## Elliman Report Colorado March 2022 New Signed Contracts

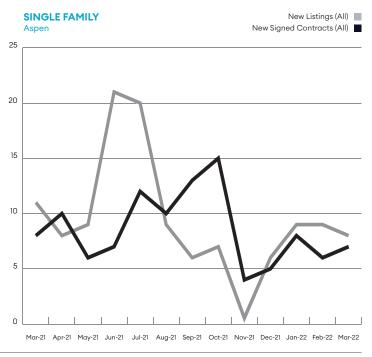
## Aspen

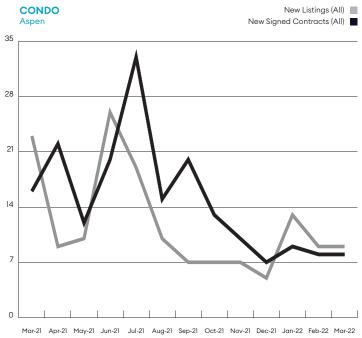
"The drop in new listings for the combination of single families and condos has continued to constrain year over year new signed contract growth. However, new signed contract levels have remained above pre-pandemic levels since the fall."

| SINGLE FAMILY MATRIX<br>Aspen | MAR<br>2022 | MAR<br>2021 | %∆ (yr) |
|-------------------------------|-------------|-------------|---------|
| New Signed Contracts (All)    | 7           | 8           | -12.5%  |
| < \$500K                      | 0           | 0           |         |
| \$500K - \$999K               | 0           | 0           |         |
| \$1M - \$1.99M                | 0           | 0           |         |
| \$2M - \$3.99M                | 0           | 0           |         |
| \$4M - \$4.99M                | 0           | 0           |         |
| \$5M - \$9.99M                | 1           | 3           | -66.7%  |
| \$10M - \$19.99M              | 3           | 2           | 50.0%   |
| ≥\$20M                        | 3           | 3           | 0.0%    |
| New Listings (All)            |             | 11          | -27.3%  |
| < \$500K                      | 0           | 0           |         |
| \$500K - \$999K               | 1           | 1           | 0.0%    |
| \$1M - \$1.99M                | 0           | 0           |         |
| \$2M - \$3.99M                | 0           | 0           |         |
| \$4M - \$4.99M                | 0           | 0           |         |
| \$5M - \$9.99M                | 1           | 3           | -66.7%  |
| \$10M - \$19.99M              | 4           | 6           | -33.3%  |
| ≥\$20M                        | 2           | 1           | 100.0%  |

| MAR<br>2022 | MAR<br>2021  | %∆ (yr)   |
|-------------|--|---|
| 8           | 16   | -50.0%  |
| 0           | 0  |   |
| 0           | 7  | -100.0%   |
| 2           | 3  | -33.3%  |
| 3           | 4  | -25.0%  |
| 0           | 0  |   |
| 2           | 2  | 0.0%  |
| 1           | 0  |   |
| 0           | 0  |   |
|             | 23   | -60.9%  |
| 0           | 2  | -100.0%   |
| 0           | 3  | -100.0%   |
| 0           | 5  | -100.0%   |
| 4           | 6  | -33.3%  |
| 0           | 1  | -100.0%   |
| 3           | 4  | -25.0%  |
| 2           | 2  | 0.0%  |
| 0           | 0  |   |
|             | 2022<br>8<br>0<br>0<br>2<br>3<br>3<br>0<br>2<br>1<br>1<br>0<br>0<br>2<br>1<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 2022 2021   8 16   0 0   0 7   2 3   3 4   0 0   2 2   1 0   0 0   9 23   0 2   1 0   0 3   0 5   4 6   0 1   3 4   2 2 |

Source: Aspen/Glenwood MLS





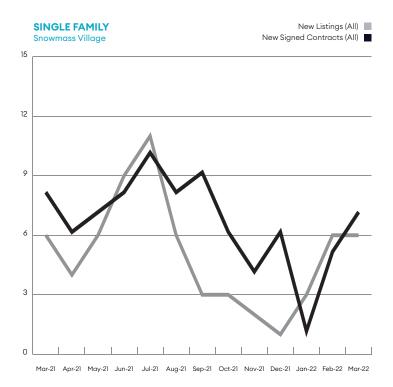
Douglas Elliman

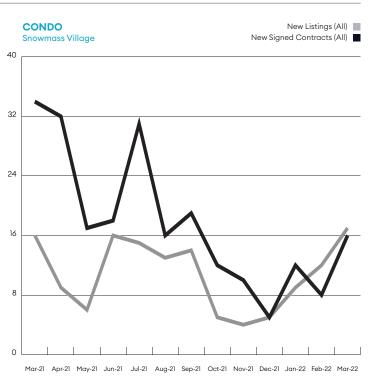
## **Snowmass Village**

"The drop in new listings for the combination of single families and condos has continued to constrain annual new signed contract growth. However, new listings rose annually for the first time this month since June, perhaps enabling potential gains in new signed contract levels in the coming months."

| SINGLE FAMILY MATRIX<br>Snowmass Village | MAR<br>2022 | MAR<br>2021 | %∆ (yr) |
|--|-------------|-------------|---------|
| New Signed Contracts (All)               | 7           | 8           | -12.5%  |
| <\$500K                                  | 0           | 0           |         |
| \$500K - \$999K                          | 0           | 0           |         |
| \$1M - \$1.99M                           | 1           | 2           | -50.0%  |
| \$2M - \$3.99M                           | 2           | 1           | 100.0%  |
| \$4M - \$4.99M                           | 1           | 0           |         |
| \$5M - \$9.99M                           | 2           | 4           | -50.0%  |
| \$10M - \$19.99M                         | 1           | 1           | 0.0%    |
| ≥\$20M                                   | 0           | 0           |         |
| New Listings (All)                       |             |             | 0.0%    |
| <\$500K                                  | 0           | 0           |         |
| \$500K - \$999K                          | 0           | 1           | -100.0% |
| \$1M - \$1.99M                           | 0           | 0           |         |
| \$2M - \$3.99M                           | 3           | 2           | 50.0%   |
| \$4M - \$4.99M                           | 1           | 1           | 0.0%    |
| \$5M - \$9.99M                           | 2           | 2           | 0.0%    |
| \$10M - \$19.99M                         | 0           | 0           |         |
| ≥\$20M                                   | 0           | 0           |         |

| CONDO MATRIX<br>Snowmass Village | MAR<br>2022 | MAR<br>2021 | %∆ (yr) |
|----------------------------------|-------------|-------------|---------|
| New Signed Contracts (All)       | 16          | 34          | -52.9%  |
| < \$500K                         | 0           | 4           | -100.0% |
| \$500K - \$999K                  | 4           | 8           | -50.0%  |
| \$1M - \$1.99M                   | 4           | 14          | -71.4%  |
| \$2M - \$3.99M                   | 4           | 8           | -50.0%  |
| \$4M - \$4.99M                   | 3           | 0           |         |
| \$5M - \$9.99M                   | 1           | 0           |         |
| \$10M - \$19.99M                 | 0           | 0           |         |
| ≥\$20M                           | 0           | 0           |         |
| New Listings (All)               | 17          | 16          | 6.3%    |
| < \$500K                         | 0           | 1           | -100.0% |
| \$500K - \$999K                  | 6           | 11          | -45.5%  |
| \$1M - \$1.99M                   | 3           | 4           | -25.0%  |
| \$2M - \$3.99M                   | 5           | 0           |         |
| \$4M - \$4.99M                   | 2           | 0           |         |
| \$5M - \$9.99M                   | 1           | 0           |         |
| \$10M - \$19.99M                 | 0           | 0           |         |
| ≥\$20M                           | 0           | 0           |         |
|                                  |             |             |         |





Source: Aspen/Glenwood MLS

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com

Methodology: millersamuel.com/research-reports/methodology

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