |
| 23     | 69   | 47  |   |   | 139   |
| 16     | 25   | 17  |   |   | 58  |
| 14     | 14   | 8   |   |   | 36  |
|        | 29<br>21<br>23<br>23<br>39<br>26<br>19<br>23 | 29 38 21 34 23 23 23 35 39 66 26 39 19 34 23 69 16 25 | 29     38     14       21     34     23       23     23     7       23     35     24       39     66     33       26     39     45       19     34     28       23     69     47       16     25     17 | 29     38     14     1       21     34     23     1       23     23     7     2       23     35     24       39     66     33     2       26     39     45       19     34     28       23     69     47       16     25     17 | 29       38       14       1       1         21       34       23       1       2         23       23       7       2       2         23       35       24       39       66       33       2         26       39       45       1       1         19       34       28       2         23       69       47       4         16       25       17 |

## MIDTOWN WEST/CLINTON CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



## **MATRIX**

|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |
|--------------------------|--------------|-------|-------------|--------|--------------|
| Average Sales Price      | \$1,249,013  | 14.4% | \$1,091,842 | 186.0% | \$436,673    |
| Average Price Per Sq. Ft | \$1,189      | 8.2%  | \$1,099     | 103.2% | \$585        |
| Median Sales Price       | \$950,000    | 18.8% | \$800,000   | 183.6% | \$335,000    |
| Number of Sales          | 450          | 11.7% | 403         | 194.1% | 153          |

#### BOUNDARY

North: West 57th Street South: West 34th Street East: Avenue of the Americas West: Hudson River

#### AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom    | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|--------------|-------------|-------------|
| 2011 | \$604,203 | \$826,982 | \$1,597,564 | \$2,796,816  | \$6,740,967 | \$1,249,013 |
| 2010 | \$511,972 | \$749,551 | \$1,376,984 | \$2,547,738  | \$9,099,425 | \$1,091,842 |
| 2009 | \$550,737 | \$778,071 | \$1,465,748 | \$2,965,364  | \$7,631,050 | \$1,124,809 |
| 2008 | \$660,234 | \$912,803 | \$1,746,141 | \$4,126,500  | \$8,517,500 | \$1,279,122 |
| 2007 | \$550,117 | \$827,172 | \$1,448,819 | \$10,175,000 |             | \$1,063,222 |
| 2006 | \$515,728 | \$817,550 | \$1,380,729 | \$2,825,000  | \$2,045,000 | \$924,157   |
| 2005 | \$458,433 | \$696,808 | \$1,709,574 | \$3,581,250  |             | \$959,236   |
| 2004 | \$361,204 | \$615,048 | \$1,465,182 | \$3,408,333  |             | \$859,067   |
| 2003 | \$304,617 | \$475,593 | \$701,757   | \$890,000    |             | \$457,547   |
| 2002 | \$290,857 | \$441,233 | \$945,500   |              |             | \$436,673   |
|      |           |           |             |              |             |             |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,111 | \$1,107   | \$1,248   | \$1,467   | \$1,935    | \$1,189 |
| 2010 | \$1,060 | \$978     | \$1,160   | \$1,343   | \$3,757    | \$1,099 |
| 2009 | \$1,103 | \$1,038   | \$1,179   | \$1,454   | \$2,261    | \$1,124 |
| 2008 | \$1,244 | \$1,224   | \$1,405   | \$1,676   | \$2,289    | \$1,308 |
| 2007 | \$1,118 | \$1,126   | \$1,274   | \$3,174   |            | \$1,188 |
| 2006 | \$1,053 | \$1,110   | \$1,178   | \$1,365   | \$1,136    | \$1,118 |
| 2005 | \$950   | \$942     | \$1,177   | \$1,330   |            | \$1,017 |
| 2004 | \$732   | \$787     | \$1,017   | \$1,310   |            | \$849   |
| 2003 | \$662   | \$655     | \$662     | \$659     |            | \$659   |
| 2002 | \$544   | \$589     | \$716     |           |            | \$585   |

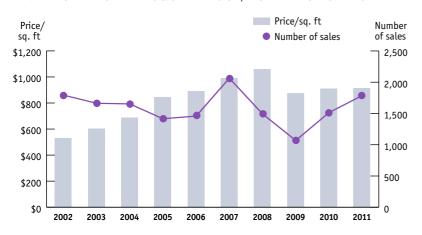
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom    | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|--------------|-------------|-----------|
| 2011 | \$560,000 | \$785,000 | \$1,475,000 | \$2,565,990  | \$7,200,000 | \$950,000 |
| 2010 | \$495,000 | \$710,000 | \$1,200,000 | \$2,825,643  | \$400,715   | \$800,000 |
| 2009 | \$480,000 | \$772,000 | \$1,374,637 | \$2,490,000  | \$8,175,000 | \$841,000 |
| 2008 | \$672,045 | \$875,000 | \$1,517,192 | \$4,132,516  | \$8,517,525 | \$990,000 |
| 2007 | \$510,000 | \$825,000 | \$1,361,250 | \$10,175,000 |             | \$940,000 |
| 2006 | \$479,000 | \$800,000 | \$1,325,000 | \$3,150,000  | \$2,045,000 | \$816,000 |
| 2005 | \$445,000 | \$675,000 | \$1,300,000 | \$3,581,250  |             | \$679,000 |
| 2004 | \$337,000 | \$595,000 | \$1,150,000 | \$4,200,000  |             | \$600,000 |
| 2003 | \$280,000 | \$445,000 | \$678,000   | \$890,000    |             | \$425,000 |
| 2002 | \$315,000 | \$377,000 | \$700,000   |              |             | \$335,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 67     | 187       | 161       | 32        | 3          | 450 |
| 2010 | 64     | 174       | 145       | 16        | 4          | 403 |
| 2009 | 46     | 133       | 77        | 11        | 4          | 271 |
| 2008 | 88     | 272       | 238       | 10        | 2          | 610 |
| 2007 | 84     | 352       | 280       | 2         |            | 718 |
| 2006 | 80     | 197       | 96        | 4         | 2          | 379 |
| 2005 | 61     | 98        | 68        | 2         |            | 229 |
| 2004 | 49     | 72        | 44        | 6         |            | 171 |
| 2003 | 62     | 82        | 45        | 1         |            | 190 |
| 2002 | 65     | 70        | 18        |           |            | 153 |

## **DOWNTOWN CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |       |              |
|--------------------------|--------------|-------|------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg | Prior Decade |
| Average Sales Price      | \$916,202    | -4.7% | \$961,191  | 86.2% | \$491,958    |
| Average Price Per Sq. Ft | \$914        | 0.2%  | \$912      | 72.1% | \$531        |
| Median Sales Price       | \$620,000    | -4.6% | \$650,000  | 70.8% | \$363,000    |
| Number of Sales          | 1,786        | 18.0% | 1,514      | -0.4% | 1,794        |

#### BOUNDARY

North: West 34th Street and East 42nd Street

South: Battery Park East: East River West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$372,250 | \$618,689 | \$1,337,019 | \$2,459,858 | \$7,080,244 | \$916,202   |
| 2010 | \$383,104 | \$628,983 | \$1,269,141 | \$2,621,842 | \$5,007,367 | \$961,191   |
| 2009 | \$386,148 | \$634,044 | \$1,287,501 | \$2,142,035 | \$4,733,091 | \$816,236   |
| 2008 | \$459,509 | \$747,444 | \$1,725,501 | \$3,693,736 | \$5,848,545 | \$1,021,983 |
| 2007 | \$421,128 | \$663,030 | \$1,463,133 | \$3,006,757 | \$4,052,138 | \$932,685   |
| 2006 | \$417,730 | \$648,004 | \$1,337,399 | \$2,974,650 | \$4,407,000 | \$864,152   |
| 2005 | \$371,960 | \$614,367 | \$1,229,430 | \$2,824,308 | \$3,162,556 | \$771,917   |
| 2004 | \$291,720 | \$482,382 | \$1,067,145 | \$2,050,653 | \$2,710,833 | \$644,493   |
| 2003 | \$264,225 | \$440,809 | \$846,884   | \$1,484,722 | \$2,266,428 | \$545,854   |
| 2002 | \$228,419 | \$438,574 | \$740,034   | \$1,512,857 | \$3,000,000 | \$491,958   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$767  | \$849     | \$1,051   | \$1,160   | \$1,961    | \$914   |
| 2010 | \$784  | \$851     | \$1,002   | \$1,185   | \$1,495    | \$912   |
| 2009 | \$760  | \$861     | \$1,005   | \$1,068   | \$1,586    | \$877   |
| 2008 | \$938  | \$1,020   | \$1,223   | \$1,433   | \$1,476    | \$1,061 |
| 2007 | \$883  | \$931     | \$1,133   | \$1,135   | \$1,205    | \$990   |
| 2006 | \$822  | \$861     | \$964     | \$1,136   | \$1,444    | \$891   |
| 2005 | \$778  | \$839     | \$907     | \$1,035   | \$1,003    | \$844   |
| 2004 | \$628  | \$674     | \$764     | \$683     | \$717      | \$689   |
| 2003 | \$550  | \$600     | \$646     | \$627     | \$656      | \$603   |
| 2002 | \$464  | \$532     | \$585     | \$649     | \$659      | \$531   |

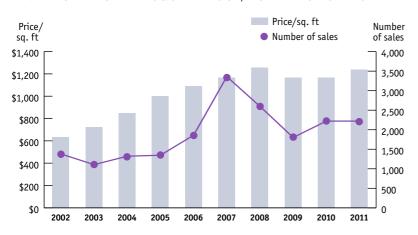
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-------------|-------------|-------------|-------------|-----------|
| 2011 | \$375,000 | \$571,300   | \$1,150,000 | \$2,180,000 | \$5,650,000 | \$620,000 |
| 2010 | \$380,000 | \$600,000   | \$1,150,000 | \$2,400,000 | \$4,825,000 | \$650,000 |
| 2009 | \$375,000 | \$595,000   | \$1,170,000 | \$1,950,000 | \$3,500,000 | \$575,000 |
| 2008 | \$440,000 | \$700,000   | \$1,506,279 | \$3,750,000 | \$6,100,000 | \$695,000 |
| 2007 | \$399,999 | \$615,000   | \$1,270,000 | \$2,800,000 | \$4,154,550 | \$655,000 |
| 2006 | \$395,000 | \$610,000   | \$1,190,000 | \$2,700,000 | \$7,000,000 | \$625,000 |
| 2005 | \$355,000 | \$579,000   | \$1,070,000 | \$2,755,000 | \$3,500,000 | \$562,000 |
| 2004 | \$280,000 | \$449,000   | \$948,000   | \$1,910,000 | \$3,005,000 | \$450,000 |
| 2003 | \$253,000 | \$4,160,000 | \$750,000   | \$1,395,000 | \$1,959,000 | \$422,000 |
| 2002 | \$205,000 | \$367,000   | \$665,000   | \$1,500,000 | \$3,000,000 | \$363,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 395    | 775       | 516       | 84        | 16         | 1,786 |
| 2010 | 313    | 658       | 403       | 122       | 18         | 1,514 |
| 2009 | 322    | 473       | 194       | 68        | 11         | 1,068 |
| 2008 | 479    | 572       | 394       | 36        | 11         | 1,492 |
| 2007 | 510    | 835       | 660       | 46        | 13         | 2,064 |
| 2006 | 377    | 587       | 460       | 30        | 4          | 1,458 |
| 2005 | 421    | 558       | 362       | 36        | 9          | 1,416 |
| 2004 | 491    | 607       | 516       | 30        | 6          | 1,653 |
| 2003 | 406    | 703       | 529       | 18        | 7          | 1,663 |
| 2002 | 476    | 788       | 493       | 32        | 5          | 1,794 |

## **DOWNTOWN CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |       |              |
|--------------------------|--------------|-------|-------------|-------|--------------|
|                          | Current Year | % Chg | Prior Year  | % Chg | Prior Decade |
| Average Sales Price      | \$1,726,960  | -2.2% | \$1,765,915 | 74.1% | \$991,985    |
| Average Price Per Sq. Ft | \$1,240      | 6.3%  | \$1,167     | 95.3% | \$635        |
| Median Sales Price       | \$1,220,000  | 0.8%  | \$1,210,000 | 55.4% | \$785,000    |
| Number of Sales          | 2,221        | 0.0%  | 2,221       | 60.9% | 1,380        |

#### BOUNDARY

North: West 34th Street and East 42nd Street

South: Battery Park East: East River West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$613,848 | \$864,406 | \$1,754,552 | \$3,301,159 | \$5,859,054 | \$1,726,960 |
| 2010 | \$542,835 | \$771,731 | \$1,545,047 | \$3,158,836 | \$6,718,246 | \$1,765,915 |
| 2009 | \$592,277 | \$866,199 | \$1,614,173 | \$2,915,704 | \$6,613,749 | \$1,595,726 |
| 2008 | \$664,941 | \$913,393 | \$1,928,057 | \$3,742,018 | \$8,280,388 | \$1,617,318 |
| 2007 | \$564,619 | \$860,900 | \$1,768,117 | \$4,042,699 | \$6,813,535 | \$1,489,848 |
| 2006 | \$588,335 | \$809,820 | \$1,757,645 | \$3,670,669 | \$5,492,328 | \$1,418,321 |
| 2005 | \$537,773 | \$757,362 | \$1,713,436 | \$3,284,275 | \$6,528,571 | \$1,367,027 |
| 2004 | \$431,980 | \$653,368 | \$1,551,384 | \$3,122,073 | \$5,052,778 | \$1,305,235 |
| 2003 | \$528,496 | \$567,880 | \$1,347,252 | \$2,458,533 | \$2,780,556 | \$1,076,767 |
| 2002 | \$384,584 | \$533,260 | \$1,219,160 | \$2,414,532 | \$938,750   | \$991,985   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,110 | \$1,131   | \$1,249   | \$1,475   | \$1,521    | \$1,240 |
| 2010 | \$1,010 | \$989     | \$1,148   | \$1,400   | \$1,828    | \$1,167 |
| 2009 | \$999   | \$1,093   | \$1,146   | \$1,366   | \$1,922    | \$1,169 |
| 2008 | \$1,084 | \$1,152   | \$1,323   | \$1,468   | \$2,046    | \$1,256 |
| 2007 | \$1,052 | \$1,095   | \$1,213   | \$1,378   | \$1,604    | \$1,167 |
| 2006 | \$977   | \$1,029   | \$1,132   | \$1,365   | \$1,371    | \$1,091 |
| 2005 | \$938   | \$953     | \$1,037   | \$1,118   | \$1,268    | \$1,003 |
| 2004 | \$766   | \$797     | \$878     | \$949     | \$1,116    | \$849   |
| 2003 | \$670   | \$685     | \$754     | \$744     | \$722      | \$722   |
| 2002 | \$592   | \$564     | \$673     | \$781     | \$448      | \$635   |

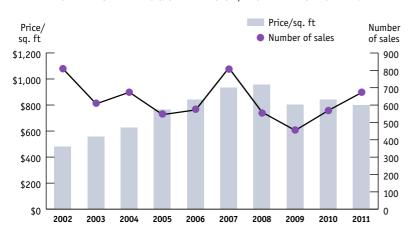
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$516,252 | \$789,143 | \$1,552,831 | \$2,850,000 | \$5,093,375 | \$1,220,000 |
| 2010 | \$492,500 | \$715,000 | \$1,425,000 | \$2,674,181 | \$6,200,000 | \$1,210,000 |
| 2009 | \$542,000 | \$824,782 | \$1,490,000 | \$2,575,000 | \$5,181,110 | \$1,122,500 |
| 2008 | \$595,000 | \$860,000 | \$1,685,203 | \$3,350,000 | \$5,620,740 | \$1,272,812 |
| 2007 | \$515,000 | \$800,000 | \$1,555,000 | \$3,400,000 | \$5,400,000 | \$1,140,000 |
| 2006 | \$501,930 | \$730,000 | \$1,530,000 | \$3,150,000 | \$5,350,000 | \$1,020,000 |
| 2005 | \$460,000 | \$695,000 | \$1,552,831 | \$2,950,000 | \$5,800,000 | \$1,050,000 |
| 2004 | \$359,800 | \$615,000 | \$1,390,000 | \$2,790,000 | \$4,250,000 | \$995,000   |
| 2003 | \$349,000 | \$530,000 | \$1,270,000 | \$2,050,000 | \$2,800,000 | \$807,000   |
| 2002 | \$312,000 | \$420,000 | \$1,150,000 | \$2,200,000 | \$1,727,500 | \$785,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 240    | 729       | 829       | 342       | 81         | 2,221 |
| 2010 | 178    | 672       | 844       | 432       | 95         | 2,221 |
| 2009 | 223    | 612       | 621       | 290       | 55         | 1,801 |
| 2008 | 289    | 823       | 1,332     | 129       | 25         | 2,598 |
| 2007 | 471    | 1,014     | 1,652     | 205       | 17         | 3,359 |
| 2006 | 190    | 683       | 890       | 68        | 29         | 1,860 |
| 2005 | 139    | 478       | 661       | 55        | 14         | 1,347 |
| 2004 | 110    | 423       | 687       | 93        | 9          | 1,322 |
| 2003 | 122    | 351       | 568       | 56        | 9          | 1,106 |
| 2002 | 113    | 471       | 698       | 89        | 9          | 1,380 |

## UNION SQUARE/GRAMERCY/KIPS BAY/MURRAY HILL CO-OPS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$660,670    | -9.4% | \$729,000  | 69.6%  | \$389,454    |
| Average Price Per Sq. Ft | \$799        | -5.0% | \$841      | 66.1%  | \$481        |
| Median Sales Price       | \$529,000    | -7.2% | \$570,000  | 67.9%  | \$315,000    |
| Number of Sales          | 672          | 18.1% | 569        | -16.9% | 809          |

#### BOUNDARY

North: East 42md Street South: East 14th Street East: East River West: Avenue of the Americas

AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$347,059 | \$562,312 | \$1,111,654 | \$2,265,538 | \$2,733,000 | \$660,670 |
| 2010 | \$359,230 | \$592,276 | \$1,125,799 | \$1,822,392 | \$2,249,500 | \$729,000 |
| 2009 | \$361,315 | \$579,100 | \$1,112,275 | \$2,020,593 | \$1,497,500 | \$607,033 |
| 2008 | \$445,191 | \$688,281 | \$1,324,720 | \$3,306,556 | \$2,950,000 | \$742,354 |
| 2007 | \$398,228 | \$636,651 | \$1,355,610 | \$3,245,255 | \$4,580,000 | \$800,867 |
| 2006 | 383,137   | 606,111   | 1,248,893   | 2,817,727   |             | 731,902   |
| 2005 | 345,786   | 567,025   | 1,025,103   | 2,646,222   | 2,283,333   | 617,496   |
| 2004 | 259,320   | 452,344   | 947,297     | 2,132,000   | 560,000     | 503,026   |
| 2003 | 242,430   | 401,581   | 710,125     | 1,447,500   | 1,100,000   | 441,463   |
| 2002 | 196,822   | 343,479   | 660,774     | 1,318,000   |             | 389,454   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$708  | \$792     | \$902     | \$1,175   | \$813      | \$799 |
| 2010 | \$748  | \$815     | \$954     | \$975     | \$882      | \$841 |
| 2009 | \$759  | \$814     | \$897     | \$940     | \$491      | \$805 |
| 2008 | \$906  | \$951     | \$1,073   | \$1,084   | \$1,135    | \$956 |
| 2007 | \$846  | \$890     | \$1,099   | \$1,218   | \$1,153    | \$935 |
| 2006 | \$767  | \$810     | \$958     | \$1,256   |            | \$841 |
| 2005 | \$723  | \$765     | \$836     | \$878     | \$677      | \$765 |
| 2004 | \$585  | \$627     | \$707     | \$641     | \$415      | \$628 |
| 2003 | \$512  | \$551     | \$619     | \$665     | \$500      | \$557 |
| 2002 | \$449  | \$466     | \$537     | \$653     |            | \$481 |

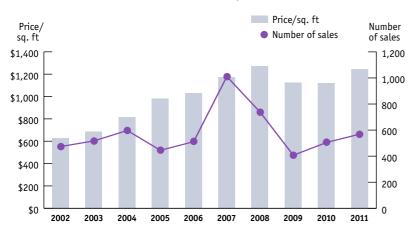
MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$340,000 | \$540,000 | \$977,750   | \$1,737,500 | \$3,300,000 | \$529,000 |
| 2010 | \$355,000 | \$561,500 | \$999,500   | \$1,650,000 | \$2,249,500 | \$570,000 |
| 2009 | \$352,500 | \$550,000 | \$1,050,000 | \$1,875,000 | \$1,497,500 | \$509,400 |
| 2008 | \$432,500 | \$664,000 | \$1,200,000 | \$3,400,000 | \$2,950,000 | \$585,000 |
| 2007 | \$390,000 | \$600,000 | \$1,235,000 | \$2,825,000 | \$4,920,000 | \$590,000 |
| 2006 | \$375,000 | \$599,000 | \$1,100,000 | \$2,000,000 |             | \$575,000 |
| 2005 | \$340,000 | \$545,000 | \$905,000   | \$3,000,000 | \$1,850,000 | \$489,500 |
| 2004 | \$251,000 | \$435,000 | \$852,500   | \$2,375,000 | \$560,000   | \$395,000 |
| 2003 | \$245,000 | \$395,000 | \$665,000   | \$1,375,000 | \$1,100,000 | \$382,500 |
| 2002 | \$190,000 | \$335,000 | \$562,500   | \$1,250,000 |             | \$315,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 191    | 322       | 143       | 13        | 3          | 672 |
| 2010 | 126    | 279       | 137       | 25        | 2          | 569 |
| 2009 | 167    | 222       | 48        | 15        | 2          | 454 |
| 2008 | 228    | 227       | 94        | 9         | 1          | 559 |
| 2007 | 238    | 358       | 203       | 11        | 4          | 814 |
| 2006 | 190    | 231       | 140       | 11        |            | 572 |
| 2005 | 203    | 224       | 106       | 9         | 3          | 545 |
| 2004 | 264    | 254       | 148       | 7         | 1          | 674 |
| 2003 | 181    | 265       | 156       | 4         | 1          | 607 |
| 2002 | 280    | 330       | 176       | 23        |            | 809 |

## UNION SQUARE/GRAMERCY/KIPS BAY/MURRAY HILL CONDOS

### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |                     |       |             |        |              |
|--------------------------|---------------------|-------|-------------|--------|--------------|
|                          | <b>Current Year</b> | % Chg | Prior Year  | % Chg  | Prior Decade |
| Average Sales Price      | \$1,528,517         | 2.1%  | \$1,497,348 | 162.3% | \$582,645    |
| Average Price Per Sq. Ft | \$1,247             | 11.0% | \$1,123     | 98.3%  | \$629        |
| Median Sales Price       | \$1,060,000         | 1.0%  | \$1,050,000 | 112.0% | \$500,000    |
| Number of Sales          | 569                 | 12.7% | 505         | 20.0%  | 474          |

#### BOUNDARY

North: East 42md Street South: East 14th Street East: East River West: Avenue of the Americas

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$555,931 | \$872,196 | \$1,774,553 | \$3,702,057 | \$7,639,511 | \$1,528,517 |
| 2010 | \$444,271 | \$776,272 | \$1,599,983 | \$2,888,186 | \$6,178,960 | \$1,497,348 |
| 2009 | \$553,600 | \$879,809 | \$1,519,760 | \$2,991,957 | \$4,404,038 | \$1,432,505 |
| 2008 | \$649,244 | \$937,612 | \$1,859,852 | \$3,215,805 | \$5,088,975 | \$1,482,486 |
| 2007 | \$579,481 | \$883,803 | \$1,660,304 | \$3,892,102 | \$4,036,500 | \$1,416,958 |
| 2006 | \$590,154 | \$763,275 | \$1,451,528 | \$2,980,400 | \$4,404,286 | \$1,150,720 |
| 2005 | \$535,997 | \$759,462 | \$1,340,357 | \$3,052,857 | \$4,300,000 | \$988,450   |
| 2004 | \$383,774 | \$638,956 | \$1,093,115 | \$2,376,250 | \$1,970,000 | \$786,448   |
| 2003 | \$325,670 | \$505,380 | \$901,701   | \$2,274,500 | \$2,250,000 | \$600,448   |
| 2002 | \$331,344 | \$474,630 | \$826,005   | \$1,446,250 | \$1,738,750 | \$582,645   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,049 | \$1,147   | \$1,294   | \$1,652   | \$1,973    | \$1,247 |
| 2010 | \$909   | \$1,000   | \$1,167   | \$1,362   | \$1,663    | \$1,123 |
| 2009 | \$1,010 | \$1,076   | \$1,097   | \$1,393   | \$1,387    | \$1,127 |
| 2008 | \$1,145 | \$1,178   | \$1,349   | \$1,354   | \$1,518    | \$1,272 |
| 2007 | \$1,072 | \$1,122   | \$1,206   | \$1,361   | \$1,342    | \$1,174 |
| 2006 | \$960   | \$1,009   | \$1,058   | \$1,248   | \$1,165    | \$1,033 |
| 2005 | \$959   | \$983     | \$986     | \$952     | \$1,333    | \$981   |
| 2004 | \$760   | \$832     | \$824     | \$751     | \$809      | \$817   |
| 2003 | \$668   | \$677     | \$726     | \$628     | \$742      | \$689   |
| 2002 | \$567   | \$618     | \$673     | \$575     | \$712      | \$629   |

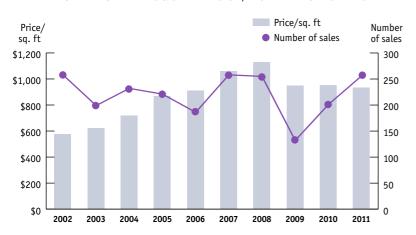
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$478,000 | \$830,000 | \$1,530,000 | \$3,150,000 | \$6,700,000 | \$1,060,000 |
| 2010 | \$440,000 | \$748,413 | \$1,420,000 | \$2,516,139 | \$5,292,983 | \$1,050,000 |
| 2009 | \$475,000 | \$810,000 | \$1,400,093 | \$2,525,000 | \$3,150,000 | \$1,105,000 |
| 2008 | \$565,000 | \$895,000 | \$1,650,000 | \$3,425,000 | \$4,989,425 | \$1,252,447 |
| 2007 | \$560,000 | \$841,000 | \$1,527,375 | \$3,818,437 | \$4,036,500 | \$1,160,805 |
| 2006 | \$485,000 | \$745,000 | \$1,400,000 | \$2,595,000 | \$4,300,000 | \$915,000   |
| 2005 | \$465,000 | \$730,000 | \$1,245,000 | \$2,875,000 | \$4,300,000 | \$795,000   |
| 2004 | \$360,000 | \$623,000 | \$950,000   | \$2,150,000 | \$1,850,000 | \$665,000   |
| 2003 | \$315,000 | \$490,000 | \$825,000   | \$1,862,500 | \$2,250,000 | \$520,000   |
| 2002 | \$290,000 | \$450,000 | \$750,000   | \$1,400,000 | \$1,738,750 | \$500,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | 77     | 225       | 204       | 54        | 9          | 569   |
| 2010 | 41     | 192       | 191       | 66        | 15         | 505   |
| 2009 | 49     | 151       | 141       | 58        | 8          | 407   |
| 2008 | 78     | 243       | 393       | 20        | 4          | 738   |
| 2007 | 69     | 362       | 531       | 47        | 2          | 1,011 |
| 2006 | 54     | 208       | 232       | 10        | 7          | 511   |
| 2005 | 71     | 197       | 169       | 7         | 1          | 445   |
| 2004 | 88     | 296       | 201       | 8         | 4          | 597   |
| 2003 | 103    | 264       | 144       | 5         | 1          | 517   |
| 2002 | 70     | 242       | 156       | 4         | 2          | 474   |

## **CHELSEA CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |                     |
|--------------------------|--------------|-------|-------------|--------|---------------------|
|                          | Current Year | % Chg | Prior Year  | % Chg  | <b>Prior Decade</b> |
| Average Sales Price      | \$928,077    | -9.3% | \$1,023,521 | 79.1%  | \$518,118           |
| Average Price Per Sq. Ft | \$934        | -1.9% | \$952       | 62.2%  | \$576               |
| Median Sales Price       | \$685,000    | 3.0%  | \$665,000   | 102.1% | \$339,000           |
| Number of Sales          | 256          | 27.4% | 201         | -0.8%  | 258                 |

#### BOUNDARY

North: West 34th Street South: West 14th Street East: Avenue of the Americas West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$386,100 | \$626,332 | \$1,369,499 | \$1,972,667 | \$4,335,000 | \$928,077   |
| 2010 | \$412,772 | \$640,954 | \$1,341,358 | \$4,246,980 | \$4,603,720 | \$1,023,521 |
| 2009 | \$411,832 | \$655,549 | \$1,499,107 | \$1,940,100 | \$4,465,000 | \$933,986   |
| 2008 | \$483,514 | \$792,101 | \$1,909,866 | \$3,392,650 | \$7,254,500 | \$1,094,815 |
| 2007 | \$429,656 | \$682,350 | \$1,466,276 | \$3,225,000 | \$4,039,233 | \$970,264   |
| 2006 | \$460,756 | \$628,721 | \$1,333,844 | \$4,350,000 |             | \$853,900   |
| 2005 | \$403,905 | \$620,889 | \$1,068,392 | \$2,523,333 | \$5,400,000 | \$736,683   |
| 2004 | \$316,058 | \$471,399 | \$964,986   | \$1,600,000 | \$1,375,000 | \$600,694   |
| 2003 | \$281,885 | \$465,231 | \$801,827   | \$1,425,000 | \$1,612,500 | \$516,418   |
| 2002 | \$261,044 | \$415,925 | \$913,516   | \$2,183,333 |             | \$518,118   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$775   | \$862     | \$1,124   | \$912     | \$1,431    | \$934   |
| 2010 | \$816   | \$874     | \$1,069   | \$1,592   | \$1,351    | \$952   |
| 2009 | \$800   | \$889     | \$1,134   | \$1,143   | \$1,626    | \$950   |
| 2008 | \$1,007 | \$1,061   | \$1,313   | \$1,532   | \$2,134    | \$1,129 |
| 2007 | \$889   | \$972     | \$1,269   | \$1,277   | \$1,188    | \$1,059 |
| 2006 | \$866   | \$875     | \$989     | \$1,140   |            | \$911   |
| 2005 | \$830   | \$902     | \$839     | \$899     | \$1,200    | \$867   |
| 2004 | \$674   | \$732     | \$756     | \$533     | \$344      | \$720   |
| 2003 | \$567   | \$655     | \$654     | \$594     | \$377      | \$623   |
| 2002 | \$505   | \$565     | \$686     | \$724     |            | \$576   |

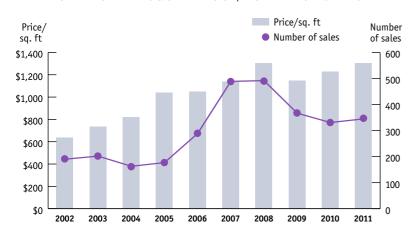
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$382,500 | \$585,000 | \$1,200,000 | \$2,200,000 | \$2,525,000 | \$685,000 |
| 2010 | \$415,000 | \$640,000 | \$1,175,000 | \$2,175,000 | \$4,825,000 | \$665,000 |
| 2009 | \$399,000 | \$622,500 | \$1,380,000 | \$1,900,000 | \$4,465,000 | \$630,000 |
| 2008 | \$480,000 | \$770,000 | \$1,820,000 | \$4,276,650 | \$7,254,500 | \$784,052 |
| 2007 | \$415,000 | \$650,000 | \$1,195,000 | \$2,800,000 | \$2,800,000 | \$689,000 |
| 2006 | \$475,000 | \$595,000 | \$1,250,000 | \$3,750,000 |             | \$595,000 |
| 2005 | \$399,000 | \$625,000 | \$915,000   | \$2,650,000 | \$5,400,000 | \$575,000 |
| 2004 | \$320,000 | \$449,000 | \$889,000   | \$1,600,000 | \$1,375,000 | \$460,000 |
| 2003 | \$265,000 | \$439,000 | \$810,000   | \$1,425,000 | \$1,612,500 | \$420,000 |
| 2002 | \$240,000 | \$410,000 | \$765,000   | \$2,500,000 |             | \$339,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 58     | 105       | 76        | 12        | 5          | 256 |
| 2010 | 46     | 95        | 45        | 10        | 5          | 201 |
| 2009 | 37     | 53        | 30        | 10        | 2          | 132 |
| 2008 | 79     | 100       | 70        | 4         | 2          | 255 |
| 2007 | 63     | 101       | 86        | 5         | 3          | 258 |
| 2006 | 48     | 80        | 55        | 3         |            | 186 |
| 2005 | 66     | 95        | 53        | 6         | 1          | 221 |
| 2004 | 71     | 80        | 79        | 1         | 1          | 232 |
| 2003 | 65     | 75        | 56        | 1         | 2          | 199 |
| 2002 | 91     | 101       | 60        | 6         |            | 258 |

## **CHELSEA CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                                  |              |       |             |        |              |  |  |  |
|---|--------------|-------|-------------|--------|--------------|--|--|--|
| 17, 11, 17, 17, 17, 17, 17, 17, 17, 17, | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price                     | \$1,926,682  | -0.4% | \$1,934,052 | 106.6% | \$932,389    |  |  |  |
| Average Price Per Sq. Ft                | \$1,303      | 5.9%  | \$1,230     | 103.9% | \$639        |  |  |  |
| Median Sales Price                      | \$1,575,000  | 5.0%  | \$1,500,000 | 76.2%  | \$894,000    |  |  |  |
| Number of Sales                         | 345          | 4.2%  | 331         | 81.6%  | 190          |  |  |  |

#### BOUNDARY

North: West 34th Street South: West 14th Street East: Avenue of the Americas West: Hudson River

## AVERAGE SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$549,646 | \$936,454 | \$1,858,467 | \$3,211,284 | \$4,661,750 | \$1,926,682 |
| 2010 | \$647,795 | \$898,876 | \$1,586,118 | \$3,691,213 | \$4,557,417 | \$1,934,052 |
| 2009 | \$619,141 | \$865,297 | \$1,558,144 | \$2,572,442 | \$5,985,163 | \$1,457,698 |
| 2008 | \$767,167 | \$959,720 | \$1,902,756 | \$3,127,625 | \$6,600,500 | \$1,616,022 |
| 2007 | \$527,518 | \$884,368 | \$1,774,099 | \$3,712,360 | \$5,400,000 | \$1,379,740 |
| 2006 | \$668,447 | \$870,499 | \$1,691,250 | \$2,710,000 |             | \$1,363,272 |
| 2005 | \$664,556 | \$865,900 | \$1,672,779 | \$2,818,750 | \$5,800,000 | \$1,468,694 |
| 2004 | \$687,904 | \$734,794 | \$1,433,188 | \$2,109,667 |             | \$1,290,036 |
| 2003 | \$760,445 | \$650,973 | \$1,424,748 | \$2,700,000 | \$2,800,000 | \$1,234,071 |
| 2002 | \$301,750 | \$474,300 | \$1,192,563 | \$1,730,000 |             | \$932,389   |

#### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,109 | \$1,182   | \$1,330   | \$1,459   | \$1,235    | \$1,303 |
| 2010 | \$1,066 | \$1,071   | \$1,139   | \$1,555   | \$1,650    | \$1,230 |
| 2009 | \$1,051 | \$1,129   | \$1,114   | \$1,271   | \$1,574    | \$1,146 |
| 2008 | \$1,220 | \$1,211   | \$1,346   | \$1,388   | \$1,816    | \$1,303 |
| 2007 | \$977   | \$1,080   | \$1,222   | \$1,276   | \$1,317    | \$1,138 |
| 2006 | \$1,089 | \$1,014   | \$1,062   | \$1,119   |            | \$1,047 |
| 2005 | \$987   | \$985     | \$1,070   | \$1,021   | \$887      | \$1,039 |
| 2004 | \$812   | \$849     | \$820     | \$763     |            | \$820   |
| 2003 | \$622   | \$713     | \$760     | \$688     | \$583      | \$737   |
| 2002 | \$528   | \$683     | \$638     | \$665     |            | \$639   |

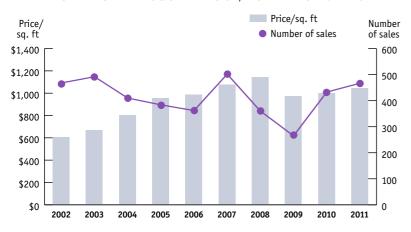
## MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$544,000 | \$825,000 | \$1,629,200 | \$2,800,000 | \$5,093,375 | \$1,575,000 |
| 2010 | \$520,000 | \$775,000 | \$1,520,000 | \$3,245,000 | \$5,500,000 | \$1,500,000 |
| 2009 | \$620,000 | \$820,000 | \$1,500,000 | \$2,341,975 | \$4,900,000 | \$1,190,000 |
| 2008 | \$655,000 | \$955,000 | \$1,700,000 | \$3,500,000 | \$8,150,000 | \$1,490,000 |
| 2007 | \$510,000 | \$800,000 | \$1,608,835 | \$2,750,000 | \$5,400,000 | \$1,150,000 |
| 2006 | \$585,000 | \$760,000 | \$1,599,000 | \$2,950,000 |             | \$1,320,000 |
| 2005 | \$560,000 | \$721,000 | \$1,435,000 | \$3,000,000 | \$5,800,000 | \$1,295,000 |
| 2004 | \$559,000 | \$660,000 | \$1,300,000 | \$1,530,000 |             | \$1,150,000 |
| 2003 | \$385,000 | \$700,000 | \$1,375,000 | \$2,500,000 | \$2,800,000 | \$1,182,500 |
| 2002 | \$295,000 | \$429,000 | \$1,190,000 | \$1,730,000 |             | \$894,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 24     | 84        | 152       | 73        | 12         | 345 |
| 2010 | 22     | 84        | 138       | 75        | 12         | 331 |
| 2009 | 27     | 138       | 146       | 48        | 8          | 367 |
| 2008 | 30     | 144       | 303       | 12        | 3          | 492 |
| 2007 | 73     | 173       | 217       | 25        | 1          | 489 |
| 2006 | 15     | 103       | 166       | 5         |            | 289 |
| 2005 | 9      | 50        | 109       | 8         | 1          | 177 |
| 2004 | 14     | 33        | 101       | 15        |            | 163 |
| 2003 | 11     | 52        | 132       | 6         | 1          | 202 |
| 2002 | 19     | 49        | 117       | 5         |            | 190 |

## **GREENWICH VILLAGE CO-OPS**

### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |  |  |  |
|--------------------------|--------------|-------|-------------|--------|--------------|--|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |  |  |  |
| Average Sales Price      | \$1,042,495  | -0.5% | \$1,047,917 | 106.3% | \$505,425    |  |  |  |
| Average Price Per Sq. Ft | \$1,046      | 4.4%  | \$1,002     | 72.3%  | \$607        |  |  |  |
| Median Sales Price       | \$739,000    | -3.4% | \$765,000   | 58.1%  | \$467,500    |  |  |  |
| Number of Sales          | 467          | 7.9%  | 433         | -0.2%  | 468          |  |  |  |

BOUNDARY North: 14th Street South: Houston Street East: Broadway

Hudson River

West:

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$415,386 | \$727,689 | \$1,469,222 | \$2,749,104 | \$12,104,950 | \$1,042,495 |
| 2010 | \$415,892 | \$691,320 | \$1,398,144 | \$2,787,611 | \$4,223,750  | \$1,047,917 |
| 2009 | \$409,401 | \$731,244 | \$1,338,570 | \$1,931,694 | \$7,681,000  | \$961,011   |
| 2008 | \$479,818 | \$808,794 | \$1,603,694 | \$3,952,600 |              | \$1,017,246 |
| 2007 | \$470,250 | \$721,868 | \$1,479,759 | \$2,814,200 | \$2,625,000  | \$937,963   |
| 2006 | \$465,392 | \$710,980 | \$1,454,939 | \$2,906,900 | \$3,780,000  | \$891,690   |
| 2005 | \$389,330 | \$667,165 | \$1,246,784 | \$3,188,000 | \$3,463,750  | \$846,891   |
| 2004 | \$341,387 | \$567,489 | \$1,140,592 | \$1,682,433 |              | \$701,294   |
| 2003 | \$281,594 | \$469,211 | \$979,760   | \$1,533,571 |              | \$583,810   |
| 2002 | \$271,839 | \$460,806 | \$735,141   |             |              | \$505,425   |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$868   | \$968     | \$1,190   | \$1,371   | \$3,416    | \$1,046 |
| 2010 | \$847   | \$923     | \$1,130   | \$1,264   | \$1,645    | \$1,002 |
| 2009 | \$792   | \$960     | \$1,094   | \$1,078   | \$2,345    | \$973   |
| 2008 | \$1,002 | \$1,122   | \$1,275   | \$1,634   |            | \$1,144 |
| 2007 | \$981   | 41,031    | \$1,212   | \$1,248   | \$955      | \$1,077 |
| 2006 | \$903   | \$963     | \$1,091   | \$1,215   | \$879      | \$988   |
| 2005 | \$850   | \$934     | \$1,038   | \$1,325   | \$1,451    | \$955   |
| 2004 | \$703   | \$790     | \$916     | \$741     |            | \$804   |
| 2003 | \$587   | \$654     | \$759     | \$726     |            | \$669   |
| 2002 | \$527   | \$601     | \$673     |           |            | \$607   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL       |
|------|-----------|-----------|-------------|-------------|--------------|-----------|
| 2011 | \$395,000 | \$667,000 | \$1,300,000 | \$2,700,000 | \$12,104,938 | \$739,000 |
| 2010 | \$425,000 | \$675,000 | \$1,310,000 | \$2,400,000 | \$4,995,000  | \$765,000 |
| 2009 | \$415,000 | \$679,000 | \$1,170,000 | \$1,950,000 | \$11,000,000 | \$700,000 |
| 2008 | \$465,000 | \$764,891 | \$1,400,000 | \$4,250,000 |              | \$774,700 |
| 2007 | \$436,000 | \$675,000 | \$1,310,000 | \$3,110,000 | \$2,625,000  | \$699,000 |
| 2006 | \$410,000 | \$685,000 | \$1,260,000 | \$2,700,000 | \$3,780,000  | \$699,000 |
| 2005 | \$375,000 | \$652,000 | \$1,120,000 | \$3,200,000 | \$4,100,000  | \$630,000 |
| 2004 | \$325,000 | \$541,000 | \$995,000   | \$1,960,000 |              | \$549,000 |
| 2003 | \$279,000 | \$440,000 | \$825,000   | \$1,460,000 |              | \$465,000 |
| 2002 | \$278,950 | \$430,000 | \$695,000   |             |              | \$467,500 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 97     | 201       | 143       | 24        | 2          | 467 |
| 2010 | 93     | 176       | 122       | 38        | 4          | 433 |
| 2009 | 70     | 117       | 56        | 18        | 4          | 265 |
| 2008 | 97     | 158       | 95        | 10        |            | 360 |
| 2007 | 128    | 209       | 153       | 10        | 2          | 502 |
| 2006 | 89     | 164       | 103       | 5         | 1          | 362 |
| 2005 | 108    | 164       | 95        | 13        | 4          | 384 |
| 2004 | 119    | 154       | 131       | 6         |            | 410 |
| 2003 | 112    | 236       | 137       | 7         |            | 492 |
| 2002 | 100    | 223       | 145       |           |            | 468 |

## **GREENWICH VILLAGE CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |  |
| Average Sales Price      | \$2,579,138  | -8.3%  | \$2,812,713 | 136.0% | \$1,092,795  |  |  |
| Average Price Per Sq. Ft | \$1,642      | 16.5%  | \$1,409     | 97.1%  | \$833        |  |  |
| Median Sales Price       | \$1,775,000  | 1.1%   | \$1,756,481 | 97.2%  | \$900,000    |  |  |
| Number of Sales          | 156          | -27.4% | 215         | -3.7%  | 162          |  |  |

#### BOUNDARY

North: 14th Street South: Houston Street East: Broadway West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-------------|-------------|-------------|-------------|-------------|
| 2011 | \$533,236 | \$1,068,196 | \$2,617,316 | \$3,950,800 | \$8,530,836 | \$2,579,138 |
| 2010 | \$518,905 | \$915,077   | \$1,770,552 | \$3,311,033 | \$9,744,342 | \$2,812,713 |
| 2009 | \$684,158 | \$823,969   | \$1,872,427 | \$3,567,182 | \$9,960,840 | \$2,501,284 |
| 2008 | \$653,861 | \$1,071,998 | \$2,572,887 | \$6,518,180 | \$5,800,000 | \$2,046,932 |
| 2007 | \$569,028 | \$958,487   | \$2,243,008 | \$5,068,241 | \$7,680,000 | \$1,608,267 |
| 2006 | \$572,108 | \$1,127,624 | \$3,056,622 | \$4,664,918 | \$5,105,750 | \$2,150,071 |
| 2005 | \$527,021 | \$929,230   | \$2,154,629 | \$2,800,625 | \$4,800,000 | \$1,528,667 |
| 2004 | \$475,833 | \$715,786   | \$1,893,704 | \$3,682,143 | \$4,250,000 | \$1,773,318 |
| 2003 | \$377,050 | \$815,589   | \$1,432,950 | \$1,636,906 | \$3,122,500 | \$1,216,291 |
| 2002 | \$425,120 | \$918,939   | \$1,143,004 | \$2,995,000 |             | \$1,092,795 |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,166 | \$1,382   | \$1,756   | \$1,826   | \$2,449    | \$1,642 |
| 2010 | \$1,022 | \$1,151   | \$1,340   | \$1,472   | \$2,206    | \$1,409 |
| 2009 | \$1,067 | \$1,012   | \$1,340   | \$1,648   | \$2,668    | \$1,411 |
| 2008 | \$1,289 | \$1,341   | \$1,556   | \$1,894   | \$1,211    | \$1,456 |
| 2007 | \$1,212 | \$1,277   | \$1,453   | \$1,660   | \$2,560    | \$1,353 |
| 2006 | \$1,185 | \$1,314   | \$1,801   | \$1,920   | \$1,663    | \$1,545 |
| 2005 | \$1,122 | \$1,197   | \$1,268   | \$1,257   | \$1,371    | \$1,218 |
| 2004 | \$912   | \$935     | \$1,116   | \$1,232   | \$1,417    | \$1,084 |
| 2003 | \$689   | \$844     | \$873     | \$662     | \$1,061    | \$835   |
| 2002 | \$792   | \$831     | \$823     | \$1,056   |            | \$833   |

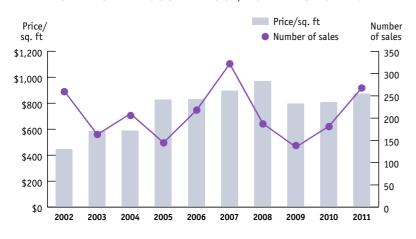
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$535,000 | \$962,246 | \$2,200,000 | \$3,275,000 | \$7,375,000  | \$1,775,000 |
| 2010 | \$535,000 | \$825,000 | \$1,725,000 | \$3,151,000 | \$9,000,000  | \$1,756,481 |
| 2009 | \$578,000 | \$825,000 | \$1,650,000 | \$3,200,000 | \$11,500,000 | \$1,645,000 |
| 2008 | \$610,950 | \$920,000 | \$2,359,000 | \$5,850,000 | \$5,800,000  | \$1,250,000 |
| 2007 | \$496,860 | \$880,786 | \$1,995,000 | \$5,310,000 | \$7,680,000  | \$1,050,000 |
| 2006 | \$544,764 | \$950,000 | \$1,825,000 | \$3,500,000 | \$5,105,750  | \$1,225,000 |
| 2005 | \$546,975 | \$883,000 | \$1,985,587 | \$3,055,000 | \$4,800,000  | \$1,225,000 |
| 2004 | \$390,000 | \$725,000 | \$1,825,000 | \$2,945,000 | \$4,250,000  | \$1,600,000 |
| 2003 | \$475,000 | \$695,000 | \$1,250,000 | \$1,900,000 | \$3,122,500  | \$960,000   |
| 2002 | \$445,000 | \$690,000 | \$1,095,000 | \$1,790,000 |              | \$900,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 12     | 56        | 49        | 29        | 10         | 156 |
| 2010 | 20     | 43        | 75        | 51        | 26         | 215 |
| 2009 | 19     | 26        | 52        | 34        | 10         | 141 |
| 2008 | 28     | 47        | 62        | 10        | 2          | 149 |
| 2007 | 76     | 76        | 100       | 17        | 1          | 270 |
| 2006 | 25     | 51        | 64        | 11        | 2          | 153 |
| 2005 | 19     | 40        | 42        | 8         | 2          | 111 |
| 2004 | 6      | 33        | 112       | 14        | 1          | 166 |
| 2003 | 10     | 31        | 61        | 9         | 2          | 113 |
| 2002 | 23     | 27        | 93        | 9         |            | 162 |

## **EAST VILLAGE/LOWER EAST SIDE CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$1,001,821  | 28.8% | \$778,110  | 138.4% | \$420,222    |
| Average Price Per Sq. Ft | \$875        | 8.4%  | \$807      | 95.7%  | \$447        |
| Median Sales Price       | \$570,000    | -5.0% | \$600,000  | 81.0%  | \$315,000    |

47.8%

182

3.1%

261

269

#### BOUNDARY North: 14th Street

**Number of Sales** 

South: Brooklyn Bridge East: East River West: Broadway

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$366,358 | \$552,798 | \$1,125,799 | \$2,370,300 | \$9,681,250 | \$1,001,821 |
| 2010 | \$362,768 | \$578,180 | \$1,033,525 | \$1,877,115 | \$3,270,000 | \$778,110   |
| 2009 | \$372,768 | \$579,727 | \$949,967   | \$1,380,000 |             | \$636,249   |
| 2008 | \$453,479 | \$633,968 | \$1,398,937 | \$3,599,725 | \$6,100,000 | \$922,738   |
| 2007 | \$360,227 | \$589,308 | \$1,267,063 | \$2,743,125 | \$2,557,300 | \$858,622   |
| 2006 | \$383,477 | \$575,716 | \$1,110,416 | \$3,450,000 | \$8,650,000 | \$869,326   |
| 2005 | \$395,068 | \$524,485 | \$1,338,705 | \$1,195,000 |             | \$852,007   |
| 2004 | \$274,464 | \$410,094 | \$806,868   | \$1,832,200 | \$1,325,000 | \$581,378   |
| 2003 | \$282,236 | \$424,775 | \$706,052   | \$1,697,500 | \$1,550,000 | \$548,897   |
| 2002 | \$244,444 | \$336,680 | \$627,304   |             |             | \$440,222   |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$796  | \$770     | \$919     | \$1,133   | \$2,216    | \$875 |
| 2010 | \$744  | \$804     | \$833     | \$886     | \$861      | \$807 |
| 2009 | \$771  | \$786     | \$821     | \$952     |            | \$797 |
| 2008 | \$907  | \$905     | \$1,056   | \$1,369   | \$1,525    | \$969 |
| 2007 | \$824  | \$852     | \$975     | \$1,059   | \$1,001    | \$898 |
| 2006 | \$782  | \$754     | \$874     | \$1,748   | \$2,048    | \$831 |
| 2005 | \$780  | \$754     | \$921     | \$543     |            | \$827 |
| 2004 | \$623  | \$566     | \$600     | \$609     | \$570      | \$588 |
| 2003 | \$655  | \$589     | \$559     | \$566     | \$562      | \$584 |
| 2002 | \$448  | \$465     | \$427     |           |            | \$447 |

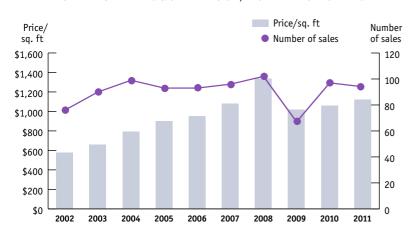
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL       |
|------|-----------|-----------|-------------|-------------|--------------|-----------|
| 2011 | \$375,000 | \$508,000 | \$870,000   | \$2,035,000 | \$10,000,000 | \$570,000 |
| 2010 | \$380,000 | \$551,000 | \$850,000   | \$1,850,000 | \$3,270,000  | \$600,000 |
| 2009 | \$365,000 | \$538,000 | \$990,000   | \$1,660,000 |              | \$525,000 |
| 2008 | \$440,000 | \$622,000 | \$1,200,000 | \$4,068,900 | \$6,100,000  | \$650,000 |
| 2007 | \$339,000 | \$550,000 | \$1,075,000 | \$2,700,000 | \$2,557,275  | \$635,000 |
| 2006 | \$349,000 | \$535,000 | \$850,000   | \$3,450,000 | \$8,650,000  | \$622,500 |
| 2005 | \$312,000 | \$475,000 | \$900,000   | \$1,195,000 |              | \$569,000 |
| 2004 | \$250,000 | \$360,000 | \$650,000   | \$1,796,000 | \$1,325,000  | \$408,000 |
| 2003 | \$247,500 | \$395,000 | \$620,000   | \$1,697,500 | \$1,550,000  | \$439,000 |
| 2002 | \$310,000 | \$225,000 | \$370,000   |             |              | \$315,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 38     | 111       | 96        | 20        | 4          | 269 |
| 2010 | 34     | 81        | 53        | 13        | 1          | 182 |
| 2009 | 40     | 59        | 30        | 6         |            | 135 |
| 2008 | 58     | 63        | 62        | 4         | 1          | 188 |
| 2007 | 60     | 135       | 117       | 8         | 2          | 322 |
| 2006 | 31     | 79        | 105       | 2         | 1          | 218 |
| 2005 | 22     | 61        | 61        | 1         |            | 145 |
| 2004 | 28     | 96        | 80        | 5         | 1          | 210 |
| 2003 | 18     | 74        | 68        | 2         | 1          | 163 |
| 2002 | 41     | 114       | 106       |           |            | 261 |

## **SOHO/TRIBECA CO-OPS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |       |              |  |  |
|--------------------------|--------------|--------|-------------|-------|--------------|--|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg | Prior Decade |  |  |
| Average Sales Price      | \$1,880,766  | -14.5% | \$2,200,309 | 66.6% | \$1,128,652  |  |  |
| Average Price Per Sq. Ft | \$1,120      | 5.8%   | \$1,059     | 94.4% | \$576        |  |  |
| Median Sales Price       | \$1,749,000  | -7.9%  | \$1,900,000 | 95.4% | \$895,000    |  |  |
| Number of Sales          | 94           | -3.1%  | 97          | 23.7% | 76           |  |  |

Note: Price break-out by number of bedrooms skewed by loft market. Suggested emphasis on "All" category

#### **BOUNDARY**

North: Houston Street South: Vesey Street East: Broadway West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-------------|-------------|-------------|--------------|-------------|
| 2011 | \$374,250 | \$790,932   | \$2,017,902 | \$2,762,114 | \$10,237,500 | \$1,880,766 |
| 2010 | \$295,000 | \$804,906   | \$1,650,361 | \$2,936,924 | \$7,075,000  | \$2,200,309 |
| 2009 | \$824,900 | \$786,471   | \$1,715,000 | \$2,817,353 | \$3,138,333  | \$1,756,411 |
| 2008 | \$416,460 | \$1,182,207 | \$2,641,277 | \$3,968,889 | \$5,825,000  | \$2,544,222 |
| 2007 | \$574,533 | \$1,032,679 | \$1,985,965 | \$3,254,875 | \$5,937,750  | \$1,814,479 |
| 2006 | \$561,273 | \$921,125   | \$1,939,732 | \$2,640,000 | \$4,300,000  | \$1,632,348 |
| 2005 | \$467,923 | \$842,613   | \$1,790,412 | \$3,080,017 | \$2,358,000  | \$1,378,918 |
| 2004 | \$544,900 | \$636,938   | \$1,621,417 | \$2,551,667 | \$4,335,000  | \$1,563,864 |
| 2003 | \$294,333 | \$821,250   | \$1,231,071 | \$2,095,000 | \$3,330,000  | \$1,112,879 |
| 2002 | \$500,000 | \$1,330,429 | \$876,071   |             | \$3,000,000  | \$1,128,652 |
|      |           |             |             |             |              |             |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$803   | \$934     | \$1,206   | \$1,093   | \$2,567    | \$1,120 |
| 2010 | \$664   | \$854     | \$949     | \$1,223   | \$1,762    | \$1,059 |
| 2009 | \$535   | \$931     | \$1,087   | \$1,134   | \$1,158    | \$1,021 |
| 2008 | \$996   | \$1,145   | \$1,393   | \$1,641   | \$1,350    | \$1,337 |
| 2007 | \$863   | \$1,042   | \$1,145   | \$944     | \$1,697    | \$1,081 |
| 2006 | \$1,041 | \$965     | \$925     | \$895     | \$1,139    | \$951   |
| 2005 | \$863   | \$920     | \$889     | \$994     | \$561      | \$899   |
| 2004 | \$615   | \$738     | \$819     | \$767     | \$991      | \$794   |
| 2003 | \$601   | \$633     | \$663     | \$618     | \$926      | \$658   |
| 2002 | \$521   | \$610     | \$548     |           | \$659      | \$576   |

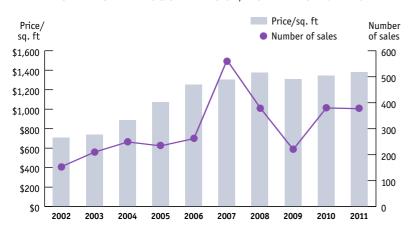
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom   | ALL         |
|------|-----------|-----------|-------------|-------------|--------------|-------------|
| 2011 | \$405,000 | \$650,000 | \$1,950,000 | \$3,025,000 | \$10,237,500 | \$1,749,000 |
| 2010 | \$325,000 | \$812,000 | \$1,660,000 | \$2,930,478 | \$6,500,000  | \$1,900,000 |
| 2009 | \$900,000 | \$740,000 | \$1,475,000 | \$2,465,000 | \$3,400,000  | \$1,475,000 |
| 2008 | \$423,000 | \$805,000 | \$2,437,500 | \$3,325,000 | \$6,000,000  | \$2,350,000 |
| 2007 | \$400,000 | \$757,000 | \$1,895,000 | \$2,999,000 | \$5,937,750  | \$1,650,000 |
| 2006 | \$315,000 | 779,00    | \$1,695,000 | \$2,755,000 | \$4,300,000  | \$1,500,000 |
| 2005 | \$384,000 | \$686,000 | \$1,700,000 | \$3,625,000 | \$2,358,010  | \$1,250,000 |
| 2004 | \$353,400 | \$655,000 | \$1,425,000 | \$2,495,000 | \$3,200,000  | \$1,350,000 |
| 2003 | \$240,000 | \$850,000 | \$1,152,000 | \$2,095,000 | \$1,595,000  | \$1,035,000 |
| 2002 | \$685,000 | \$900,000 | \$895,000   |             | \$3,000,000  | \$895,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 10     | 19        | 49        | 14        | 2          | 94  |
| 2010 | 6      | 16        | 36        | 33        | 6          | 97  |
| 2009 | 5      | 17        | 25        | 17        | 3          | 67  |
| 2008 | 10     | 15        | 61        | 9         | 7          | 102 |
| 2007 | 15     | 14        | 57        | 8         | 2          | 96  |
| 2006 | 11     | 24        | 47        | 9         | 2          | 93  |
| 2005 | 13     | 31        | 42        | 6         | 1          | 93  |
| 2004 | 6      | 16        | 65        | 9         | 3          | 99  |
| 2003 | 12     | 16        | 58        | 1         | 3          | 90  |
| 2002 | 9      | 31        | 32        |           | 4          | 76  |

## **SOHO/TRIBECA CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |             |        |              |  |  |
|--------------------------|--------------|-------|-------------|--------|--------------|--|--|
|                          | Current Year | % Chg | Prior Year  | % Chg  | Prior Decade |  |  |
| Average Sales Price      | \$2,624,046  | 0.6%  | \$2,608,415 | 57.9%  | \$1,661,423  |  |  |
| Average Price Per Sq. Ft | \$1,379      | 2.8%  | \$1,342     | 94.5%  | \$709        |  |  |
| Median Sales Price       | \$2,150,000  | 2.4%  | \$2,100,000 | 40.1%  | \$1,535,000  |  |  |
| Number of Sales          | 377          | -0.8% | 380         | 144.8% | 154          |  |  |

Note: Price break-out by number of bedrooms skewed by loft market. Suggested emphasis on "All" category

#### **BOUNDARY**

North: Houston Street South: Vesey Street East: Broadway West: Hudson River

### **AVERAGE SALES PRICE**

|      | Studio      | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-------------|-------------|-------------|-------------|-------------|-------------|
| 2011 | \$883,938   | \$1,121,368 | \$2,162,376 | \$3,555,940 | \$5,531,453 | \$2,624,046 |
| 2010 | \$735,868   | \$955,295   | \$1,910,488 | \$3,346,565 | \$5,693,185 | \$2,608,415 |
| 2009 | \$1,130,750 | \$1,052,385 | \$2,160,772 | \$3,097,592 | \$6,024,459 | \$2,763,633 |
| 2008 | \$840,950   | \$1,195,291 | \$2,332,039 | \$3,730,099 | \$8,365,244 | \$2,539,184 |
| 2007 | \$964,193   | \$887,519   | \$2,262,926 | \$4,316,467 | \$7,352,258 | \$2,382,713 |
| 2006 | \$1,629,167 | \$1,084,441 | \$2,390,888 | \$3,975,614 | \$5,750,231 | \$2,557,358 |
| 2005 | \$1,073,667 | \$891,995   | \$2,272,120 | \$3,586,879 | \$7,170,000 | \$2,455,793 |
| 2004 | \$423,500   | \$765,024   | \$1,917,366 | \$4,030,819 | \$4,415,000 | \$1,942,246 |
| 2003 | \$1,150,682 | \$780,413   | \$1,744,504 | \$2,877,203 | \$2,870,000 | \$1,744,122 |
| 2002 | \$1,832,000 | \$1,080,000 | \$1,479,460 | \$1,980,185 | \$2,993,750 | \$1,661,423 |
|      |             |             |             |             |             |             |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$1,351 | \$1,357   | \$1,319   | \$1,469   | \$1,376    | \$1,379 |
| 2010 | \$1,595 | \$1,135   | \$1,237   | \$1,414   | \$1,584    | \$1,342 |
| 2009 | \$1,654 | \$971     | \$1,228   | \$1,327   | \$1,860    | \$1,307 |
| 2008 | \$921   | \$1,240   | \$1,360   | \$1,467   | \$2,281    | \$1,373 |
| 2007 | \$1,166 | \$1,128   | \$1,322   | \$1,416   | \$1,701    | \$1,304 |
| 2006 | \$1,136 | \$1,109   | \$1,253   | \$1,358   | \$1,417    | \$1,251 |
| 2005 | \$802   | \$963     | \$1,066   | \$1,188   | \$1,296    | \$1,072 |
| 2004 | \$786   | \$807     | \$886     | \$1,006   | \$1,106    | \$886   |
| 2003 | \$611   | \$755     | \$740     | \$794     | \$676      | \$740   |
| 2002 | \$716   | \$656     | \$711     | \$708     | \$837      | \$709   |

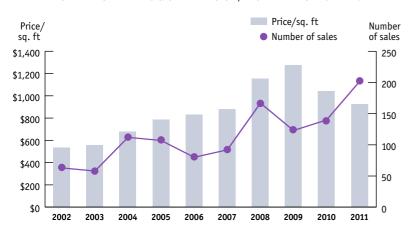
#### MEDIAN SALES PRICE

|      | Studio      | 1 Bedroom   | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-------------|-------------|-------------|-------------|-------------|-------------|
| 2011 | \$869,781   | \$975,000   | \$2,062,500 | \$3,207,487 | \$4,970,000 | \$2,150,000 |
| 2010 | \$580,000   | \$820,000   | \$1,705,569 | \$3,000,000 | \$5,800,000 | \$2,100,000 |
| 2009 | \$1,367,500 | \$935,000   | \$2,150,000 | \$2,810,370 | \$4,400,000 | \$2,450,000 |
| 2008 | \$672,045   | \$1,035,000 | \$2,199,420 | \$3,384,000 | \$5,620,740 | \$2,255,000 |
| 2007 | \$615,000   | \$800,000   | \$1,985,587 | \$3,300,000 | \$5,700,000 | \$1,925,000 |
| 2006 | \$1,195,000 | \$990,000   | \$2,150,000 | \$3,300,000 | \$5,200,000 | \$2,140,000 |
| 2005 | \$437,000   | \$865,000   | \$2,175,000 | \$3,614,787 | \$8,250,000 | \$2,175,000 |
| 2004 | \$389,000   | \$665,000   | \$1,700,000 | \$4,150,000 | \$4,375,000 | \$1,615,000 |
| 2003 | \$1,087,500 | \$625,000   | \$1,585,200 | \$2,750,000 | \$3,300,000 | \$1,550,000 |
| 2002 | \$1,096,250 | \$899,000   | \$1,330,000 | \$1,865,000 | \$2,967,500 | \$1,535,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 21     | 71        | 136       | 115       | 34         | 377 |
| 2010 | 19     | 44        | 130       | 161       | 26         | 380 |
| 2009 | 4      | 26        | 82        | 86        | 22         | 220 |
| 2008 | 12     | 45        | 248       | 67        | 9          | 381 |
| 2007 | 14     | 103       | 354       | 81        | 12         | 564 |
| 2006 | 6      | 39        | 169       | 35        | 13         | 262 |
| 2005 | 6      | 22        | 172       | 24        | 10         | 234 |
| 2004 | 14     | 42        | 158       | 31        | 4          | 249 |
| 2003 | 11     | 25        | 147       | 23        | 4          | 210 |
| 2002 | 16     | 13        | 56        | 65        | 4          | 154 |

## **BATTERY PARK CITY CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |             |        |              |  |
|--------------------------|--------------|--------|-------------|--------|--------------|--|
|                          | Current Year | % Chg  | Prior Year  | % Chg  | Prior Decade |  |
| Average Sales Price      | \$1,203,659  | -20.2% | \$1,508,016 | 87.0%  | \$643,770    |  |
| Average Price Per Sq. Ft | \$926        | -11.0% | \$1,040     | 73.1%  | \$535        |  |
| Median Sales Price       | \$834,965    | -40.4% | \$1,400,550 | 156.9% | \$325,000    |  |
| Number of Sales          | 202          | 44.3%  | 140         | 220.6% | 63           |  |

#### BOUNDARY

North: Chambers Street South: Battery Place East: West Street West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$408,665 | \$561,309 | \$1,424,221 | \$2,361,906 | \$3,960,857 | \$1,203,659 |
| 2010 | \$377,580 | \$551,149 | \$1,509,638 | \$2,231,697 | \$5,784,880 | \$1,508,016 |
| 2009 | \$404,750 | \$919,611 | \$1,588,617 | \$2,697,681 | \$7,422,800 | \$1,827,138 |
| 2008 | \$450,707 | \$730,977 | \$1,947,890 | \$3,248,571 |             | \$1,270,406 |
| 2007 | \$413,214 | \$570,017 | \$1,375,000 | \$4,147,500 |             | \$810,854   |
| 2006 | \$416,000 | \$551,643 | \$1,033,463 | \$2,000,000 |             | \$722,188   |
| 2005 | \$390,429 | \$489,591 | \$1,333,724 | \$2,968,750 |             | \$804,566   |
| 2004 | \$347,500 | \$420,135 | \$1,092,576 | \$2,862,500 |             | \$719,613   |
| 2003 | \$254,333 | \$329,968 | \$1,029,384 | \$1,937,500 |             | \$538,254   |
| 2002 | \$253,143 | \$302,216 | \$1,368,971 | \$2,165,500 |             | \$643,770   |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$714  | \$772     | \$1,029   | \$1,194   | \$1,282    | \$926   |
| 2010 | \$832  | \$803     | \$1,098   | \$1,147   | \$1,922    | \$1,040 |
| 2009 | \$771  | \$1,224   | \$1,170   | \$1,450   | \$2,054    | \$1,275 |
| 2008 | \$831  | \$1,006   | \$1,393   | \$1,413   |            | \$1,153 |
| 2007 | \$705  | \$826     | \$1,039   | \$1,535   |            | \$879   |
| 2006 | \$747  | \$802     | \$893     | \$800     |            | \$829   |
| 2005 | \$708  | \$728     | \$902     | \$1,039   |            | \$785   |
| 2004 | \$629  | \$618     | \$761     | \$974     |            | \$677   |
| 2003 | \$448  | \$502     | \$714     | \$826     |            | \$558   |
| 2002 | \$437  | \$443     | \$746     | \$776     |            | \$535   |

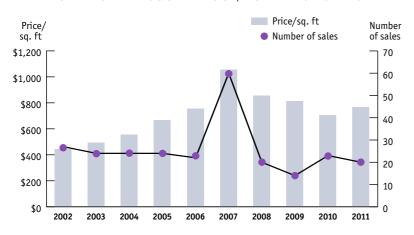
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL         |
|------|-----------|-----------|-------------|-------------|-------------|-------------|
| 2011 | \$415,740 | \$491,790 | \$1,272,812 | \$2,200,000 | \$3,930,000 | \$834,965   |
| 2010 | \$382,500 | \$455,500 | \$1,545,000 | \$2,341,975 | \$3,999,000 | \$1,400,550 |
| 2009 | \$419,000 | \$850,000 | \$1,565,000 | \$2,405,000 | \$7,731,250 | \$1,550,000 |
| 2008 | \$425,000 | \$745,000 | \$1,645,000 | \$3,200,000 |             | \$880,000   |
| 2007 | \$399,000 | \$534,500 | \$1,150,000 | \$4,147,500 |             | \$580,000   |
| 2006 | 395,000   | 519,000   | 830,000     | 200,000     |             | 615,000     |
| 2005 | 408,000   | 459,000   | 900,000     | 3,300,000   |             | 560,000     |
| 2004 | 350,000   | 390,000   | 980,000     | 2,800,000   |             | 515,000     |
| 2003 | 288,000   | 305,000   | 850,000     | 1,937,500   |             | 330,000     |
| 2002 | 255,000   | 285,000   | 1,362,500   | 2,449,000   |             | 325,000     |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 23     | 81        | 58        | 33        | 7          | 202 |
| 2010 | 5      | 43        | 52        | 35        | 5          | 140 |
| 2009 | 4      | 37        | 46        | 32        | 4          | 123 |
| 2008 | 15     | 82        | 63        | 7         |            | 167 |
| 2007 | 7      | 63        | 20        | 2         |            | 92  |
| 2006 | 6      | 46        | 27        | 1         |            | 80  |
| 2005 | 7      | 67        | 29        | 4         |            | 107 |
| 2004 | 6      | 66        | 36        | 4         |            | 112 |
| 2003 | 3      | 40        | 13        | 2         |            | 58  |
| 2002 | 7      | 37        | 17        | 2         |            | 63  |

## FINANCIAL DISTRICT CO-OPS

### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |        |            |        |              |
|--------------------------|--------------|--------|------------|--------|--------------|
|                          | Current Year | % Chg  | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$845,950    | 12.8%  | \$750,065  | 13.4%  | \$745,704    |
| Average Price Per Sq. Ft | \$767        | 8.6%   | \$706      | 72.7%  | \$444        |
| Median Sales Price       | \$775,000    | 32.5%  | \$585,000  | -1.9%  | \$790,000    |
| Number of Sales          | 20           | -13.0% | 23         | -25.9% | 27           |

#### BOUNDARY

North: Vesey Street - Broadway - Brooklyn Bridge

South: Battery Park East: East River West: West Street

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom | ALL         |
|------|-----------|-----------|-------------|-------------|------------|-------------|
| 2011 | \$400,000 | \$585,389 | \$1,088,944 | \$1,450,000 |            | \$845,950   |
| 2010 | \$330,150 | \$577,722 | \$1,097,220 | \$1,528,333 |            | \$750,065   |
| 2009 | \$356,333 | \$748,500 | \$1,015,800 | \$2,501,500 |            | \$1,010,357 |
| 2008 | \$472,500 | \$800,800 | \$1,690,033 |             |            | \$1,102,465 |
| 2007 | \$431,667 | \$696,571 | \$1,644,787 | \$2,590,500 |            | \$1,425,928 |
| 2006 | \$385,000 | \$688,333 | \$907,222   |             |            | \$681,363   |
| 2005 | \$324,556 | \$578,700 | \$941,250   | \$1,600,000 |            | \$586,375   |
| 2004 | \$273,750 | \$463,571 | \$873,091   | \$1,387,500 |            | \$696,625   |
| 2003 | \$215,750 | \$368,889 | \$758,909   |             |            | \$522,125   |
| 2002 | \$685,000 |           | \$759,500   |             |            | \$745,704   |
|      |           |           |             |             |            |             |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|--------|-----------|-----------|-----------|------------|---------|
| 2011 | \$667  | \$705     | \$830     | \$854     |            | \$767   |
| 2010 | \$627  | \$688     | \$792     | \$774     |            | \$706   |
| 2009 | \$560  | \$837     | \$764     | \$1,264   |            | \$813   |
| 2008 | \$622  | \$940     | \$968     |           |            | \$857   |
| 2007 | \$785  | \$850     | \$1,142   | \$1,139   |            | \$1,056 |
| 2006 | \$717  | \$810     | \$752     |           |            | \$757   |
| 2005 | \$642  | \$628     | \$800     | \$727     |            | \$666   |
| 2004 | \$486  | \$502     | \$621     | \$537     |            | \$557   |
| 2003 | \$356  | \$457     | \$571     |           |            | \$493   |
| 2002 | \$517  |           | \$428     |           |            | \$444   |

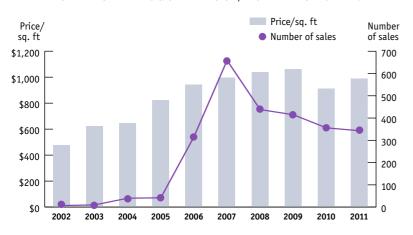
#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom | ALL         |
|------|-----------|-----------|-------------|-------------|------------|-------------|
| 2011 | \$400,000 | \$566,000 | \$1,080,000 | \$1,450,000 |            | \$775,000   |
| 2010 | \$330,000 | \$525,000 | \$950,000   | \$1,075,000 |            | \$585,000   |
| 2009 | \$360,000 | \$837,000 | \$999,000   | \$2,501,500 |            | \$886,000   |
| 2008 | \$420,000 | \$805,000 | \$1,635,000 |             |            | \$889,000   |
| 2007 | \$395,000 | \$630,000 | \$1,550,000 | \$2,795,000 |            | \$1,295,000 |
| 2006 | \$365,000 | \$745,000 | \$935,000   |             |            | \$745,000   |
| 2005 | \$310,000 | \$570,000 | \$958,000   | \$1,600,000 |            | \$460,000   |
| 2004 | \$290,000 | \$460,000 | \$925,000   | \$1,387,500 |            | \$599,000   |
| 2003 | \$199,000 | \$360,000 | \$740,000   |             |            | \$515,000   |
| 2002 | \$685,000 |           | \$790,000   |             |            | \$790,000   |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 1      | 9         | 9         | 1         |            | 20  |
| 2010 | 6      | 9         | 5         | 3         |            | 23  |
| 2009 | 3      | 4         | 5         | 2         |            | 14  |
| 2008 | 6      | 5         | 9         |           |            | 20  |
| 2007 | 3      | 14        | 39        | 4         |            | 60  |
| 2006 | 7      | 6         | 9         |           |            | 22  |
| 2005 | 9      | 10        | 4         | 1         |            | 24  |
| 2004 | 4      | 7         | 11        | 2         |            | 24  |
| 2003 | 4      | 9         | 11        |           |            | 24  |
| 2002 | 5      |           | 22        |           |            | 27  |

## **FINANCIAL DISTRICT CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |         |              |
|--------------------------|--------------|-------|------------|---------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg   | Prior Decade |
| Average Sales Price      | \$970,829    | 8.3%  | \$896,507  | 26.6%   | \$767,143    |
| Average Price Per Sq. Ft | \$987        | 8.5%  | \$910      | 106.5%  | \$478        |
| Median Sales Price       | \$790,000    | 2.4%  | \$771,667  | 14.5%   | \$690,000    |
| Number of Sales          | 343          | -3.7% | 356        | 4800.0% | 7            |

#### BOUNDARY

North: Vesey Street - Broadway - Brooklyn Bridge

South: Battery Park East: East River West: West Street

#### **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$560,455 | \$804,184 | \$1,118,343 | \$2,277,968 | \$3,633,133 | \$970,829 |
| 2010 | \$548,072 | \$675,576 | \$1,144,548 | \$1,844,938 | \$4,222,500 | \$896,507 |
| 2009 | \$570,279 | \$852,259 | \$1,260,610 | \$2,048,938 |             | \$921,414 |
| 2008 | \$643,327 | \$818,147 | \$1,356,732 | \$2,245,000 |             | \$990,866 |
| 2007 | \$530,054 | \$832,380 | \$1,298,564 | \$2,292,029 | \$6,450,000 | \$978,381 |
| 2006 | \$521,345 | \$744,619 | \$1,383,992 | \$2,758,633 | \$4,335,000 | \$956,687 |
| 2005 | \$369,333 | \$502,842 | \$1,364,250 |             |             | \$761,369 |
| 2004 | \$464,850 | \$611,342 | \$935,050   | \$1,625,000 |             | \$801,905 |
| 2003 | \$251,550 | \$443,560 | \$1,355,000 |             |             | \$678,590 |
| 2002 | \$396,500 |           | \$926,200   |             |             | \$767,143 |

## AVERAGE PRICE PER SQUARE FOOT

|      | Studio  | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL     |
|------|---------|-----------|-----------|-----------|------------|---------|
| 2011 | \$982   | \$1,051   | \$903     | \$1,075   | \$873      | \$987   |
| 2010 | \$930   | \$878     | \$941     | \$939     | \$1,134    | \$910   |
| 2009 | \$967   | \$1,116   | \$1,044   | \$1,126   |            | \$1,061 |
| 2008 | \$1,002 | \$1,044   | \$1,034   | \$1,019   |            | \$1,030 |
| 2007 | \$1,018 | \$1,026   | \$971     | \$901     | \$890      | \$997   |
| 2006 | \$916   | \$1,008   | \$874     | \$1,008   | \$809      | \$944   |
| 2005 | \$891   | \$752     | \$883     |           |            | \$825   |
| 2004 | \$553   | \$700     | \$630     | \$731     |            | \$645   |
| 2003 | \$622   | \$536     | \$764     |           |            | \$622   |
| 2002 | \$399   |           | \$509     |           |            | \$478   |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom   | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-------------|-------------|-------------|-----------|
| 2011 | \$535,000 | \$685,000 | \$999,500   | \$2,295,000 | \$4,100,000 | \$790,000 |
| 2010 | \$529,000 | \$633,000 | \$1,075,201 | \$1,975,000 | \$4,222,500 | \$771,667 |
| 2009 | \$550,000 | \$830,000 | \$1,200,000 | \$1,900,000 |             | \$845,000 |
| 2008 | \$605,858 | \$809,508 | \$1,243,000 | \$2,150,000 |             | \$875,695 |
| 2007 | \$507,500 | \$760,000 | \$1,240,000 | \$2,200,000 | \$6,450,000 | \$815,000 |
| 2006 | \$477,000 | \$645,000 | \$1,365,000 | 2,00,000    | \$4,335,000 | \$740,000 |
| 2005 | \$355,000 | \$485,000 | \$1,395,000 |             |             | \$540,000 |
| 2004 | \$329,000 | \$570,220 | \$875,000   | \$1,625,000 |             | \$825,000 |
| 2003 | \$251,563 | \$430,000 | \$1,300,000 |             |             | \$490,000 |
| 2002 | \$369,511 |           | \$1,150,000 |             |             | \$690,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 66     | 138       | 117       | 19        | 3          | 343 |
| 2010 | 47     | 173       | 113       | 21        | 2          | 356 |
| 2009 | 104    | 194       | 104       | 13        |            | 415 |
| 2008 | 101    | 172       | 160       | 5         |            | 438 |
| 2007 | 208    | 157       | 276       | 17        | 1          | 659 |
| 2006 | 58     | 144       | 110       | 3         | 1          | 316 |
| 2005 | 9      | 19        | 14        |           |            | 42  |
| 2004 | 6      | 12        | 20        | 2         |            | 40  |
| 2003 | 2      | 5         | 3         |           |            | 10  |
| 2002 | 2      |           | 5         |           |            | 7   |



## **UPTOWN CO-OPS AND CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$530,657    | 2.3%  | \$518,631  | 111.0% | \$251,491    |
| Average Price Per Sq. Ft | \$555        | -6.6% | \$594      | 112.6% | \$261        |
| Median Sales Price       | \$450,000    | 4.4%  | \$430,950  | 111.8% | \$212,500    |
| Number of Sales          | 715          | 9.5%  | 653        | 72.3%  | 415          |

#### BOUNDARY

North: Harlem River

South: West 116th Street and East 96th Street

East: East River West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$273,206 | \$408,129 | \$635,024 | \$858,061   | \$1,571,389 | \$530,657 |
| 2010 | \$294,845 | \$429,158 | \$617,166 | \$902,422   | \$734,783   | \$518,631 |
| 2009 | \$318,449 | \$464,113 | \$691,308 | \$936,736   | \$875,000   | \$519,169 |
| 2008 | \$339,721 | \$491,895 | \$795,142 | \$2,132,460 | \$8,073,000 | \$579,874 |
| 2007 | \$306,741 | \$480,375 | \$774,390 | \$1,166,465 | \$8,300,000 | \$585,624 |
| 2006 | \$307,666 | \$417,011 | \$646,100 | \$1,447,039 |             | \$576,928 |
| 2005 | \$264,153 | \$313,840 | \$488,812 | \$896,713   | \$249,700   | \$464,484 |
| 2004 | \$168,612 | \$230,317 | \$402,587 | \$829,800   | \$885,000   | \$358,657 |
| 2003 | \$138,944 | \$190,900 | \$331,811 | \$735,000   |             | \$261,951 |
| 2002 | \$114,071 | \$168,438 | \$319,972 | \$548,438   | \$623,800   | \$251,491 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$577  | \$555     | \$546     | \$554     | \$615      | \$555 |
| 2010 | \$601  | \$609     | \$572     | \$606     | \$527      | \$594 |
| 2009 | \$655  | \$671     | \$608     | \$594     | \$549      | \$643 |
| 2008 | \$718  | \$730     | \$672     | \$990     | \$2,032    | \$711 |
| 2007 | \$726  | \$669     | \$652     | \$580     | \$1,937    | \$676 |
| 2006 | \$621  | \$567     | \$574     | \$644     |            | \$579 |
| 2005 | \$542  | \$448     | \$471     | \$386     | \$258      | \$465 |
| 2004 | \$277  | \$312     | \$356     | \$458     | \$356      | \$343 |
| 2003 | \$264  | \$266     | \$320     | \$402     |            | \$295 |
| 2002 | \$232  | \$227     | \$291     | \$306     | \$267      | \$261 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$265,000 | \$369,760 | \$610,000 | \$840,000   | \$1,400,000 | \$450,000 |
| 2010 | \$285,000 | \$394,962 | \$615,000 | \$748,413   | \$975,000   | \$430,950 |
| 2009 | \$310,000 | \$470,000 | \$615,000 | \$928,700   | \$875,000   | \$450,000 |
| 2008 | \$330,000 | \$475,000 | \$682,720 | \$1,350,000 | \$8,073,000 | \$475,000 |
| 2007 | \$299,000 | \$455,034 | \$660,000 | \$1,013,158 | \$8,300,000 | \$465,000 |
| 2006 | \$335,000 | \$380,000 | \$575,000 | \$1,385,000 |             | 49 5,000  |
| 2005 | \$275,000 | \$330,000 | \$479,000 | \$765,000   | \$249,667   | \$415,740 |
| 2004 | \$176,000 | \$222,000 | \$345,000 | \$708,000   | \$875,000   | \$305,490 |
| 2003 | \$145,000 | \$188,000 | \$310,000 | \$795,000   |             | \$230,000 |
| 2002 | \$102,500 | \$161,422 | \$280,000 | \$595,000   | \$765,000   | \$212,500 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 111    | 248       | 287       | 60        | 9          | 715 |
| 2010 | 93     | 270       | 229       | 55        | 6          | 653 |
| 2009 | 113    | 147       | 114       | 25        | 2          | 401 |
| 2008 | 174    | 271       | 234       | 5         | 1          | 685 |
| 2007 | 229    | 258       | 389       | 17        | 1          | 894 |
| 2006 | 30     | 105       | 196       | 13        |            | 344 |
| 2005 | 17     | 40        | 130       | 15        | 1          | 203 |
| 2004 | 33     | 109       | 318       | 10        | 3          | 473 |
| 2003 | 41     | 111       | 158       | 4         |            | 314 |
| 2002 | 38     | 158       | 206       | 8         | 5          | 415 |



## HARLEM/EAST HARLEM CO-OPS AND CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |                     |       |            |         |              |  |  |  |
|--------------------------|---------------------|-------|------------|---------|--------------|--|--|--|
|                          | <b>Current Year</b> | % Chg | Prior Year | % Chg   | Prior Decade |  |  |  |
| Average Sales Price      | \$604,276           | -0.4% | \$606,483  | 3.4%    | \$584,335    |  |  |  |
| Average Price Per Sq. Ft | \$585               | -8.2% | \$637      | 33.0%   | \$440        |  |  |  |
| Median Sales Price       | \$534,581           | 1.8%  | \$525,000  | 105.6%  | \$260,000    |  |  |  |
| Number of Sales          | 479                 | 21.9% | 393        | 2295.0% | 20           |  |  |  |

#### BOUNDARY

North: West 155th Street

South: East 96th Street (excludes corridor between Fifth and Madison Avenues and East 110th Street)

East: Harlem River West: St. Nicholas Avenue

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$299,005 | \$459,268 | \$677,821 | \$919,304   | \$1,617,938 | \$604,276 |
| 2010 | \$293,224 | \$477,379 | \$696,831 | \$1,097,240 | \$967,700   | \$606,483 |
| 2009 | \$376,163 | \$517,765 | \$776,546 | \$1,074,179 | \$725,000   | \$648,551 |
| 2008 | \$341,840 | \$546,150 | \$870,134 | \$3,080,400 | \$8,073,000 | \$678,432 |
| 2007 | \$319,848 | \$530,039 | \$891,060 | \$1,256,992 | \$8,300,000 | \$768,817 |
| 2006 | \$388,389 | \$502,479 | \$727,916 | \$1,650,071 |             | \$679,639 |
| 2005 | \$348,850 | \$274,460 | \$540,443 | \$915,130   | \$249,700   | \$573,126 |
| 2004 | \$293,250 | \$230,855 | \$414,721 | \$1,119,600 |             | \$411,112 |
| 2003 | \$157,300 | \$212,580 | \$371,738 | \$795,000   |             | \$330,461 |
| 2002 | \$159,000 | \$192,500 | \$655,453 |             |             | \$584,335 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$592  | \$607     | \$566     | \$586     | \$617      | \$585 |
| 2010 | \$588  | \$666     | \$614     | \$670     | \$518      | \$637 |
| 2009 | \$637  | \$713     | \$649     | \$667     | \$494      | \$672 |
| 2008 | \$746  | \$765     | \$708     | \$1,438   | \$2,032    | \$743 |
| 2007 | \$722  | \$681     | \$706     | \$632     | \$1,937    | \$702 |
| 2006 | \$754  | \$627     | \$623     | \$663     |            | \$639 |
| 2005 | \$658  | \$413     | \$471     | \$377     | \$258      | \$458 |
| 2004 | \$331  | \$308     | \$347     | \$613     |            | \$350 |
| 2003 | \$412  | \$434     | \$377     | \$440     |            | \$391 |
| 2002 | \$398  | \$290     | \$460     |           |            | \$440 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$278,439 | \$423,000 | \$662,500 | \$900,000   | \$1,580,000 | \$534,581 |
| 2010 | \$299,130 | \$440,000 | \$678,000 | \$925,000   | \$1,125,000 | \$525,000 |
| 2009 | \$390,000 | \$500,000 | \$700,000 | \$1,037,600 | \$725,000   | \$590,000 |
| 2008 | \$329,000 | \$514,216 | \$730,000 | \$3,080,397 | \$8,073,000 | \$536,617 |
| 2007 | \$304,973 | \$455,034 | \$749,000 | \$1,272,812 | \$8,300,000 | \$635,000 |
| 2006 | \$425,000 | \$470,000 | \$650,000 | \$1,405,508 |             | \$600,000 |
| 2005 | \$395,000 | \$304,280 | \$530,000 | \$765,000   | \$249,667   | \$550,000 |
| 2004 | \$395,460 | \$225,640 | \$324,500 | \$1,195,000 |             | \$309,940 |
| 2003 | \$173,000 | \$214,000 | \$279,000 | \$795,000   |             | \$274,900 |
| 2002 | \$159,000 | \$192,500 | \$275,000 |             |             | \$260,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 58     | 147       | 219       | 47        | 8          | 479 |
| 2010 | 42     | 157       | 153       | 37        | 4          | 393 |
| 2009 | 32     | 77        | 83        | 19        | 1          | 212 |
| 2008 | 77     | 147       | 173       | 2         | 1          | 400 |
| 2007 | 38     | 108       | 237       | 13        | 1          | 397 |
| 2006 | 18     | 39        | 111       | 7         |            | 175 |
| 2005 | 4      | 5         | 53        | 13        | 1          | 76  |
| 2004 | 4      | 20        | 148       | 5         |            | 177 |
| 2003 | 5      | 5         | 24        | 1         |            | 35  |
| 2002 | 1      | 2         | 17        |           |            | 20  |

79 -13.7%

51



## HAMILTON/MORNING SIDE HEIGHTS CO-OPS AND CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$444,107    | 15.2% | \$385,474  | 130.5% | \$192,649    |
| Average Price Per Sq. Ft | \$540        | -0.4% | \$542      | 148.8% | \$217        |
| Median Sales Price       | \$395,500    | 11.4% | \$354,900  | 205.9% | \$129,300    |
|                          |              |       |            |        |              |

44 -44.3%

#### BOUNDARY

**Number of Sales** 

North: West 155th Street South: West 116th Street East: St, Nicholas Avenue West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$236,180 | \$352,055 | \$481,188 | \$881,200   | \$1,199,000 | \$444,107 |
| 2010 | \$351,060 | \$335,559 | \$470,165 | \$490,029   | \$272,900   | \$385,474 |
| 2009 | \$263,396 | \$380,050 | \$466,673 |             | \$1,025,000 | \$353,472 |
| 2008 | \$310,148 | \$419,588 | \$599,932 | \$2,400,000 |             | \$453,645 |
| 2007 | \$331,207 | 4456,112  | \$601,949 | \$991,000   |             | \$495,537 |
| 2006 |           | \$383,809 | \$586,858 | 3,390,00    |             | \$555,100 |
| 2005 | \$210,000 | \$340,650 | \$459,575 |             |             | \$441,443 |
| 2004 | \$61,329  | \$71,000  | \$288,633 | \$90,000    | \$855,000   | \$260,520 |
| 2003 | \$82,767  | \$102,662 | \$244,345 |             |             | \$168,363 |
| 2002 | \$57,760  | \$122,531 | \$240,709 |             |             | \$192,649 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$585  | \$552     | \$501     | \$601     | \$600      | \$540 |
| 2010 | \$699  | \$522     | \$502     | \$423     | \$546      | \$542 |
| 2009 | \$603  | \$591     | \$498     |           | \$603      | \$578 |
| 2008 | \$671  | \$701     | \$613     | \$1,200   |            | \$674 |
| 2007 | \$756  | \$695     | \$541     | \$622     |            | \$640 |
| 2006 |        | \$619     | \$535     | \$1,579   |            | \$596 |
| 2005 | \$467  | \$508     | \$487     | \$67      | \$357      | \$489 |
| 2004 | \$112  | \$98      | \$304     |           |            | \$272 |
| 2003 | \$187  | \$146     | \$283     |           |            | \$220 |
| 2002 | \$105  | \$193     | \$244     |           |            | \$217 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom  | ALL       |
|------|-----------|-----------|-----------|-------------|-------------|-----------|
| 2011 | \$207,000 | \$350,000 | \$450,000 | \$352,500   | \$1,199,000 | \$395,500 |
| 2010 | \$373,152 | \$320,000 | \$470,000 | \$462,500   | \$272,930   | \$354,900 |
| 2009 | \$261,790 | \$337,500 | \$489,000 |             | \$1,025,000 | \$329,550 |
| 2008 | \$285,000 | \$350,000 | \$615,000 | \$2,400,000 |             | \$397,500 |
| 2007 | \$325,000 | \$430,950 | \$599,000 | \$991,000   |             | \$475,000 |
| 2006 |           | \$380,000 | \$570,000 | \$3,390,000 |             | \$415,000 |
| 2005 | \$210,000 | \$468,000 | \$480,000 |             |             | \$474,552 |
| 2004 | \$60,700  | \$310,000 | \$310,000 | \$90,000    | \$885,000   | \$195,000 |
| 2003 | \$61,431  | \$231,000 | \$231,000 |             |             | \$106,313 |
| 2002 | \$56,800  | \$220,000 | \$220,000 |             |             | \$129,300 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 5      | 18        | 17        | 3         | 1          | 44  |
| 2010 | 15     | 36        | 20        | 7         | 1          | 79  |
| 2009 | 26     | 16        | 11        |           | 1          | 54  |
| 2008 | 27     | 25        | 19        | 1         |            | 72  |
| 2007 | 45     | 40        | 75        | 2         |            | 162 |
| 2006 |        | 21        | 24        | 1         |            | 46  |
| 2005 | 1      | 4         | 35        |           |            | 40  |
| 2004 | 7      | 2         | 48        | 1         | 1          | 59  |
| 2003 | 6      | 13        | 18        |           |            | 37  |
| 2002 | 5      | 13        | 33        |           |            | 51  |

## **WASHINGTON HEIGHTS CO-OPS AND CONDOS**

### AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



## **MATRIX**

| ,                        | Current Year | % Chg  | Prior Year | % Chg | Prior Decade |
|--------------------------|--------------|--------|------------|-------|--------------|
| Average Sales Price      | \$342,166    | -19.2% | \$423,638  | 4.4%  | \$327,605    |
| Average Price Per Sq. Ft | \$417        | -20.4% | \$524      | 55.0% | \$269        |
| Median Sales Price       | \$294,000    | -17.6% | \$356,928  | 2.3%  | \$287,337    |
| Number of Sales          | 68           | 4.6%   | 65         | 17.2% | 58           |

#### BOUNDARY

North: West 181st Street South: West 155th Street East: Harlem River West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-------------|------------|-----------|
| 2011 | \$179,972 | \$291,627 | \$539,610 | \$413,325   |            | \$342,166 |
| 2010 | \$225,034 | \$375,612 | \$567,461 | \$500,960   | \$265,000  | \$423,638 |
| 2009 | \$306,814 | \$411,769 | \$455,834 | \$501,500   |            | \$402,831 |
| 2008 | \$350,363 | \$406,750 | \$587,090 | \$1,050,750 |            | \$451,714 |
| 2007 | \$283,407 | \$438,900 | \$822,959 |             |            | \$431,892 |
| 2006 |           | \$430,800 | \$547,105 | \$814,750   |            | \$544,303 |
| 2005 | \$299,000 | \$313,125 | \$385,933 | \$777,000   |            | \$386,889 |
| 2004 | \$186,714 | \$222,659 | \$422,019 | \$503,333   | \$900,000  | \$364,776 |
| 2003 | \$194,583 | \$208,333 | \$415,095 | \$595,000   |            | \$340,776 |
| 2002 | \$102,000 | \$202,936 | \$300,657 | \$525,500   | \$782,750  | \$327,605 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$429  | \$400     | \$455     | \$279     |            | \$417 |
| 2010 | \$465  | \$543     | \$556     | \$398     | \$663      | \$524 |
| 2009 | \$744  | \$645     | \$494     | \$365     |            | \$598 |
| 2008 | \$723  | \$647     | \$538     | \$465     |            | \$640 |
| 2007 | \$694  | \$666     | \$723     |           |            | \$691 |
| 2006 |        | \$550     | \$490     | \$469     |            | \$505 |
| 2005 | \$598  | \$490     | \$462     | \$441     |            | \$479 |
| 2004 | \$299  | \$302     | \$401     | \$314     | \$355      | \$355 |
| 2003 | \$246  | \$300     | \$327     | \$356     |            | \$309 |
| 2002 | \$255  | \$268     | \$258     | \$306     | \$326      | \$269 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-------------|------------|-----------|
| 2011 | \$130,000 | \$278,850 | \$471,003 | \$512,000   |            | \$294,000 |
| 2010 | \$210,912 | \$325,000 | \$436,000 | \$430,000   | \$265,000  | \$356,928 |
| 2009 | \$290,000 | \$357,000 | \$440,000 | \$540,000   |            | \$400,000 |
| 2008 | \$350,000 | \$370,000 | \$560,000 | \$1,050,734 |            | \$405,000 |
| 2007 | \$285,000 | \$460,000 | \$628,229 |             |            | \$350,000 |
| 2006 |           | \$460,000 | \$520,000 | \$765,000   |            | \$515,000 |
| 2005 | \$299,000 | \$300,000 | \$410,000 | \$777,000   |            | \$360,000 |
| 2004 | \$187,500 | \$215,000 | \$375,000 | \$450,000   | \$900,000  | \$325,000 |
| 2003 | \$172,500 | \$210,000 | \$375,000 | \$595,000   |            | \$310,000 |
| 2002 | \$102,000 | \$200,000 | \$280,000 | \$560,000   | \$765,000  | \$287,337 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 18     | 26        | 20        | 4         |            | 68  |
| 2010 | 12     | 24        | 23        | 5         | 1          | 65  |
| 2009 | 14     | 13        | 12        | 6         |            | 45  |
| 2008 | 27     | 26        | 20        | 2         |            | 75  |
| 2007 | 46     | 26        | 17        |           |            | 89  |
| 2006 |        | 10        | 19        | 4         |            | 33  |
| 2005 | 2      | 8         | 15        | 2         |            | 27  |
| 2004 | 7      | 22        | 37        | 3         | 2          | 71  |
| 2003 | 6      | 9         | 21        | 2         |            | 38  |
| 2002 | 1      | 11        | 37        | 5         | 4          | 58  |

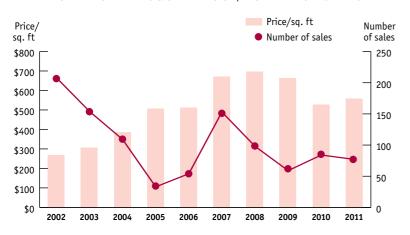
-57.7%

208



## FORT GEORGE CO-OPS AND CONDOS

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$405,682    | 9.8%  | \$369,306  | 68.7%  | \$240,534    |
| Average Price Per Sq. Ft | \$549        | 4.2%  | \$527      | 105.6% | \$267        |
| Median Sales Price       | \$345,652    | 0.8%  | \$343,000  | 57.1%  | \$220,000    |

4.8%

88

#### BOUNDARY

**Number of Sales** 

North: Dyckman Street South: West 181st Street East: Harlem River West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-------------|------------|-----------|
| 2011 | \$284,406 | \$363,972 | \$516,836 | \$711,900   |            | \$405,682 |
| 2010 | \$296,463 | \$390,478 | \$369,636 | \$513,900   |            | \$369,306 |
| 2009 | \$331,156 | \$451,886 | \$478,333 |             |            | \$403,419 |
| 2008 | \$370,642 | \$451,906 | \$610,143 |             |            | \$448,805 |
| 2007 | \$294,768 | \$486,116 | \$590,500 | \$895,000   |            | \$440,244 |
| 2006 | \$168,000 | \$370,275 | \$553,904 |             |            | \$450,162 |
| 2005 | \$241,386 | \$360,427 | \$557,413 |             |            | \$424,715 |
| 2004 | \$196,388 | \$261,911 | \$484,071 | \$1,100,000 |            | \$376,890 |
| 2003 | \$136,914 | \$215,627 | \$346,851 | \$955,000   |            | \$267,979 |
| 2002 | \$114,332 | \$180,319 | \$320,251 | \$586,667   | \$204,000  | \$240,534 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$680  | \$512     | \$530     | \$491     |            | \$549 |
| 2010 | \$606  | \$562     | \$409     | \$639     |            | \$527 |
| 2009 | \$667  | \$705     | \$448     |           |            | \$663 |
| 2008 | \$743  | \$707     | \$553     |           |            | \$696 |
| 2007 | \$704  | \$704     | \$574     | \$497     |            | \$672 |
| 2006 | \$334  | \$511     | \$542     |           |            | \$511 |
| 2005 | \$507  | \$491     | \$521     |           |            | \$508 |
| 2004 | \$354  | \$356     | \$416     | \$501     |            | \$387 |
| 2003 | \$259  | \$290     | \$337     | \$457     |            | \$307 |
| 2002 | \$218  | \$243     | \$305     | \$307     | \$35       | \$267 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom   | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-------------|------------|-----------|
| 2011 | \$260,000 | \$342,380 | \$475,000 | \$690,000   |            | \$345,652 |
| 2010 | \$300,000 | \$365,000 | \$335,000 | \$513,885   |            | \$343,000 |
| 2009 | \$335,000 | \$515,000 | \$420,000 |             |            | \$385,000 |
| 2008 | \$352,202 | \$440,000 | \$559,000 |             |            | \$435,000 |
| 2007 | \$290,000 | \$480,000 | \$595,000 | \$895,000   |            | \$380,000 |
| 2006 | \$155,000 | \$336,000 | \$549,000 |             |            | \$399,000 |
| 2005 | \$179,000 | \$370,000 | \$537,000 |             |            | \$375,000 |
| 2004 | \$201,000 | \$265,000 | \$470,000 | \$1,100,000 |            | \$340,000 |
| 2003 | \$145,000 | \$217,500 | \$350,000 | \$955,000   |            | \$252,000 |
| 2002 | \$131,000 | \$170,000 | \$315,000 | \$595,000   | \$204,000  | \$220,000 |

| Studio | 1 Bedroom                           | 2 Bedroom  | 3 Bedroom  | 4+ Bedroom   | ALL  |
|--------|-------------------------------------|--|--|--|--|
| 18     | 43                                  | 22   | 5  |  | 88   |
| 16     | 41                                  | 25   | 2  |  | 84   |
| 25     | 28                                  | 6  |  |  | 59   |
| 31     | 53                                  | 14   |  |  | 98   |
| 59     | 56                                  | 37   | 1  |  | 153  |
| 5      | 20                                  | 29   |  |  | 54   |
| 7      | 11                                  | 15   |  |  | 33   |
| 8      | 45                                  | 55   | 1  |  | 109  |
| 22     | 62                                  | 69   | 1  |  | 154  |
| 22     | 91                                  | 91   | 3  | 1  | 208  |
|        | 16<br>25<br>31<br>59<br>5<br>7<br>8 | 18       43         16       41         25       28         31       53         59       56         5       20         7       11         8       45         22       62 | 18     43     22       16     41     25       25     28     6       31     53     14       59     56     37       5     20     29       7     11     15       8     45     55       22     62     69 | 18     43     22     5       16     41     25     2       25     28     6     31     53     14       59     56     37     1       5     20     29     7     11     15       8     45     55     1       22     62     69     1 | 18     43     22     5       16     41     25     2       25     28     6       31     53     14       59     56     37     1       5     20     29       7     11     15       8     45     55     1       22     62     69     1 |



## **INWOOD CO-OPS AND CONDOS**

## AVERAGE PRICE PER SQUARE FOOT/NUMBER OF SALES



| MATRIX                   |              |       |            |        |              |
|--------------------------|--------------|-------|------------|--------|--------------|
|                          | Current Year | % Chg | Prior Year | % Chg  | Prior Decade |
| Average Sales Price      | \$318,433    | -9.9% | \$353,375  | 79.7%  | \$177,233    |
| Average Price Per Sq. Ft | \$460        | -4.6% | \$482      | 109.1% | \$220        |

77,233 \$220 Median Sales Price \$340,000 1.5% \$335,000 106.1% \$165,000 **Number of Sales** 36 12.5% -53.8% 78 32

### BOUNDARY

North: Harlem River South: Dyckman Street East: Harlem River West: Hudson River

## **AVERAGE SALES PRICE**

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-----------|------------|-----------|
| 2011 | \$286,992 | \$295,264 | \$385,111 | \$420,000 |            | \$318,433 |
| 2010 | \$299,438 | \$318,334 | \$377,500 | \$518,125 |            | \$353,375 |
| 2009 | \$282,800 | \$328,462 | \$441,250 |           |            | \$312,171 |
| 2008 | \$288,842 | \$400,165 | \$480,950 |           |            | \$382,925 |
| 2007 | \$311,149 | \$350,500 | \$394,405 | \$612,000 |            | \$346,822 |
| 2006 | \$199,857 | \$294,400 | \$407,231 | \$612,000 |            | \$325,583 |
| 2005 | \$199,167 | \$279,084 | \$388,883 |           |            | \$319,004 |
| 2004 | \$154,829 | \$183,055 | \$327,033 |           |            | \$255,367 |
| 2003 | \$117,000 | \$161,295 | \$248,327 |           |            | \$204,780 |
| 2002 | \$141,056 | \$146,193 | \$234,314 |           |            | \$177,233 |

### AVERAGE PRICE PER SQUARE FOOT

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL   |
|------|--------|-----------|-----------|-----------|------------|-------|
| 2011 | \$564  | \$434     | \$375     | \$350     |            | \$460 |
| 2010 | \$680  | \$417     | \$419     | \$406     |            | \$482 |
| 2009 | \$681  | \$480     | \$484     |           |            | \$584 |
| 2008 | \$560  | \$679     | \$509     |           |            | \$610 |
| 2007 | \$758  | \$506     | \$411     | \$383     |            | \$592 |
| 2006 | \$444  | \$416     | \$415     | \$383     |            | \$420 |
| 2005 | \$451  | \$372     | \$366     |           |            | \$378 |
| 2004 | \$302  | \$248     | \$316     |           |            | \$290 |
| 2003 | \$236  | \$214     | \$241     |           |            | \$229 |
| 2002 | \$317  | \$189     | \$235     |           |            | \$220 |

#### MEDIAN SALES PRICE

|      | Studio    | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL       |
|------|-----------|-----------|-----------|-----------|------------|-----------|
| 2011 | \$287,500 | \$287,500 | \$363,000 | \$420,000 |            | \$340,000 |
| 2010 | \$285,000 | \$330,000 | \$382,500 | \$620,000 |            | \$335,000 |
| 2009 | \$290,000 | \$344,000 | \$441,250 |           |            | \$329,000 |
| 2008 | \$268,000 | \$353,000 | \$430,000 |           |            | \$359,100 |
| 2007 | \$299,000 | \$329,000 | \$375,500 | \$612,000 |            | \$333,000 |
| 2006 | \$187,000 | \$299,000 | \$380,000 | \$612,000 |            | \$315,000 |
| 2005 | \$185,000 | \$327,500 | \$394,000 |           |            | \$330,000 |
| 2004 | \$175,000 | \$200,000 | \$310,000 |           |            | \$210,000 |
| 2003 | \$117,000 | \$179,000 | \$260,000 |           |            | \$186,000 |
| 2002 | \$84,000  | \$150,000 | \$225,000 |           |            | \$165,000 |

|      | Studio | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4+ Bedroom | ALL |
|------|--------|-----------|-----------|-----------|------------|-----|
| 2011 | 12     | 14        | 9         | 1         |            | 36  |
| 2010 | 8      | 12        | 8         | 4         |            | 32  |
| 2009 | 16     | 13        | 2         |           |            | 31  |
| 2008 | 12     | 20        | 8         |           |            | 40  |
| 2007 | 41     | 28        | 23        | 1         |            | 93  |
| 2006 | 7      | 15        | 13        | 1         |            | 36  |
| 2005 | 3      | 12        | 12        |           |            | 27  |
| 2004 | 7      | 20        | 30        |           |            | 57  |
| 2003 | 2      | 22        | 26        |           |            | 50  |
| 2002 | 9      | 41        | 28        |           |            | 78  |