# Elliman Report Colorado June 2023 New Signed Contracts

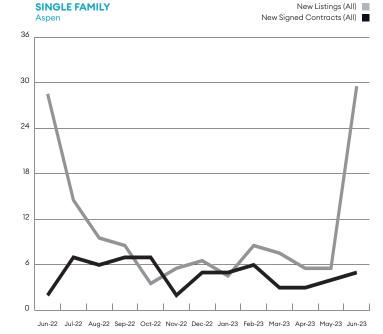
### Aspen

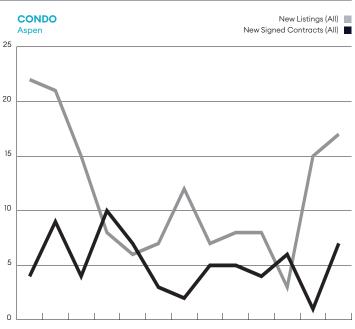
"Newly signed contracts surged above levels of the year-ago boom for the first time in two years as new listings slipped over the same period, keeping supply tight. Monthly, newly signed contracts surged, enabled by more new listings for the second time in three months."

SINGLE FAMILY MATRIX Aspen	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	5	2	150.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	1	0.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	2	0	
\$10M - \$19.99M	2	1	100.0%
≥\$20M	0	0	
New Listings (All)	29	28	3.6%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	1	1	0.0%
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	5	4	25.0%
\$10M - \$19.99M	9	12	-25.0%
≥\$20M	12	9	33.3%

CONDO MATRIX Aspen	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	7	4	75.0%
<\$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	2	1	100.0%
\$2M - \$3.99M	2	1	100.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	17	22	-22.7%
< \$500K	0	0	
\$500K - \$999K	1	2	-50.0%
\$1M - \$1.99M	3	4	-25.0%
\$2M - \$3.99M	8	3	166.7%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	2	9	-77.8%
\$10M - \$19.99M	0	1	-100.0%
≥\$20M	2	1	100.0%
\$5M - \$9.99M \$10M - \$19.99M	2 0	9 1	-77 -100

Source: Aspen/Glenwood MLS





Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23

Douglas Elliman

## **Snowmass Village**

"Newly signed contracts surged above levels of the year-ago boom for the first time in two years as new listings slipped over the same period, keeping supply tight. Monthly, newly signed contracts surged, enabled by new listings for the second time in three months."

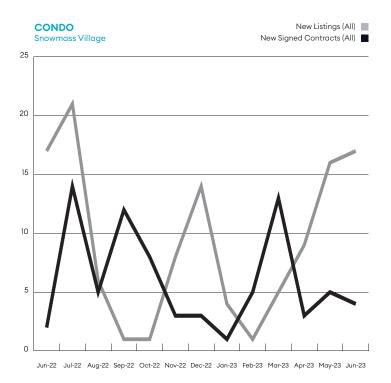
SINGLE FAMILY MATRIX Snowmass Village	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	3	0	
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	14		75.0%
<\$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	8	4	100.0%
\$10M - \$19.99M	4	2	100.0%
≥\$20M	0	1	-100.0%

SINGLE FAMILY Snowmass Village	New Listings (All) New Signed Contracts (All)
15	1
12	
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Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23

CONDO MATRIX Snowmass Village	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	4	2	100.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	1	1	0.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	17	17	0.0%
< \$500K	0	0	
\$500K - \$999K	4	2	100.0%
\$1M - \$1.99M	5	6	-16.7%
\$2M - \$3.99M	6	3	100.0%
\$4M - \$4.99M	2	4	-50.0%
\$5M - \$9.99M	0	2	-100.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	0	

Source: Aspen/Glenwood MLS



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#### Basalt

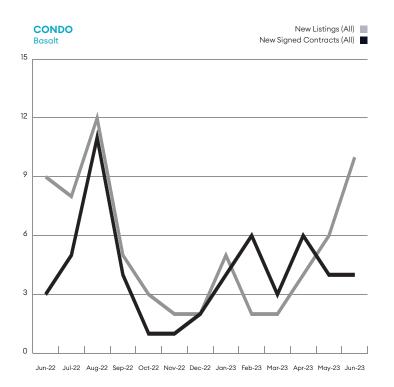
"Newly signed contracts surged above levels of the year-ago boom for the second time this year as new listings declined annually since last fall."

SINGLE FAMILY MATRIX Basalt	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	5	5	0.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	2	3	-33.3%
\$4M - \$4.99M	1	2	-50.0%
≥\$5M	1	0	
New Listings (All)	9	13	-30.8%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	4	7	-42.9%
≥\$5M	3	2	50.0%

SINGLE FAMILY Basalt	New Listings (All) New Signed Contracts (All)
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CONDO MATRIX Basalt	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	4	3	33.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	2	1	100.0%
≥\$5M	0	0	
New Listings (All)	10	9	11.1%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.99M	1	1	0.0%
\$3M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	4	2	100.0%
≥\$5M	5	3	66.7%

Source: Aspen/Glenwood MLS



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## Carbondale

"Newly signed contracts declined year over year for the second time in four months, as new listings haven't seen an annual increase since at least last summer."

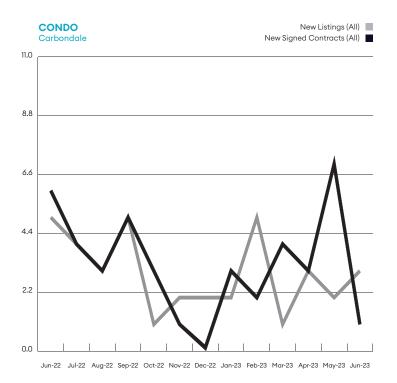
SINGLE FAMILY MATRIX Carbondale	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	9	9	0.0%
< \$500K	0	0	
\$500K <b>-</b> \$999K	1	1	0.0%
\$1M - \$1.49M	0	1	-100.0%
\$1.5M - \$1.9M	2	4	-50.0%
\$2M - \$2.9M	5	2	150.0%
\$3M - \$3.9M	0	1	-100.0%
\$4M - \$4.9M	0	0	
≥\$5M	1	0	
New Listings (All)	12	10	20.0%
< \$500K	0	0	
\$500K <b>-</b> \$999K	1	2	-50.0%
\$1M - \$1.49M	0	2	-100.0%
\$1.5M - \$1.9M	1	3	-66.7%
\$2M - \$2.9M	5	1	400.0%
\$3M - \$3.9M	3	2	50.0%
\$4M - \$4.9M	1	0	
≥\$5M	1	0	

SINGLE FAMILY	New Listings (All)
Carbondale	New Signed Contracts (All)
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CONDO MATRIX Carbondale	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	1	6	-83.3%
< \$500K	0	0	
\$500K - \$799K	1	1	0.0%
\$800K - \$999K	0	3	-100.0%
\$1M - \$1.49M	0	2	-100.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥\$3M	0	0	
New Listings (All)			-40.0%
< \$500K	0	1	-100.0%
\$500K - \$799K	1	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.49M	0	3	-100.0%
\$1.5M - \$1.9M	2	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥\$3M	0	0	

Source: Aspen/Glenwood MLS

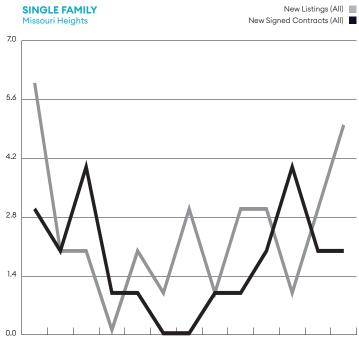


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## **Missouri Heights**

"Newly signed contracts declined from the year-ago boom for the first time in three months as new listings continued to fall annually every month this year, keeping supply limited."

SINGLE FAMILY MATRIX Missouri Heights	JUN 2023	JUN 2022	%∆ (yr)
New Signed Contracts (All)	2	3	-33.3%
<\$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	2	1	100.0%
\$2M - \$2.9M	0	1	-100.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥\$5M	0	0	
New Listings (All)			-16.7%
<\$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	3	-66.7%
\$2M - \$2.9M	0	2	-100.0%
\$3M - \$3.9M	1	0	
\$4M - \$4.99M	0	0	
≥\$5M	3	0	



Source: Aspen/Glenwood MLS

Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com Methodology: millersamuel.com/research-reports/methodology

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