

Elliman Report

Colorado

June 2023 New Signed Contracts

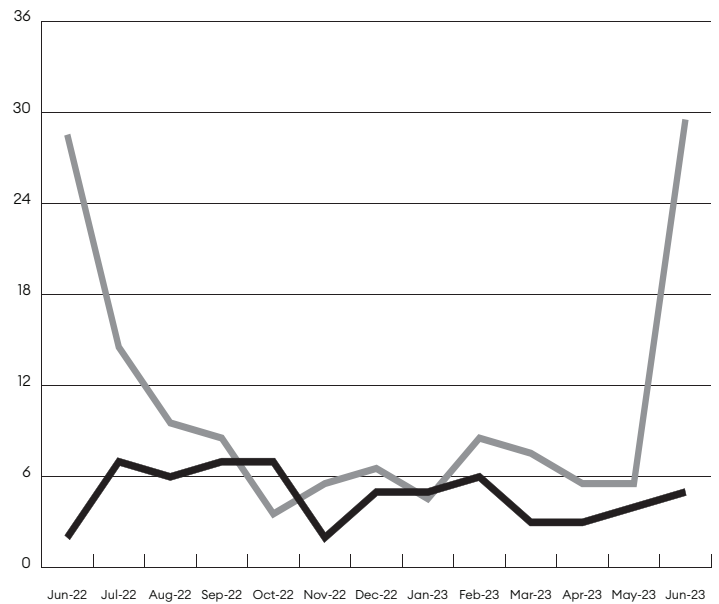
Aspen

"Newly signed contracts surged above levels of the year-ago boom for the first time in two years as new listings slipped over the same period, keeping supply tight. Monthly, newly signed contracts surged, enabled by more new listings for the second time in three months."

SINGLE FAMILY MATRIX Aspen	JUN 2023	JUN 2022	%Δ (yr)
New Signed Contracts (All)	5	2	150.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	1	0.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	2	0	
\$10M - \$19.99M	2	1	100.0%
≥ \$20M	0	0	
New Listings (All)	29	28	3.6%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	1	1	0.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	5	4	25.0%
\$10M - \$19.99M	9	12	-25.0%
≥ \$20M	12	9	33.3%

SINGLE FAMILY Aspen

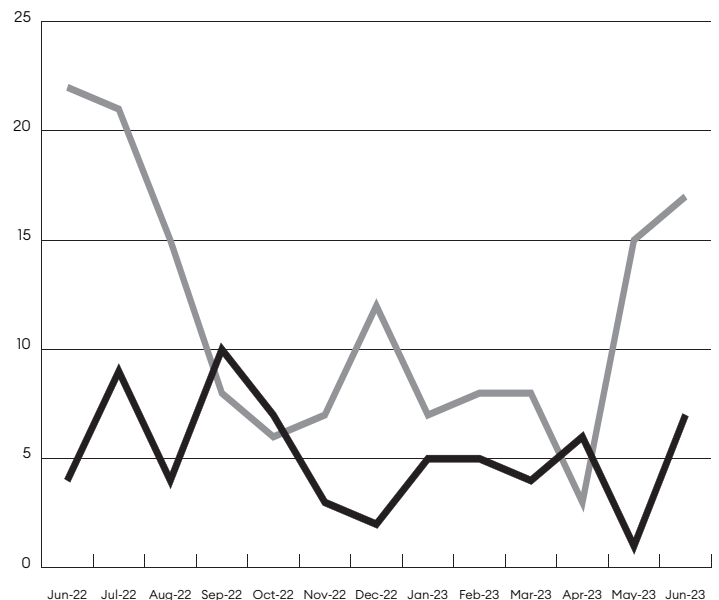
New Listings (All) ■
New Signed Contracts (All) ■



CONDO MATRIX Aspen	JUN 2023	JUN 2022	%Δ (yr)
New Signed Contracts (All)	7	4	75.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	2	1	100.0%
\$2M - \$3.99M	2	1	100.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	17	22	-22.7%
< \$500K	0	0	
\$500K - \$999K	1	2	-50.0%
\$1M - \$1.99M	3	4	-25.0%
\$2M - \$3.99M	8	3	166.7%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	2	9	-77.8%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	2	1	100.0%

CONDO Aspen

New Listings (All) ■
New Signed Contracts (All) ■



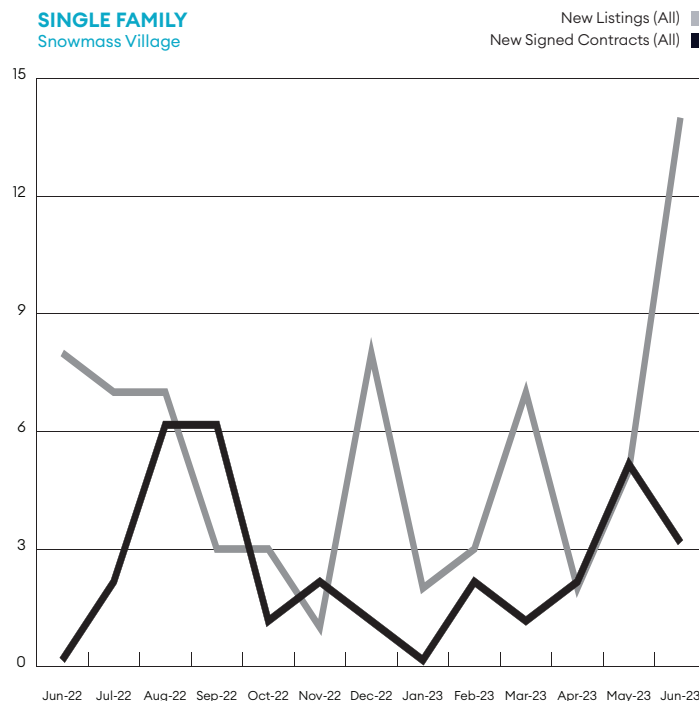
Source: Aspen/Glenwood MLS

Snowmass Village

"Newly signed contracts surged above levels of the year-ago boom for the first time in two years as new listings slipped over the same period, keeping supply tight. Monthly, newly signed contracts surged, enabled by new listings for the second time in three months."

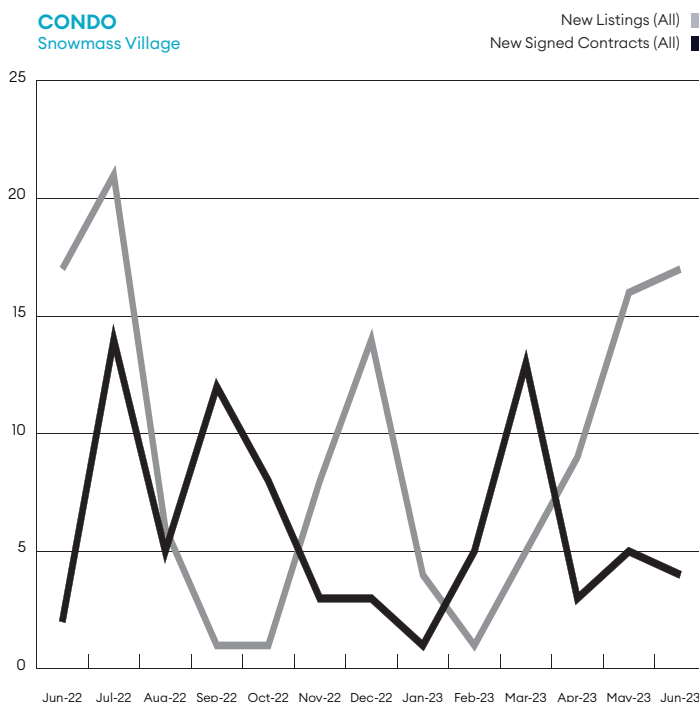
SINGLE FAMILY MATRIX Snowmass Village	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	3	0	
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	14	8	75.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	8	4	100.0%
\$10M - \$19.99M	4	2	100.0%
≥ \$20M	0	1	-100.0%

SINGLE FAMILY
Snowmass Village



CONDO MATRIX Snowmass Village	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	4	2	100.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	1	1	0.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	17	17	0.0%
< \$500K	0	0	
\$500K - \$999K	4	2	100.0%
\$1M - \$1.99M	5	6	-16.7%
\$2M - \$3.99M	6	3	100.0%
\$4M - \$4.99M	2	4	-50.0%
\$5M - \$9.99M	0	2	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

CONDO
Snowmass Village



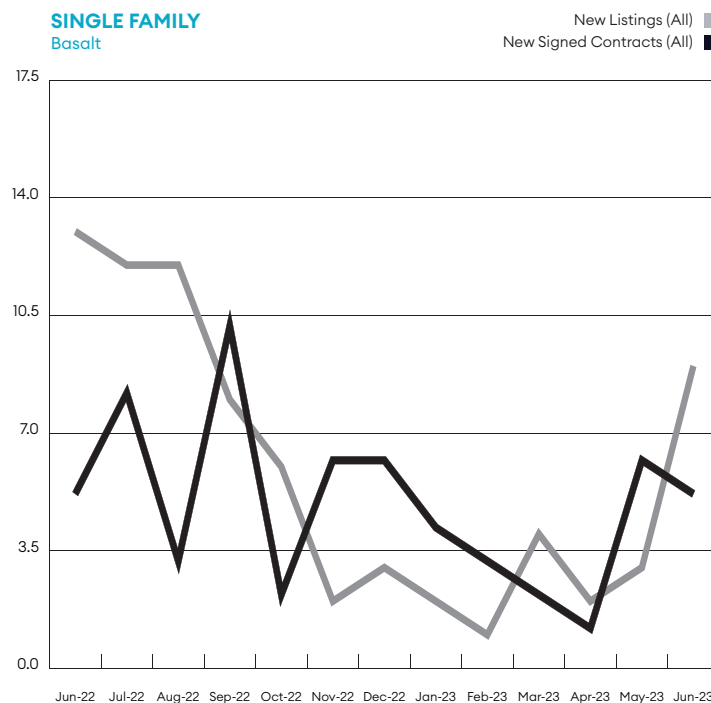
Source: Aspen/Glenwood MLS

Basalt

"Newly signed contracts surged above levels of the year-ago boom for the second time this year as new listings declined annually since last fall."

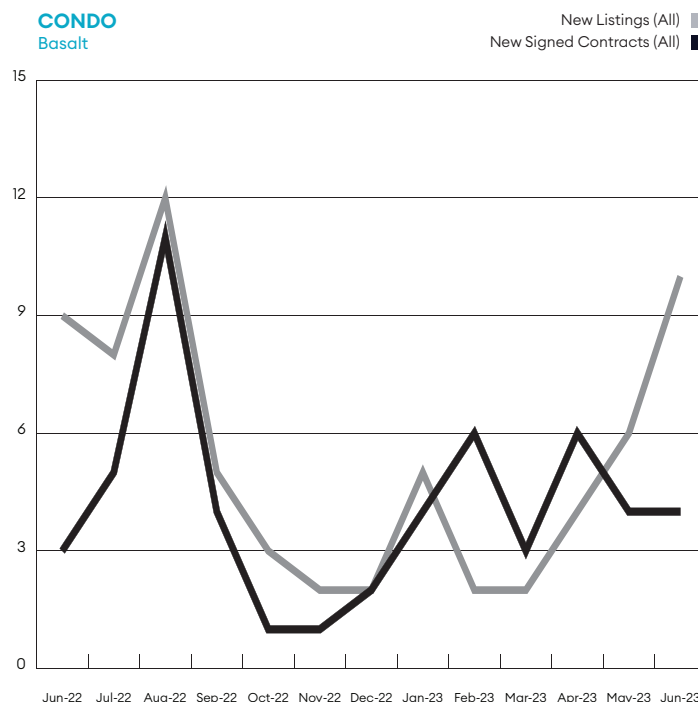
SINGLE FAMILY MATRIX Basalt	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	5	5	0.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	2	3	-33.3%
\$4M - \$4.99M	1	2	-50.0%
≥ \$5M	1	0	
New Listings (All)	9	13	-30.8%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	4	7	-42.9%
≥ \$5M	3	2	50.0%

SINGLE FAMILY
Basalt



CONDO MATRIX Basalt	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	4	3	33.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	2	1	100.0%
≥ \$5M	0	0	
New Listings (All)	10	9	11.1%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	4	2	100.0%
≥ \$5M	5	3	66.7%

CONDO
Basalt



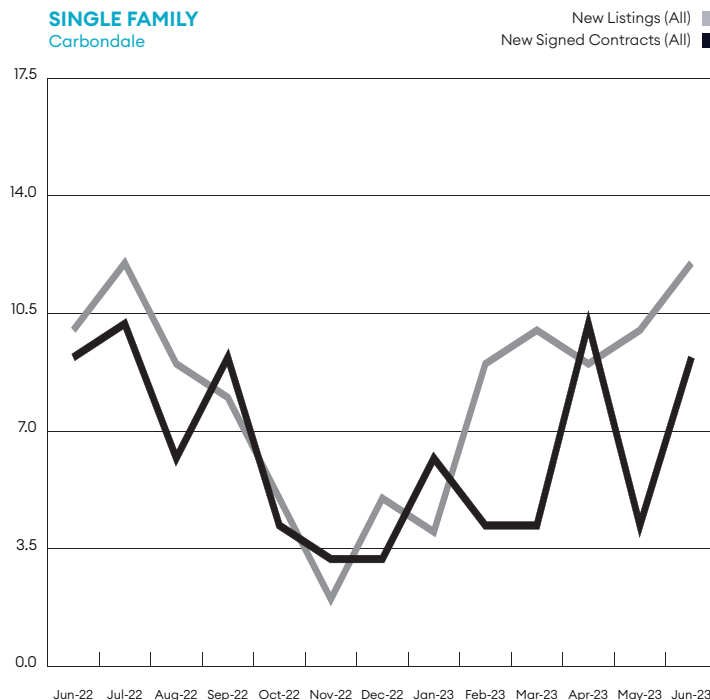
Source: Aspen/Glenwood MLS

Carbondale

"Newly signed contracts declined year over year for the second time in four months, as new listings haven't seen an annual increase since at least last summer."

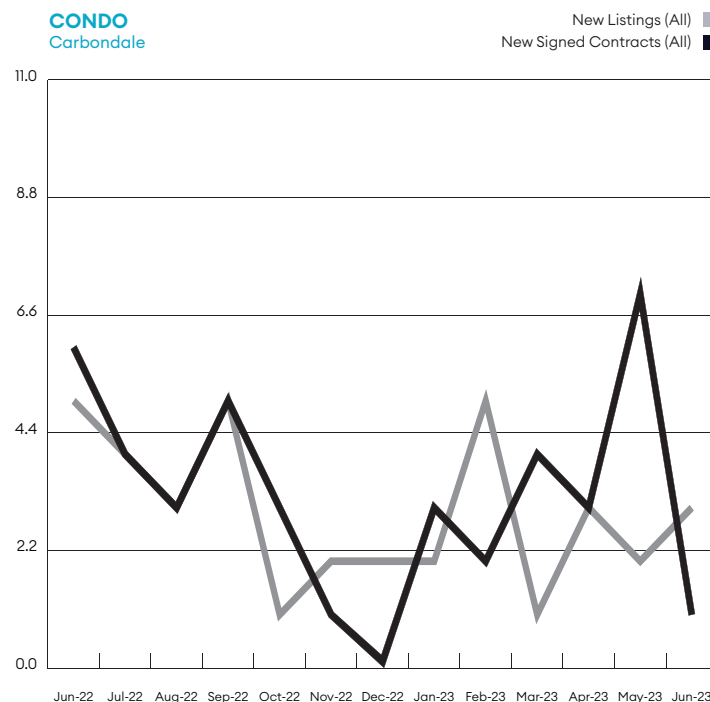
SINGLE FAMILY MATRIX Carbondale	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	9	9	0.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.49M	0	1	-100.0%
\$1.5M - \$1.9M	2	4	-50.0%
\$2M - \$2.9M	5	2	150.0%
\$3M - \$3.9M	0	1	-100.0%
\$4M - \$4.9M	0	0	
≥ \$5M	1	0	
New Listings (All)	12	10	20.0%
< \$500K	0	0	
\$500K - \$999K	1	2	-50.0%
\$1M - \$1.49M	0	2	-100.0%
\$1.5M - \$1.9M	1	3	-66.7%
\$2M - \$2.9M	5	1	400.0%
\$3M - \$3.9M	3	2	50.0%
\$4M - \$4.9M	1	0	
≥ \$5M	1	0	

SINGLE FAMILY
Carbondale



CONDO MATRIX Carbondale	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	1	6	-83.3%
< \$500K	0	0	
\$500K - \$799K	1	1	0.0%
\$800K - \$999K	0	3	-100.0%
\$1M - \$1.49M	0	2	-100.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	3	5	-40.0%
< \$500K	0	1	-100.0%
\$500K - \$799K	1	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.49M	0	3	-100.0%
\$1.5M - \$1.9M	2	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	

CONDO
Carbondale



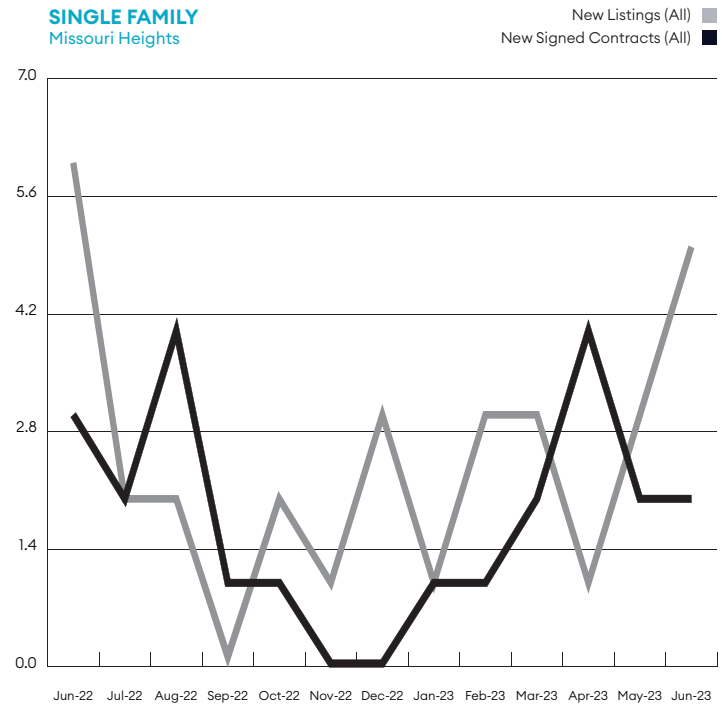
Source: Aspen/Glenwood MLS

Missouri Heights

"Newly signed contracts declined from the year-ago boom for the first time in three months as new listings continued to fall annually every month this year, keeping supply limited."

SINGLE FAMILY MATRIX Missouri Heights	JUN 2023	JUN 2022	%Δ (YR)
New Signed Contracts (All)	2	3	-33.3%
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	1	-100.0%
\$1M – \$1.99M	2	1	100.0%
\$2M – \$2.9M	0	1	-100.0%
\$3M – \$3.9M	0	0	
\$4M – \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	5	6	-16.7%
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	1	-100.0%
\$1M – \$1.99M	1	3	-66.7%
\$2M – \$2.9M	0	2	-100.0%
\$3M – \$3.9M	1	0	
\$4M – \$4.99M	0	0	
≥ \$5M	3	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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