

Elliman Report

Colorado

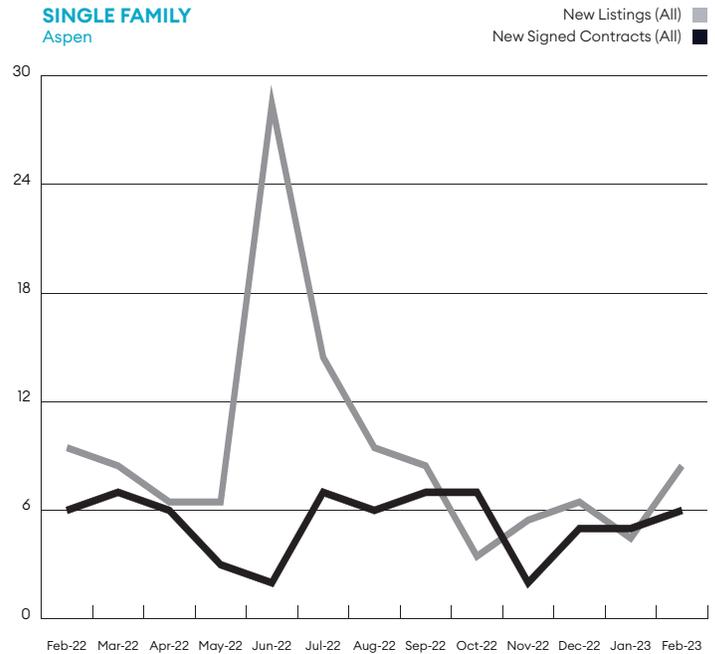
February 2023 New Signed Contracts

Aspen

"The number of newly signed contracts jumped month over month for the third consecutive time as new listings rose for the first time in three months."

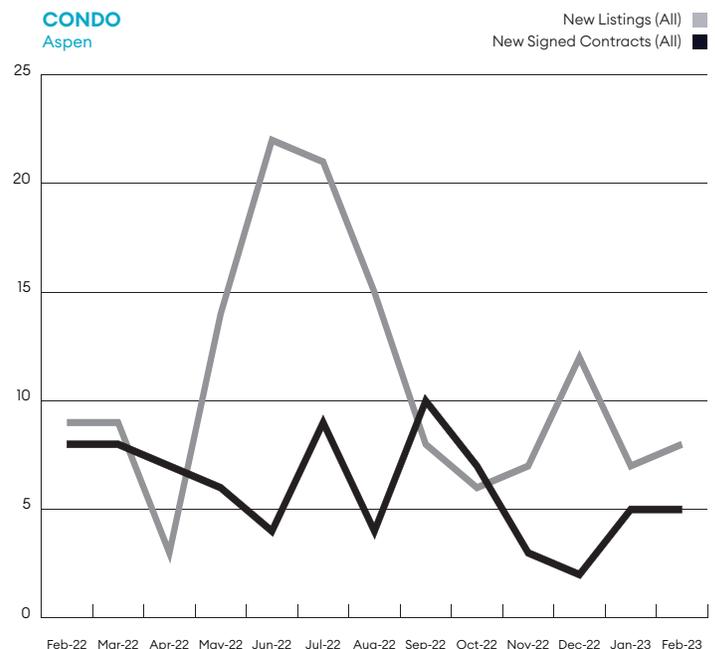
SINGLE FAMILY MATRIX Aspen	FEB 2023	FEB 2022	%Δ (yr)
New Signed Contracts (All)	6	6	0.0%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	2	3	-33.3%
≥ \$20M	0	1	-100.0%
New Listings (All)	8	9	-11.1%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	2	1	100.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	2	4	-50.0%
≥ \$20M	3	3	0.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	FEB 2023	FEB 2022	%Δ (yr)
New Signed Contracts (All)	5	8	-37.5%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	2	0	
\$2M - \$3.99M	2	4	-50.0%
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
New Listings (All)	8	9	-11.1%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	3	6	-50.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	1	0	
≥ \$20M	2	0	

CONDO Aspen

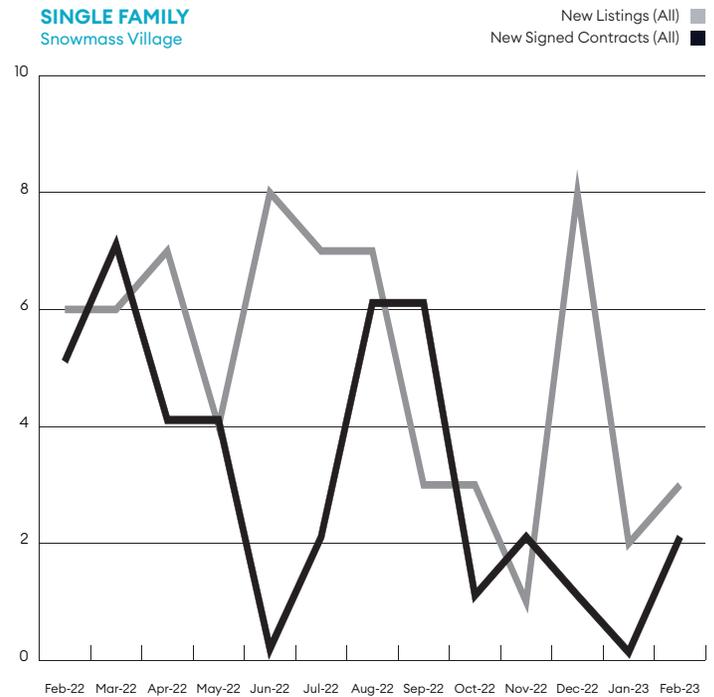


Source: Aspen/Glenwood MLS

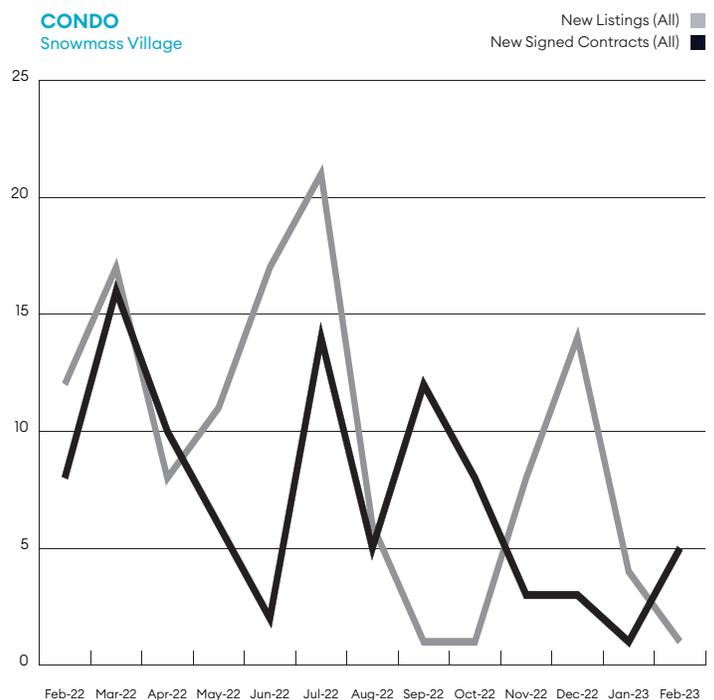
Snowmass Village

"The number of newly signed contracts surged month over month by its highest amount in nearly three and a half years of tracking as new listings fell for the second time."

SINGLE FAMILY MATRIX Snowmass Village	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	2	5	-60.0%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	
New Listings (All)	3	6	-50.0%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	3	-66.7%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	5	8	-37.5%
< \$500K	0	2	-100.0%
\$500K - \$999K	1	2	-50.0%
\$1M - \$1.99M	4	3	33.3%
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	1	12	-91.7%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.99M	1	5	-80.0%
\$2M - \$3.99M	0	3	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

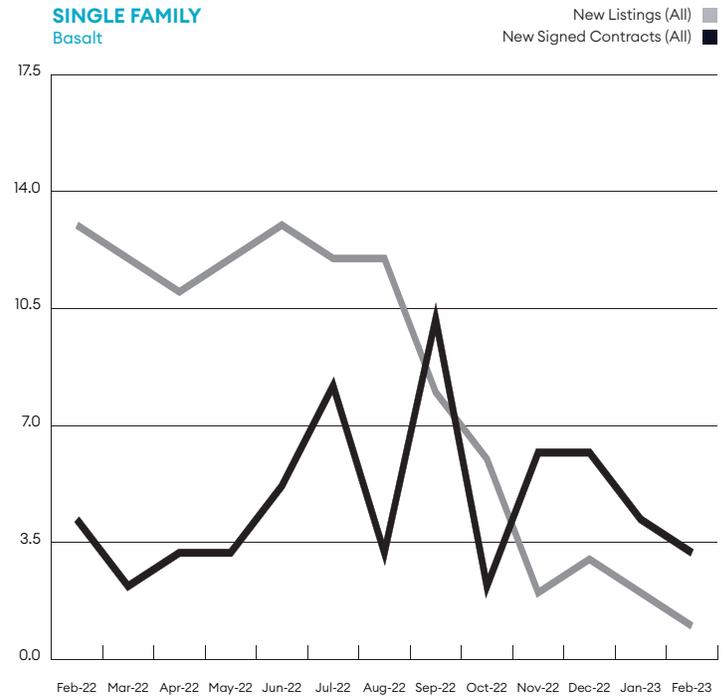


Source: Aspen/Glenwood MLS

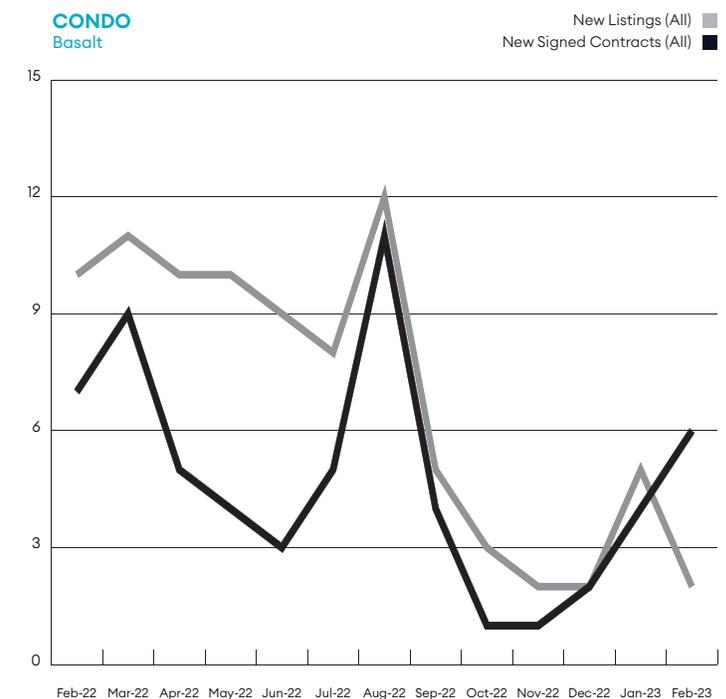
Basalt

"The number of newly signed contracts hasn't fallen monthly for four months as new listings fell for the first time in three months."

SINGLE FAMILY MATRIX Basalt	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	3	4	-25.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$2.99M	0	0	
\$3M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	1	1	0.0%
≥ \$5M	1	0	
New Listings (All)	1	13	-92.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$2.99M	0	1	-100.0%
\$3M - \$3.99M	0	5	-100.0%
\$4M - \$4.99M	1	5	-80.0%
≥ \$5M	0	0	



CONDO MATRIX Basalt	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	6	7	-14.3%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	0	7	-100.0%
\$4M - \$4.99M	2	0	
≥ \$5M	2	0	
New Listings (All)	2	10	-80.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$2.99M	1	0	
\$3M - \$3.99M	0	3	-100.0%
\$4M - \$4.99M	1	3	-66.7%
≥ \$5M	0	1	-100.0%

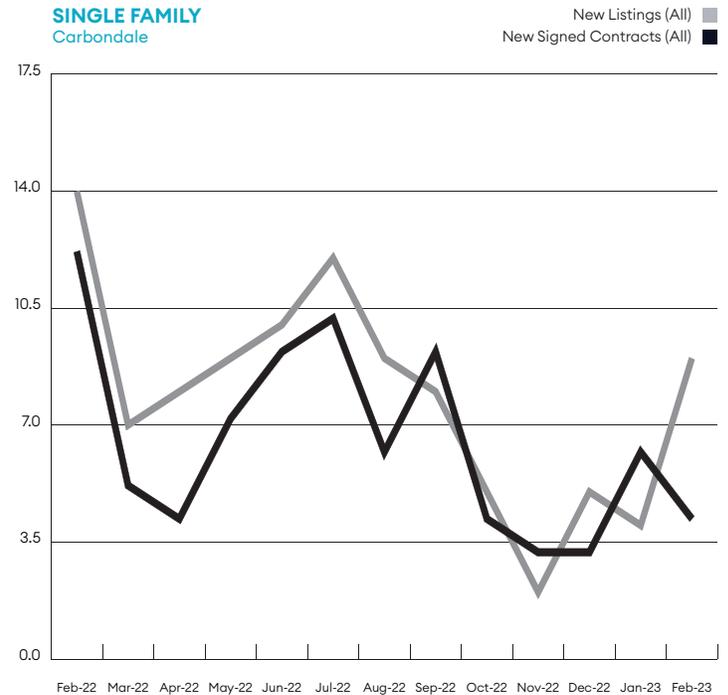


Source: Aspen/Glenwood MLS

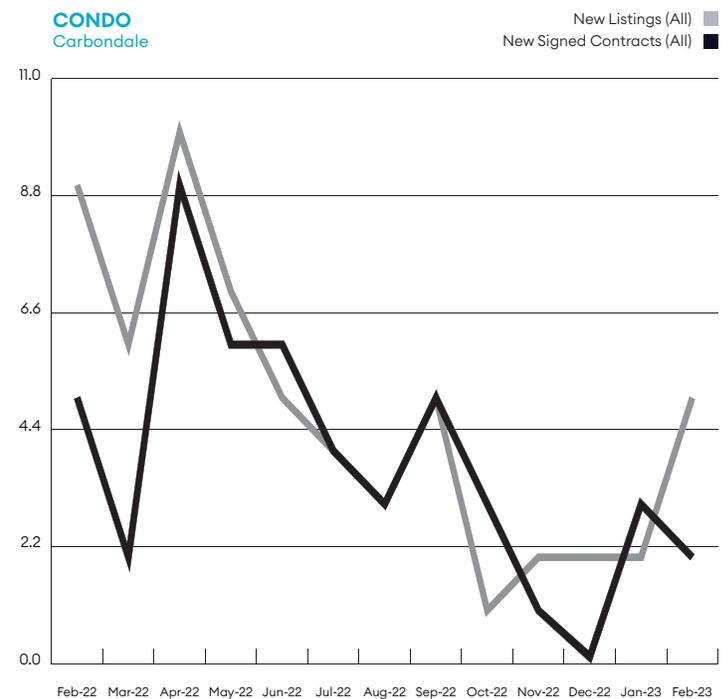
Carbondale

"The number of newly signed contracts declined monthly following last month's surge as new listings expanded for the second time in three months."

SINGLE FAMILY MATRIX Carbondale	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	4	12	-66.7%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.49M	1	1	0.0%
\$1.5M - \$1.9M	2	5	-60.0%
\$2M - \$2.9M	1	6	-83.3%
\$3M - \$3.9M	0	0	
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	
New Listings (All)	9	14	-35.7%
< \$500K	0	0	
\$500K - \$999K	0	2	-100.0%
\$1M - \$1.49M	0	4	-100.0%
\$1.5M - \$1.9M	5	4	25.0%
\$2M - \$2.9M	3	3	0.0%
\$3M - \$3.9M	1	1	0.0%
\$4M - \$4.9M	0	0	
≥ \$5M	0	0	



CONDO MATRIX Carbondale	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	2	5	-60.0%
< \$500K	0	0	
\$500K - \$799K	1	0	
\$800K - \$999K	1	1	0.0%
\$1M - \$1.49M	0	4	-100.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	
New Listings (All)	5	9	-44.4%
< \$500K	0	1	-100.0%
\$500K - \$799K	2	1	100.0%
\$800K - \$999K	1	5	-80.0%
\$1M - \$1.49M	2	2	0.0%
\$1.5M - \$1.9M	0	0	
\$2M - \$2.49M	0	0	
\$2.5M - \$2.9M	0	0	
≥ \$3M	0	0	



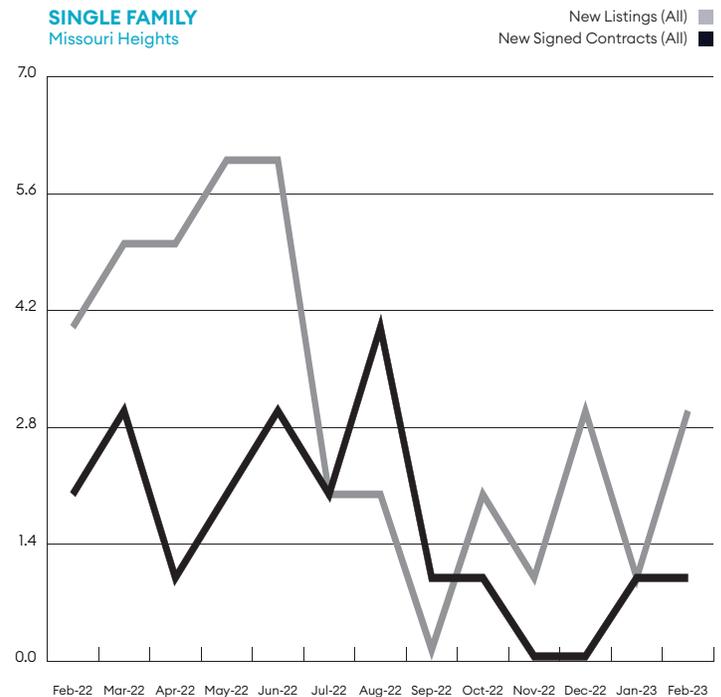
Source: Aspen/Glenwood MLS

Missouri Heights

"The number of newly signed contracts was unchanged as new listings expanded for the second time in three months."

SINGLE FAMILY MATRIX Missouri Heights	FEB 2023	FEB 2022	%Δ (YR)
New Signed Contracts (All)	1	2	-50.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	0	
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$2.9M	0	0	
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	0	0	
≥ \$5M	0	0	
New Listings (All)	3	4	-25.0%
< \$500K	0	0	
\$500K - \$799K	0	0	
\$800K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	2	-50.0%
\$2M - \$2.9M	1	1	0.0%
\$3M - \$3.9M	0	0	
\$4M - \$4.99M	1	0	
≥ \$5M	0	0	

Source: Aspen/Glenwood MLS



Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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