

# Elliman Report

Colorado

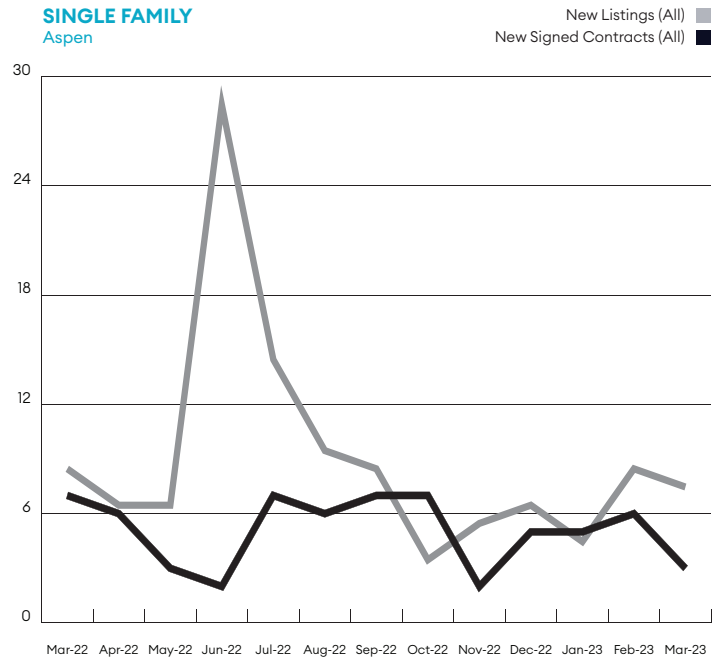
March 2023 New Signed Contracts

## Aspen

"The number of newly signed contracts declined month over month after seeing sharp gains for the previous three months. New listings fell for the second time in three months."

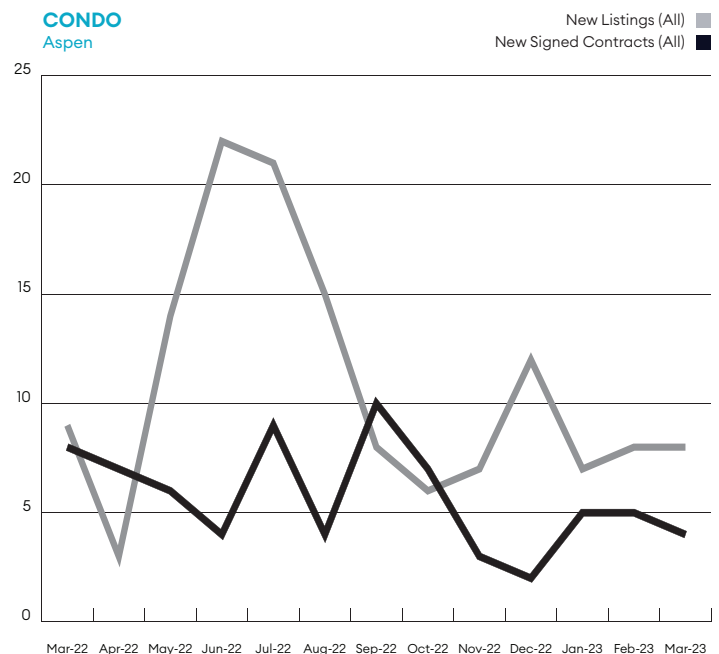
SINGLE FAMILY MATRIX Aspen	MAR 2023	MAR 2022	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>3</b>	<b>7</b>	<b>-57.1%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	1	3	-66.7%
≥ \$20M	1	3	-66.7%
<b>New Listings (All)</b>	<b>7</b>	<b>8</b>	<b>-12.5%</b>
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	1	4	-75.0%
≥ \$20M	3	2	50.0%

### SINGLE FAMILY Aspen



CONDO MATRIX Aspen	MAR 2023	MAR 2022	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>4</b>	<b>8</b>	<b>-50.0%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$3.99M	2	3	-33.3%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	2	-100.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>8</b>	<b>9</b>	<b>-11.1%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	2	4	-50.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	3	3	0.0%
\$10M - \$19.99M	2	2	0.0%
≥ \$20M	0	0	

### CONDO Aspen



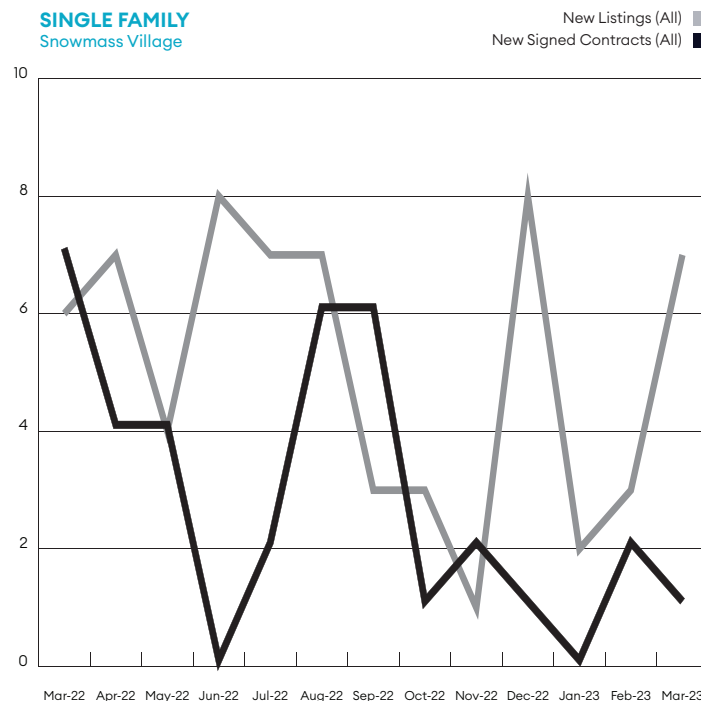
Source: Aspen/Glenwood MLS

## Snowmass Village

"The number of newly signed contracts surged monthly as new listings rose for the first time in three months."

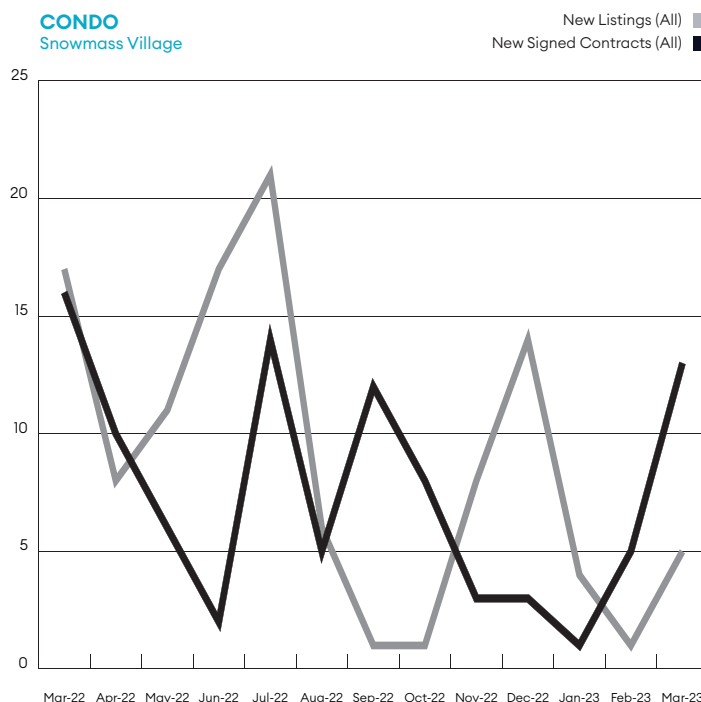
SINGLE FAMILY MATRIX Snowmass Village	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>1</b>	<b>7</b>	<b>-85.7%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	1	2	-50.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>7</b>	<b>6</b>	<b>16.7%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	4	2	100.0%
\$10M - \$19.99M	2	0	
≥ \$20M	0	0	

**SINGLE FAMILY**  
Snowmass Village



CONDO MATRIX Snowmass Village	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>13</b>	<b>16</b>	<b>-18.8%</b>
< \$500K	0	0	
\$500K - \$999K	3	4	-25.0%
\$1M - \$1.99M	3	4	-25.0%
\$2M - \$3.99M	3	4	-25.0%
\$4M - \$4.99M	0	3	-100.0%
\$5M - \$9.99M	4	1	300.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>5</b>	<b>17</b>	<b>-70.6%</b>
< \$500K	0	0	
\$500K - \$999K	2	6	-66.7%
\$1M - \$1.99M	1	3	-66.7%
\$2M - \$3.99M	1	5	-80.0%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

**CONDO**  
Snowmass Village

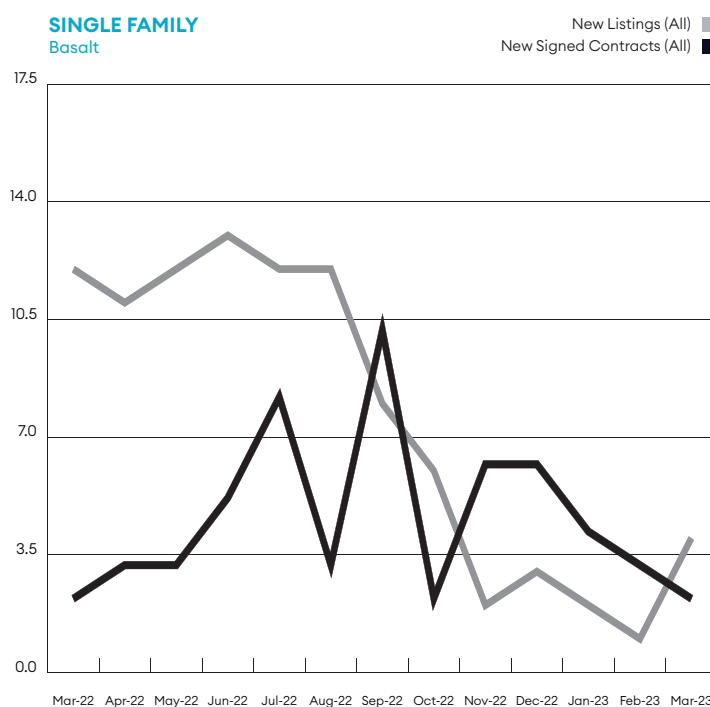


Source: Aspen/Glenwood MLS

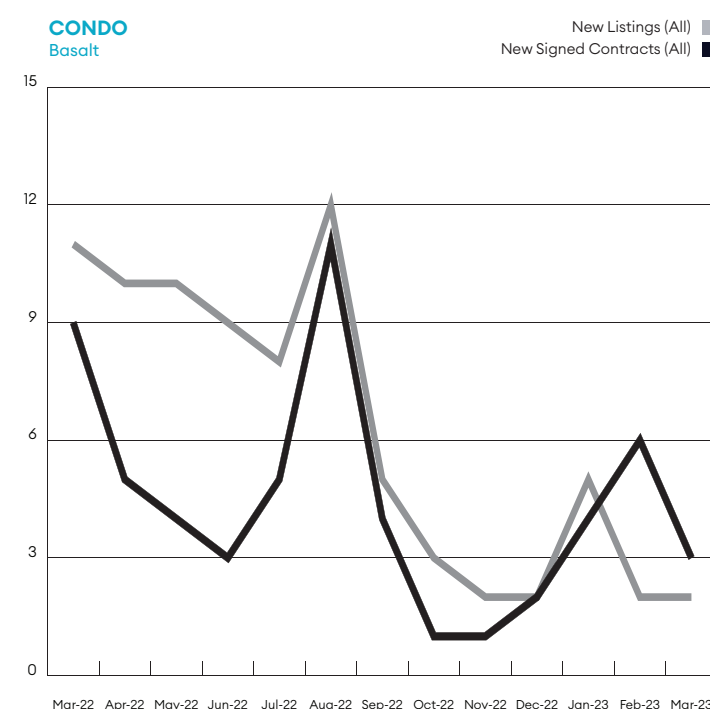
# Basalt

"The number of newly signed contracts declined month over month for the first time in five months. Conversely, new listings rose for the third time in four months."

SINGLE FAMILY MATRIX Basalt	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>2</b>	<b>2</b>	<b>0.0%</b>
< \$500K	0	1	-100.0%
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	0	
\$4M - \$4.99M	1	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>4</b>	<b>12</b>	<b>-66.7%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	1	2	-50.0%
\$3M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	2	5	-60.0%
≥ \$5M	0	1	-100.0%



CONDO MATRIX Basalt	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>3</b>	<b>9</b>	<b>-66.7%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	0	9	-100.0%
\$4M - \$4.99M	2	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>2</b>	<b>11</b>	<b>-81.8%</b>
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	0	2	-100.0%
\$3M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	1	4	-75.0%
≥ \$5M	0	3	-100.0%



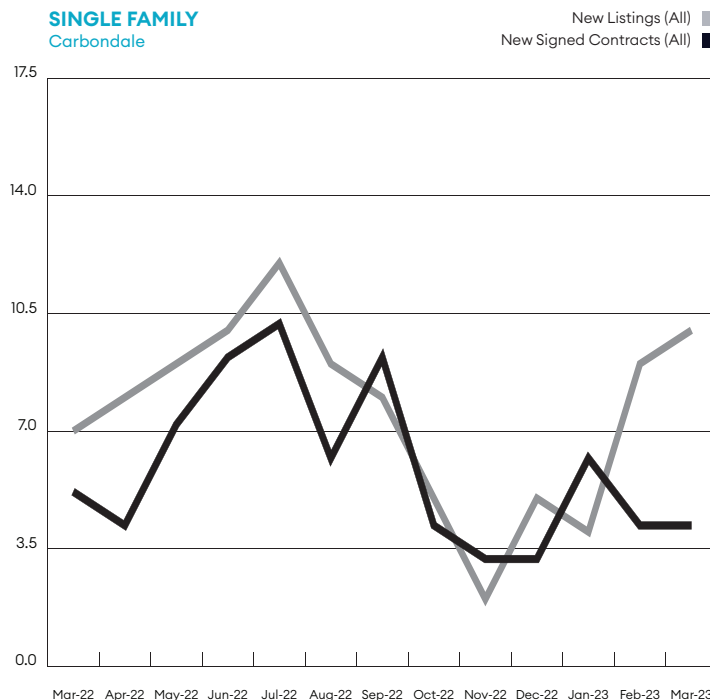
Source: Aspen/Glenwood MLS

# Carbondale

"The number of newly signed contracts rose month over month for the second time in three months. New listings fell for the second time in three months."

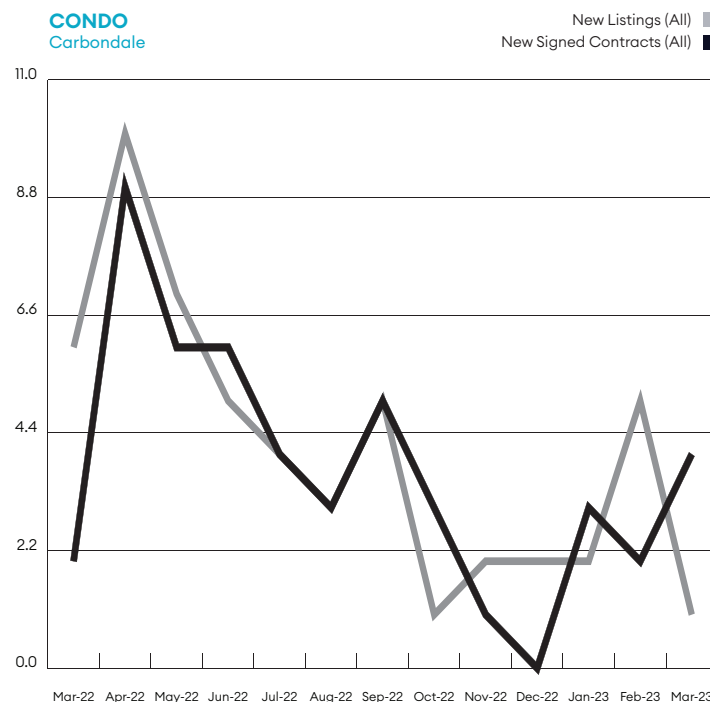
SINGLE FAMILY MATRIX Carbondale	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>4</b>	<b>5</b>	<b>-20.0%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.49M	0	0	
\$1.5M - \$1.9M	2	2	0.0%
\$2M - \$2.9M	1	3	-66.7%
\$3M - \$3.9M	0	0	
\$4M - \$4.9M	1	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>10</b>	<b>7</b>	<b>42.9%</b>
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	3	3	0.0%
\$2M - \$2.9M	4	2	100.0%
\$3M - \$3.9M	1	0	
\$4M - \$4.9M	1	0	
≥ \$5M	0	0	

**SINGLE FAMILY**  
Carbondale



CONDO MATRIX Carbondale	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>4</b>	<b>2</b>	<b>100.0%</b>
< \$500K	0	0	
\$500K - \$799K	1	1	0.0%
\$800K - \$999K	0	0	
\$1M - \$1.49M	2	1	100.0%
\$1.5M - \$1.9M	1	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
<b>New Listings (All)</b>	<b>1</b>	<b>6</b>	<b>-83.3%</b>
< \$500K	0	0	
\$500K - \$799K	0	3	-100.0%
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.49M	1	2	-50.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	

**CONDO**  
Carbondale



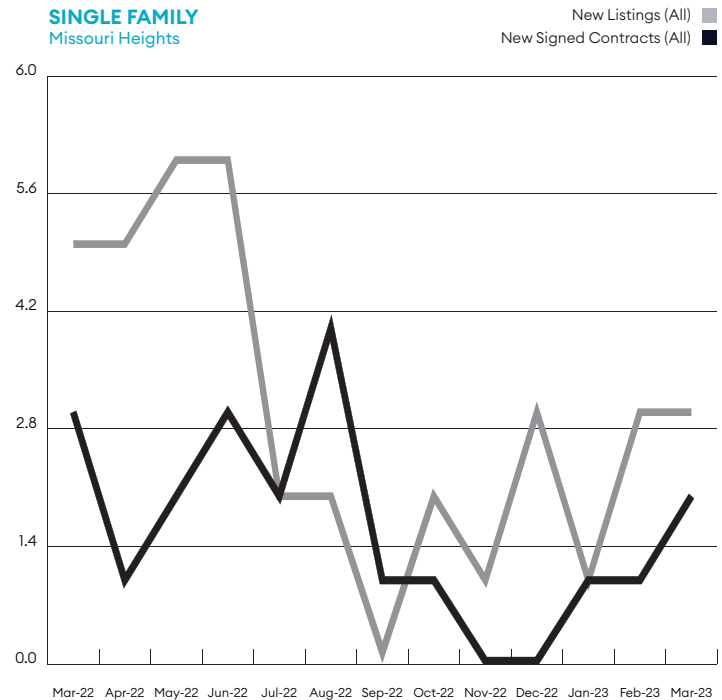
Source: Aspen/Glenwood MLS

# Missouri Heights

"The number of newly signed contracts rose monthly as new listings were unchanged."

SINGLE FAMILY MATRIX Missouri Heights	MAR 2023	MAR 2022	%Δ (YR)
<b>New Signed Contracts (All)</b>	<b>2</b>	<b>3</b>	<b>-33.3%</b>
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	0	
\$1M – \$1.99M	1	2	-50.0%
\$2M – \$2.9M	0	0	
\$3M – \$3.9M	0	1	-100.0%
\$4M – \$4.99M	1	0	
≥ \$5M	0	0	
<b>New Listings (All)</b>	<b>3</b>	<b>5</b>	<b>-40.0%</b>
< \$500K	0	0	
\$500K – \$799K	0	0	
\$800K – \$999K	0	1	-100.0%
\$1M – \$1.99M	0	2	-100.0%
\$2M – \$2.9M	1	2	-50.0%
\$3M – \$3.9M	2	0	
\$4M – \$4.99M	0	0	
≥ \$5M	0	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author  
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Methodology: [millersamuel.com/research-reports/methodology](https://millersamuel.com/research-reports/methodology)

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